

# Report on the Census of Production 1963 

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## Report on the

 Census of Production 1963114 Paper and board

Presented by the Board of Trade to Parliament in pursuance of the Statistics of Trade Act 1947 (10 \& 11 Geo. 6 Cha. 39 Sec. 7)

## Notes

These notes give the main information needed for These notes give the main information needed
interpeting the figures in the industry repor
(More detailed information about the Census (Miver inen in a separate booklet - Introductory Notes': Part 1 of of the Report on the Census of
Production for 1963.)

GENERAL INFORMATION
Changes in the 1963 census
There were few changes result ing from amendments
to the Standard Industrial Classification and to the Standard Industrial Classification and
only minor changes in the scope of certain industry reports compared with 1958 . Any such the industry reports concerned or by footnotes
to the tables. to the tables.
Industrial Classification
Establishments were classified to industries on
the basis of major activity in conformity with the second edition of the Standard Industrith Classif ication (Consolidated Edition 1963. incorporat ing Amendment 11. EEach industry wa
basically def ined in terms of its principa basically def ined in terms of its principal
products, these being of a similar nature products, these be ing of a similar nature or
commonly associated in product ion. Normally,
an establishment was classified to th industry an establishment was classified to an industry
if its sales of the principal products of that if its sales of the principal products of that
industry accounted for a greater proportion of its total sales than did its sales of the
principal products of any other industry. How-
ever, where the application of this rule would have resulted in a change of classif icat ion
between 1958 and 1963 , the establishment was etween 1958 and 1963, the establishment was reclassified only if the sales of principal
products of the newly predominant industry was nore than one third greater than the sales of
principal products of the previously predominan principal products of the previously predomina
industry. This modif icat ion of the general rule was introduced for 1958 to avo id discontinuit ies which would result from marginal
changes in sales between successive censuses. The principle of classification by major output was also normally followed in compiling the analysis by sub-divisions of an industry
In certain industries, classification was dealt with in a different way. Details of any
non-standard treatment are given in the intro-non-standard treatment are given in the int
ductions to the relevant industry reports.
terms used in the census report
Average number employed
Firms were required to state the number of persons on the payroll (i.e. whose Nat ional
Insurance cards were held by them) on the average during the year of return, whether full $t$ ime or part-time employees. Separate figures ere required for (a) administrative, technica.
and clerical employees and (b) operatives (see
 figures relating to the last week of each
calendar month: figures shown in respect of average number employed relate to the sum of these averages. Firms were also required to
state the number of working state the number of working proprietors (see in total employment figures. Outworkers are in total
excluded
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The figures include persons engaged in merchanting or factoring and canteen workers could not be excluded from the return
Working Proprietors
These include all persons regarded as self-
employed' for Nat ional Insurance employed' for National Insurance purposes, and
members of their families who worked in the musiness without receiving a fixed wage or salary; but persons who worked less than half the normal number of working hours are exclu
For Great Britain, directors working in the business but not in receipt of a def inite wa salary or commission are included under this heading for 1963, but are excluded for 1958 .
For Northern Ireland, directors of limited companies, other than those paid by fee only, are included for both years. (Directors pa
by fee only are not included in any of the employment figures for either year.)
Employees
(i) Administrative, technical and clerical employess include managers, superintendents
and works foremen; research, experimental and works foremen; research, experimental,
development, technical and design employees (other than operatives), draghtsmen and tracers; editorial staff, staff reporters
canvassers, competition and advertising canvassers, compet ition and advertising
staff; travellers; and office (including
works off ice) employees. For Great works of fice) employes. For Great
Britain, but not for Nor thern Ireland, the Britain, but not for Nor thern Ireland, they
include also managing and other directors include also managing and other directors
in receipt of a def inite wage, salary or con
(ii) Operatives include all other classes of employees, that is, broadly speaking, al manual wage earners. They include those
emploved in and about employed in and about the factory or
works; operatives employed in power works, oper atives employed in power
houses, transport work, stores, warehouses
shops and canteens: houses, transport work, stores, warehouses
shops and canteens; inspectors, viewers
and similar workers; maintenance workers; and similar workers; maintenance workers;
and cleaners.
Operatives engaged in outand cleaners. Operatives engaged in out-
side work of erection, fitting, etc. are
also included, but also included, but outworkers (i.e.
persons employed by the firm who worked in their own homes, etc. on materials supplied by the firm) are excluded. Information about the numbers of outworker
employed was collected only for the gloves
industry. apital Expenditure
(i) New building work.

This represents the cost incurred during the year of new building and other new
constructional work (including off ice constructional work (including of fice
buildings, canteens and the like used in connection canth the business covered by the
return but not dwelling houses for return but not dwe 11 ing houses for employees). The value is that charged to
capital account during the year of return capital account during the year of return;
it includes expend iture on new buildings or on the extension or reconstruct ion of old
buildings, the value of work of a capital buildings, the value of work of a capital
nature carried out by firms' own staff, and
the cost of any newly constructed buildings the cost of any newly constructed build ings
purchased. The $f$ igures shown include any purchased. The figures shown include any
legal charges, stamp duties, commissions, etc.


