

Publication of the Government Statistical Service

STATISTICS BACK-UP

Business Monitor

142 (tha 25)

DEPARTMENT OF TRADE AND INDUSTRY BUSINESS STATISTICS OFFICE

# Report on the Census of Production 1970

C3 Stone and slate quarrying and mining



## Special Note for Purchasers

Commencing with the 1970 Census, the Census of Production reports will in future be published annually as part of the Business Monitor series. They will continue to be available on standing order from HMSO, but they are not included in the global subscription arrangements for the Business Monitor series.

## **Government Statistical Service**

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics divisions of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries:
Business Statistics Office
Cardiff Road
Newport, Mon
NPT 1XG
Newport 56111 (STD code 0633) ext 2455

Publication of the Government Statistical Service

## **Business Monitor**

DEPARTMENT OF TRADE AND INDUSTRY BUSINESS STATISTICS OFFICE

# Report on the Census of Production 1970

C3 Stone and slate quarrying and mining

Presented by the Department of Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo. 6 Cha. 39 sec 7)

LONDON: HER MAJESTY'S STATIONERY OFFICE 1973

CI	Introductory Notes	C78	Electric appliances primarily for
C2	Coal mining	C79	domestic use Miscellaneous electrical goods
	Stone and slate quarrying and mining Chalk, clay, sand and gravel extraction	C80	Shipbuilding and marine engineering
	Petroleum and natural gas	C81	Wheeled tractor manufacturing
	Salt and miscellaneous non-metalliferous	C82	Motor vehicle manufacturing
00	mining and quarrying	C83	Motor cycle, tricycle and pedal cycle . manufacturing
C6 C7		C84	
	Bread and flour confectionery	00.5	and repairing
C9			Locomotives and railway track equipment Railway carriages, wagons and trams
C10 C11	Bacon curing, meat and fish products Milk and milk products		Engineers' small tools and gauges
C12		C88	Hand tools and implements
C13		C89	Cutlery, spoons, forks and plated tableware, etc.
C14 C15			Bolts, nuts, screws, rivets, etc. Wire and wire manufactures
C16	Animal and poultry foods Vegetable and animal oils and fats	C92	Cans and metal boxes
C17	Margarine		Jewellery and precious metals
C18		C94	Metal furniture Drop forgings, etc.
C19 C20	Brewing and malting Soft drinks	C96	Metal hollow-ware
C21	Spirit distilling and compounding	C97	Miscellaneous metal goods
C22			Production of man-made fibres
C23	Tobacco Coke ovens and manufactured fuel	C99	Spinning and doubling on the cotton and flax systems
C25	Mineral oil refining	C100	Weaving of cotton, linen and man-made fibres
	Lubricating oils and greases	C101	Woollen and worsted
C27		C102	
C28			Rope, twine and net Hosiery and other knitted goods
C29	General chemicals (other than inorganic and organic)		Lace
C30			Carpets
C31	Toilet preparations		Narrow fabrics Made-up household textiles and handkerchiefs
	Paint		Canvas goods and sacks, etc.
C33			Textile finishing
C34	and synthetic rubber		Asbestos
C35	Dyestuffs and pigments	C112	Miscellaneous textiles Leather (tanning and dressing) and
C36	Fertilizers	CITS	fellmongery
C37	Polishes		Leather goods
C38	Formulated adhesives, gelatine, etc.	C115	Fur Waterproof outerwear
C39 C40	Explosives, fireworks and matches Formulated pesticides and disinfectants	C117	
C40	Printing ink	C118	Women's and girls' tailored outerwear
C42	Surgical bandages, etc.		Overalls and men's shirts, underwear, etc.
C43	Photographic chemical materials	C120	Dresses, lingerie, infants wear, etc. Hats, caps and millinery
C44 C45	Iron and steel (general) Steel tubes		Corsets and miscellaneous dress industries
	Iron castings, etc.		Gloves
C47	Aluminium and aluminium alloys	C124 C125	Footwear Bricks, fireclay and refractory goods
C48 C49	Copper, brass and other copper alloys Miscellaneous base metals	C126	
C50	Agricultural machinery (except tractors)	C127	Glass
C51	Metal-working machine tools		Cement
C52	Pumps, valves and compressors		Abrasives Miscellaneous building materials and mineral
C53 C54	Industrial engines Textile machinery and accessories	2,50	products
C55	Construction and earth moving equipment	C131	Timber
C56	Mechanical handling equipment	C132 C133	Furniture and upholstery Bedding and soft furnishing
C57 C58	Office machinery Mining machinery	C134	Shop and office fittings
C59	Printing, bookbinding and paper goods	C135	Wooden containers and baskets
	making machinery		Miscellaneous wood and cork manufacturers
C60	Refrigerating machinery (except domestic	C137	Paper and board Cardboard boxes, cartons and fibre-board
C61	type refrigerators) Space heating, ventilating and air-	Ciso	packing cases
C61	conditioning equipment	C139	Packaging products of paper and associated
C62	Food and drink processing machinery	C140	materials (other than board) Manufactured stationery
C63	Miscellaneous (non-electrical) machinery	C140	Wallcovering
C64	Industrial (including process) plant and steelwork		Miscellaneous manufactures of paper and board
C65	Ordnance and small arms	C142	Printing, publishing of newspapers and
C66	General mechanical engineering	C143	periodicals General printing, publishing, etc.
C67	Photographic and document copying equipment	C144	Rubber
	Watches and clocks	C145	Linoleum, plastics floor covering,
C69 C70	Surgical instruments and appliances Scientific and industrial instruments	C146	leathercloth, etc. Brushes and brooms
0,0	and systems	C140	Toys, games and children's carriages
C71	Electrical machinery		Sports equipment
C72	Insulated wires and cables Telegraph and telephone apparatus and	C148	Miscellaneous stationers' goods
C73	equipment	C149	Plastics products Musical instruments
C74	Radio and electronic components		Miscellaneous manufacturing industries
C75	Broadcast receiving and sound	C151	Gas
C76	reproducing equipment Electronic computers	C152 C153	Electricity Water supply
	Radio, radar and electronic capital goods	C153	Summary tables

