This Report on the Printing, Bookbinding and Paper Goods Making Machinery Industry relates to establishments engaged wholly or mainly in manufacturing printing and bookbinding machinery and parts thereof including typesetting and composing room equipment, printing presses, ruling machines, bookbinding machinery (including bookbinders' sewing machines), cardboard box, paper bag, envelope and paper goods making machinery.
This industry corresponds to minimum list heading 339(2) in the Standard Industrial Classification (Revised 1968) which has been used for the first time as a basis of classification in the 1968 Census.
The industry formed part of the Miscellaneous (Non-electrical) Machinery Industry (Part 49) in the Reports on the last detailed Census of Production for 1963, but the treatment of parts has been altered considerably for 1968 for this and other mechanical engineering industries. The distinction made in the 1963 reports between parts sold in association with the sale of complete machines, and other parts sold, has been discontinued for 1968 and all parts are now treated in the same way as the complete machines for classification ie as principal products of their respective mechanical engineering industries and shown in Table 5.

Throughout this Report, the figures given for 1963 have been reclassified, as far as possible, according to the Standard Industrial Classification (Revised 1968) and to take account of the different treatment of parts adopted for 1968, so that data for 1963 and 1968 are on the same industrial basis. However the reclassification of small firms, which provided limited information only, has been arbitrary.

## METHOD OF CLASSIFICATION

In classifying returns to this industry the value of unspecified work done (other than structural and installation work), including repair work, was not taken into account unless it amounted to 80 per cent. or more of the total output of the return in which case the return was classified to General Mechanical Engineering (Part 66). The amount charged for erecting and installing machinery and plant (other than air conditioning, heating and ventilating plant) was treated as part of the selling value of these items in determining the industrial classification of returns. The standard classification procedure as outlined in the notes on page (1) was further modified where a return would have been classified to one of the mechanical engineering industries relating to a specific class of machinery (viz, Parts 50 to 66 ) but where the sales of the principal products of the industry concerned (including parts) accounted for less than 20 per cent. of the total output: in such cases the return was classified to the residual subdivision of the General Mechanical Engineering Industry (Part 66).

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which appear on pages (i) to (iv).

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2 Analysis by size of establishment within the industry, 1968
3 Percentage analysis of employees, by age and sex, 1969
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11 Transport costs and employment of larger establishments, 1963 and 1968
12 Payments for certain services, etc by larger establishments, 1963 and 1968
$13 \begin{aligned} & \text { Percentage anal ysi s of twel ve-month periods covered by returns from larger } \\ & \text { establishments, } 1968\end{aligned}$

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(c) Including services rendered to other organisations (anounts charged for hiring out plant machinery or other goods, for providing transport, or for technical or other services
rendered).
(d) Administrative, technical and clerical employees
(e) Excluding expenditure for establishments not yet in production.

Industry summary, 1963 and 1968
United Kingdom (a) (b)


Vehicles (f)
(9) For
(a) For 1968 , est imates for establishment s not making satisfactory
from which only employment data were collected, accounted for 6 per cent. of the total figures in which they were incorporated: of this, unsat isf actory returns accounted for
1963 the comparable figures were 6 per cent. and 2 per cent. respectively.
1963 the comparable figures were 6 per cent. and 2 per cent. respectively.
(b) The following information relates to small establishments (employing fewer than 25 persons) in
industry. It includes an estimate for small establishments not making sat isfactory returns.

## Number of establishments <br> verage number employed: <br> Working proprietors

1963
other persons employed
121
133
148
148
1,187
Footnotes continued on page 59/2

TABLE 2 Analysis by size of establishment within the industry, 1968
(i) Output and employment