This Report on the Paper and Board Industry relates to establishments engaged whol ly or mainly in manufacturing all types of paper and board including newsprint, printing and writing paper, wrapping paper, cigarette paper, cardboard and building board; nd paper coating. Paper sensitizing is excluded

This industry corresponds to minimum list heading 481 in the Standard Industrial Classification (Consolidated edition, 1963)
here were no small establishments in this industry in Northern Ireland in 1954 and

METHOD OF CLASSIFICATION
The classification of returns to this industry followed the standard procedure.
n classifying returns to the sub-divisions of the industry shown in Table 2, they were first classified according to whether their sales of coated paper and board were greater than their sales of uncoated paper and board. Returns with greater
sales of coated paper were classified to the sub-division 'makers/coaters' where there was an indicat ion that they also manufactured uncoated paper or board, other ise they were classified as coaters only'. Returns with greater sales of ncoated paper were classif ied to one of the remaining sub-divisions according to which group of products ranked largest in their sales.

In interpreting the data in the tables it is essential to bear in mind
he notes and definitions which appear on pages (ii), (iii) and (iv).

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| 14 | Sales of all parts of machinery and plant by larger firms, including sales by establishments classified to other industries, 1958 and 1963 | $\begin{aligned} & \text { DOES } \\ & \text { NOT } \\ & \text { APPLY } \end{aligned}$ |

TABLE 1 Industry summary: United Kingdom
Estimates for all firms, 1958 and 1963 (a)

|  | Unit | 1958 | 1963 |
| :---: | :---: | :---: | :---: |
| Number of enterprises | No. | 213 | 187 |
| Number of establishments | - | 316 | 315 |
| Gross output | \& 000 | 312,971 | 383, 282 |
| Net output | , | 105,605 | 144,456 |
| Net output per head | \& | 1,286 | 1,638 |
| ( ${ }^{\text {coseds produced and work done }}$ | \&.000 | 308,530 | 378,037(b) |
| Sales and work done $\quad\left\{\begin{array}{l}\text { merchanted goods and canteen takings }\end{array}\right.$ |  | 2,605 | 4,982 |
| $\left\{\begin{array}{l} \text { materials for processing and } \\ \text { packaging, and fuel } \end{array}\right.$ | * | 193,847 | 224,041 |
| goods for merchanting and canteen purchases | * |  | 4,228 |
| Payments to other $\quad$ for work done on materials given out | . | 368 | 885 |
| organisations $\{$ for transport | - | 8,109 | 9,916 |
| Stocks and work in progress |  |  |  |
| Total stocks and work in \{ change during year | * | - 3,203 | + 506 |
| progress ${ }^{\text {at end of year }}$ | * | 54,595 | 62,343 |
| coods on tand for sale $\quad$ change during year | . | + 1,838 | + 224 |
| Goods on hand for sale $\{$ at end of year | . | 14,295 | 19,612 |
| Work in progress $\quad$ change during year | * | - 2 | + 38 |
| Work in progress $\quad\left\{\begin{array}{l}\text { at end of year }\end{array}\right.$ | . | 2.487 | 4,253 |
| Materials, stores and fuel $\{$ change during year | * | - 5,039 | + 244 |
| Materials, stores and fuel $\left\{\begin{array}{l}\text { at end of year }\end{array}\right.$ |  | 37,813 | 38,478 |
| total, including working proprietors | Th. | 82.1 | 88.2 |
| Average number employed $\quad\left\{\begin{array}{l}\text { operatives }\end{array}\right.$ | - | 69.3 | 73.1 |
| other employees (c) | - | 12.8 | 15.0 |
| of operatives | \& 000 | 41,243 | 54,276 |
| ges and salaries $\quad\left\{\begin{array}{l}\text { of other employees (c) }\end{array}\right.$ | * | 10,215 | 14,856 |
| Employers' contributions to National Insurance and private pension schemes, etc. (d) | " |  | 5,129 |
| Capital expenditure (e) |  |  |  |
| Total | * | .. | 22,470 |
| New building work | * | 5,225 | 4,036 |
| Land and existing buildings (f) | . |  | - 128 |
| Plant and machinery (f) | . | 18,618 | 18,015 |
| Vehicles (f) | - | 314 | 547 |

