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**Business Statistics Office** 

# **Business Monitor**

Report on the Census of Production

Household textiles and handkerchiefs



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The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London SE1 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements for the Business Monitor series.

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# PA422.1 Business Monitor

A publication of the Government Statistical Service

Report on the Census of Production 1976

# Household textiles and handkerchiefs

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Industry Business Statistics Office

**London: Her Majesty's Stationery Office** 

Introductory notes

Petroleum and natural gas

Milk and milk products

Bread and flour confectionery

Fruit and vegetable products

Vegetable and animal oils and fats

Spirit distilling and compounding

Coke ovens and manufactured fuel

Pharmaceutical chemicals and preparations

Synthetic resins and plastics materials and

Formulated adhesives, gelatine, etc.

Aluminium and aluminium alloys

Copper, brass and other copper alloys

Agricultural machinery (except tractors)

Compressors and fluid power equipment

Construction and earth-moving equipment

PA339.2 Printing, bookbinding and paper goods machinery PA339.3 Refrigerating machinery, space-heating,

ventilating and air-conditioning equipment PA339.5 Scales and weighing machinery and portable

Food and drink processing machinery and

Industrial (including process) plant and steelwork

Precision chains and other mechanical engineering

Photographic and document copying equipment

Scientific and industrial instruments and systems

Miscellaneous (non-electrical) machinery

packaging and bottling machinery

Ball, roller, plain and other bearings

Surgical instruments and appliances

Telegraph and telephone apparatus and

Gramophone records and tape recordings

Broadcast receiving and sound reproducing

Radio, radar and electronic capital goods

Electrical appliances primarily for domestic use

Radio and electronic components

Ordnance and small arms

Watches and clocks

Electrical machinery

Electronic computers

equipment

equipment

Insulated wires and cables

Textile machinery and accessories

Mechanical handling equipment

Lubricating oils and greases Inorganic chemicals

Miscellaneous chemicals

Animal and poultry foods

PA229.2 Starch and miscellaneous foods

Brewing and malting

PA239.2 British wines, cider and perry

Mineral oil refining

Toilet preparations

Soap and detergents

Dyestuffs and pigments

Formulated pesticides, etc.

PA279.5 Printing ink
PA279.6 Surgical bandages, etc.
PA279.7 Photographic chemical materials

Iron and steel (general)

Miscellaneous base metals

Metal-working machine tools

synthetic rubber

Fertilizers

Steel tubes

Pumps

Iron castings, etc.

Industrial engines

Office machinery

Mining machinery

power tools

PA279.3 Explosives and fireworks

Polishes

Stone and slate quarrying and mining

Miscellaneous mining and quarrying

Bacon curing, meat and fish products

Cocoa, chocolate and sugar confectionery

Chalk, clay, sand and gravel extraction

Coal mining

Grain milling

Riscuite

Margarine

Soft drinks

Tobacco

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Paint

Sugar

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PA369 1 Electrical equipment for moto and aircraft

PA369.2 Primary and secondary batteries

PA369.4 Electric lamps, electric light fittings, wiring

accessories, etc.

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Trailers, caravans and freight containers

PA382 Motor cycle, tricycle and pedal cycle manufacturing Aerospace equipment manufacturing and repairing PA383

PA384 Locomotives, railway track equipment, railway carriages.

wagons and trams

PA390 Engineers' small tools and gauges

PA391 Hand tools and implements

PA392 Cutlery, spoons, forks and plated tableware, etc. PA393 Bolts, nuts, screws, rivets, etc.

PA394 Wire and wire manufactures

Cans and metal boxes PA395

PA396 Jewellery and precious metals PA399.1 Metal furniture

PA399.5 Drop forgings, etc

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PA399.8 Miscellaneous metal manufacture

Production of man-made fibres

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Weaving of cotton, linen and man-made fibres PA413

PA414 Woollen and worsted

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Rope, twine and net PA417.1 Hosiery and other knitted goods

PA417.2 Warp knitting

PA418 Lace

PA419 Carpets

PA421 Narrow fabrics

PA422.1 Household textiles and handkerchiefs

PA422.2 Canvas goods and sacks and other made-up textiles

PA423

PA429.1 Asbestos

PA429.2 Miscellaneous textile industries

PA431 Leather (tanning and dressing) and fellmongery

PA432 Leather goods

PA433

PA441 Weatherproof outerwear PA442 Men's and boys' tailored outerwear

PA443 Women's and girls' tailored outerwear

Overalls and men's shirts, underwear, etc.