All establishments: United Kingdom

| Number employed on average during the year by the est abli shment (a) | Est abmen'ts | $\begin{aligned} & \text { Enter- } \\ & \text { prises } \\ & \text { (b) } \end{aligned}$ | Total number employed on aver age during the year (a) | $\begin{gathered} \text { Gross } \\ \text { output } \end{gathered}$ | $\begin{gathered} \text { Net } \\ \text { output } \end{gathered}$ | Net output per head |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Number | Number | £'000 | £'000 | £ |
| 1-5 | 37 | 37 | 137 | .. | . |  |
| 6-10 | 38 | 37 | 311 | .. | .. |  |
| 11-24 | 50 | 48 | 852 | . | .. | .. |
| 25-49 | 35 | 34 | 1,337 | 4,200 | 2,355 | 1,761 |
| 50-99 | 18 | 17 | 1,288 | 4,336 | 2,422 | 1,880 |
| 100-199 | 20 | 18 | 3,014 | 9,165 | 5,320 | 1,765 |
| 200-399 | 9 | 9 | 2,603 | 10,418 | 5,302 | 2,037 |
| 400-749 | 9 | 8 | 4,462 | 14,021 | 7,711 | 1,728 |
| 750 and over | 5 | 5 | 7,749 | 22,129 | 12,720 | 1,641 |
| Unsat isfactory returns | 10 | 9 | 145 |  |  |  |
| Total | 231 | 190 | 21,898 | 68,980 (c) | 38,424 (c) | 1,755 (c) |

(ii) Employees, wages and sal arie

All establishments: United Kingdom

| Number employed on average during the est abl ishment (a) | Employees |  | Wages and sal aries |  | Wages and sal aries per head |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Operatives | 0thers (d) | Operatives | 0 thers <br> (d) | Operatives | 0 thers <br> (d) |
|  | Number | Number | £'000 | £'000 | £ | £ |
| 1-5 | .. | .. | .. | . | . |  |
| 6-10 |  | . |  | . |  |  |
| 11-24 | .. | .. |  | .. |  |  |
| 25-49 | 989 | 336 | 989 | 493 | 1,000 | 1,468 |
| 50-99 | 863 | 415 | 842 | 535 | 976 | 1,290 |
| 100-199 | 2,028 | 977 | 1,991 | 1,282 | 982 | 1,312 |
| 200-399 | 1,872 | 728 | 1,956 | 922 | 1,045 | 1,267 |
| 400-749 | 2,873 | 1,589 | 2,866 | 1,942 | 998 | 1,222 |
| 750 and over | 4,748 | 3,000 | 4,448 | 3,476 | 937 | 1,159 |
| Unsatisfactory returns | .. | .. | .. | .. |  | .. |
| Total | 14,226(c) | 7,488(c) | 13,925(c) | 9,204(c) |  |  |
| (a) Including working proprietors. |  |  |  |  |  |  |
| (b) The sum of the figures for the size groups exceeds the total for the industry to the extent that enterprises made returns for establishments in more than one size group. |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| (c) Including estimates for establishments employing fewer than 25 persons and for establishments not making satisfactory returns. <br> (d) Adninistrative, technical and clerical employees. |  |  |  |  |  |  |

TABLE 3 Percentage analysis of employees, by age and sex, 1969 (a)

All establishments: United Kingdom

| Ages | Mal es | Fenales | All employees |
| :--- | :---: | :---: | :---: |
| Under 18 <br> 18 and over | Per cent. | Per cent. | Per cent. |
|  | 3 | 1 | 4 |
|  | 80 | 16 | 96 |

Source: Department of Employment
(a) The percentages relate to the numbers employed (excluding working prop rietors) at June 1969, the earliest date fo Standard Industrial Cl assification, (Revised 1968)

Footnotes to Table 4
(a) Some establishments employing fewer than 25 persons were included in returns for larger establishments. The
amounted to 7 establ ishments in 1968 and 6 in 1963 .
(b) Including services rendered to other organisations (amounts charged for hiring out plant, machinery or
other goods, for provid ing transport, or for technical or other services rendered).
(c) Direct sales of goods (excluding canteen takings) made to and work done for, the general public by larger establishments are included. The ese amounted to $£ 7,000$
in 1968 . Similar information is not available for 1963 in 1968. Similar information is not available for 1963
d) This is the ratio of total sales of principal products by the ind
work done.
Progress payments received for work in progress in 1968
e) Progress payments rece ived for work in progress in
from U.K. customers were recorded as $£ 3,542,000$ at feginning of year and $£ 5,137,000$ at end of year; an from overseas customers $£ 2,037,000$ at beginning of year and $£ 2,573,000$ at end of year. Similar information not available for 1963.
f) Administrative, technical and clerical employees.
(g) Excluding expenditure for establishments not yet in
g) Excoduction.