## C3 Stone and slate quarrying and mining

This report on the Stone and Slate Quarrying and Mining Industry relates to establishments engaged wholly or mainly in extracting granite, limestone, marble, sandstone, etc., from mines, pits or quarries and in slate quarrying and mining, and in such ancillary activities as cleaning, washing, grading, etc., normally carried out at pits and quarries. Processing activities, for example the production of roofing slates, coating of roadstone are also included when carried on at the site of the mine or quarry.

The industry corresponds to minimum list heading 102 in the Standard Industrial Classification (revised 1968) which was used for the first time as a basis of classification in the 1968 census, when it was reported as part 3. The definition of the industry is the same for the 1963, 1968 and 1970 censuses.

Mines, pits and quarries operated by firms classified to other industries are not included unless they keep separate accounts. These other industries include pottery; bricks, fireclay and refractory goods; cement.

In this industry establishments employing less than 25 persons account for a relatively large proportion of employment and output and therefore for 1970, the full range of information was requested from all establishments employing 11 or more persons.

Mining and Quarrying Industries were excluded for the censuses for 1963, 1968 and 1970 taken in Northern Ireland and this report relates, therefore, only to Great Britain.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

Page Table Title No Section I - Estimates for all Great Britain establishments in the industry Net output, 1963, 1968 and 1970 - Establishments classified to the industry C3.3 Capital expenditure and stocks, 1963, 1968 and 1970 - Establishments classified C3.4 to the industry Analysis of establishments by size, 1970 - Establishments classified to the C3.5 Percentage analysis of employees by age and sex, 1970 - Establishments classified C3.6 to the industry Regional distribution of employment, net capital expenditure and net output, 1970 -Establishments classified to the industry C3.7 Section II - Analysis of returns received Analysis of net output of returns received from establishments employing 11 or more C3.8 persons, 1963, 1968 and 1970 Percentage analysis of twelve-month periods covered by returns from establishments C3.9 employing 11 or more persons, 1970