Dresses, lingerie, infants' wear, etc. PA445

PA446 Hats, caps and millinery

PA449.1 Corsets and miscellaneous dress industries

PA449.2 Gloves

PA450 Footwear

PA461.1 Refractory goods

PA461.2 Building bricks and non-refractory goods

PA462 Pottery PA463 Glass

PA464 Cement

PA469.

PA469 2 Miscellaneous building materials and mineral products

PA471 Timber

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Shop and office fitting
Wooden containers and baskets PA479

Miscellaneous wood and cork manufactures PA481 Paper and board

PA482.1 Cardboard boxes, cartons and fibre-board packing cases

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PA484.2 Miscellaneous manufactures of paper and board

PA485 Printing, publishing of newspapers and periodicals

PA489 General printing and publishing

PA491 Rubber

Linoleum, plastics floor-covering, leathercloth, etc. PA492

PA493

Brushes and brooms
Toys, games and children's carriages PA494 3 Sports equipment

PA495 Miscellaneous stationers' goods

PA496 Plastics products PA499

Musical instruments PA499 2 Miscellaneous manufacturing industries

PA500 Construction

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Electricity

PA603 Water supply

PA1002 Summary tables

## PA422.1 HOUSEHOLD TEXTILES AND HANDKERCHIEFS

The information in this report relates to establishments classified to the Household textiles and handkerchiefs industry, minimum list heading 422.1 in the Standard Industrial Classification (revised 1968). The activities of the industry include:—

Cutting, stitching, hemming, embroidering, etc. quilts, counterpanes, sheets, pillowslips, towels, tablecloths, duchess sets, cleaning and polishing cloths, etc., and handkerchiefs and nursery squares; tufting of fabrics for household textiles, including blankets and making-up of such fabrics. The making-up of soft furnishings is excluded. Weaving and knitting establishments producing made-up household textiles are also excluded.

> In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

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PA422.1

Output and costs, 1973 - 1976
All United Kingdom establishments classified to the industry (a)

	Unit	1973	1974	1975	1976
Enterprises	Number	449	483	479	486
Establishments	of fabrics for heal and least on each	494	526	520	531
Sales of goods produced	£ thousand	129,369	149,165	160,473	195,030
Receipts for work done and industrial services rendered	mager si si midar	(b)	(b)	(b)	1,561
Capital goods produced for establishments' own use	,,	1	87	(b)	36
Non-industrial services rendered		76	208	300	287
Goods merchanted or factored	"	6,674	9,569	7,937	10,086
Total sales and work done (c)		136,120	159,030	168,710	207,001
ncrease during the year, work in progress and goods on hand for sale	"	2,203	5,392	2,709	2,972
Gross output		138,324	164,421	171,419	209,974
Purchases of materials for use in production, and packaging and fuel		70,615	94,137	92,873	119,992
Purchases of goods for merchanting or factoring	"	7,365	8,479	6,596	7,957
ncrease during the year, stock's of materials, tores and fuel	"	3,646	2,578	1,712	4,607
Cost of industrial services received	"	7,635	9,866	9,332	12,062
Net output	"	56,355	54,517	64,330	74,569
otal employment (d)	Thousands	23.2	22.1	19.6	20.6
Net output per head	£	2,429	2,463	3,281	3,616
ayments for non-industrial services					
Rents, hire of plant and machinery (e)(f)	£ thousand	558	461	390	604
Commercial insurance premiums		678	747	906	1,050
Bank charges		117	160	166	164
Other non-industrial services (g)	"	4,007	5,448	4,311	7,095
icensing of motor vehicles		31	31	19	53
ates, excluding water rates	"	607	619	694	848
Gross value added at factor cost	" .	50,356	47,051	57,844	64,755
Gross value added at factor cost per head	£	2,170	2,126	2,950	3,140

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size. Satisfactory returns accounted for 75 per cent of employment within the industry.