TABLE 4 Analysis of larger establishments, 1963 and 1968
Establishments employing 25 or more persons: Analysis of returns received,
United Kingdom (a)


TABLE 5 Sales of principal products of the industry by larger establishments, including sales by establishments classified to other industries, 1963 and 1968

Establishments employing 25 or more persons:
Analys is of returns received, United Kingdom

|  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

TABLE 5 (continued)

|  | 1963 |  | 1968 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Value | Quantity | Value | Enter- | Entries |
| Printing, bookbinding, paper-working, etc machines, new (continued) <br> Paper-working, etc | Number | £'000 | Number | £’000 | Number | Number |
| Bag and envelope making, complete |  | 561 63 | 154 | 1,988 | 5 | 6 |
| Cardboard box and carton making, complete | $\begin{array}{r}1,137 \\ \hline .\end{array}$ | 2,004 278 | 687 | 5,105 | 15 | 15 |
| Guillot ines, complete | $\begin{array}{r}238 \\ \hline\end{array}$ | 307 109 | 685 | 563 | 12 | 14 |
| Other, complete | 1,545 | $\begin{aligned} & 1,287 \\ & 1,159 \end{aligned}$ | 2,326 | $\begin{array}{r} 1,681 \\ 625 \end{array}$ | 27 | 28 |
| Parts for paper-working, etc machines | . | 1,422 | .. | 2,498 | 61 | 65 |
| Printing, bookbinding, paper-working,etc machines, reconditioned, complete and parts | . | 450 | .. | 227 | 16 | 17 |
| Printers, accessories (eg wood and metal furniture) (b) | . | 1,063 | . | 4,804 | 17 | 18 |
| 0ther products | . | 46 | .. | 18 | * | * |
| Waste products |  |  |  |  |  |  |
| Scrap metals | Th.tons |  | Th.tons |  |  |  |
| Iron and steel | 4.9 | 22 | 4.6 | 36 | 24 | 30 |
| Brass | 0.2 | 29 | 0.1 | 31 | 13 | 17 |
| Other scrap metals | .. | 5 | . | 42 | 16 | 23 |
| 0 ther waste products | .. | 5 |  | 120 | 9 | 11 |
| Printing, bookbinding and paper goods making machinery erected and installed | .. | 244 | . | 496 | 9 | 9 |
| Total |  | 35,795 |  | 52,032 | . | .. |
| Sales in other industries (see Table 6) |  | 5,940 |  | 5,490 | .. | . |
| Principal products of this industry sold by establishments in the industry |  | 29,854 |  | 46,542 | 71 | 84(c) |

(a) Litho and litho-offset machines weighing less than $2,000 \mathrm{lb}$. are included in the report on the
(b) For 1088 (Part 57 )

For 1968 includes 'Lithographic plates, so far as separately recorded', which were included for
1963 under 'Photo-litho offset plates' in the report on the 'General Print 1963 under 'Photo-litho offset plates' in the report on the 'General Printing, Publishing,
Bookbinding, Engraving, etc Industry (Part 118).
(c) This figure represents the Indal number (Part 118)
industry which is less than the number of returns made for larger establishments in this of combined returns covering more than number of establishments shown in Table 4 on account

TABLE 6 Sales of principal products of the industry by larger establishments classified to other industries, 1963 and 1968
Establishments employing 25 or more persons:
Analys is of returns received, United Kingdom

|  | 1963 | 1968 |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Value | Value | EntriesPrincipal <br> indust ries <br> in which <br> produced (a) |

(a) The references $g$ iven are to the list of industries at the front of this report

TABLE 7 Sales of other than principal products by larger establishments in the industry, 1963 and 1968
Est abl ishments employing 25 or more persons:
Analys is of returns received, United Kingdom

|  | 1963 | 1968 |
| :---: | :---: | :---: |
|  | Value | Value |
|  | £'000 | £'000 |
| Mechanical engineering |  |  |
| Mechanical handling equipment, complete and parts | 68 | 251 |
| Office machinery, complete and parts | 213 | 184 |
| Other mechanical engineering products, complete and parts | 824 | 5,323 |
| Electrical manufactures, complete and parts | - | 301 |
| Engineers, small tools and gauges | 299 | 224 |
| Other products | 312 | 1.189 |
| Work done |  | 1,189 |
| Machinery and plant erected and installed, other than printing, etc machinery | 89 | 1,282 |
| Repair and jobbing work | 605 | 517 |
| 0 ther work done on commission | 172 | 523 |
| Services rendered to other organisations and research and development work (a) | 109 | 523 |
| Total value of goods sold without having been | 109 | 179 |
| to any manufacturing process (merchanted or factored) | 2,589 | 6,739 |
| Canteen takings | 112 | 154 |
| Total | 5,392 | 16,867 |

(a) Services rendered comprises amounts charged for hiring out plant, machinery or
other goods, for providing transport, or for
other goods, for providing transport, or for technical or other services rendered to
other organisations.

