## PA102

 S42(HA251)42 $R 834$.

1974 \& 75

## Business Statistics Office

## Business Monitor

Report on the<br>Censuses of Production

## Stone and slate quarrying and mining

Special Note for Purchasers
Commencing with the 1971 Census, the Census of series embracing all industrial inquiries in the Busine Monitor series. These Business Monitors have a code is an annual series) or $Q$ (quarteriy) or $M$ (monthly) and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are availab
on standing order (details on apolication to Her on standing order (details on application to Her SE1 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements
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Report on the Censuses of Production 1974 \& 75

Stone and slate quarrying and mining

Presented by the Secretary of State for Industr to Parligment in pursuance of the Statistics of Trade Act 1947 ( 10 \& 11 Goo .6 Cha 39 sec 7 )

## Depertmant of Induetry Businees Statistics Office

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| PA363 | Telegraph and telephone apparatus and |
|  | Radio and electronic components |
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|  | Electronic computers |
|  | Radio. radar and electronic |
| PA368 | Electrical appliances primarily for domestic |



## PAO2 STONE AND SLATE QUARRYING AND MINING

The informationd industrial Classification (revised 1968) The activities of the industry include:-

Extracting granite, limestone, marble, sandstone, etc., from mines, pits or quarries and slate quarrving and mining, and such ancillary activities as cleaning, washing, grading, etc., normally carried out at pits and quarries. Processing activitits, for
example, the production of roofing slates, coating of roadstone, etc., are also included when carried on at the site of the mine or quarry.

Northern Ireland, but the 1973, 1974 and 1975 figures, except for sales of principal products (table 8), relate to the whole of the United Kingdom.

In interproting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

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$$
\text { Percentage analysis of employees, by full and part-time employment and sex, } 1975
$$

## 

Purchases by establishments emploving 25 or more persons, classified to the industry,
1974 Analysis of returns received, United Kingdom
$10 \begin{aligned} & \text { Payments to other organisations for certain services received by returns received in } \\ & \text { respect of establishments with } 300 \text { or more employees, } 1974\end{aligned}$

Output and costs, 1971-1975
Output and costs, 1971 -1975
All United Kingdom establishments classified to the industry (a)

|  | Unit | 1971 | 1972 | 1973 | 1974 | 1975 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Enterprises (b) | Number | 352 | 329 | 410 | 450 | 454 |
| Establishments (b) | " | 646 | 605 | 697 | 734 | 761 |
| Sales of goods produced, work done and industrial services rendered (c) (d) | f thousand | 124,305 | 145,388 | 174,910 | 222,291 | 271,625 |
| Capital goods produced for establishments' own use (e) | . |  |  | 324 | 1,102 | 117 |
| Non-industrial services rendered (f) | " |  |  | 267 | 553 | 582 |
| Goods merchanted or factored | " | 1.486 | 2,432 | 2.989 | 3,621 | 8,300 |
| Total sales and work done (c) (f) | " | 125,791 | 147,820 | 178,491 | 227,567 | 280,624 |
| Value of outward transport on goods sold by establishments' own staff by other organisations | ". | $\begin{array}{r} 8,571 \\ 33,757 \end{array}$ | $\begin{array}{r} 9,397 \\ 40,099 \end{array}$ | $\begin{aligned} & 13,353 \\ & 45,667 \end{aligned}$ | 16,696 54,391 | 21,079 54,905 |
| Increase during the year, goods on hand for sale | " | 110 | 200 | -413 | 1,396 | 1.509 |
| Gross output (c) (f) | " | 168,228 | 197,517 | 237,098 | 300,051 | 358,116 |
| Purchases of materials for use in production, and packaging and fuel (e) |  | 46,641 | 54.802 | 67,290 | 95,635 | 117,170 |
| Purchases of goods for merchanting or factoring (e) | " |  |  | 2,490 | 3,164 | 7,612 |
| Increase during the year, stocks of materials, stores and fuel | " | 249 | 230 | 861 | 2,234 | 2,123 |
| Cost of industrial services received (g) | " | 522 | 882 | 11,401 | 7.749 | 10,787 |
| Net output | " | 121,314 | 142,063 | 156,778 | 195,736 | 224,670 |
| Total employment (h) | Thousands | 19.0 | 18.7 | 19.7 | 19.7 | 19.3 |
| Net output per head | £ | 6,385 | 7.597 | 7,965 | 9,961 | 11,635 |
| Payments for non-industrial services ( j ) |  |  |  |  |  |  |
| Rents, hire of plant and machinery (k) | £ thousand |  |  | 1,471 | 2,140 | 3,338 |
| Commercial insurance premiums | " |  |  | 1,056 | 1,305 | 1,657 |
| Bank charges | " |  |  | 36 | 51 | 72 |
| Other non-industrial services | " |  |  | 48,910 | 61,396 | 60,485 |
| Licensing of motor venicles (1) | " |  |  | 760 | 721 | 811 |
| Rates, excluding water rates (1) | " |  |  | 986 | 1,776 | 2,141 |
| Gross value added at factor cost | " |  |  | 103,560 | 128,347 | 156,166 |
| Gross value added at factor cost per head | £ |  |  | 5,261 | 6,531 | 8,088 |

