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# **Business Monitor**

A publication of the Government Statistical Service

Report on the Census of Production

Aerospace equipment, manufacturing and repairing

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Department of Industry
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# PA383

# **Business Monitor**

A publication of the Government Statistical Service

Report on the Census of Production 1972

# Aerospace equipment, manufacturing and repairing

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

**Department of Industry Business Statistics Office** 

London: Her Majesty's Stationery Office 1975

Introductory notes

carriages, wagons and trams

Bolts, nuts, screws, rivets, etc.

Wire and wire manufactures

Cans and metal boxes

PA396 Jewellery and precious metals PA399.1 Metal furniture

Woollen and worsted

Rope, twine and net

Warp knitting

Textile finishing

PA429.2 Miscellaneous textiles

Leather goods

Weatherproof outerwear

Hats, caps and millinery PA449.1 Corsets and miscellaneous dress industries

PA399.6 Metal hollow-ware PA399.8 Miscellaneous metal manufacture

Production of man-made fibres

Hosiery and other knitted goods

PA422.1 Household textiles and handkerchiefs PA422.2 Canvas goods and sacks and other made-up

Men's and boys' tailored outerwear

Dresses, lingerie, infants' wear, etc.

PA461.2 Building bricks and non-refractory goods

PA469.2 Miscellaneous building materials and mineral

PA482.1 Cardboard boxes, cartons and fibre-board

PA482.2 Packaging products of paper and associated

General printing, publishing, etc.

Linoleum, plastics floor-covering,

Toys, games and children's carriages

PA499.2 Miscellaneous manufacturing industries

PA484.2 Miscellaneous manufactures of paper and board PA485 Printing and publishing of newspapers and

Miscellaneous wood and cork manufactures

Furniture and upholstery

materials

Manufactured stationery

Shop and office fittings Wooden containers and baskets

Women's and girls' tailored outerwear Overalls and men's shirts, underwear, etc.

Leather (tanning and dressing) and fellmongery

PA399.5 Drop forgings, etc.

Jute

Carpets Narrow fabrics

PA429.1 Asbestos

Engineers' small tools and gauges

Hand tools and implements Cutlery, spoons, forks and plated tableware, etc.

Spinning and doubling on the cotton and flax systems Weaving of cotton, linen and man-made fibres

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Cement

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Bedding, etc.

Paper and board

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leathercloth, etc. Brushes and brooms

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equipment Electronic computers

Radio, radar and electronic capital goods

Electrical appliances primarily for domestic use Electrical equipment for motor vehicles, cycles

Primary and secondary batteries

Electric lamps, electric light fittings, wiring

accessories, etc.

PA383 AEROSPACE EQUIPMENT, MANUFACTURING AND REPAIRING

The information in this report relates to establishments classified to the Aerospace equipment, manufacturing and repairing industry, minimum list heading 383 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

The manufacturing, assembling, modifying and repairing air-frames, complete aircraft, gliders, guided weapons, space craft, launch vehicles, sub-orbital vehicles and associated ground equipment (other than electronic or telemetric equipment); manufacturing and repairing aero-engines and power plant for aircraft, and rocket motors for guided weapons and spacecraft; manufacturing and repairing air cushion vehicles (hovercraft); manufacturing and repairing parts and accessories is also included.

> In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

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TABLE 2

Input and output, 1970, 1971 and 1972
All United Kingdom establishments classified to the industry (a)

	Unit	1970	1971	1972
Enterprises	Number	241	244	246
Establishments	in the same	292	316	306
Sales of goods produced and work done	£'000	888,665	921,446	1,017,058
Services rendered to other organisations (b)	11	4,460	8,713	9,146
Goods merchanted or factored	11	30,322	39,372	36,681
Canteen takings	A Transport	2,607	2,321	2,620
Total sales and work done	11	926,053	971,851	1,065,505
Increase during the year, work in progress and goods on hand for sale	п	-16,563	115	57,227
Gross output	п	909,491	971,966	1,122,732
Cost of purchases	11	377,388	400,030	438,775
Increase during the year, stocks of materials, stores and fuel	11	7,111	-3,888	2,511
Payments to other organisations for work done on materials given out	11	90,846	86,321	81,923
for transport by road	11	906	843	909
for transport by rail, water, air and Post Office parcel services	п	628	570	1,251
Total costs	n	462,657	491,652	520,347
Net output	11	446,835	480,314	602,385
Total employment (including working proprietors) (c)	Thousands	222.1	214.2	208.8
	eres has the		Sheet the West 1	1860
Net output per head	£	2,012	2,243	2,885

<sup>(</sup>a) For 1972, estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons, accounted for 5 per cent of the total figures in which they were incorporated: of this unsatisfactory returns accounted for 4 per cent.