[^0]TABLE 2 Analysis of larger firms by sub-divisions within the industry, 1958 and 1963 Firms employing 25 or more persons: United Kingdom (a)

| Firms employing 25 or more persons: |
| :--- |



| TABLE 2 (cont inued) |
| :--- |

$\begin{array}{ll}\text { TABLE } 4 & \begin{array}{l}\text { Percentage analysis of employees, by age and } \\ \text { sex, all firms, 1963: United Kingdom (a) }\end{array}\end{array}$

| Ages | Males | Fenales | All employees |
| :--- | :---: | :---: | :---: |
| Under 18 <br> 18 and over | Per cent. | Per cent. | Per cent. |
|  | 73 | 5 | 9 |
|  | 77 | 18 | 91 |
| Source: Ministry of Labour |  |  |  |

(a) The percentages relate to the numbers employed (excluding

Footnotes to Table 2.
(a) The following information relates to small firms (employin fewer than 25 persons) in this industry. It includes an
estimate for small firms not making satisfactory returns,
which account for 2 per cent. of the employment shown for which account for 2 per cent. of the employment shown for
1963. For 1958 the comparable figure was also 2 per cent

| Number of firms | 1958 | 54 |
| :--- | ---: | ---: |

Average number employed:
$\left.\begin{array}{l}\text { Working proprietors } \\ \text { Other persons employed }\end{array}\right\}{ }^{646}\left\{\begin{array}{r}51 \\ 489\end{array}\right.$
(b) The method of classifying returns to sub-divisions of the industry is explained in the introduction to this repor
the characteristic products of each sub-division are the character ist ic prod
ident if ied in Table 5 .
(c) For 1958, returns were classified to the remaining sub period stion the basis of information derived from short period statist ics: there were also dif ferences in coverage
from the 1963 census sub-divisions and it is only possible from the 1963 census sub-divisions and it
therefore to show total figures for 1958 .
(d) The sum of the figures for the sub-divisions exceeds the (The sum of the figures for the sub-divisions exceeds the
total for the industry to the extent that enterprises made
returns for more than one sub-division.
(e) Including services rendered to other organisations (amount charged for hiring out plant, , machinery and other goods,
for providing transport, or for technical or other service for providi
rendered).
(f) Characteristic products relate only to specific sub-divisions of the industry.
(g) For sub-divisions of the industry, this is the ratio of sales and work done ic products to total sales of goods produced and work done. Fror the industry as a whole, this is the
ratio of total sales of principal products by the industry ratio of total sales of principal products by the industry
(h) Administrative, technical and clerical employee
(i) Including both flat rate and graduated contributions.
(j) Including pensions and gratuities paid other than fro
pension funds.
(k) Excluding expenditure for establishments not yet in
production.
(1) Acquisitions less disposals.

TABLE 5 Sales of principal products of the industry by larger firms, including sales by establishments classified to other industries, 1958 and 1963
Firns employing 25 or more persons: United kingdon


TABLE 5 (cont inued)

(a) The number given is that of the sub-division of which the item is a characteristic product. The
sales shown are total sales by larger firms, not merely sales by establishments classified to the sales shown
sub-division.
(b) Including foil 1 aminated with paper, film, etc., which was not separately distinguished for 1958. For 1963, sales in this industry are shown in Table 7; total sales of foil laminated with paper,
(c) Described in 1958 as 'Bituminised laminated kraft'.
(d) Not recorded separately for 1958 .
(e) This figure represents the total number of returns made by larger firms in this industry, which is
less than the total number of establishments in Table 2 on account of combined returns covering more less than the total num
than one establishment.

TABLE 6 Sales of principal products of the industry by establishments classified to other industries, 1958 and 1963
Firms employing 25 or more persons: United kingdon

|  | 1958 |  | 1963 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Value | Quantity | Value | Entries | Principal industries in which produced (a) |
|  |  | \& 000 |  | £.000 | Number |  |
| Paper, other than coated | .. | 1,386 |  | 1,712 | 14 | 53,115,116,118 |
| Board, other than coated or 1 aminated |  |  |  |  |  |  |
| Building boards |  |  | . | 436 | 8 | 34,108 |
| Other boards |  |  |  | 238 | 7 | 53,74, 108,115 |
| Board, coated (excluding paper <br> hangings) other than board coated with white or coloured coating on one or both sides | .. | 1,529 | .. | 338 | * | 108, 116, 124 |
| Laminated and reinforced (e.g., cloth lined) board |  |  |  |  |  |  |
| Laminated and reinforced (e.g., cloth lined) paper (excluding bituminised kraft unions) and coated paper (excluding paper hangings and waterproof wrappings) | .. | 3,077(0) | .. | 1,484 | 13 | 107,115, 116, 125 |
| Manufactures of paper and board |  |  |  |  |  |  |
| oiled, waxed and other waterproof wrappings | Th.cwt. |  | Th.cwt. |  |  |  |
| Waxed | 103 | 860 | 335 | 2,793 | 20 | 40,115,116 |
| Bituminised kraft unions not reinforced with fibres (c) | 55.4 | 86 |  | 119 | * | 116,118, 120 |
| Other | $\left\{\begin{array}{l}15.0 \\ \cdots\end{array}\right.$ | $\left.\begin{array}{l}2488 \\ 876\end{array}\right\}$ | - | - | - |  |
| Single face corrugated paper | 324 | $\begin{aligned} & 860 \\ & 135 \end{aligned}$ | 154 | 427 | 22 | 115 |
| Roofing and flooring felt paper Cellulose wadding | 183 | $\begin{aligned} & 442 \\ & 871 \end{aligned}$ |  | 1,408 | 7 | 77, 116,120 |
| Total |  | 10,170 |  | 8,956 | .. |  |