TABLE 8 Production of certain principal products of the industry by larger

This table is not applicable to this industry

TABLE $9 \begin{aligned} & \text { Purchases by larger establishments of selected principal products } \\ & \text { of the industry, } 1968\end{aligned}$
This table is not applicable to this industry.

TABLE 10 Purchases by larger establishments in the industry, 1963 and 1968 Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

| Establishments employing |
| :--- | ---: | ---: | ---: | ---: |

TABLE 10 (cont inued)


TABLE 10 (cont inued)

(a) Cadmium copper was not specifically excluded for 1963.
b) For 1963 described as 'Heavy chemicals (acids, alkal is, alcohols, other inorganic and organic
chemicals, compressed gases etc)'.
(c) The total quantity of electricity generated in establishments employing 25 or more person
this industry was 2,447 Th.kWh in 1963 . 0 ing to the $r$ isk of disclosure of information
this industry was
relat ing to indival firms the quant ity for 1968 cannot be shown.
(d) For 1968 may include a small amount of fuels not covered by specific headings.

TABLE 11 Transport costs and employment of larger establ ishments, 1963 and 1968
Establ ishments employing 25 or more persons:
Analysis of returns received, United Kingdom

|  | Unit | 1963 | 1968 |
| :---: | :---: | :---: | :---: |
| Average number mainly employed on transport | No. | 112 | 193 |
| Transport costs |  |  |  |
| Wages and salaries | £'000 | 78 | 191 |
| Derv fuel and motor spirit | " | 45 | 83 |
| Tyres and other spare parts for road goods vehicles | " | $\cdots$ | 28 |
| Payent $\quad$ by road | " |  | 274 |
| Payments to other organisat ions for transport $\quad\left\{\begin{array}{l}\text { by rail and other } \\ \text { means excluding } \\ \text { postal services }\end{array}\right.$ | " | 183 | 69 |
| Costs of operating road goods vehicles |  |  |  |
| Insurance |  | 8 | 17 |
| Vehicle licences | " | 6 | 17 |
| Depreciation | " | 39 | 86 |
| Payments to other organisations for repairs and maintenance | " | 19 | 43 |
| Total | " | 379(a) | 807 |

(a) Excluding tyres and other spare parts for road goods vehicles,
(a) Excluding tyres and other spare par

TABLE 12 Payments for certain services, etc by larger establ ishments, 1963 and 1968 (a)

Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

|  | Amount s payable |  |
| :--- | ---: | ---: |
| Repairs and maintenance to | 1963 | 1968 |
| Buildings | $£ \prime 000$ | $£ ' 000$ |
| Road goods vehicles | 78 | 107 |
| Plant, machinery and other capital equipment | 19 | 43 |
| Insurance, licensing and depreciation of road goods |  |  |
| vehicles (b) | 134 | 172 |
| Rates, excluding water rates | 53 | 120 |
| Hire of plant and machinery | 273 | 584 |
| Postage, telephone, telegrams, cables and telex (c) | 21 | 59 |

(a) No deduction is made for these payments to arrive at the figures of net output given in this report.
(b) For details see Table 11 .
(c) Excluding telex for 1963.

TABLE 13 Percentage analysis of twelve-month periods covered by returns from larger establishments, 1968
Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

| Year ended | Percentage <br> of total returns <br> received | Percentage <br> of total number <br> employed |
| :--- | :---: | :---: |
| 1968 | Per cent. | Per cent. |
| April (a) | 1.2 | 0.2 |
| May | 1.2 | 0.5 |
| June | 8.2 | 5.5 |
| July | 1.2 | 0.9 |
| August | 1.2 | 2.0 |
| September | 15.3 | 24.9 |
| 0ctober | 1.2 | 7.8 |
| November | 45.9 | 0.7 |
| December | 1.2 | 47.9 |
| 1969 | 0.0 | 0.7 |
| January | 18.8 | 0.0 |
| February | 1.2 | 8.6 |
| March | 100 | 0.2 |
| April (b) |  | 100 |

(a) From 6 April.
(b) To 5 April..

