BOARD OF TRADE

[HA 25]

The Report on the Census of Production for 1954

Volume 9: Industry M

TOBACCO

Presented by the Board of Frade Parliament in pursuance of the Statistics of Trade Act, 1967 (Inne IB Geo. 6 Ch. 39, Sec. 7)

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The Report on the Census of Production for 1954

VOLUME 9, 'INDUSTRY M

THIS REPORT on the Tobacco Industry relates to establishments engaged wholly or mainly in the manufacture of tobacco, cigars, cigarettes and snuff. This industry corresponds to minimum list heading 169 in the Standard Industrial Classification.

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in the tables of the report. More detailed explana-tions of the terms used and a description of the scope and method of taking the census are given in the separate booklet entitled 'The Report on the Census of Production for 1954 - Introductory Notes' (price 1s. 6d. net).

Industrial Classification: Establishments are classified to industries according to the nature of their output and, as far as possible, in conformity with the Standard Industrial Classification. Certain products are identified as the principal products of individual industries, the principal products for a given industry being of a similar nature or commonly associated in production. The principle of classification normally followed is that an establishment is classified to an industry if its output of the principal products of that industry accounted for a greater proportion of the value of its output than did its output of the principal products of any other industry.

Specialist producers normally comprise those establishwents 50 per cent. or more of whose total output by value is accounted for by the characteristic products of the specialist group.

Intermediate products: For some industries figures are given showing the total quantities made during the year of intermediate products, i.e., products which may be further processed in the establishments in which they are produced.

Larger establishments: The information given in the report relates mainly to 'larger establishments', i.e., establishments of firms employing on the average more than 10 persons. In most cases an establishment comprises the whole of the premises under the same ownership or management at a particular address (e.g., a mine or factory). Offices, warehouses, laboratories and other ancillary places of business situated apart from the producing works are not regarded as separate establishments and are included in the return for the works.

Small firms are those employing on the average 10 or fewer persons.

The estimates for the industry as a whole given in Table 1 are normally obtained by increasing the other items shown in the same proportion as total employment.

Gross output (production) is the total value of goods made and other work done during the year: it is obtained by adjusting the value of sales and work done during the year for changes in the value of stocks of products on hand for sale and work in progress.

Net output is the amount left after deducting from the value of gross output the aggregate of the cost of materials and fuel used, the amount paid for work given out, and, for 1951 and 1954, any transport payments made. This represents the value added to materials by the process of production, and constitutes the fund from which wages, salaries, rents; rates and taxes, advertising and other selling expenses and all other similar charges have to be met, as well as depreciation and profits.

Sales means sales during the year of goods made in the establishment covered by the return or made on commission for it, whether produced in the year or not. The value of sales is the net selling value, i.e., the amount charged to customers, whether on an ex-works or delivered basis, and net of any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc. For goods charged on a delivered basis to customers overseas, firms were required to give the f.o.b. value.

Materials and fuel: The total cost of materials and fuel purchased includes all purchases during the year of materials for use in production, and of fuel (includ-

The following notes describe terms in general use ing oil, gas and electricity) for all purposes: packing materials, including the full cost of returnable cases when first purchased; workshop and office materials; water charges; materials for repairs to buildings, plant and vehicles when carried out by firms' own workpeople included in their returns; consumable tools: and parts for machinery purchased as replacements. Purchases of goods for merchanting are excluded. The cost of materials and fuel used, given in Table 2, is obtained by adjusting purchases for changes during the year in the value of stocks.

> Stocks: Firms were required to give stocks of materials and fuel, products on hand for sale, and work in progress, at income tax values.

> Customs and Excise Duty paid on materials purchased is normally included in the cost of materials. Finished goods are similarly valued as they were sold, duty-paid or duty-free. The net amount of any duty paid is deducted in arriving at net output.

> Employment: Total employment includes working proprietors, administrative, technical and clerical employees, and operatives, but excludes outworkers, canteen employees and persons engaged in merchanting or any other activity not covered by a firm's return, who are shown separately as excluded employees. Employees are persons on the pay-roll (i.e., persons whose National In-surance cards were held by employers), whether employed full-time or part-time.