Capital expenditure and stocks, 1970, 1971 and 1972

 $_{\mbox{All United Kingdom}}$  establishments classified to the industry (a)

£'000

The same of the sa	1970	1971	197	72
Capital expenditure (b)	是 表示 是 是 是 是 是 是 是 是 是 是 是 是 是 是 是 是 是 是			
New building work	6,259	4,269	2,	490
Land and existing buildings				
Acquisitions	593	239	1,	451
Disposals	60	160	4,	249
Plant and machinery				
Acquisitions	29,300	15,750	18,957	
Disposals	2,221	1,482		263
Vehicles				
Acquisitions	1,115	981	1,908	
Disposals	447	275	563	
Total net capital expenditure (c)	34,540	19,323		
Increase in stocks and work in progress, 1970, 1971 and 1972 and value of stocks and work in progress at end of 1972	Increase	Increase	Increase	Value at end of year
Materials, stores and fuel	7,111	-3,888	2,511	72,007
Work in progress	-16,348	1,015	46,265	428,559
Goods on hand for sale	-215	-900	10,962	45,996
Total	-9,452	-3,773	59,738	546,562

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.

<sup>(</sup>b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

<sup>(</sup>c) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.

<sup>(</sup>b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

<sup>(</sup>c) Acquisitions less disposals.

TABLE 3

Analysis of establishments by size, 1972

All United Kingdom establishments classified to the industry (a)

	Estab-			Emplo	yees	Wages and	salaries	Wages and per					Net	Capital	Total stocks and
Size group (b)	lish- ments	Enter- prises (c)	Total employment (b)	Operatives	Others (d)	Operatives	Others (d)	Operatives	Others (d)	Total sales and work done (e)	Gross output	Net output	output per head	expen- diture (net) (f)	work in progress at end of year
	Number	Number	Number	Number	Number	£,000	£'000	£	£	£'000	£'000	£'000	£	£'000	£'000
1-10	62	59	311												
11-24	73	72	1,240	0 411	1 000	F 500	0 510	1 000							
25-49	27	26	977	3,411	1,289	5,536	2,513	1,623	1,950	18,741	19,110	13,157	2,692	542	4,268
50-99	32	32	2,359											1	
100-199	31	31	4,706	3,430	1,268	5,482	2,408	1,598	1,899	19,040	19,140	12,424	2,640	753	4,877
200-299	19	19	4,365	3,146	1,212	5,012	2,239	1,593	1,847	19,364	19,618	13,204	3,025	1,699	4,083
300-499	11	11	3,667	2,381	1,286	3,546	2,092	1,490	1,627	14,719	14,390	9,438	2,574	406	3,803
500-749	8	8	5,917	3,160	2,757	4,968	5,566	1,572	2,018	26,242	27,137	15,731	2,659	1,110	9,973
750-999	7	7	5,578	4,222	1,356	6,657	2,746	1,577	2,025	19,993	23,914	14,008	2,511	706	15,446
1,000-1,499	14	13	18,721	11,205	7,516	19,045	14,666	1,700	1,951	111,624	116,262	54,240	2,897	-1,464	38,485
1,500-1,999	4	4	7,124	4,107	3,016	7,076	5,740	1,723	1,903	29,502	34,017	22,247	3,123	616	13,157
2,000-2,999	4	4	10,800	6,514	4,286	10,650	8,605	1,635	2,008	42,514	44,673	28,527	2,641	1,284	19,906
3,000-4,999	6	6	21,983	10,882	11,101	18,100	21,949	1,663	1,977	114,422	114,478	63,488	2,888	3,052	67,130
5,000 and over	8	4	121,057	61,776	59,281	102,611	118,750	1,661	2,003	649,344	689,993	355,922	2,940	10,026	365,434
Total	306	246	208,805	114,234	94.368	188,685	187,273	1,652	1,984	1,065,505	1,122,732	602.385	2,885	18,731	546,562

- (a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.
- (b) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
- (c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.

- (d) Administrative, technical and clerical employees.
- (e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered).
- (f) Acquisitions less disposals.