TABLE 1
Net output, 1963, 1968 and 1970

All Great Britain establishments classified to the industry (a)

All Great Britain establishments classified to the	Unit	1963	1968	1970
Enterprises	Number	521	452	473
Establishments (b)	11	745	759	701
Sales of goods produced and work done (c)	£,000	52,531	84,486	116,983
Services rendered to other organisations (d)	11	] 02,001		985
Goods merchanted or factored	П	] 1,777	2,644	2,208
Canteen takings	П	1,777	2,044	23
Total sales and work done	11	54,308	87,130	120,200
Value of outward transport carried out by establishments' own staff on goods sold (e)	п	5,000	6,683	7,125
Change during year goods on hand for sale	11	_ 65	+ 344	_ 301
Gross output (f)	П	70,613	116,816	159,557
Cost of purchases	п	19,971	32,327	40,870
Change during year in stocks of materials, stores and fuel	11	+ 73	+ 65	+ 427
Payments to other organisations				the box se wheel
for work done on materials given out for transport	п	241	548	2,459
inwards on materials and fuel purchased				
by road	11	119	201	626
by rail and other means	П			
outwards on goods sold				an make threat
by road	п	11,369	20,368	30,665
by rail and other means (g)	11		2,292	1,870
Total costs	п	31,627	55,671	76,063
Net output	п	38,986	61,146	83,494
Total employment (including working proprietors) (h)	Thousands	21.1	20.7	20.9
Net output per head	£	1,851	2,953	3,987

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 11 persons.

- (e) See Transport payments in notes commencing on page (iii).
- (f) Includes cost of outward transport; see notes on page (iv).
- (g) For 1963 and 1968, payments for postal services are excluded.
- (h) Average number of persons employed during the year.

<sup>(</sup>b) See definition of establishments in notes on page (iii).

<sup>(</sup>c) Sales of products are valued at ex-quarry or ex-works prices, the cost of transport being shown separately.

<sup>(</sup>d) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

TABLE 2

Capital expenditure and stocks, 1963, 1968 and 1970

All Great Britain establishments classified to the industry (a)

		1963	1968	1970 (b)
Capital expenditure	THE RESERVE OF THE PERSON OF T	£'000	£,000	£,000
New building work		550	659	693
Land and existing buildings				
Acquisitions		622	395	281
Disposals		90	133	273
Plant and machinery				
Acquisitions		5,551	10,337	10,672
Disposals		131	392	755
Vehicles		ates are	out to voole, to	s una cale support
Acquisitions		1,388	2,184	1,758
Disposals		172	319	291
Total net capital expenditu	re (c)	7,718	12,731	12,084
Stocks at end of year			and last may be re-	mare son actions si
Materials, stores and fuel		2,360	2,993	3,647
Goods on hand for sale		1,905	4,120	5,181
Total stocks		4,265	7,113	8,828

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 11 persons.

<sup>(</sup>b) Capital expenditure in respect of establishments where production had not commenced before the end of the year, is included for 1970.

<sup>(</sup>c) Acquisitions <u>less</u> disposals.

TABLE 3

Analysis of establishment by size, 1970

All Great Britain establishments classified to the industry (a)

				Employ	ees	Wages and	salaries	Wages and s		Total sales and	Gross	Net	Net output	Capital expenditure	Total stocks at end of
Size group (b)	Enterprises (c)	Estab- lishments (d)	Total employment (b)	Operatives	Others (e)	Operatives	Others (e)	Operatives	Others (e)	work done	output	output	per head		year
	Number	Numbe r	Number	Number	Number	£'000	£,000	£	£	£,000	£'000	£,000	£	£'000	£,000
1-10	242	277	1,852	4,222	883	5,394	1,146	1,278	1,297	29,500	38,534	21,979	4,199	2,402	2,409
11-24	126	184	3,380	J											
25-49	75	133	4,558	3,711	782	4,897	1,133	1,320	1,448	30,906	40,767	20,168	4,424	3,493	1,896
50-99	40	64	4,402	3,563	829	4,956	1,160	1,391	1,399	25,273	34,794	18,051	4,100	3,220	2,056
100 and over	24	43	6,751	5,532	1,208	6,972	1,567	1,260	1,297	34,520	45,463	23,297	3,451	2,969	2,467
					1						N. E.				0.000
Total	473	701	20,943	17,028	3,702	22,218	5,005	1,305	1,352	120,200	159,557	83,494	3,987	12,084	8,828

- (a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 11 persons.
- (b) Average number employed during the year (including working proprietors) by the establishment.
- (c) The sum of the figures for the size groups exceeds the total for the industry to the extent that enterprises made returns for establishments in more than one size group.