> Working proprietors are proprietors of businesses other than limited companies, together with members of their families who worked in the business without receiving fixed wages or salaries. Any persons working less than half the normal hours are excluded. For Northern Ireland directors of limited companies (other than those paid by fee only) are also included.

Administrative, technical and clerical employees include directors, other than those paid by fee only (except in Northern Ireland): managers, superintendents and works foremen; research, experimental, development, technical and design employees (other than operatives); draughtsmen and tracers; travellers; and office (including works office) employees.

Operatives include all other classes of employees, i.e., broadly speaking, all manual workers.

Outworkers are persons employed by the firm who work on materials supplied by the firm in their own homes.

Wages and salaries include all overtime payments, bonuses and commissions without any deductions for income tax, insurances, contributory pensions etc. They exclude payments to working proprietors.

Capital expenditure includes expenditure on new building work, and on plant, machinery and vehicles, charged to capital account during the year, including any transport and installation costs involved. It includes expenditure in respect of establishments in Great Britain which had not begun production before the end of the year (which has not previously been included in the Census of Production reports for individual industries).

Sumbols used.

- .. for not available
- for nil or negligible (less than half the final digit shown).

Where figures are rounded, e.g., given to the nearest £ thousand, there may be apparent slight discrepancies between the sums of constituent items and the totals shown. In some cases, figures have been combined with others of a similar nature where publication of separate details might disclose information relating to an individual undertaking.

194 £ mill Gross output (production) 725 Net output 49 Total stocks and work in progress At beginning of year Change during year Capital expenditure less disposals (b) Wages and salaries 14 Thousa Total employment (including working proprietors)

(a) Owing to the risk of disclosure of information relating to individual firms, separate particulars cannot be given.

(b) Capital expenditure on new building work, plant, machinery and vehicles (including (except in 1948) that incurred in Great Britain for establishments not yet in production), less amounts received for plant, machinery and vehicles disposed of.

TABLE 2

TABLE 1

FIRMS EMPLOYING ON AVERAGE MORE THAN 10 PERSONS

Number of establishments Total value of sales and work done Products on hand for sale f at beginning of yes and work in progress { change during year Gross output (production) (a)

Purchases of materials and fuel ∫at beginning of ye

Stocks of materials and fuel I change during year

Cost of materials and fuel used Payment for work done on materials given out Customs and Excise duties paid less drawback (b) Payment for transport (c)

Net output

operatives Average number of employees others Total employment (e)

Net output per person employed (e)

Wages and salaries

Vehicles

Capital expenditure on

New building work (f)

acquisitions (f)

of operatives of others

Plant and machinery disposals

acquisitions (f) disposals

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Industry summary

Estimates for the industry as a whole

	United Kingdom	ted Kingdom Scotland		Wales	
18	1951	1954	1954	1954 (a)	
ion	£ million	£ million	£ million	£ million	
5.2	764.8	812.7	40.62		
9.6	63.5	60.5	3.18		
4.8	66.5	61.3	3.25		
2.5	+ 3.4	+ 1.9	+ 1.13		
2.6	2.0	2.6	0.44		
1.3	16.3	17.9	1.02		
inds	Thousands	Thousands	Thousands	Thousands	
3.7	46.2	41.3	2.72		

· Summary of returns received

	Unit	Great	United	Kingdom
	Unit	Britain 1948	1951	1954
		COMPANY CONTRACT		
	No.	103	102	79
	£'000	666,240	762,910	808,764
ar		43,583	49,172	42,244
		+ 2.164	- 592	+ 1,561
		667,277	762,318	810,325
		52,621	80,415	92,490
ar		15,989	17,119	18,882
		+ 145	+ 3,957	+ 378
		52,476	76,458	92,112
		231	217	2
		568,942	620,586	655,857
		1,127	1,753	2.028
		45,628	63,303	60,325
	No.	36,322	36,893	32,406
		8,458(d)	9,147	8,722
		44,789	46.047	41,132
	£	1,019	1,375	1,467
	£'000	8,760	10,644	11,632
		4,413	5,570	6,201
		785	405	362
		1,657	1,687	2,524
		90	249	390
		89	198	255
		20	43	112

9/M/3

9/M/4

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TABLE 2 (contd.)