(a) The references given are to the list of industries at the back of this report.
(b) Including foil laminated with paper, film, etc., which was not separately distinguished
(c) Described in 1958 as 'Bituminised laminated kraft'.

TABLE 7 Sales of other than principal products by larger firms in the industry, 1958 and 1963
Firms employing 25 or more persons: United Kingdom

|  | 1958 |  | 1963 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Value | Quantity | Value |
|  | Th.cwt. | \& 000 | Th.cwt. | £'000 |
| Paper bags (including carrier bags) | 93.1 | 613 112 | 253 | 1,739 |
| Articles manufactured from transparent regenerated cellulose film | 90.9 | 2,112 | 38.0 | 1,440 |
| Bobbins and tubes (other than for textile machinery) and paper rolls and coils including toilet paper | . | 652 | 191 | 830 |
| Purchased paper processed |  |  |  |  |
| Crêped, corrugated, crinkled, etc. and gummed |  |  | $\left\{\begin{array}{r}127\end{array}\right.$ | $\begin{array}{r}37 \\ 824 \\ \hline\end{array}$ |
| Wrapping paper, cut and packed, etc. |  |  | 29.0 | 174 |
|  | .. | 8,871 | $\left\{\begin{array}{r}92.0\end{array}\right.$ | 69 832 |
| Other manufactures of paper and board |  |  | $\left\{\begin{array}{l}3,140 \\ \hline\end{array}\right.$ | 10,326 1,392 |
|  |  |  | $\begin{gathered} \text { Metal } \\ \text { Content } \\ \text { Th.tons } \end{gathered}$ |  |
| Foil laminated with paper, film, etc. | .. | (a) | 2.0 | 3,846 |
| Other goods | .. | 1,249 |  | 3,341(b) |
|  | Th. kwh |  | Th. kWh |  |
| Electricity sold | 67,959 | 344 | 184,209 | 1,073 |
| Steam sold | . | 527 | . | 632 |
| Services rendered to other organisations (c) |  |  |  | 599 |
| Total value of goods sold without having been subjected to any manufacturing process (merchanted or factored) |  | 2,128 |  | 4,196 |
| Canteen takings |  | 456 |  | 755 |
| Total |  | 17,064(d) |  | 32, 107 |

[^1]TABLE 8 Production of certain principal products of the industry by larger firms, including production by establishments classified to other industries, 1958 and 1963

This table is not applicable to this industry.

TABLE 9 Purchases of selected principal products of the industry by larger firms, 1963

This table is not applicable to this industry.

TABLE 10 Purchases by larger firms in the industry, 1954 and 1963 Firns enploying 25 or more persons: United Kingdom

|  | 1954 |  | 1963 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Cost | Quantity | Cost |
| Materials for proces |  | \& 000 |  | \& 000 |
| Pulpwood | . | 3,244 | .. | 3,689 |
| Wood pulp |  |  |  |  |
| Chemical |  |  |  |  |
| Dry, bleached |  |  |  |  |
| Sulphite | . | 9,002 | . | 18,425 |
| Soda and sulphate | . | 7.092 | . | 24,518 |
| Dry, unbleached |  |  |  |  |
| Sulphite |  |  | xeco |  |
| Strong, easy bleaching and bleachable | .. | 17,604 | .. | 10,400 |
| Other | .. | 373 | .. | 62 |
| Soda and sulphate |  |  |  |  |
| Kraft, easy bleaching and bleachable | .. | 8,954 | .. | 8,770 |
| 0ther | . | 1,744 | . | 2,412 |
| Wet |  |  |  |  |
| Sulphite |  |  | .. | 4,202 |
| Soda and sulphate |  | 6,587 | . | 6,798 |
| Mechanical |  |  |  |  |
| Dry | .. | 624 | .. | 866 |
| Wet | . | 16,963 | .. | 17,870 |
| Straw | . | 514 | . | 460 |
| Straw pulp, bleached | . | 942 | . | 336 |
| Esparto | .. | 5,914 | . | 3,206 |
| Other vegetable fibres and pulp thereof (including pulp of esparto grass) | .. | (a) | . | 2,020 |
| Waste paper (including newspaper over-issues) | . | 9,835 | .. | 14,678 |
| Linen, cotton, hemp, jute and ramie rags, not pulled | .. | 2,721 | .. | 2,954 |
| Cotton waste and cotton linters | . | 404 | . | 1.072 |
| Other fibrous materials (including waste) | . | 1,718 | . | 1,079 |
| China clay and other loadings | . | 2,458 | .. | 5,034 |
| Caustic soda | . | 505 | . | 363 |
| Chlorine | . | 494 | .. | 467 |
| Soda ash | . | 343 | . | 216 |
| Sulphuric acid | .. | 74 | . | 108 |
| other heavy chemicals (acids, alkalis, alcohols, other inorganic and organic chemicals, compressed gases, etc.) | .. | (b) | .. | 3,370 |
| Glycerine and glycerine substitutes | .. | 156 | .. | 193 |
| Resin and resin size | .. | 2,124 | .. | 3,627 |
| Case in | .. | 1,289 | .. | 1,284 |
| Alum | .. | 1,342 | .. | 1,313 |
| Dyestuff s | .. | 933 | . | 1,745 |
| Pigment colours | .. | 431 | .. | 520 |
| Lime | . | 341 | . | 217 |
| Body paper for coating | .. | 5,146 | . | 9,543 |
| Body board for coating | . | 983 | . | 1,141 |

