

BOARD OF TRADE

## FINAL REPORT

 on the CENSUS OF PRODUCTION FOR 1948Introductory Notes


Presented by the Board of Trade to Parliament
in pursuance of the Statistics of Trade Act, 1947
(10 \& 11 Geo. 6, Ch. 39, Sec. 7).

LONDON : HIS MAJESTY'S STATIONERY OFFICE

## Introduction

The 1948 census was the first full census of production taken since the war.
full censuses of production were taken under the Census of Production Act, 1906 for the years 1907, 1912,1924 , 1930, and 1935. In addition to the census of production surveys with a more limited industrial coverage were taken in respect of 1933, 1934, 1937 and 1938 under the Import Duties Act, 1932, which conferred somewhat different powers from those of the Census of Production Act. For the survey of industrial production taken in respect of 1935, the powers conferred by both the Census of Production Act and the Import Duties Act were used
2. In June 1945 the President of the Board of Trade appointed a Census of Production Committee under the chairnanship of Sir George Nelson to consider and report upon what additional information should be collected at future censuses of production and to recommend what amendments should be made to the Census of Production Act.
3. The report of the Committee was presented to Parliament and its recommendations found expression in the Statistics of Trade Act, 1947. In the schedule to the Act scope being sufficient to permit an effective analysis of the most important aspects of production.
4. The Act laid down that the Board of $\operatorname{Tr}$ ade shall, for the purpose of providing general
surveys of the state of trade and business, take a census of production in respect of the year 1948 and of every subsequent year. Accordingly, for 1948 a census was taken and compulsory questions were asked about wages and salaries, capital expenditure, and other matters not hitherto covered in a full census of production.

These and other subjects (enumerated in detail below) were covered after consillation, as provided for in the Act, with the Census of Production Advisory Committee. sentative the Board of Trade consulted trade assoblic service and organised labour. In addition detailed headings in the materials and output sections to ensure that the information collected would be as useful as possible.
Area covered
The censuses for 1907 and 1912 covered the United Kingdom (which then included Southern Ireland). Southern Ireland (now the Irish Republic) has not, however, been
Ine 1924 census included Northern Ireland but for 1930 and 1935 included since 1912. The 1924 census included Northern Ireland but for 1930 and 1935

Ireland censuses were incorporated in the reports prepared by the Board of Trade, wrion thus covered the whole of the United Kingdom. The 1946 partial census, which covered Trade. The Nor the fi Trade (Northern Irel ) Act, very similar to Go nly, was that year onwards.

Scope of the census
The 1948 census covered undertakings in the field of industrial production, including building and contracting, public utilities, and mines and quarries; private firms, nationalised undertakings, and government establishments were included. For certain trades (e.g. boot and shoe repairing, and motor and cycle repairing), firms mainly engaged DS $83883 / 1$
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in repairing were included if they worked mainly for the trade but were excluded if they mainly worked directly for the public. The coverage of the 1948 census was extended to include textile converting, laundry work, dyeing and dry cleaning, wigmaking, tea blending and coffee roasting, and the scrap metal trade, which were excluded from the 1935 census. Taxidermy and photography remained outside the census.

Period covered
Establishments were required to make returns for the calendar year 1948 but, if the calendar year was not their year of account, a return for a business year ending between April 5, 1948 and April 6, 1949 was accepted. A similar concession was made a previous censuses.