Capital expenditure, 1973 - 1976
All United Kingdom establishments classified to the industry (a)(b)

Total selection of from perpending the supplies of the supplie	1973	1974	1975	Name of States	£ thousand
Land and buildings	-	duction state	aning (a)	(5) Eldens	cropre a stol
New building work	3,402	1,463	311		416
Land and existing buildings					
Acquisitions	61	269	61		213
Disposals	58	293	97		150
Vehicles					
Acquisitions					
Motor cars	463	519)	582		924
Other vehicles	80	77 )	24		99.00
Disposals  Motor cars	222	190 )			
Other vehicles	9	9)	214		330
Plant and machinery					
Acquisitions	4,910	2,692	2,094		1,967
Disposals	159	70	435		151
Total net capital expenditure	8,468	4,457	2,302		2,889

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size. Satisfactory returns accounted for 75 per cent of employment within the industry.

#### TABLE 3

Stocks and work in progress, 1973 - 1976
All United Kingdom establishments classified to the industry (a)

					£ thousand
	1973	1974	1975		1976
	ilav esmanni stil dadesi lutar esnocis	es nem ar halot yacişe	Increase	and domestic herieu	Value at end of year
Materials, stores and fuel	3,646	2,578	1,712	4,607	19,739
Work in progress	141	2,082	1,116	1,590	10,688
Goods on hand for sale	2,062	3,309	1,594	1,382	20,119
Total	5,850	7,969	4,421	7,579	50,545

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size. Satisfactory returns accounted for 75 per cent of employment within the industry.

<sup>(</sup>b) Included with sales of goods produced.

<sup>(</sup>c) Details of manufacturers' sales of principal products are published regularly in Business Monitor PQ422.1.

<sup>(</sup>d) Average number employed, including full and part-time employees (see table 7) and working proprietors.

<sup>(</sup>e) 1973 figures include hire of vehicles.

<sup>(</sup>f) For 1973-1975 rents of industrial and commercial buildings were not recorded separately. For 1976 the amount payable was £411 thousand.

<sup>(</sup>g) 1974-1976 figures include the cost of hiring goods vehicles.

<sup>(</sup>b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

Analysis of establishments by size, 1976
All United Kingdom establishments classified to the industry (a)

Size group (b)	Estab- lish- ments	Enter- prises	Employr	nent	1973	Wages and sa	alaries (f)	400.0000 470	
(0)	energia proposante	(c)	Total (d)	Opera- tives	Others (e)	Operatives		Others (e)	t pink ball
			(0)			Total	per head	Total	per head
EIS WE	Number	Number	Number	Number	Number	£ thousand	£	£ thousand	£
1 - 10	238	232	1,267)						
11 - 19	108	108	1,532)						
20 - 49	84	84	2,570)	7,614	1,375	10,913	1,433	3,680	2,676
50 - 99	56	49	4,033)						
100 - 199	26	24	3,665	2,999	652	4,504	1,502	1,923	2,950
200 - 299	7	6	1,590	1,311	279	3,173	1,658	727	2,606
300 - 499	8	6	2,923	2,483	440	4,428	1,783	1,355	3,080
500 and over	4	4	3,044	2,598	446	4,709	1,813	1,372	3,076

Total	531	486	20,624	17,005	3,192	26,727	1,572	9,057	2.837

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 employees.

(b) Average number employed, including full and part-time employees (see table 7) and working proprietors.

(c) The sum of the figures for the size groups may exceed the total for the industry because some enterprises control establishments in more than one size group.

(d) Including working proprietors.

(e) Administrative, technical and clerical employees.

Total sales Gross output Net output and work done (g)				Gross value added at factor cost	Constant Con	Net capital expenditure (h)	Total stocks and work in progress at end of year
		Total	per head	Total	per head		
£ thousand	£ thousand	£ thousand	to hero too before motopolik	£ thousand	£	£ thousand	£ thousand
75,278	76,343	28,683	3,051	(j)	(j)	1,051	14,726
44,105	44,674	12,988	3,544	35,791(j)	2,739(j)	641	11,824
44,100	8228	6,120	2.0	00,701()7	2,700())	041	abriathin tour
19,832	20,080	5,944	3,738	5,306	3,337	156	5,060
34,004	34,928	13,527	4,628	12,184	4,168	683	8,781
33,782	33,949	13,427	4,411	11,473	3,769	358	10,155

207,001	209,974	74,569	3,616	64,755	3,140	2,889	50,545

(f) The cost of employers' contributions to national insurance, graduated pensions, other pensions and welfare schemes and the running costs of canteens, is estimated for the industry at £4,059 thousand. In addition, the remuneration of outworkers on returns received was £346 thousand.

Sales of goods produced, capital goods manufactured, buildings constructed by establishments for their own use, work done, industrial and non-industrial services rendered and merchanted goods.