TABLE 10 (continued)


TABLE 10 (continued)

|  | 1954 |  | 1983 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Cost | Quantity | Cost |
| Fuel and electricity (e) | Th.tons | £'000 | Th.tons | £ 000 |
| Coal | 3,666 | 13,675 | 3,082 | 16,045 |
| Coke (including screenings) and manufactured fuel | $\begin{array}{r} 83.1 \\ \text { Th.gal. } \end{array}$ | 250 | $\begin{array}{r} 215 \\ \text { Th.gal. } \end{array}$ | 1,242 |
| Derv fuel and motor spirit for use in road vehicles | 1,479 | 283 | 2,051 | 386 |
| Other liquid fuels (including creosote/pitch mixtures, etc., and liquefied petroleum gases) | $\begin{gathered} 20,070 \\ \text { Th. therms } \end{gathered}$ | 764 | $\begin{array}{r} 112,367 \\ \text { Th.therms } \end{array}$ | 4,050 |
| Gas | 522 | $34\{$ | 1,073 | 76 109 |
| Electricity | $\begin{aligned} & \text { Th. } \mathrm{kWh} \\ & 479,568 \end{aligned}$ | 2,174 | $\begin{gathered} \text { Th.kWh } \\ 1,480,936 \end{gathered}$ | 6,989 |
| Total cost of materials and fuel |  | 160,090 |  | 222,668 |
| Goods purchased for merchant ing |  | .. |  | 3,505 |
| Canteen purchases |  | .. |  | 697 |
| Total cost of purchases |  | . |  | 226,870 |

(a) Included with 'All other materials for processing' Owing to the risk of disclosure of informa-
tion relating to individual firms, separate particulars cannot be given.
(b) Not recorded separately in 1954.
(c) So far as recorded separately in 1954.
(d) 'Man-made fibres' were not included in 1954.
(e) The total quantity of electricity generated in firms' own establishments in this industry was
$1,859,365 \mathrm{Th} . \mathrm{kWh}$ in 1954 and $2,422,523 \mathrm{Th} . \mathrm{KWh}$ in 1963 .

TABLE 11 Transport costs and employment of larger firms, 1963 Firms employing 25 or more persons: United Kingdom

|  | Unit | 1963 |
| :---: | :---: | :---: |
| Average number employed mainly on transport | No. | 1,046 |
| Transport costs |  |  |
| Wages and salaries | £ 000 | 970 |
| Derv fuel and motor spirit | " | 386 |
| Payments to other organisations for transport | " | 9,856 |
| Costs of operating road goods vehicles |  |  |
| Insurance | " | 55 |
| Vehicle licences | " | 62 |
| Depreciation | " | 514 |
| Payments to other organisations for repairs and maintenance | " | 170 |
| Total | * | 12,011 |

TABLE 12 Payments for certain services, etc. by
Payments for certain se
larger firms, 1963 (a)
Firms employing 25 or more persons:
United King :

|  | Amount s <br> payabl |
| :---: | :---: |
| Repairs and maintenance to | \& 000 |
| Buildings | 623 |
| Road goods vehicles | 170 |
| Plant, machinery, and other capital equipment | 3,778 |
| Insurance, licensing and depreciation of road goods vehicles (b) | 630 |
| Rates, excluding water rates | 2,628 |
| Hire of plant and machinery | 157 |
| Postage, telephone, telegrams and cables | 549 |
| Total | 8,531 |

(a) No deduction is made for these payments to arrive at the
(b) For details see Table 11