Treatment of small firms
9. As in the census of 1935 and the Import Duties Act inquiries, only firms employing more than ten persons on average during the year were generally required to complete detailed returns for 1948: in most trades, firms employing ten persons or fewer were required only to furnish information about the number of persons employed and the nature of their business. In thirteen trades, however, in which the output of the smaller firms was thought to be a relatively important proportion of the total output, small firms were required to complete a simplified form, which varied from trade to trade. These trades were canvas goods and sacks; tailoring, dressmaking etc.; boots and shoes manufacturing and repairing, laundry, cleaning, job dyeing, and carpet beating; motor vehicles and cycles (repairing); bread and flour confectionery; fish curing; ice; soft drinks, British wines and cider; book etc. publishing (non-printing) and printing, bookbinding, engraving, etc. trades; building and contracting; local authorities (building and civil, engineering); and gas supply industrics. In the film production and textile converting trades, all firms, irrespective of size, were required to complete the detailed form. In the building trade a special form was used for firms employing 11 to 24 persons. The information collected from small firms, which was excluded 22 , $23(\mathrm{ii}), 24(\mathrm{ii})$, and $25(\mathrm{ii})$ in the final report for the trades concerned.
Method of canvass
The information that would be required from firms was notified to trade associations in 1947, and specimen preliminary forms were sent out to all firms in January, 1948 for information. In October 1948 a special form was sent to those establishments known or believed to be employing not more than ten persons in all trades excopt those for which additional information was to be required from small firms. This form required simply a statement of the nature of the business and the number of persons employed in the establishment on the average during the nine months ended 30 th September, 1948, and average were not required to make any further returns in connection with the 1948 census,
11. at the beginning of 1949 a statutory form was sent to all the remaining establishments on the census register, numbering about 385,000 establishments, many of which had to be removed subsequently as non-effective (defunct businesses, duplicate addresses, etc.). Three months were allowed for the completion and return of the forms and in February and March postcards were sent out to about 240,000 establishments reminding then of the date by which the forms must be completed. Second reminders were required in about 115,000 cases. A final application was made by registered post to 14,800 establishments whose returns were still outstanding. Prosecution was resorted to in l25 cases. About 70,500 returns from firms employing more than ten persons and 123,000 cases. About 70,500 returns from irms employing more than ten persons and 123,000
from small firms (on the simplified statutory forms) were received. About 25 per cent. of the large and 2 per cent. of the small returns were found to be defective or inaccurat and were queried with the firms concerned. The number of small firms claiming, on the special form (see paragraph 10) or the statutory form, exemption from making a detailed
return was about 50,000 . In addition, '2,400 large and 350 small forms were received by the Ministry of Fuel and Power.
12. The census was conducted by correspondence, no local staff of enumerators being employed by the census office. It is not surprising that in this detailed census the first full census of production since 1935 - some firms found difficulty in completing their returis within the prescribed period. It was therefore not possible to begin to prepare the reports as soon as had been hoped.
Trade classification
13. In the 1948 census, establishments are classified to trades according to the nature
of their output as shown by their returns and, as far as possible, in conformity with the Standard Industrial Classification. Certain products, called principal pro ducts, are identified as characteristic of the production of individual trades, the principal prod in anction of principal products of that trade accounts for a greater proportion of the value of it erinctip proch the production of principal products of any other trade. Its produc tion of principal products of any trade other than the one to which it is classified is tion of principal products of any trade other than the one to which it is classified is each trade includes a note on the minimum list headings of the Standard Industrial Classification covered by the report. The trade classification differs in many cases from that adopted in the reports for the 1935 census and the 1937 inquiry. As far as possible the returns made in 1935 and 1937 have, for the 1948 reports, been reclassified so as to provide figures for the earlier years comparable with the 1948 figures. For this reason, certain of the statistics now shown for the earlier years differ from the figures published in previous reports.
14. In some cases it has not been possible to reclassify the pre-war returns and, where necessary, a reference to the limited comparability is included in the introduction to the relative 1948 report.

## The establishment

The basic unit for the collection of information was generally the "establishment". In the majority of cases an establishment comprises the whole of the premises under the same owriership or management at a particular address (e.g. a mine or factory). Offices, warehouses, laboratories and other ancillary places of business which were situated apart from the producing works were not regarded as separate establishments, but the persons employed therein and the value of their services were included in the return for the works. The activities, however, of separate selling or transport organisations, for which separate accounts were kept, were excluded from the return.
16. Undertakings with more than one establishment covered by the census of production were required to make a return in respect of each establishment, and to include in each return an appropriate proportion of the employees, wages, salaries, materials purchased etc. of any "common service" departments such as central offices, research facilities, etc. Where two or more distinct trades were carried on in separate departments of a single works, the firm was generally required to treat these as separate
17. If, owing to the system of accounting, firms with more than one establishment were unable to make separate returns for each establishment, they were allowed to make one return oovering all establishments in one trade but were required, in addition, to give certain summary information separately for each establishment.

Subjects on which information was obtained in 1948
18. The following sections were included in the 1948 census: Working proprietors.
2. Persons employed.
3. Wages and salaries, etc.
4. Expenditure on plant, machinery, and vehicles.
5. Value of buildings and land occupied and relinquished.
6. Materials and fuel purchased in year of return.
7. Amount paid for work given out.
8. Payments for certain services rendered by other firms.
9. Stocks at the beginning and end of the year.
10. Output in year of return and, for certain intermediate products, the total quantities made.
19. In the 1935 census of production information was collected relating to items 2,6 , , and 10 only. Information relating to the other items was collected for 1948 the first time in a full census but similar information had been collected for certain trades in the partial census for 1946.