Regional distribution of employment, net capital expenditure and net output, 1972 All United Kingdom establishments classified to the industry

100	0231003185		manager to	1000 100 000					
Area		number red (a)	Net capital expenditure (b)		Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c)				
					Estimated net output	Average number employed as a percentage of total average number employed in the industry in the region	Net output as percentage of total of the industry in the United Kingdom		
	Thousands	per cent of United Kingdom	£,000	per cent of United Kingdom	£'000				
Standard regions of England							A Alle Justi		
North	1.1	0.5	112	0.6	*	*	*		
Yorkshire and Humberside	12.3	5.9	918	4.9	11,295	35.4	1.9		
East Midlands	*	*	*	*	*	*	*		
East Anglia	*	*	*	*	*	*	*		
South East	55.3	26.5	2,922	15.6	61,078	39.1	10.1		
South West	37.9	18.1	4,720	25.2	46,633	39.1	7.7		
West Midlands	22.4	10.7	2,791	14.9	24,444	33.7	4.1		
North West	32.1	15.4	3,465	18.5	33,692	45.5	5.6		
England	184.5	88.3	16,746	89.4	266,078	46.2	44.2		
Wales	*	*	*	*	*	*	*		
Scotland	*	*	*	*	*	*	*		
Great Britain	201.3	96.4	18,057	96.4	298,494	50.7	49.6		
orthern Ireland	7.5	3.6	674	3.6	18,474	99.3	3.0		
nallocated (d)	-	-	-	-	285,416	_	47.4		
United Kingdom	208.8	100.0	18,731	100.0	602,385		100.0		

<sup>(</sup>a) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.

<sup>(</sup>b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles.

<sup>(</sup>c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.

Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

Percentage analysis of twelve-month periods covered by returns received from United Kingdom establishments employing 25 or more persons, 1972

	Accounting year ended	Percentage of total returns received	Percentage of total number employed
	to process the street	per cent	per cent
1972	April (a)	2.1	0.1
10.1	May	1.4	0.1
	June	5.7	1.3 .
	July	3.5	6.9
	August	2.8	2.9
	September	10.6	7.6
	October	3.5	0.4
	November	0.7	0.1
	December	47.9	72.8
1973	January	1.4	0.1
1973	February	1.4	0.1
	March(b)	19.0	7.6
		100.0	100.0

(a) From 6th April

(b) Including returns made for twelve-month period ended 1st to 5th April 1973

TABLE 6

Percentage analysis of employees, by full and part time employment and sex, 1972 (a)

Sex	Full time	Part time	All employees		
	per cent	per cent	per cent		
	ays one				
		Committee on the			
Male	87		87		
Female	12	1	13		
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he was to say to	Construction of The Constr	nakan ne seti ta kushini ka Jan			
	99	1	100		

Source: Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at mid-June, 1972

Sales of principal products of the industry by establishments employing 25 or more persons, including sales by establishments classified to other industries, 1972

	1972	
	£'000	
AIRCRAFT COMPLETE, NEW AND RECONDITIONED (INCLUDING HELICOPTERS, GLIDERS, SAILPLANES AND COMPLETE AIRFRAMES)	120,409	
AIRCRAFT PARTS	158,135	
AIR CUSHION VEHICLES (HOVERCRAFT):		
COMPLETE PARTS	5,526	
AERO-ENGINES, COMPLETE, NEW:		
FOR NON-AERONAUTICAL USE	9,901	
FOR AERONAUTICAL USE	87,385	
AERO-ENGINES, RECONDITIONED	2,098	
AERO-ENGINE PARTS	197,035	
GUIDED WEAPONS AND PARTS	65,085	
OTHER PRODUCTS:		
EQUIPMENT FOR SPACE	11,070	
PARACHUTES AND PARTS	2,526	
CATAPULTS AND GROUND FLYING TRAINERS	488	
ALL OTHER GOODS	23,336	
WASTE PRODUCTS, RESIDUES ETC.	2,019	
WORK DONE:		
DEVELOPMENT AND EXPERIMENTAL:		
UNDER H.M. GOVERNMENT CONTRACTS	146,591	
OTHER CUSTOMERS	26,331	
REPAIRS, MODIFICATIONS ETC.:		
AERO-ENGINES AND PARTS	55,788	
OTHER	57,266	
OTHER WORK DONE:		
AERONAUTICAL	12,938	
NON-AERONAUTICAL	17,653	
TOTAL SALES OF PRINCIPAL PRODUCTS OF THE AEROSPACE EQUIPMENT, MANUFACTURING AND REPAIRING INDUSTRY (MLH 383) AND WORK DONE	1,001,577	

Source: Business Monitor (PQ383) - Quarterly Statistics

(a) Sales are deliveries on sale for home or abroad. Forward sales are excluded. Values are net selling values; purchase tax, trade discounts and commissions are excluded.