TABLE 13 Percentage analysis of twelve-month periods Firms employing 25 or more persons :
United kingdom

| Year ended | Percentage of <br> total number <br> employed | Year ended | Percentage of <br> total number <br> employed |
| :--- | :---: | :---: | :---: |
| 1963 | Per cent. | 1963 <br> (contd.) | Per cent. |
| April (a) | 0.6 | November | 0.2 |
| May | 0.3 | December | 46.5 |
| June | 2.3 |  |  |
| July | 0.4 | 1964 |  |
| August | 0.4 | January | 0.7 |
| September | 20.7 | February | 0.0 |
| October | 5.4 | March | 22.5 |
|  |  | Total | 100 |

(a) Including returns made for twelve-month periods ended

1 st to 5 th April. 196

TABLE 14
Sales of all parts of machinery and plant by larger firms, including sales by estabishments clas
1958 and 1963

This table is not applicable to this industry.

Notes - cont inued from page ii

Capital Expenditure (continued) (ii) Land and existing buildings. The items shown are the capital cost of
freeholds purchased and the capital cost or prenium payable for leaseholds acquired
(excluding (excluding the value of any assets acquired
in taking over an existing business), and in taking over an existing business), and
the amounts receivale for any freeholds or leaseholds disposed of. The value is that
charged to capital account during the year charged to
of return.
(iii) Plant, machinery and vehicles.

The items shown are the value of plant and machinery and of vehicles acquired, both
new and second-hand, and the amount new and second-hand, and the amount
rece ived for items disposed of dur ing the received for items disposed of dur ing the
year
The value of plant and machinery
acquired includes plant, etct. which firms acquired includes plant, etc. which firms produced for their own use in connection
with the business covered by the return With the
The value of plant, etc. acquired is the expenditure charged to capital account
during the year of return less any disduring the year of return less any dis-
counts received, but including the cost of transport and installation. No deduct ion
is made for depreciation, amort isat on or is made for depreciat ion, amort isat ion or
obsolescence. The proceeds of items obsolescence. The proceeds of items
disposed of dur ing the year exclude amounts Capital expenditure during the year Capital expenditure dur ing the year in respect
of manufactur ing establ ishments where production had not started before the end of the year is excluded in this report for both 1958
and 1963 .
Characteristic Products
The characteristic products of a sub-division are those in terms of which the sub-division is
defined. They are products commonly associa ted in production and are usually similar in the character ist ic products of each sub
division are indicated
division are indicated in Table 5 of the
industry reports. For those industries for
which an analysis by sub-divisions has been
made made, Table 2 shows the total sales of such
character ist ic products for characterist ic products for each sub-division.
The totals include, besides the products which define the sub-division, other items of output assumed to be closely related to them, e.g.
waste products and work done.
Enterprise
The term enterprise is used in this report to mean one or more firms under common ownership o
control. An enterprise normally consists either of a single entirme normally consists together with its subsidiary companies
Entries
The number of entries shown in Tables 5, 6 and 8 against a particular output or production heading is the number of returns on whic
figures were recorded for that item.
Establishment
The census was based on the establishment,
comprising in most cases the whole of the premises under the same ownership or management mine) ; but firms were asked to exclude fro
all sections of their all sections of their returns particular relating to any department not engaged in pro-
duction for which they kept a separate set of accounts. Where separate accounts were not kept, they were asked to include merchant ing or
factoring, canteens operated by them and other
ancillary activities such as bottling, packing
and the manufacture of containers for packing and the manufacture of containers for packing
the ir own products whether or not these activities are carried on at the same address
as the works. Building and engineering maintenance departments and selling and trans-

Gross Output
The gross output of an industry is the aggre-
gate value of goods made and other work done gate value of goods made and other work done
during the year by the establishments classified to the industry. It is der ived by subtracting from the value of sales and work done,
the value of stocks of goods on hand for sale and work in progress at the beginning of the year.
Larger Firms
These are firms in which twenty-five or more perso
year.

Net Output
The net output of an industry represents the
The net output of an industry represents the
value added to materials by the process of pro
duction. duction. It includes the gross margin on any
merchanted or factored goods sold: it merchanted or factored goods sold; it con-
stitutes the fund from which wages, salaries, insurance, pensions, hire of plant and machinery, payments, for repairs and maintenance, costs of operating road vehicles, rents,
rates and taxes. advertising and other selling
expenses and all expenses and ali other similar charges have to be met, as well as depreciation and profits.
There is no appreciable duplication in net output. Net output has been obtained by deduct-
ing from the gross output the cost of purchases ing from the gross output the cost of purchases
adjusted for stock changes, payments for work adjusted for stock changes, payments for work
given out to other firms, and payments for transport.
Normally any customs or excise duty on
materials purchased is included in the cost of materials purchased is included in the cost
materials. Similarly, finished goods sold
have have been valued as they were sold, duty paid or
duty free. The amounts of duty, subsidies duty free. The amounts of duty, subsidies,
allowances and levies receivable or payable, where of substant ial importance in the industry
were required to be stated separately, and these were required to be stated separately, and these
items were taken into account when calculating net output.
Net output per person employed
The figures for net output per person employed are der ived by dividing the net output by the average number of persons employed (full-time
and part-time) on all activities covered by and part-time) on al ortivities covered by technical and clerical employees and worki
Principal Products
Principal Products
The principal products of an industry are tho The principal products of an industry are th They are products commonly associated in pro duction, and are usually similar in nature o Production
This means the total quantity of a product made dur ing the year, whe ther sold in the year, added the same firm, or used in the manufacture of other products within the business covered by materials supplied by other firms.