(h) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

(j) Gross value added data relate to establishments employing 1-199.

TABLE 6

PA422.1

PA422.1

Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1976 All United Kingdom establishments classified to the industry

Area	Total employmen	t (a)	Net capital expenditure	Net capital expenditure (b)(c)		Net output, gross value added and employment in the region from returns received from establish- ments with more than 80 per cent of their employ- ment in the region (d)			
						Gross value added at factor cost	Employment as a percentage of total regional employment in the industry		
3.40	Thousands	per cent of United Kingdom	£ thousand	per cent of United Kingdom	£ thousand	£ thousand			
Standard regions of									
England									
North	0.6	2.9	-44	1.5	*	*	*		
Yorkshire and Humberside	0.9	4.2	147	5.1	2,178	1,986	53.8		
East Midlands	1.6	7.8	266	9.2	6,120	5,278	67.0		
East Anglia	0.3	1.4	29	1.0	*	. (8)	.082		
South East	1.0	4.8	139	4.8	1,064	950	29.7		
South West	4 888 *	*		4476.6	4.70 <b>*</b> TSA.8	(3,878 • 804	EST.		
West Midlands	*	*		*	*	*	*		
North West	10.5	51.0	1,387	48.0	29,897	25,862	79.4		
England	15.2	73.7	2,056	71.2		*	*		
Wales	0.7	3.4	236	8.2	*				
Scotland	1.0	4.7	270	9.4	5,289	4,935	76.2		
Great Britain	16.9	81.8	2,562	88.7	50,489	44,451	73.4		
Northern Ireland	3.8	18.2	327	11.3	8,392	6,914	80.3		
Unallocated (e)	-	-	<u> </u>	-	15,687	13,390	-		
United Kingdom (b)	20.6	100.0	2,889	100.0	74,569	64,755			

(a) Average number employed, including full and part-time employees (see table 7) and working proprietors.

(b) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 employees.

(c) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

(d) Where a census return covered addresses in two or more regions an estimate was made of the net output and gross value added attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output and gross value added at each address covered by a return was proportional to employment at the address.

(e) Unallocated net output and gross value added covering establishments with addresses in two or more regions, plus estimates for unsatisfactory returns, non-response and establishments exempt because of size.

percentage analysis of twelve-month periods covered by returns received from United Kingdom establishments employing 20 or more persons, 1976

Accour	nting year ended	Percentage of total returns red	Percentage of total number employed
	certail and We get in	per cent	per cent
1976	April (a)	3.8	2.8
	May	1.5	0.6
	June	3.8	4.6
	July	3.1	1.0
	August	0.0	0.0
	September	0.8	0.5
	October	3.1	2.9
	November	8.5	15.2
	December	41.5	32.7
1977	January	6.9	11.0
	February	3.1 beats	2.8
	March (b)	23.8	25.8
			A REAL PROPERTY OF THE PROPERT

(a) From 6th April.

Including returns made for twelve-month period ended 1st to 5th April 1977.

### TABLE 7

Percentage analysis of employees, by full and part-time employment and sex, 1976(a)
Made-up textiles industries, minimum list heading 422

Sex	Full-time	Part-time	All employees
TOWN SEASON OF THE COMMENT	per cent	per cent	per cent
Male	31	2	33
Female	54	13	67

Source: Department of Employment

Produced in Wales by Her Majesty's Stationery Office Reprographic Unit, Cardiff Dd. 597332 K6 Cdf 164 6/79

The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom in minimum list heading 422 at end June, 1976. In the 1976 Census of Production the employment of the Household textiles and handkerchiefs industry represented 68 per cent of the employment of minimum list heading 422 as a whole.

These notes give the main information needed for interpreting the figures in the industry Business Monitors: more detailed information about the census is given in a separate Business Monitor -PA1001 (Introductory Notes) of the Report on the Census of Production, 1976.

#### GENERAL INFORMATION

Changes made for 1976

The Census for 1976 is in line with similar inquiries being conducted in other member countries of the European Economic Communities. There was a small number of changes in the scope of the industry reports compared with 1975. These include separate headings for:

Sales of goods produced

Receipts for work done and industrial services rendered

Amounts paid for hire of plant and machinery Amounts paid for rent of industrial and

commercial buildings Specific changes are explained in the introductions to the industry reports or by footnotes to the

Suppression of information relating to individual

Section 9(5)(b) of the Statistics of Trade Act 1947 states - "The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained under the foregoing provisions of this Act -

In compiling any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or delivered; so, however, that before disclosing any such total the competent authority shall have regard to any representations made to them by any person who alleges that the disclosure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed."