Instructions for making returns
20. The following notes outline the general instructions given to firms on the way in
which returns were to be completed, and should be of use in interpreting the results published in the reports.
21. In many trades it was found necessary to amend or supplement the general instructions in order to fit the special circumstances of the particular trade. Where these supplementary instructions affect the basis of the figures returned, a note of explanation is included in the report on the trade concerned. In interpreting the figures in any particular report, it is thus necessary to bear in mind the explanations and qualifications accompanying the report, as well as the general instructions summarised below.
22. Working proprietors
. Firms, other than limited companies, were required to state the number of working proprietors engaged in the business. If the business was a partnership, all active partners were to be included, as well as members of their families who worked in it
without receiving fixed wages or salaries. Proprietors working less than half the Without receiving fixed wages or salaries. normal hours were to be excluded.

Persons employed
23. Firms were required to classify persons employed by them under the two main headings of (i) administrative, technical, and clerical employees and (ii) operatives.
"Administrative, technical, and clerical employees" included directors (other than those paid by fee only), managers, superintendents, and works foremen; research, experimental, development, technical, and design employees other that office (including works office) employees.
"Operatives" included all other classes of employees, i.e., broadly speaking, all manual wage-earners. The figures include operatives engaged in outside work of erection, fitting, etc., in Great Britain, as well as those employed in or about the factory or works; inspectors, viewers, and similar workers; operatives employed in transport work, works; inspectors, viewers, and employed at a separate selling or transport organisation); and cleaners.
24. All of these figures were to exclude canteen employees, outworkers, and persons engaged in a merchanting business or any other business not covered by a firm's return. Directors paid by fee only were excluded.
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25. The particulars required related to the persons on the pay-roll in certain specified weeks, whether full-time or cart-time employees, including those temporarily absent from work through sickness, or holidays, but excluding those who were stood-off or who were on strike for the whole of the week.
26. Firms were required to state the numbers employed in the pay-week ended on or about September 25, 1948 (or September 27, 1947, if the return covered a period ended before September 25, 1948), distinguishing males and females and those under 18 years of age. The numbers of operatives employed in a specified week in each month of the period covered by the return were also required. Firms were asked to state the number of canteen and of other excluded employees (see paragraph 24). Those employing 100 or more persons were also required to state the number of persons included in the return who were employed in a separate selling organisation or on certain types of work.
27. In trades where outworkers are employed, the numbers employed at four dates in the year were required to be stated, outworkers being defined as persons employed by the firm who worked on materials supplied by the firm but who worked in their own homes etc. Operatives directly employed who worked out of doors (e.g. maintenance workers) and employees of sub-contractors were not to be regarded as outworkers.
28. The main differences between the employment figures for 1948 and those obtained before the war are that the latter included working proprietors with administrative,
technical, and clerical employees, and works foremen with operatives.

Wages and salaries
29. Firms were required to state the amount paid during each quarter of the year of Payments to working proprieto to administrative, technical, and clerical employees. Payments to working proprietors, whether salaries or not, were to be excluded. The were to be stated before deductions for income tax, insurance, contributory pensions, etc. Payments in kind, travelling expenses, lodein allowances, etc. were to be ignored. Other information asked for included the employers' contributions to all national insurance schemes, and payments to outworkers.
30. Substantially these particulars constitute new census information. There were no pre-war figures of comparable scope because the Census of Production Act, 1906 excluded wages from the subjects about which questions might be asked in a census of production. However, in conjunction with the 1935 Census a voluntary enquiry was conducted by the Ministry of Labour into the total wages bills of firms making census returns. The proportion of respondent firms sending replies which could be directly related to census of production data varied widely in different trades, but they provided a basis for estimating the approximate relationship between net output and the total wages bill of each trade in 1935. The available data, together with an indication of the size of the sample and the extent to which they were representative, were published for each trade in the final report on the 1935 Census. In many trades these figures need to be used with caution, where comparisons are made with 1948, in view of the subsequent reclassification in accordance with the Standard Industrial Classification.