	Unit	Great Britain	United K	Kingdom	
	Unit	1948	1951	1954	
FIRMS EMPLOYING ON AVERAGE 10 OR FEWER PERSONS					
Number of returns	No.	32	26 (g)	25	
Total employment, including working proprietors		169	138(g)	122	

(a) For the year 1948 gross output excludes payments for transport services outwards on finished goods sold. For subsequent years gross output includes payments to other firms and undertakings and to firms' own separate transport organisations for transport services.

(b) Derived in the following way:-

	Great Britain	United H	Kingdom	
	1948	1951	1954	
	£*000	£'000	£'000	
Duty paid on unmanufactured tobacco used and on clearance for home consumption of tobacco manufactured in bond	718,879	815,842	818,234	
ess drawback receivable on tobacco and offals exported, deposited, etc.	149,937	195,256	162.376	
let Customs and Excise duty paid	568,942	620,586	655,857	

(c) Payments to other firms and undertakings and to firms' own separate transport organisations. For the year 1948 payments cover only transport outwards of finished goods sold. For subsequent years they cover payments for transport of both finished goods sold and materials and fuel purchased.

(d) Number in week ended September 25, 1948.
(e) Excluding outworkers and including working proprietors.
(f) Excluding expenditure for establishments not yet in production.
(g) Excluding Northern Ireland. No information about small firms was collected in Northern Ireland for 1951.

Analysis by size, 1954

Larger establishments in the United Kingdom

TABLE 3

Average number	Estab-	Gross	Net	Emplo	yees	Wages and salaries		Capital	Net output per person
employed (a)	lish- ments	output	output	Operatives	Others	Operatives		expenditure (b)	employed (a)
	Number	£'000	£' 000	Number	Number	£'000	£'000	£.000	£
11 - 24	9	877	68	133	33	36	19	1	404
25 - 49	15	3,590	559	402	123	119	102	17	1.062
50 - 99	10	6,820	549	531	131	166	83	56	829
100 - 199	7	9,019	660	765	220	261	153	56	670
200 - 299	4	16,822	1,284	788	285	267	200	69	1,196
300 - 399	6	23,832	1,975	1.584	530	537	346	277	934
400 - 499	7	29,175	2,997	2,294	772	755	477	1 52	978
500 - 999	9	174,469	9,659	5,747	1,343	1,998	935	864	1,362
1,000 and over	12	545,720	42,574	20,162	5,285	7.494	3,886	1,649	1,673
Total	79	810,325	60,325	32,406	8,722	11,632	6,201	3,142	1,467

 (a) Excluding outworkers and including working proprietors.
 (b) Capital expenditure on new building work and on acquisition of plant, machinery and vehicles, excluding expenditure for establishments not yet in production.

TABLE 4 - Analysis according to specialisation within the industry, 1954 Larger establishments in the United Kingdom

Sales of the principal products of the industry, including sales of these products by establishments classified to other industries