If a figure involved disclosure the contributor concerned was sometimes asked to give permission for its publication. In the majority of cases permission was given. When it was refused and where contributors were not approached the figure has been suppressed, either by combining it with other figures, or as in the regional tables, by omitting the figure altogether.

The following symbols are used throughout the PA series of Business Monitors:

.. not available

nil or less than half the final digit shown figures cannot be shown owing to the risk of disclosing information about individual enterprises

R revised

Rounding of figures

Figures in the tables have, where necessary, been rounded to the nearest final digit. Where figures have been so rounded, the sum of the constituent items may not always agree exactly with the total shown.

Industrial classification

of all Economic Activities of the United Nations Statistical Office but the United Kingdom SIC reflects the organisation and structure of industry and trade as it exists in the United Kingdom. The SIC is a classification by activity and is not a commodity classification. However, an index of all commodity headings for which sales data are provided in the Quarterly Business Monitors, is published in Business Monitor PQ1000.

Statistical units
The statistical unit for the purpose of the Census is the establishment which is defined in the SIO as the smallest unit which can provide the information normally required for an economic census, for example, employment, expenses, turnover, capital formation. Usually the principal activities carried on in an establishment fall within a single heading of the classification (e.g., steel making or sugar refining). Typically the establishment embraces all the activities carried on at a single address e.g. a farm, and metabolishment or a factory, including those which are ancillar, or a factory, including those which are ancillar, activities characteristic of different industries are carried on at one address, but normally these are carried on at one address, but normally these are carried on at one address, but normally these activities characteristic of different industries are carried on at one address, but normally these activities to have a conducted as a single activities which are conducted as a single business are carried on at a number of addresses, where me establishment does not make a retrurn to constitute a separate establishment. Sometimes to constitute a separate information in respect of the cansus seach year and the Information of each address, whether or not the activities or the carried to such an extent that they constitute as a single establishment in the latter case the stablishments with 50 or more employees are different. Their activities may, however, be integrated to such an extent that they constitute as a single establishment in the latter case the stablishments with 50 or more employees are stablishment in the latter case the stablishments with 60 or more employees are stablishment in the latter case the stablishment in the estimates of the number of units). Separate figur activities at these addresses (remined of smaller establishments and enterprises, but there units). Separate figures are obtained of smaller establishments and enterprises, but there employment and net capital expenditure at each is little effect on other aggregates (e.g. employment) and net capital expenditure at each is little effect on other aggregates (e.g. employment, output, net capital expenditure). Efforts are made by the Business Statistics Office

to ensure, by negotiating with respondents, that the return from an establishment does not cover local units or addresses in more than one of the

countries of the United Kingdom.

Further information about the statistical unit appeared in an article "The statistical unit in business inquiries" in Statistical News No.13 May

Establishments are asked to exclude from their returns particulars relating to any department not engaged in production e.g. merchanting, transport warehousing, for which they keep a separate set of accounts. Transfers of goods produced to such departments are treated as sales and respondent are asked to value them as far as possible as sold to an independent purchaser. Where separate accounts are not kept they are asked to include details of all these activities in their return Particulars relating to head offices main engaged in the administration of the production units within the scope of the census wer included. Where more than one return was made the information in respect of the head office W apportioned among them. For certain purposes in the annual censuses

The United Kingdom Standard Industrial Classification (SIC) was first issued in 1948 and was subsequently revised in 1958 and 1968. It exists to promote uniformity and comparability in official statistics of the United Kingdom, The general principles followed are those of the international Standard Industrial Classification of all Economic Activities of the United Nations is also necessary for the purpose of groups is also necessary for the purpose of ensuring that there will be no disclosure of the activities of any one enterprise group. Information about the relationship of stablishments, the changing structure of groups f companies and about common ownership links is obtained from many sources, including the Stock Exchange Year Book, company reports, press reports and Information supplied by Individual establish-

return was required in the 1976 Census from each stablishment with 20 or more employees. Each tablishment is classified to an industry, as efined in the SIC, whose principal products form e major part of the establishment's sales.

e regions defined in Table 5 take account of the Oundary changes arising out of the Local Overnment Act 1972 and the Local Government Act cotland) 1973. These changes came into effect in orli 1974 in England and Wales and May 1975 in cotland.