(a) For 1975, estimates for estabbishments employ ing less than 20 persons accounted for 20 per cent of the total employment of the industry. Estimates for unsatisfactory returns and non-response accounted for 15 perc ent.
18 per cent and 10 per cent respectively. Prior to 1973 , figures relate to creat Britain only.
(b) Increase from 1972 to 1
(c) The figures for 1971-1972 do not include receipts for repairs and maintenance.
(d) Sales of products are valued at ex-quarry or ex-works prices, the cost of transport being shown separately.
(e) Not recorded separately for 1971-1972.
(f) The figures for 1971-1972 do not include revenue from rents for industrial buildings.
(g) The figures for 1971-1972 exclude the amounts payable for repairs and maintenance
(h) Average number emploved (full and part-time; see table 7 ) during the year (including working proprietors) by the establishment.
(h) Average number employed (full and par amounts payable to other organisations for transport of goods within Great Britain.
(k) For 1973, figures include hire of vehicles.
(k) For 1973, figures include hire of
(II) Not collected for 1971-1972.

Capital expenditure, 1971-1975
Capital expenditure, $1971-1975$
All United Kingdom establishments classified to the industry (a) (b)

(a) Including estimates for establishments not making satisfactory returns, non-response, and establishments exempted by virtue of size.
(b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the
year, is included.
(c) Not recorded separately for 1971, 1972 and 1975.
(d) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.
table 3
Stocks, 1971-1975
All United Kingdom establishments classified to the industry (a)

|  |  |  |  |  |  | £ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1971 | 1972 | 1973 | 1974 |  |  |
|  |  |  |  |  |  | Value at end of year |
| Materials, stores and fuel | 249 | 230 | 861 | 2,234 | 2.123 | 14,760 |
| Goods on hand for sale | 110 | 200 | -413 | 1,396 | 1.509 | 7,493 |
| Total | 359 | 430 | 448 | 3,630 | 3,632 | 22,253 |

Including estimates for establishments not making satisfactory returns, non-response, and establishments exempted by virtue of size.
Prior to 1973 , figures relate to Great Britain only.


- dit Regional distribution of employment, net capital expenditure
All United Kingdom establ ishments classified to the industry

| Area | Employment (a) | Net capital expenditure (b) (c) |
| :--- | :---: | :---: | :---: | :---: |


| Standard regions of England |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North | 2.1 | 11.0 | 1,949 | 8.6 | 10,928 | 54.9 |
| Yorkshire and Humberside | 1.5 | 7.6 | 2,148 | 9.5 | 11,252 | 46.2 |
| East Midiands | 2.4 | 12.6 | 2,525 | 11.2 | 19,917 | 58.8 |
| East Anglia | 0.1 | 0.5 | 80 | 0.4 | * | * |
| South East | 0.4 | 2.2 | 318 | 1.4 | * | * |
| South West | 3.0 | 15.3 | 2,925 | 12.9 | 29,559 | 62.8 |
| West Midlands | 1.1 | 5.6 | 1,793 | 7.9 | 11,100 | 71.1 |
| North West | 1.4 | 7.1 | 1,117 | 4.9 | 5,532 | 33.9 |
| England | 12.0 | 62.0 | 12,855 | 56.9 | 92,725 | 54.8 |
| Wales | 3.2 | 16.7 | 3,180 | 14.1 | 15,500 | 52.3 |
| Scotland | 2.4 | 12.3 | ${ }^{3.683}$ | 16.3 | 16,046 | 60.6 |
| Great Britain | 17.6 | 91.0 | 19,718 | 87.2 | 124,271 | 55.1 |
| Northern Ireland | 1.7 | 9.0 | 2,889 | 12.8 | 8.601 | 66.0 |
| United Kingdom | 19.3 | 100.0 | 22,606 | 100.0 | 224,670(e) |  |