## Plant. machinery, and vehicles

31. Firms were required to state the total value of plant and machinery and of vehicles acquired or disposed of during the year, including the same items as for income tax. Firms assessed on a renewals basis were required to give the total cost of plant etc. acquired during the year, whether for renewals or expansion. Office machinery and rail way sidings owned by firms were to be included as "plant". The value of plant etc. actual cost (new and second-hand had to be stated separately) was to be assessed at the tion. Plant produced value. In respect of items disposed of, the proceeds of sales were to be stated, including the estimated proceeds of insurance claims for plant etc. destroyed or damaged. DS 83883/1

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## Buildings and land

32. Firms were requiréd to give information about buildings and land occupied or relinquished during the year. The information related to buildings and land,
including office buildings, used in connection with the output returned, and canteen and other facilities within the site area, but not to sports grounds, land held for future development, or dwelling houses for employees. New establishments, including new factories the building of which was financed by the government, are included only to the extent that they were occupied and in production during the year of return.
33. The following information was required:-
(a) The gross schedule A value of, or if this was not known, the rent payable on the buildings and land occupied at the beginning of the year
(b) The capital expenditure on new buildings acquired during the year, including extensions or reconstruction of old buildings and the cost of replacing buildings destroyed by fire or war damage; site values and the purchase price of buildings which had already been used were excluded from this heading.
(c) For land and old buildings acquired for the first time during the year: (i) The capital cost of freeholds acquired during the year (including the site value of new freehold buildings).
(iii) For leasehold property the capital cost of any premium, the length of the lease to run, and the annual rent including ground rent (and, in Scotland, feu duties).
(d) For land and old buildings relinquished during the year:-
(i) The selling value of freeholds sold.
(ii) The gross schedule A value of other properties relinquished, including buildings destroyed by fire or demolished, and property handed back to the owners, leased or rented to other firms, abandoned, or transferred to a part of the business not covered in the return.
(e) The amount of rates (excluding water rates) payable in the year.
34. $\frac{\text { Materials and fuel }}{\text { Firms were }}$
35. Firms were required to state the cost, and in most cases the quantity, of certain specified kinds of materials and fuel purchased in the year, as well as total purchases, which included all purchases of materials for use in production and fuel, oil, gas, and electricity for all purposes, including heating, lighting, and transport; all packing materials, including the full cost of returnable cases and containers, workshop materials, ofce materials, water charges; materials for repair to firms own buildings, plant and vehicles when carried out by their own workpeople included in the return; and consumabla tools and parts for machinory purchased auring the year as replacmes. Mhatials same cessing were excluded.
36. The questions relating to purchased fuel and electricity were more detailed than in any previous census and were common to practically all trades. For gas and electricity, separate figures were required for purchases from public supply, purchases from other sources, and for supplies from other departments of the respondent firm. Firms which generated electricity at the establishment covered by the return were also asked, as in 1935, to state the quantity they consumed of electricity so generated and to record in the output section any electricity sold.
37. The declared cost of materials was to include transport charges to the works, other than transport carried out by the establishment's own staff and, generally, any duty paid (less rebates, etc.). Naterials, gas, or electricity transferred from other
departments of the firm not covered by the same return were to be included at the valu recorded as, output by the other department, plus any payment for transport.
38. The information obtained in 1937 and 1935 differed from that obtained in 1948.
the former years, questions were asked about certain specifịed materials etc. used, that is,
chang es.

Work given out
38. For 1948, firms giving out materiais for processing etc. to other firms or to any . the amount paid for the work given out in the year. Payments made to individual outworkers in were respired to state the amount waid for all such work in firms were required to state the amount paid for all such work in one sum, but in a few
trades separate part.iculars were required for different types of work.

Payments for certain services rendered by other undertakings
39. Firms were required to state the amounts paid by them during the year to other
firms (including separate establishments of respondent firms), institutions, etc. for various services rendered. These services, full details of which are shown in Table 18 of the report, included repair and maintenance of buildings and of plant, machinery, and vehicles, hire of plant etc., advertising, research work, postage, telephone, etc., and commercial insurance. The amounts returned included charges, less discounts, by agents. The services specified in the form were not exhaustive, and the related tables provide only a measure of certain principal items of cost, not a complete picture. Nor does the amount recorded against any particular heading represent the whale expenditure on the activity named, but only the amount paid out to other firms. For example, a considerable amount of (som number of persons in the (herm 100 or more employ