RMS USED IN THE CENSUS REPORT

erage number employed

tablishments were required to state the number persons on the payroll on average during the lar of return, whether full-time or part-time ployees. Separate figures were required for:

- (a) administrative, technical and clerical employees
- (b) all other employees (operatives)

rages could be calculated from the figures ting to the last week of each calendar month. tablishments were also required to state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishment) are excluded. The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

Working proprietors

These include all persons regarded as "selfemployed" for national insurance purposes and members of their families who worked in the business without receiving a wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

Fmp lovees Administrative, technical and clerical employees include directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research and design employees (other than operatives); draughtsmen, editorial staff, advertising staff, travellers and all office employees.

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include operatives employed in power stations, transport (including roundsmen), warehouses, stores, shops and canteens, inspectors, maintenance workers and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included, but outworkers are excluded.

Capital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included. Establishments were asked not to deduct from the value of capital expenditure amounts received or expected to be received in grants or allowances from the Government or any statutory body or local authority. Establishments with 100 or more employees were asked to include a total net capital expenditure figure for each calendar year.

(a) New building work

This represents the cost incurred during the year of new building and other constructional work to be used in connection with the business covered by the return. The value is that charged to capital account during the year of return; it includes expenditure on new buildings and on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include legal charges, stamp duties, agents! commissions, etc.

(b) Land and existing buildings The items shown are the capital cost of freeholds purchased and the capital cost or premium payable for leaseholds acquired (excluding the value of assets acquired in taking over an existing business), and the amounts receivable for freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during the year. The value of plant and machinery acquired includes plant, etc. which

firms produced for their own use in connection with the business covered by the return. The value of plant, etc. acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. Deductible value added tax is excluded but non-deductible value added tax on motor cars acquired is included. No deduction Is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written-off for items scrapped.

Cost of industrial services

This includes amounts payable to other firms for work done on materials supplied by the establishpayments for repairs and maintenance (including those in respect of rented buildings) and amounts paid to other firms for contracts which have been sublet. Payments to outworkers are excluded.

Cost of non-industrial services

This includes rent of industrial and commercial buildings, hire of plant and machinery, commercial insurance premiums, bank charges and amounts paid for professional services, post office services, transport, advertising etc. Amounts payable on royalties for the right to use patents, trademarks, copyrights etc., manufacturing and quarrying rights and technical "know-how" are also included.

Gross output

In the calculation of gross output the value of total sales and work done is increased by the rise (or reduced by the fall) during the year in the value of work in progress and goods on hand for

Net output

Net output, a customary census measure, is calculated by deducting from gross output the cost of purchases (reduced by the rise, or increased by the fall, during the year of stocks of materials etc.) and the cost of industrial services received, and where applicable, duties etc.

Net output per head

The figures of net output per head are derived by dividing the net output by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

Gross value added at factor cost

Gross value added at factor cost is calculated by deducting from net output the cost of nonindustrial services (e.g. rent of buildings, hire of plant and machinery, commercial insurance premiums, bank charges and amounts paid for professional services, post office services. transport and advertising), rates (excluding water rates) and the cost of licensing motor vehicles. This estimate of gross value added approaches more closely than census net output to the definition of net output or value added in national accounts statistics.

Gross value added at factor cost per head The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

Purchases

Purchases include the cost of raw materials,

components, semi-manufactured goods and workshop materials; of replacement parts and consumable materials; of replacement purchase tools not charged to capital account; of packaging materials of all types; of stationery and printed materials of all types; or stationary and printed matter; of fuel, electricity and water; of materials to be used by the establishment or given out to other establishments for the production of materials for the establishments for the establishments for the establishments. lishment's own use; of materials for use by establishment when working on goods supplied by customers; and of food, etc. for any canteen covered by the establishment's return. Transfers of goods to the establishment from another depart. ment of the same firm not covered by the establishment's return are included at a cost corresponding to the estimated selling value recorded by the other department. Amounts payabla recorded by the other department. Amounts payable to transport firms or credited to the firm's own transport department for delivery of materials are excluded, as are all purchases of machinery and plant charged to capital account. Purchases of goods for merchanting or factoring have been goods for merchanting or factoring have been collected separately since 1973. The values shown exclude VAT. They include, in addition to the actual purchase price, the value of packaging material charged to the establishment. The value of returned goods or packaging material returned to suppliers and any trade discounts are excluded, Materials purchased duty-paid are included at their duty-paid value, less any drawback, rebate, etc. The cost of transport is included only if it is included with the purchase price in the firm's accounts. Imported goods are included at their full delivered cost. If in the firm's accounts the accounts. Imported goods are included at their full delivered cost. If in the firm's accounts the transport from docks or airport is not included in the cost of goods purchased, the cost is entered at c.i.f. plus duty (if applicable). Leasing, renting sales) sold without having been subjected to any manufacturing process by the seller.