- (d) See definition of establishments in notes on page (iii).
- (e) Administrative, technical and clerical employees.
- (f) Including sales of goods merchanted or factored and canteen takings. Also includes services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered).
- (g) Acquisitions less disposals.

TABLE 5

Percentage analysis of employees, by age and sex, 1970 (a)

All Great Britain establishments classified to the industry

Ages	Males	Females	All employees	
	per cent	per cent	per cent	
Under 18	2	1	3	
18 and over	91	6	97	
All ages	93	7	100.0	

Source: Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) at mid-June, 1970.

Regional distribution of employment, net capital expenditure and net output, 1970 All Great Britain establishments classified to the industry

Area		number red (a)		apital ture (b)	Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c)				
	Ren ta				Estimated net output	Average number employed as a percentage of total average	Net output as percentage of total of the industry in		
	759,5					number employed in the industry in the region	Great Britain		
- 4-3	500 24			T		1 words stated from	entas ismal		
	Thousands	per cent of Great	£,000	per cent of Great	£,000	Application of the second	Anterior 10 milion 1 parentes horren		
	1000	Britain		Britain	ulus ne	Count in Messa	and the second second		
Standard Regions of	W. 184 . 194						erika erosil		
England	8407.780		800				appearance of the second		
North	2.2	10.4	1,359	11.3	7,164	79.8	8.6		
Yorkshire and	0.0	10.0	005		- 005	00.4	NA PRINCE TO AN INCIDENT		
Humberside	2.2	10.3	895	7.4	5,905	83.4	7.1		
East Midlands	2.2	10.3	1,396	11.5	10,909	86.5	13.0		
East Anglia	*	*	*	*	* .	*	3 1000 *5713 700		
South East	*	*	*	*	*	*	***************************************		
South West	4.0	19.4	2,678	22.3	13,521	71.0	16.1		
West Midlands	1.5	7.1	944	7.8	4,930	88.7	5.9		
North West	1.6	7.5	953	7.9	4,874	83.5	5.8		
England	14.4	68.8	8,760	72.5	49,587	79.8	59.3		
Wales	3.0	14.7	1,565	12.9	6,173	63.0	7.4		
Scotland	3.5	16.5	1,759	14.6	7,951	75.9	9.5		
Unallocated (d)	120.8	- 99	-	-	19,783	They said 13 for	23.8		
Great Britain	20.9	100.0	12,084	100.0	83,494		100.0		

- (a) Including working proprietors.
- (b) New building work plus acquisitions <u>less</u> disposals of land and existing buildings, plant and machinery and vehicles: including capital expenditure at establishments not yet in production.
- (c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.
- (d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 11 employees, and unallocated net output of establishments covering addresses in two or more regions.

TABLE 6

Analysis of net output of returns received from Great Britain establishments employing 11 or more persons 1963, 1968 and 1970.