## Stocks and work in progress

Firms were required to state the value of their stocks of finished products, and of mater in most trades, separate particulars
41. The value of work in progress at the two dates was also required. Firms were instructed not to include any progress payments made by them to sub-contractors ments received from customers.
42. Before the war firms were required to adjust individual items of their sales of finished products and purchases of materials and fuel for changes in stocks, and separate information relating to stocks was not then asked for.
Output in the year of return
. For 1948, firms were required to give details of their sales during the year, by value and in most cases also by quantity; the net amount charged for packing materials, but not their weight, was to be included. "Sales" meant sales during the year of goods made in the establishment covered by the return, whether produced in the
y'ear or not. Sales of waste products and year or not. Sales of waste products and of goods made for the firm by outworkers or
by other firms from materials given out to them were included; sales of merchanted goods were excluded. For industries such as building, shipbuilding, and cinematograph film production, however, in which the productive processes are complex and extend over long periods, a return of the value of work done in the year was required.
44. The value of sales was the net selling value, and this was defined as the amoun charged to customers, whether on an ex-works or delivered basis and net of any trade

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discounts, agents' commissions, allowances for returnable cases, purchase tax, etc. Where goods were charged on a delivered basis to customers overseas, firms were asked amount included in the value of their sales which represented payments made by them other firms for transport outwards.
45. Where separate returns were made for different departments of the same firm, and goods produced in one department were used in another department, the goods were required to be included in the output of the first (producing) department, and in the materials of the second (using) department, on the common basis of the charge that would have been made to an. independent purchaser buying similar quatitios, with due allowanas ap same control were to be valued on the same basis.
46. The method of valuation used in the 1948 (and 1946) censuses differed from that used 6. The method of valuation used. of each item specified, i.e. sales during the year of goods made by the firm plus the book value of stocks at the end of the year, less that at the beginning of the year. Net selling value was defined as the actual amount charged to customers after deduction, inter alia, of payments to other firms for carriage outwards. Where separate returns were made for different departments of the same firm, transfers of goods between them were included at the values which were entered in the firm's books.
47. For 1948, firms working on commission or for, the trade on materials given out to them by other firms were required to state, as the value of their output, only the net. amount charged by them to customers. Where the work was done for manufacturing firms covered by the census, the value of the goods is included in the final selling values recorded by these firms.
48. In a number of trades firms were required to return, in addition to their sales, the total quantities of the more important intermediate products made in their works, whether they were sold (or added to stocks) as such, or were made into more finished goods in these works, or were made for other firms from materials given out by them.
9. Analysis of sales
. Firms were required to analyse the sales returned in the output section according to specified channels of disposal, under the two main headings Mransfers to othe rganisations under same control" and "Sales to independent buyers". In this context, business and its branches were regarded as being under the same control. Holding and subsidiary companies were similarly regarded if the subsidiary comp anies were covered by the definition contained in section i8 of the Comp anies Act, 1947. Essentially, under that section, a company was a subsidiary company when -
(i) the holding compan controll the composition of its board of directors and was directly or indirectly the beneficial owner of any part of its share cap.ital,
or
(ii) the holding company and its subsidiary companies owned beneficially more than one half of the equity share capital of the company.

## Calculations made from census returns

## Gross output

50. The "gross output" of a trade is the total value of goods made and other work done during the year. For 1948 (and 1946) this is derived by subtracting from the value of sales and work done the value of stocks at the beginning of the year and adding the value at the end of the year. A deduction is then recorded value of goods sold
51. For 1935 and 1937, however, the values of individual items related to output in the or year, allowances having already been made by firms for changes in stocks retweon outwards: it was unnecessary, therefore, to make any adjustments for these factors.

## Net output

52. The "net output" of a trade is defined, as in previous censuses, as the amount left after deducting from the value of the gross output the aggregate of the cost of
erials and fuel used and the amount paid for work given out. This residual figure represents the value added to materials by the process of production and constitutes the fund from which wages, salaries, rents, rates and taxes, advertising and other selling expenses, and all other similar charges have to be met, as well as depreciation and profits.
53. Normally any customs or excise duty on materials purchased was included in the cost
of materials if purchased duty-paid, and excluded if purchased duty-free, the amount of the duty in the latter case being separately stated. Similarly, finished goods sold were valued accordingly as they were sold duty-paid or duty-fee, the amount of duty and privin for patit. brano of production were, payable for particu
54. The figures for net output per person employed are derived by dividing the net output by the average number of persons employed (full-time and part-time) including operatives, administrative, technical, and clerical employees and working proprietors, but excluding oútworkers.

List of trade reports
55. A separate report will be published for each trade. A list of these trades will be found in Appendix $A$. Each page of a report will bear a reference consisting of:-
(a) the number of the volume into which the report may be bound
(b) a letter indicating the trade within each volume
(c) the page of the trade report
g. 4/A/9 will indicate page 9 of the first trade report in volume 4. Reports will be published later summarising the census results for the main industries as a whole and dealing with special problems (e.g. duplication).