Purchases
Purchases include the cost of materials and components bught for use in production, fuel and electricity for all purposes; of pack-
aging materials, including the full cost of returnable cases and containers when first
purchased; of workshop mater $i$ als of purchased; of workshop mater ials, off fice
materials and materials for repairs to firms materials and mater ials for repairs to firms'
own buildings, plant and venicles when carried
out by their own own buld theirs, own workpeople inclued inden in the
out
return of cons return; of consumable tools; and of parts for
machinery purchased during the year as replacemachinery purchased during the year as replace
ments. Water charges are also included. In
general purchases of goods for merchant ing general purchases of goods for merchant ing or factor ing and canteen supplies are included.
Mater ials supplied by customers for processing are excluded. The values. shown include any duty paid (less
rebate, etc., but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as
invoiced; amounts paid to transport organisa tions, including firms, own separate transport
organisations, for delivery of mater tials and organisations, for delivery of materials and
fuel are, therefore, excluded. Materials fuel are, therefore, excluded. Materials
purchased overseas are included at their c.i.f. cost plus any duty payable if the cost of
transport from the docks was not included in t transport from the docks was not included in the
invoiced price, but at the ir full delivered cost if inviced 'carriage paid home' Materials
and fuel transfered from another department of and fuel transferred from another department of
the firm not covered by the same return are the firm not covered by the same return are
included at the est imated selling value recorded
by the other department. included other department.
Sales
Sales are in respect of goods made by the
business covered by the return, goods made for it by outworkers or by other firms from for materials given out to them (somet imes described
as goods made on comission) and waste products. Any machinery or ommer capital items produced
for use in the business covered by the return for use in the business covered by the return
are included, the value being that adopted in the firm's capital asset account. Goods sold
Githot without being subjected to any manufactur ing
process (merchanted or factored) and canteen process (merchanted or factored) and cantee
takings are included as in 1958. The value shown for sales is the net selling
value, def ined as the amount charged to value, def ined as the amount charged to
customers whether on an ex-works or delivered castomers whet ther on an ex-works or deliver of any trade discounts, agents
basis. comissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for
packing materials is included. Goods charged on delivered basis to customers overseas are
included at the f.ob. value. For included at the f.o.b. value. For work done on
commission or for the trade the value shown is the net amount charged. ransferred to another department of the same
firm not covered by the return, these transfers were treated as sales by the producing depart-
ment and valued as far as possible as if they ment and valued as far as possible as if they
had been sold to an independent purchaser. oods transferred to wholesale or retail sel1-
ing organisations for which separate accounts ing organisations for which separate accounts
were kept were valued on the same basis. were kept were valued on the same basis.
Estimations of a similar kind were also imes necessary in valuing transfers between ifferent firms belonging to the same enter-
rise. To the extent that the sales of prise. To the extent that the sales of
inished products of one establishment may constitute the mater inals purchased by another,
total figures of the value of sales (and of total figures of the value of sales (and of
naterials and fuel purchased) include an materials and fuel purch
element of duplication.
Services rendered
This represents the amounts charged for hiring out plant, machinery and other goods, provic
ransport, or for any technical or other
services rendered to other organisations. It includes amounts credititer for similar services
rendered to other departments of the same firm not covered by the return.
Small Firms
These are firms in which fewer than twenty-five
persons were employed on the average during the
tocks and Work in Progress
values are given of stocks of goods on hand for sale, and of materials and fuel, at the be- for
inning and end of the year of ginning and end of the year of return, includin
any stocks of goods held for merchant ing or any stocks of goods held for merchant ing or
factoring. The values include duty in the cas
of dutiable goods held out of bond. The value of dutiable goods held out of bond. The value
of twork in progress at the two dates is also of work in progress at the two dates is also
usually shown. This excludes any progress usualy shown. This excludes any progress
payments made to sub-contractors, and no de-
duction is made on account of progress payments received
ransport Payments
These represent the total amount paid or
credited during the year for both outward ransport of finished goods sold and inwards transport of materials and fuel purchased.
They include payments to other firms, and any separate transport organisation of the same irm, not covered by the return, but exclude
he value of transport services provided by the value of transport services provided by the
business covered by the return. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of
inland transport, i.e. railways, road haulage, nland transport, i.e. railways, road haulage,
anals, coast-wise shipping, air, etc. Payments made for sea freight on goods sold to
customers overseas and on materials and fuel customers overseas and on materials and fuel
purchased from overseas suppliers are excluded.