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#### Notes

These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet—"Introductory Notes", Part PA 1001 of the Report on the Census of Production for 1972).

### GENERAL INFORMATION

Changes made for 1972

There were only minor changes in the scope of certain industry reports compared with 1971. Any such changes are explained in the introductions to the industry reports concerned or by footnotes to the tables.

#### Industrial classification

The Annual Censuses of Production are conducted on the Business Statistics Office's Production Register. Normally establishments on the Register are classified to industries on the basis of major activity in conformity with the Standard Industrial Classification (revised 1968). Generally an establishment is classified to an industry if its sales of the principal products of that industry accounts for a greater proportion of its total sales than its sales of the principal products of any other industry; classification is generally based on an establishment's returns to the quarterly production inquiry. Where this is not possible-for example where a quarterly production inquiry has not been introduced—the classification of an establishment reflects its return to the Census of Production, 1968. Establishments for which information is not available either from the quarterly inquiries or the 1968 Census are classified on the basis of the description of the business given by the establishments to the Business Statistics Office, for instance, in the course of registration.

#### Coverage

Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in some industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was not known to the Business Statistics Office at the time of dispatch.

#### TERMS USED IN THE CENSUS REPORT

Average number employed

Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full-time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishments) are excluded.

The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

#### Working Proprietors

These include all persons regarded as "self employed" for national insurance purposes and members of their families who worked in the business without receiving a wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

#### Employee

Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees.

Operatives include all other classes of employees, that is, breadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen), stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included, but out-workers are excluded.

#### Capital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included in the figures for both 1970, 1971 and 1972.

Establishments were asked to include in the value of capital expenditure, amounts received under the Local Employment Acts, 1960 to 1971 and any investment grants received under the Industrial Development Act, 1966 or regional development grants under the Industry Act, 1972.

#### (a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension of reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents' commissions, etc.

#### (b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

#### (c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

#### Enterprise

The term enterprise is used in this report to mean one or more establishments under common ownership or control (as defined in the Companies Act 1948) making returns to the census. An enterprise may consist of a single establishment, or of more than one establishment owned by one legal unit, usually a company, or of a number of establishments owned by a parent company and subsidiary company or companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worthwhile basis for analysis.

#### Establishment

The definition of an establishment in 1970, 1971 and 1972 was that of the Standard Industrial Classification (revised 1968): "the smallest unit which can provide the information normally required for an economic census, for example, employment, expenses, turnover, capital formation". Sometimes activities which are conducted as a single business are carried on at a number of addresses, termed local units. Where the activities of such a business are closely integrated, and detailed census information is not available for each unit, it is treated as a multi-unit establishment and a single return accepted. Separate figures are obtained, however, of employment and net capital expenditure at each unit.

Gross output

Gross output measures the total value of production (including work done) by establishments during the year. It is caiculated as follows:

Value of sales and work done

Plus/Less: Increase/decrease in value of stocks of goods on hand for sale

Plus/Less: Increase/decrease in value of work in progress Gross output.

Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:-

Gross output

Less: Purchases adjusted for change in value of stocks of fuel and raw materials

Less: Payments for work given to other establishments

Less: Payments for transport

Less: Net amount of any duties, subsidies, allowances and levies payable

Net output.

Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plants and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machninery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced: amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home" Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

Sales are in respect of goods made by the business covered by the return, goods made for it by outworkers or by other establishments from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works or delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included

at the f.o.b. value.

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same

To the extent that sales of finished products of one establishment constitute the materials purchased by another, total figures of the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries, e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates for a number of industries contain significant amounts of duplication. For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to other establishments of the same enterprise not covered by the return.

Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (revised 1968). It is published by HM Stationery Office together with a separate index in the form of an alphabetical list of industries.

Stocks and work in progress

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown. The values include duty in the case of dutiable goods held out of bond.

The value of work in progress at the end of, and the change during the year are also usually shown. This excludes any progress payments made to sub-contractors, and no deduction is made on account of progress payments received.

Transport payments

These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transport organisation of the same establishment not covered by the return, but exclude the value of transport services provided by the business covered by the return. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport, i.e. railways, road haulage, canals, coastwise shipping, air, etc. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers' contributions to national insurances and pension schemes is excluded.

Work given out

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise or not) on materials supplied to them. They do not include payments to individual outworkers or payments for business and other services.

SYMBOLS USED

The following symbols are used throughout the report:

not available

nil or less than half the final digit shown

figures cannot be shown owing to the risk of disclosing information about individual enterprises

R revised

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may be an apparent slight discrepancy between the sum of the constituent items and the total shown.

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