Disclosure of information
56. The reports have been propisions of the Statistics of Trade Act, 1947. In many cases where the publication of a figure inld in the combined with others of a similar nature

## Comparisons with previous years

The tables included in the final reports contain a detailed analysis of the results
of the 1948 census. Tney expand the information contained in the preliminary reports. Comparisons are given in these tables with the 1935 census and with the 1937 Import Duties Act inquiry; the results of the latter had not been fully compiled at the outbreak of the war and are therefore now being published in most cases for the first time. The scope of the 1937 inquiry was more restricted than that of the main censuses Where the 1937 figures are not substantially comparable with those for other years, an explanatory note is given in the reports concerned; in some of the more important cases the 1935 figures are shown on two bases, one the full census totals and the other relating only to the section of the trade covered by the 1937 inquiry. Comparisons are also made with the 1946 partial census data where possible.

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"Larger" establishments
58. Reference to "larger establishments" in the heading to a table indicates that the table covers only those establishments which employed more than 10 persons on the average during the year.
Symbols used
59. The following symbols are used throughout the reports:-
.. for not available

- for nil or negligible (less than half the final digit shown)

60. The figures in the tables have, where necessary, been rounded off to the nearest integer. There may, therefore, be an apparent slight discrepancy between the total shown and the sum of the constituent items.

Contents of the tables
In the following paragraphs are given the numbering and contents of each of the
tables in the reports. The numbering of these tables is standardised throughout all the separate trade reports, an indication being given in the report of any tables tion in certain cases where the data available relates only to 1948 (e.g. sales by small firms and some employment data) figures are shown only in the country tables.

Table 1. Summary: Larger establishments
This table gives, for all the larger establishments included in the trade, the aggregates of the principal data collected, including calculations of net output and net output per person employed. (For the method of calculating these see paragraphs 52 to 54 above.) Comparisons are generally made with 1937 and 1935 and, where information is available, with 1946.
Table 2. Summary, 1948: Small firms in Great Britain
For those trades in which small firms were required to complete a shortened form, this table gives, as far as it was collected, summary information similar to that for larger establishments contained in Table 1. As, however, small firms were not required to give information relating to stocks of materials or finished proles and work done and and the end or the fuel to purchases during the year. These figures, and consequently those (where available) for net output and net output per person employed, are quet, therefore, stric.tly comparable with those given in Table 1 for larger establishments.

For the remaining trades, in which the only figures small firms were required to give were the average numbers of males and females employed during the year, the table is confined to this information.

Table 3. Estimated average employment, 1948: All firms in Great Britian
This table gives an estimate of employment in all establishments in the trade. To the average employment in the larger establishments, given in Table l, and the small firms, given in Table 2, is added an estimate of average employment in firms not making satisfactory returns. It is not practicable to obtain in the census as complete a coverage for small firms as for the larger establishments, partly because of unavoidable imperfection in the registers of establishments for some trades and par the difficulty of securing returns in all cases. This should be borne in mind in reading the tables relating to small firms.
Table 4. Analysis by size, 1948: Larger establishments in Great Britain
Some of the principal results for 1948 shown in Table $I$ are analysed according to the size of establishments.

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Table. 5. Analysis by standard region, 1948: Larger establishments in Great Britain The analysis here is according to standard regions, particulars of which are given in Appendix B. An analysis by census areas, which were wised in earlier census reports, is omitted, partly because of the need to avoid disclosing particulars of individual businesses and partly because in many trades the area grouping would show precisely the same figures as those for regions. An analysis by census areas will, however, be given of disclosure are likely to arise much less frequently, if at all.

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Table 6. Analysis according to specialisation within the trade, 1948: Larger establishments in Great Britain
This table shows the extent to which the larger establishments specialise in the production of certain principal products or groups of products. For the purposes of this analysis, specialist producers are taken to be those establishments of whose total output by value 50 per cent. or more is accounted for by the groups of products specified. Details relating to non-specialist producers (i.e. establishments whose output of any included in the residual headine. not amount to per cent. of their total output are relationship between the value of characteristic products sold and gross output.

Table 7. Total make of intermediate products: Larger establishments
This table shows the total quantities of certain products which were made, whether for sale or for further processing in the same establishments or on commission for other firms. Separate figures are given for the quantities made in the trade covered in the report and those made in other trades. Comparison is made, where possible, with 1937 and 1935.
Table 8. Sales (or production) of the principal products of the trade, including sales (or production) of these products by establishments classified to other trades: Larger establishments
This table shows the total sales by value, and in most cases by quantity, of products regarded as characteristic of the trade. It includes, therefore, the sales of these products returned by establishments classified to other trades. Comparison is made, wherever possible, with 1935 and 1937. Owing to the limited scope of the 1946 in therefore, strictly comparable with those for 1948.