	Unit	1963(a)	1968(a)	1970
Enterprises	Number	160	128	184
Establishments (b)	II	321	291	346
Sales of goods produced and work done (c)	£'000	1	32.050	90,958
Services rendered to other organisations (d)	п	42,324	63,959	848
Goods merchanted or factored	11	h		1,865
Canteen takings	11	1,222	2,027	21
Total sales and work done	11	43,546	65,986	93,691
Value of outward transport carried out by establishments' own staff on goods sold (e)	11	3,853	5,540	5,959
Change during year, goods on hand for sale	п	_ 86	+ 288	_ 249
Gross output (f)	11	56,801	89,488	124,527
Cost of purchases	11	16,369	25,735	32,647
Change during year in stocks of materials, stores and fuel	11	+ 40	+ 84	+ 365
Payments to other organisations				
for work done on materials given out	11	147	401	2,261
for transport				
inwards on materials and fuel purchased				
by road	П	80	127	497
by rail and other means	11	J		
outwards on goods sold				
by road	11	9,487	15,488	23,551
by rail and other means (g)	11	9,401	2,185	1,575
Total costs	11	26,043	43,853	60,166
Net output	11	30,758	45,634	64,361
Total employment (including working proprietors) (h)	Thousands	16.3	15.3	16.4
Net output per head	£	1,889	2,981	3,934

- (a) For 1963 and 1968, the analysis relates to returns received from establishments employing 25 or more persons.
- (b) See definition of establishments in notes on page (iii).
- (c) Sales of products are valued at ex-quarry or ex-works prices, the cost of transport being shown separately.
- (d) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.
- (e) See Transport payments in notes commencing on page (iii).
- (f) Includes cost of outward transport; see notes on page (iv).
- (g) For 1963 and 1968, payments for postal services are excluded.
- (h) Average number of persons employed during the year.

TABLE 7 C3.9

Percentage analysis of twelve-month periods covered by returns received from Great Britain establishments employing 11 or more persons, 1970

Accounting year ended	Percentage of total returns received	Percentage of total numbers employed
	per cent	per cent
1970 April (a)	1.2	1.1
May	4.6	5.8
June	6.6	7.3
July	0.9	0.5
August	0.6	0.2
September	10.7	8.1
October	5.8	7.8
November	2.0	1.7
December	47.9	44.0
1971 January	1.2	2.1
February	0.9	0.3
March (b)	17.6	21.1
	100.0	100.0

(a) From 6th April.

C3.8

(b) Including returns made for twelve-month period ending 1st to 5th April 1971.

Produced in England by Her Majesty's Stationery Office, Reprographic Division, Manchester.

## Notes

These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet - "Introductory Notes", Part Cl of the Report on the Census of Production for 1970).

## GENERAL INFORMATION

#### Changes compared with 1968

The questions asked in the 1970 census were similar to those in the 1968 census with certain exceptions. In particular the 1970 census returns did not ask for details of:-

- (i) purchases or sales by commodities
- (ii) payments of rates
- (iii) payments for repairs and maintenance
- (iv) costs of operating road goods vehicles

The amounts payable to other organisations for transport of goods however, did include the cost of the Post Office parcel services.

Other changes concern the treatment of firms employing less than 25 persons and the rules used for classifying establishments to industry. Any such changes are explained in the following paragraphs, or in the introductions to the industry report, or by footnotes to the tables.

#### Industrial classification

Establishments were classified to industries on the basis of major activity in conformity with the third edition of the Standard Industrial Classification (Revised 1968). Normally an establishment was classified to an industry if its sales of the principal products of that industry accounted for a greater proportion of its total sales than in its sales of the principal products of any other industry. Classification of an establishment in this census was based on the establishment's return to the Census of Production, 1968.

Establishments added to the register subsequent to the 1968 census were classified on the basis of the description of the business given by the respondent.

## Coverage

Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was not known to the Business Statistics Office at the time of despatch; if their employment was below the exemption limit for their industry establishments were asked to supply figures only of total employment and total sales.

## TERMS USED IN THE CENSUS REPORT

## Average number employed

Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. Establishments were also required to

state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishments) are excluded.

The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

#### Working Proprietors

These include all persons regarded as "self employed" for national insurance purposes and members of their families who worked in the business without receiving a fixed wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

#### Employees

Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees.

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen) stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers, and cleaners. Operators engaged in outside work of erecting, fitting etc. are also included, but outworkers are excluded.

## Capital expenditure

## (a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents commissions. etc.

## (b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and

the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

#### (c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

Capital expenditure during the year in respect of manufacturing establishments where production had not started before the end of the year is excluded from the figures for both 1963 and 1968 but is included in the figures for 1970.