[^0](b) Including estimates for establishments not making satisfactory returns, non-response, and establishments employing less than
persons.
(c) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.
(d) Where a census return covered addresses in two or morer regions an estimate was made of the net output attributable to the region that net output at each address coverece by a return was proportional to employ ment at the address. The establ ishment's residual that net output ar each address covered by a return was proportional to employment at the address. The estabi ishment's residual
net output was included in unallocated net output.
(e) Includes $£ 91,798$ thousand of unallocated net output of establishments covering addresses in two or more regions, plus estimates
table
解
Percentage anal
persons, 1975

| Accounting year ended | $\frac{\text { Percentage of total returns received }}{\text { per cent }}$ |  | Percentage of total number emploved |
| :---: | :---: | :---: | :---: |
|  |  |  | per cent |
| 1975 April (a) |  | (1) | - 1.4 |
| May |  |  | 1.8 |
| June |  |  | 9.3 |
| July |  |  | 0.0 |
| August |  |  | 0.3 |
| September |  |  | 7.2 |
| October |  |  | 5.0 |
| November |  |  | 0.5 |
| December |  |  | 54.1 |
| $1976 \begin{aligned} & \text { January } \\ & \text { February } \\ & \\ & \text { March (b) }\end{aligned}$ |  |  | 1.8 |
|  |  |  | 0.5 |
|  |  |  | 18.1 |
|  |  |  | 100.0 |
| (a) From 6th April. |  |  |  |
| (b) Including returns made for twelve-month period ended 1st to 5th April 1976. |  |  |  |
| table 7 |  |  |  |
| Percentage analysis of employees, by full and part-time employment and sex, 1975(a) |  |  |  |
| Sex | Full-time | Part-time | All employees |
|  | per cent | per cent | per cent |
| Male | 93 | - | 93 |
| Female | 5 | 2 | 7 |
|  | 98 | 2 | 100 |

[^1]table 8
PA102 8
sales of the principa Pa102, Details of sales for 1974 will be found in the monitor for third quarter 1976 published March 1977 and for for 1975 in the third quarter 1977 issue published January 1978 .

Quarterly Business Monitors are availabla from HMSO by annual subscription.
table 9
PA102 9
25 or more eersons, classified to the industry, 1974 Analysis of returns received, United Kingdom

|  | Quantity | Value |
| :---: | :---: | :---: |
|  |  | £ thousand |
| Materials for use in production |  |  |
| Explosives for blasting |  | 2,437 |
| Tar and pitch | 46.1 | 1,371 398 |
| Bitumen | .. | 23,384 |
| Calcareous cement | ${ }^{81.3}$ | $\begin{aligned} & 882 \\ & 167 \end{aligned}$ |
| Stone, slate, chalk, clay, sand and gravel purchased for further processing | 5,585 | ${ }_{6}^{6.272}$ |
|  | $\begin{gathered} T_{5} \mathrm{Ch} \text { gals } \\ 531 \end{gathered}$ | 356 |
| Lubricating oils and greases (i.e. mineral, animal and vegetable) | $\begin{gathered} \text { Th cwt } \\ 1.4 \end{gathered}$ | $\begin{array}{r}22 \\ 149 \\ \hline\end{array}$ |
| Stationery | . | 158 |
| Packaging materials lincluding materials for the manufacture of the firms' own packaging) |  |  |
| Paper bags and multiwall paper sacks | . | 206 |
| All other packaging materials | . | 36 |
| Fuel and electricity |  |  |
| Coal | $\begin{aligned} & \text { Th tons } \\ & \hline 4.2 \end{aligned}$ | 50 |
| Derv fuel and motor spirit | $\begin{gathered} \text { Th gals } \\ 4,749 \end{gathered}$ | 1.949 |
| Fuel oil | 27,706 | $\begin{aligned} & 5,039 \\ & 2,481 \end{aligned}$ |
| Electricity | $\begin{aligned} & \text { Th kWh } \\ & 293,641 \end{aligned}$ | $\begin{aligned} & 3,252 \\ & 1,056 \end{aligned}$ |
| All other fuels | .. | 148 |
| Replacement parts and consumable tools |  |  |
| Tyres and other spare parts for the firms' own road vehicles | . | 1.565 |
| Replacement parts for the firms' own machinery, plant and equipment | . | 10,734 |
| Consumable tools (including gauges) | . | 358 |
| Other purchases | . | 3,613 |
| TOTAL VALUE OF PURCHASES lother than for merchanting or factoring) |  | 66,455 |



Notes
These notes give the main information needed for interpreting he figures in tou thusty busies information about the censuses is given in a separate Busines
Monitor PA 100 (Introcuctory Notes) of the Report on th
Censuses of Production, 1974 and 1975 .
general information
Changes made for 1974 and 1975
The Censuses for 1974 and 1975 are in line with similar nquiries being conducted in other member countries of the
European Economic Communities. From 1974, the Census ha European Enconomic Communites. From 1974, the Census has
been extended to include the construction industry. For 1974 , stablishments ant information relating to to industre asked to provide additional information relating to indust
to other organisations for repairs and maintenance to to other organisations thor in respect of rented buildings)
buildings (including those road goods vehicles, equipment
for postage,
for postage, telephones, telegrams, cables and telex means (excluding postal services)
In a separate inquiry for 1974 , larger firms in each industry wurchases (other than purchases of goods for merchanting or purchases (other than purchases of goods
actoring). See paragraph on "Purchases".