Sales of goods produced

Sales of goods produced
Sales for the purposes of the annual censuses
means deliveries on sale of goods made by establishments in the United Kingdom covered by the
inquiry. Sales of goods made for these establishments by outworkers or by other establishments
from materials given out to them and sales of
waste products are included. New building work
and machinery or other capital items produced by
establishments for hiring out or leasing are
regarded as sales, the value included in the
return being that adopted in the establishments'
capital asset accounts. Forward sales and canteen
takings are excluded. All sales in the period of
the inquiry are included irrespective of when the
goods were manufactured. Goods produced in one goods were manufactured. Goods produced in one establishment and transferred either to ancillary departments not engaged in production for which there are separate accounts, or to another establishment of the same firm not covered by the return, are treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations, for which separate accounts are kept are valued on the same basis. The value shown for sales is the "net selling

value" defined as the amount (excluding value added tax) charged to customers whether on an ex-works or delivered basis, after any trade discounts and agents' commissions have been deducted. The cost of packing materials less allowance for returnable cases is included. industries where products attract Excise Duty the value stated is usually inclusive of duty if sold duty-paid and exclusive of duty if sold in bond or exported.

Work done and industrial services rendered Figures for work done represent the amount charged for work carried out on materials supplied by customer and include repair work. Within certain

industries this heading covers a wide variety of activities, for example, within the food sector -butter packed on commission; within the textile butter packed on commission; within the fextile industries - making up of garments, fur dressing and textile finishing; within printing and publishing - preparatory work on type-setting, block making and binding. Work done is also significant in the electrical machinery and heavy engineering industries, covering erection, installation and repair and jobbing work. Other activities within this heading include exploration work, research and development, glass cutting and dressing and planing of timber.

Industrial services rendered include repairs and maintenance, installation work, and technical research and studies for other organisations.

Capital goods produced for establishments' own use This includes all work of a capital nature carried out during the year by the establishments' own staff for their own use.

Non-industrial services rendered
This includes rents received for commercial and
industrial buildings, amounts charged for hiring
out plant, machinery and other goods and amounts
charged to other organisations for the provision of
transport. It also includes amounts received for
the right to use patents, trademarks, copyrights
etc., manufacturing and quarrying rights and technical "know-how" and revenue from such staff
facilities as canteens.

Stocks and work in progress
Values are given of stocks of goods on hand for
sale and of materials, stores and fuel, at the end
of the year of return and of the change during the
year, including any stocks of goods held for
merchanting or factoring. Work in progress is
defined as materials which have been partially
processed by the establishment but which are not
usually sold or transferred to another establishment without further processing. The values
include the cost of materials consumed and labour
used, together with a margin of overhead costs and
profits. Progress payments made to subcontractors are excluded and progress payments
received from other organisations are not received from other organisations are deducted.

Mages and salaries
These are amounts paid during the year to
operatives and to administrative, technical and
clerical employees. Payments to working
proprietors, whether called salaries or not, are
excluded. The values shown include all overtime
payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for come tax, insurances, contributory pensions etc. he value of redundancy payments less any amounts reimbursed from Government sources is included. The value of any payments in kind, travelling expenses etc. is excluded.

Remuneration paid to outworkers

he remuneration paid to outworkers (i.e. persons <sup>6mployed</sup> by the establishment who do their work in their own homes) is generally on a piece-work basis. Only amounts paid to outworkers whose names ppear on the establishment's payroll are included. ounts paid to outworkers by sub-contractors are excluded.

insurance and welfare contributions
is item includes employers' contributions to lational insurance and graduated pensions (and/or arnings related basic contributions under the

Social Security Act, 1973) as well as commercial insurance premiums to provide pensions, superannuation or other retirement benefits, sickness benefits, personal accident benefits, disability or death benefits for employees or former employees or their dependants. Contributions to the running costs of canteens, social centres, children's and holiday homes, etc. for employees, former employees and their dependants are also included.

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