Table 9. Sales (or production) of principal products of the trade by establishments classified to other trades: Larger establishments
This table shows separately the amounts included in Table 8 which were returned by establishments classified to other trades. Comparison is made, where possible, with 1937 and 1935.

Table 10. Sales (or production) in the trade of other than principal products: Larger establishments
This table shows the sales (or production) by establishments in the trade of products other than those regarded as characteristic products of the trade. Comparison is made, where possible, with 1937 and 1935.
Table 11. Analysis of sales, 1948: Larger establishments in Great Britain In this table are shown the principal channels of sales. The total sales here will, of course, correspond with the total shown in Table ' 23 (or '23(i)) less the value of work done.

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Table 12. Production, exports and imports of certain principal products: Larger establishments
This table compares, in most cases, the total sales by quantity in 1948 of products regarded as characteristic of the trade with the exports and imports of these products as shown in the Annual Statement of Trade of the United Kingdom. The census figures relate to Great Britain and include sales of these products recorded by establishments classified to other trades, but exclude sales by firms employing 10 persons or fewer: these figures are not, therefore, strictly comparable with the export and import figures which cover the United Kingdom and include all recorded imports and exports. In some cases, total quantities made or total sales by value are given instead of total sales by
quantity. Comparison is made, where possible, with production, import and export figures quan 1937 (or, where these are not available, with figures for 1935).

Table 13. Purchased materials and fuel: Larger establishments
This table shows the total cost of materials and fuel purchased by firms in the year, as well as the cost, and in most cases the quantity, of certain specified items: materials and fuel produced by the establishments using them are excluded. Comparison is made with the usage of purchased materials in 1935 and 1937 where this information is available.
Table 14. Stocks of finished products and work in progress and stocks of materials and fuel, 1948: Larger establishments in Great Britain
This table shows total stocks by value, and in most trades the quantity and value of some of the main items, or groups of items, of finished goods and of materials and fuel, as well as the total value of work in progress at the beginning and the end of the year.
Table 15. Employment and remuneration: Larger establishments
This table shows the average number of operatives employed in the year and the number of administrative, technical, and clerical employees in one week in September, classified in each category between males and females and distinguishing employees under 18 years of age. The sex and age distribution of the operatives is based on that recorded for one week in September. Outworkers and working proprietors are not included in the table but are shown separately at the foot of the table. Comparison is made with 1937 and 1935, where possible. Particular
certain persons employed on special work.

Total remuneration of operatives and of administrative, technical, and clerical employees is shown separately in the table and that of outworkers at the foot of the table. Comprehensive information relating to remuneration was not collected in previous censuses (see paragraph 30).

The definitions of operatives, and of administrative, technical, and clerical employees are given above in paragraph 23 and that of remuneration in paragraph 29.

Table 16. Wages and salaries paid, 1948: Larger establishments in Great Britain This table shows the variations in the quarterly payments of wages and salaries during the year, separately for operatives and for administrative, technical, and clerical employees. The analysis relates to payments in each of the four quarters of 1948 , based on information provided by establishments making returns for the calendar year.
Table 17. Payments for work on materials given out, 1948: Larger establishments in Great Britain
This table shows the amount paid by establishments in the trade to other establishments, both in the trade and in other trades, for work done on materials given out. In most trades, this information was collected as one sum for all work given out, and for most trades, this information was trades no separate table will be given. In a few trades, where the types of work these trades no separate table into well defined classes, information was collected separately for each glass. The total payments for work given out are shown in Table 1 for other years.

Table 18. Payments for certain services, 1948: Larger establishments in Great Britain This table shows the payments made during the year by establishments to other establishments and institutions for various services rendered in connection with the out put recorded (see paragraph 39).

Table 19. Plant, machinery, and vehicles acquired and disposed of, 1948: Larger establishments in Great Britain
This table shows the value of new and second-hand plant and machinery and vehicles acquired and the amounts received for plant and machinery and for vehicles disposed of during the year. For definitions of these terms see paragraph 31 above.

Table 20. Capital expenditure on building work and changes in occupation of buildings and land, 1948: Larger establishments in Great Britain
The capital values of new buildings and of freeholds purchased and sold are shown as returned. In the case of rented properties newly occupied, the amounts of the annual rents were returned and, in the case of leaseholds, the amounts of premiums and the expired terms of the leases. From these data estimates have been made of the capital value of the properties. Similarly, in the case of rented properties relinquished, the estimated capital value has been estimated from the gross schedule A values returned.