	19	51		1954	
internet and residence of the second second second	Quan ti ty	Value	Quantity	Value	Entrie
	10000	£,000		£,000	Numbe
From Excise factories					a na serie de
Manufactured tobacco		1944	anange og styl		·····································
Cigars					See alt
Duty paid	Mn.	Contraction and a	Mn.		no k with
Whiffs	80 Th.lb.	1,902	95 Th.lb.		
Whitis	360	1.902	395	2.483	9
	Mn.		Mn.		
Other	18	1	19	1	1.10
Other	Th.1b. 203	1.096	Th.1b. 208	1,186	10
Duty free		an en and and a	1 100		
d	Mn. 3	h	1		100
Whiffs	Th.lb.	30	Min .		
	14	P	5	h	
	Mn.	h	Th.1b. 32	82	7
Other	Th.lb.	38) 32		
Cigarettes (a)	17	P		sinds in third	
Cigarettes (a)	Mn. 90.036	h	Mn. 95,526)	
Duty paid	Th.lb.	627.889	Th.lb.	680.069	32
	192.769(Ъ)	P	204.811(Ь))	A Last
	Mn. 22,260	h	Mn. 16.852		WY Hel
Duty free	Th.lb.	24.733 (c	Th.lb.	20.646	25
Snuff for human use	51.742(b)	2	39.260(Ь)	P	
Duty paid				the well as and b	13-85F
Duty free	893	2,826	779	2,483	11
Other manufactured tobacco	19	11	22	14	9
Duty paid			a state of the		
Loose cut tobacco			1		
		angenering in	1,560(b)	4,507(d)	25
Bulk roll and hard tobaccos	Sugar bashin		777(ь)	2,066	13
Proprietory shags, honeydews, mixtures, etc.	36.076 (b)	101	10.070/11		
Proprietory flakes, cut plugs, navy cuts,	30.0/6(b)	101,563(c)	18.078(Ь)	51,302	22
cut bars, spun cuts, etc.			10,479(b)	30,759	10
Proprietory roll, pigtail, plug and bar			3.278(b)		18
Duty free	3,563(b)	1,728(c)		8,794	12
	1	1,120(0)		4,089(e)	24

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No specialisation within this industry was distinguished.

Larger establishments in the United Kingdom

9/M/5

9/M/6

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TABLE 5 (contd.)

	19	51		1954	
	Quantity	Value	Quan ti ty	Value	Entries
From Bonded factories	Th.lb.	£'000	Th.lb.	£'000	Number
Cigarettes				A CARLEN	
	service of the service	and the set of the set of	Mn.	Linder States	
Duty free	The second second	(f) {	103 Th.lb. 234	} 114	
Stalks, shorts or other refuse of tobacco including offal snuff					3.101
Sold duty free (g)	10,316	51	10,847	54	9
Sold duty paid	276	802	••	(h)	
Offals abandoned to H.M. Customs and Excise on drawback (i)	2,669		3,361	and the second second of	40
Inclassified		90		-	40
			••	(h)	
Nork done for the trade or on commission		131(j)		(h)	•••
Total		762,889		808,647	
Sales in other industries (see Table 6)	The second second	· - (1) (100		-	
Principal products of this industry sold by establishments in the industry	S. Contraction	762,889		808,647	50

(a) The weight of cigarette tissue, filter-tips, etc., is excluded from the recorded weight of cigarettes.
(b) Estimated net clearance weights (for Excise factories) and estimated net factory weights (for Bonded) factories) equivalent to these sales weights, are given below. Net weight means the quantity of leaf, strips, stem, shorts, etc., taken for manufacture of each class of product, less the quantity either rejected or transferred to other classes of products.

and the second second		Sales Weight	Net Weight	Net weight as a pro- portion of sales weight
		Th.lb.	Th.lb.	%
Cigarettes	{ 1951 1954	244,511 244,355	238.464 237,663	97.5 97.26
Other manufactured tobacco (except cigars and snuff)	{ 1951 1954	39,639 36,727	34,182 31,261	86.2 85.12

(c) Including manufactures of Bonded factories.

(d) Including other manufactured tobacco from Bonded factories sold duty paid.

(e) Including other manufactured tobacco from Bonded factories, sold duty free, unclassified products and work done for the trade or on commission.

Included with duty free cigarettes from Excise factories.

(g) The amount of drawback receivable was £30,509,000 in 1954 and £28,858,000 in 1951.

(h) Owing to the risk of disclosure of information relating to individual firms, separate particulars cannot be given and have been included with other manufactured tobacco, sold duty free. (i) The amount of drawback receivable was £9,633,000 in 1954 and £7,537,000 in 1951.