## Wages and Salaries

These are the amounts paid during the year to operatives and to administrative, technical
and clerical employees. Payments to workin oprietors, whether called salaries or not re excluded; in Northern Ireland this
clusion extends also to payments directors of 1 imited companies. The values
dhown include all overtime payments, bonuses hown include all overtime payments, bonuses
and commissions, whether paid regularly or not and conmissions, whether paid regularly or no 1 , made for income tax,
and nor
insurances. nsurances, contributory pensions, etc. The
alue of any payments in kind, travelling value of any payments in kind, travealing
expenses, lodging allowances, etc. and employers' contribut ions to National Insurance pension schemes is excluded
Work given out
The figures shown represent the total amount
paid for work done by other firms on materials paid for work done by other firms on, materials
supplied to them, and also by firms establ ishments for which separate returns were made. They do not include payments to
individual outworkers or payments for business individual outworke
and other services.
Symbols used
The following symbols are used throughout the
Not available
Not available
Nil or negligible (less than half the

- final digit shown) Figures cannot be shown owing to the
risk of disclosing information about
individual enterprises.
Rounding of Figures
The figures in the tables have, where necessary,
been rounded to the nearest final digit. There may, therefore, be apparent slight discrepancie betwen the sums of the constituent items and
the totals shown.

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Part No. and title
1 Introductory Notes
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5 Metalliferous Mining and Quarrying
Mining and Quarrying
7 Gra in Mill ing 
O Biscuits 
11 milk Products
13 Sugar, chocolate and Sugar Confectionery
13 Cocoa,.Chocolate and Sugar Co 
15 Animal and
17 Starch and Miscellaneous Foods
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21 Tobacco 
22 Coke Ovens and Manufactured Fue
24 Lubricating 0ils and Greases
25 Dyestuffs
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28 Pharmaccutical Prep
29 Toilet Preparations
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32 Vegetable and Animal Oils and Fats
$3 Soap, Detergents, Candles and Glycer ine 
lol}35\mathrm{ Polishes,
lol
39 Iron Castings, etc,
40 Non-ferrous Metals 
lol
lol
44 Industrial Engines and Accessories
45 Textile Machinery and Accessories 
47 Mechanical Handl ing Equipment
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50 Industrial plant and Steelwor
52 General Mechanical Engineering
$4 Instruments, etc.
5 Electrical Machinery
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57 Telegraph and Telephone Apparatus
$8 Radio and Other Electronic Appa
59 Donestic Electrical Appliances
61 Shipbuilding and Marine Engineer ing
62 Motor Vehicle Manufacturing
4 Aircraft Nanufactur in
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64 Aircraft Nanufactur ing and Repairing
67 Perambulators, Hand-trucks, etc.
iv Perambulators, Hand-t
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74 Miscellaneous Metal Manufacture
74 Miscellaneous Metal Manufacture
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    Mroduction of Man-made Fibres
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    Spinning and Doubling of Cotton, Flax and
    Spinning and Doubling of Cotton, Flax and
    Weaving of Cotton, Linen and Man-made Fibre.
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    l}\begin{array}{l}{\mathrm{ Jute, Twine and Net }}\\{\mathrm{ Rope, Tosiery and Other Knitted Goods}}
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Hats, Caps and Nillinery 
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Hats, Caps and Nillinery 
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Hats, Caps and Nillinery 
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l2 Wooden Containers and Baskets 
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114 Paper and Boask. Wood and Cork Manufactures
114 Paper and Boask. Wood and Cork Manufactures
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[^0]:    (a) For 1963, estimates for small firms and for firms not making sat isfactory returns accounted for about 1 per cent. of the total figures in which they were incorporated. (For 1958 the comparabl
    figure was al so about 1 per cent.) A summary of the detailed returns received is given in figure was
    Table 2.
    (b) Including services rendered to other organisations (amounts charged for hiring out plant,
    machinery and other goods, for providing transport, or for technical or other services rendered) machinery and other goods, for providing transport,
    (d) Including pensions and gratuities paid other than from pension funds.
    (e) Excluding expenditure for establishments not yet in production.
    (f) Acquisitions less disposals.

[^1]:    (a) Not separately distinguished for 1958 and included with sales of
    one or both sides (embossed or other). in Table 5 of this report.
    (b) Including some work done.
    (c) Amounts charged for hiring out plant, machinery or other goods, for providing transport, o
    for technical or other services rendered to other organisations.
    (d) Excluding amounts charged for services rendered to other organisations.