## COUNTRY TABLES

The following tables give separately for the countries shown some of the main results for 1948 given in the preceding tables. Certain information additional to that in the previous tables is also included. It should be noted that all the information given in the country tables relates solely to establishments in the trade reported on.

Table 21. Surmary: Larger establishments
This table analyses by country the information given in Table 1.
Table 22. Summary: Small firms
This table analyses by country the information given in Table 2.
Table 23(i) (or 23). Sales in the trade: Larger establishments
This table shows details of the sales by establishments in the trade of products, whether principal products or not, as well as the value of work done.

Table 23 (ii). Sales in the trade: Small firms
This table shows, for those trades for which the information was collected from small firms, details of their sales, and the value of work done.

Table '24(i) (or 24). Purchased materials and fuel: Larger establishments
This table shows details of the purchases of materials and fuel by larger establishments in the trade.

Table 24 (ii). Purchased materials and fuel: Small firms
This table shows, for those trades for which information was collected from small
firms, details of their purchases of materials and fuel.

Table 25(i). Employment and remuneration: Larger establishments This table analyses by country the information given in Table 15.

Table 25 (ii). Employment: Small firms
This table analyses the available information about employment in small firms.
Table '26. Monthly index of employment of operatives: Larger establishments This table shows the employment of operatives in larger establishments each month as a percentage of average employment for the year. The index is calculated from the total number of operatives employed (excluding outworkers) in one week of each month by the larger establishments which made returns for the calendar year. The size of the sample upon which the index is based is indicated by the number of operatives in returns used to calculate the index expressed as a percentage of the total number of operatives employed in all the larger establishments in the. trade.

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M. Railway Carriases and Wagons and Trams D. Carts, Perambulators, etc.

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> A. Batteries and Accumulator
> $\begin{aligned} & \text { Electric Lighting Accessories and } \\ & \text { Fittings }\end{aligned}$
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H. Tailoring, Dressmaking, etc. 1. Hats, Caps, and Millinery Glove
K. Umbrellas and Walking Sticks 1. Boots and Shoes

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\begin{aligned}
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& \text { E. Biscuit } \\
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& \text { V. Cocoa, Chocolate, and Sugar Confectionery } \\
& \text { W. Preserved Fruit and Vegetables }
\end{aligned}
$$

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DS $83883 / 1$

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## STANDARD RHGIONS

The list below shows the names of the regions in Great Britain and the area covered by each. Counties, etc. are defined by reference to local government administrative areas.

1. Northern

Cumberland, Durham, Northumberland, Westmorland, and the North Riding of Yorkshire.
2. East and West Ridings

The East and West Ridings of Yorkshire, and the City of York.
3. North Midland

Derbyshire (except the High Peak District, which is included in the North Western region), Leicestershire, Lincolnshire, Northamptonshire (including the Soke of Peterborough), Nottinghamshire, and Rutland.
4. Eastern

Bedfordshire, Cambridgeshire (including the Isle of Ely), Hertfordshire, Essex, Huntingdonshire, Norfolk, and Suffolk, except such parts of Essex and Hertfordshire as are within the London and South Eastern region.
5. London and South Eastern

London (administrative county), Middlesex, Kent, Surrey, and Sussex, parts of Essex (the boroughs of Barking, Chingford, Dagenham, East Ham, Ilford, Leyton, Walthamstow, Wanstead and Woodford, and West Ham, and the urban districts of Chigwell and Waltham Holy Cross), and parts of Hertfordshire (the urban districts of Barnet, Bushey, Cheshunt, and East Barnet, and the rural district of Elstree).
6. Southern

Berkshire, Buckinghamshire, Dorset, Hampshire (including the Isle of Wight), and Oxfordshire.
7. South Western

Cornwall (including the Isles of Scilly), Devonshire, Gloucestershire, Somerset, and Wiltshire.
8. Wales

The whole of Wales and Monmouthshire.
9. Midl and

Herefordshire, Shropshire, Staffordshire, Warwickshire, and Worcestershire.
10. North Western

Cheshire, Lancashire, and the High Peak District of Derbyshire (the boroughs of Buxton and Glossop, the urban districts of New Mills and Whaley Bridge, and the rural district of Chapel-en-le-Frith).
11. Scotland

The whole of Scotland.