(j) Amount charged.

TABLE 6 - Sales of principal products of the industry by establishments classified to other industries

Larger establishments in the United Kingdom

No sales of principal products of the industry were recorded by establishments classified to other industries.

TABLE 7 - Sales in the industry of other than principal products

Larger establishments in the United Kingdom

The total value of sales by larger establishments in the industry of goods other than principal products was £117,000 in 1954.

In addition the larger establishments in this industry recorded an ancillary output (not for sale) of 86.1 thousand cwt. of boxes and cartons of paper and cardboard (including outers) and fibre-board packing cases.

TABLE 8 - Total make of intermediate products Larger establishments in the United Kingdom This table is not applicable to the industry.

Unmanufactured tobacco

Duty-paid cut tobacco purchased and stalks, shorts a refuse of tobacco

Cigarette paper

TABLE 9

Foil (including backing papers)

Paper wrappings

Transparent cellulose Other

Boxes of paper and cardboard

Cartons of paper and cardboard

Fibre-board packing cases

Boxes, cases and crates of wood (including tin-lined

Metal containers

Other packing materials

Replacement parts for plant, machinery and vehicles consumable tools bought as replacements

All other purchased materials

Fuel and electricity

Coal

Coke

Liquid fuels (including creosote/pitch mixtures) For use in internal combustion engines

Motor spirit (petrol) for use in road vehicles fuel

Other

For burning in furnaces, boilers, kilns, etc.

Gas purchased

From Gas Boards

From other sources, including other departments same firms

Electricity purchased

From Electricity Boards

From other sources, including other departments All other purchased fuel

Total Cost

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Purchases of materials and fuel, 1954 Larger establishments in the United Kingdom

	Quantity	Cost
	Th.lb.	£'000
	276.512	69,016
d other	1,046	3,036
	98	1,486
	Th.cwt.	-,
	87	1,524
	34	767
	67	1,016
	98	976 101 {
	885	6.742
	442	1.294
	Th.cu.ft. of timber	
cases)	505	567
	Th.cwt.	1,207 (
		1,207
		702
nd		657
	••	657 2.347
		2,34/
	Th.tons	79
	18	23
	4	20
	Th.gal.	
and derv.		
und dorre	740	154
	24	1
	6,769	263
	Th.therms	10
	643	40
f the	-	
	Th.kWh.	
	50,364	298
of the firms		-
JI CHE IIIMO		-
		92,490

9/M/7

9/M/8

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Average number of employees, and wages, salaries and superannuation payments

Larger establishments in the United Kingdom

TABLE 10

	1951	1954
	Number	Number
Average number of employees		
Operatives	36,893	32,406
Administrative, technical and clerical employees	9,147	8,722
Total	46,040	41,128
		01000
Nages and salaries paid to	£,000	£,000
Operatives	10,644	11,632
Administrative, technical and clerical employees	5,570	6,201
Total	16,214	17,833
lages and salaries per head	£	£
Operatives	289	359
Administrative, technical and clerical employees	609	711
Superannuation and other pension funds for employees and dependents (a)		£'000
Employers' contributions		1,008
Employees covered	and the second second second	Number 25,798 £'000
Pension, etc. payments to former employees and dependents (a)	and she with the second	258

(a) The figures given relate to larger establishments in Great Britain only.

Employment in a specified week (a)

Larger establishments in the United Kingdom

TABLE 11		- The Section of the	allelien seeses of	and the last		Number
	1951			1954		
	Males	Females	Total	Males	Females	Total
Working proprietors	7	-	7	4	- 1-any	4
Operatives	14,397	22,752	37,149	13,431	19,441	_ 32,872
Administrative, technical and clerical employees	5,930	3,338	9,268	5,458	3,305	8,763
Total employees	20,327	26,090	46,417	18,889	22,746	41,635

(a) Week ended September 22, 1951, or October 30, 1954.

OLUME	1		
ferous	Mines	and	

- Quarries (other than Coal, Salt and Slate)
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