#### Enterprise

The term enterprise is used in this report to mean one or more establishments under common ownership or control. An enterprise normally consists of a single establishment, more than one establishment owned by the same firm, or a number of establishments owned by a parent company and its subsidiary companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worth-while basis for analysis.

## Establishmen

The definition of the establishment differed between the Censuses for 1963, 1968 and 1970. The definitions used were as follows:-

- 1963: the establishment was normally the premises under the same ownership or management at a particular address.
- 1968: the establishment was defined, in accordance with Standard Industrial Classification (Revised 1968), as being the smallest unit which could provide the information normally required for an economic census, for example, employment, expenses, turnover and capital formation. Sometimes activities which are conducted as a single business are carried on at a number of addresses. In 1968 where the activities of such a business were closely integrated and the addresses, termed local units, were in close proximity the establishment was defined to cover the combined activities and a single return was accepted. When the activities were closely integrated but the addresses were not in close proximity a combined return was accepted but the individual addresses were treated - in the count of establishments in an industry, for instance - as separate establishments.
- 1970: the practice of treating as multi-unit establishments those businesses with closely integrated activities at a number of addresses in close proximity was extended to all those businesses where the local units were at more than one geographical location and detailed census information was not available for each unit. Separate figures were obtained, however, of employment and capital expenditure at each unit. The effect of

this change is to reduce somewhat the number of larger establishments as compared with 1968.

#### Gross output

Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as follows:-

Value of sales and work done
Plus/Less: Increase/decrease in value of stocks of
goods on hand for sale

Plus: Cost of outward transport
Gross output

## Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:-

Gross output

Less: Purchases adjusted for change in value of stocks of fuel and raw materials.

Less: Payments for work given to other establishments.

Less: Payments for transport.

= Net output

## Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

#### Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plants and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machinery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced; amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are therefore, excluded. Materials purchased overseas are included at their c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home" Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

## Sala

Sales are in respect of minerals raised or goods produced by the business covered by the return, and waste products. Any machinery or other capital items produced for use in the business covered by

the return are included, the value being that adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined, in the case of mine or quarry products, as the amount charged to customers whether at ex-mine or ex-quarry prices or, in the case of other goods, at ex-works prices, excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value.

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis.

To the extent that sales of minerals raised and finished products of one establishment constitute the materials purchased by another, total figures of the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates of the figures for a number of industries contain significantly greater amounts of duplication.

For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

## Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to other establishments of the same enterprise not covered by the return.

## Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (Revised 1968). It is published by H M Stationery Office together with a separate index in the form of an alphabetical list of industries.

## Stocks

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown.

## Transport payments

These represent the total amount paid or credited during the year for both outwards transport of goods sold including waste products and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transport organisation of the same establishment not covered by the return and the cost of outward transport services performed by the business covered by the return. The cost of transport services used in connection with mining and quarrying operations as such and for the transport of employees is excluded. The items

included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport i.e. railways, road haulage, canals, coastwise shipping, air, etc. The estimated cost of freight over private railway lines, etc. to a public railway line or to a point of shipment or sale is also included. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

#### Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers contributions to national insurances and pension schemes is excluded.

#### Work given out

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise or not) on materials supplied to them. They do not include payments to individual outworkers or payments for business and other services.

#### SYMBOLS USED

The following symbols are used throughout the report:

- · · not available
- nil or negligible (less than half the last significant figure)
- \* figures cannot be shown owing to rask of disclosing information about individual enterprises.

## ROUNDING OF FIGURES

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may, therefore, be apparent slight discrepancies between the sums of the constituent items and the totals shown.

© Crown copyright 1973

HER MAJESTY'S STATIONERY OFFICE Government Bookshops

To be purchased from 49 High Holborn, London WC1V 6HB 13a Castle Street, Edinburgh EH2 3AR 109 St Mary Street, Cardiff CF1 1JW Brazennose Street, Manchester M60 8AS 50 Fairfax Street, Bristol BS1 3DE 258 Broad Street, Birmingham B1 2HE 80 Chichester Street, Belfast BT1 4JY

Government publications are also available through booksellers