Suppression of information relating to individual undertaking The Statistics of Trade Act 1947 provides that-"'No individua undertaking, obtained under the foregoing provisions of this uct, shall, without the previous consent in writing of the person carrying on the underraking which is the subject on , a) in accoraance with directions given by the Minister in
horge of the government department in possession of the stimates, returns or information to a government departmen
it the Import Duties Advisory Committe for the purpose or to the Import Duties Advisory Committee for the purpose
of the exercise by that department or committee of any o of the exercise :
b) for the purposes of any proceedings for
this Act or any report of these proceeding. metimes asked to give permission for its porcerned was dajority of cases this permission was given but when it was ched the figure has ween sumporessed sometere not appro bining it in some way with other tigures, but sometimes-as in
ymbols used
he following symbols are used throughout the PA series of Business Monitors
not available

- $\begin{aligned} & \text { nil or less than half the final digit shown } \\ & \text { figures cannot be shown owing to the risk of disclosing }\end{aligned}$ tigures cannot be shown owing to the
information about individual enterprises
R revised
Rounding of figures
Figures in the tables have, where necessary, been rounded to the sum of the gitit. Where figures have been so rounded exactly with the total shown.
then
Industrial classification
was first issued in 1948 and was substequently Classification (SIC) nd 1998 It exists to promote uniformity and comparability i he official statistics of the United Kingdom. The genera
principles followed are those of the International Standari Indistrian Classification of all Economic Activities of th United Nations Statistical Office but the United Kingdom SIC
reflects the organisation and structure of industry and trade as exists in the Unitited Kingdom. The SIC is a classification b
ent activity and is not a commodity classification. However, an
index of all commodity headings for which sales data are pa 1000 in the Quarterly Business Monitors, is published as

Statistical units
he statistical unit for the purpose of the Censuses is the
 or an economic census, for example, employment expense curnover, capital formation. Usually the princinal activensities assification establishment fall within a single heading the classification (e.g. steel making or sugar refining)
Typically the establishment embraces all the activities carrie n at a single address e.g. a farm, a mine, or a factory, including hose which are ancillary to the principal activities. Frequently
distinct activities characteristic of different industries ar carried on at one address, but normally these are not classified parately and the whole establishment is classified accordin can be provided for each activity, each is taken to constitut separate establishment. Sometimes activities which ar
conducted as a single business are carried on at a number of dresses. Where this is so, businesses are asked to provid the full range of separate information in respect of each
address, whether or not the activities are different. Their activities may, however, be integrated to such an extent that they constitute a single establishment. In that case th
establishment is defined to cover the combined activities a these addresses (termed local units). Separate figures ar each uni
Efforts are made by the Business Statistics Office to ensure, by negotiating with respondents, that the return from an establish
ment does not corer local units or addesses in more than one of the countries of the United Kingdom. aticle "The statistical unit in business inquiries" in the article "The statistical unit in bly
Statistical News No. 13 May 1971 .
Estatich
Establishments are asked to exclude from their return
particulars relating to any department not engaged in particulars relating to any department not engaged in pro
duction e.g. merchanting. transport, warehousing. fo which they keep a separate set of accounts. Transters of
goods produced to such departments are treated as sales and respondents are asked to value them as far as possible as to mot meperate account activities in their return.
Particulars relating to head offices, which were mainly engaged in of the censuses were included. Where more tha one return was made office was apportioned among them.
For certain purposes in the annual
(especially the enterprise analyses censuses of production PA 1002) related establishments are combiness For Monito purting of an enterprise group is defined as a business conestablishments under common ownership or control more bringing together of establishments into enterprise groups also necessary for the purpose of ensuring that there will be
no disclosure of the activities of any one enterroise no disclosure of the activities of any one enterprise group
Information about the relationship of establishments, th changing structure of groups of companies and abou
common ownership links is obtained from many common ownership inks is obtained from many source press reports and information supplied by individual establish

## THE REGISTER

The register permits a questionnaire to be sent direct to the information relating to all the manufacturing (or local) units which it comprises. of information for keeping the register continuously up-to-date and act as a check o its detail and structure. For the establishments on the register classification is derived from an analysis of their sales entered on the is reviewem returns to the annual censuse production. In cases where an establishment does no make a return to these inquiries the employment data is base
on information provided by the Department of Employment

Establishments with 20 or more employees are included in he censuses why year and the information they supply to te census is supplemoyes provide to the quarterly inquiries
with 25 or more emplo nformation about establishments with less than 20 employees in most industries is less securely based, but increasing us
has been made of data on these small ostablishments supplied has been made or data on these smale stabishments supplied
by the Department of Employment. One benefit of using this of smaller establishments and enterprises, but there is lititle fffect on other aggregates (e.g. employment, output, ne capital expenditure).

Coverage
A return required in the 1974 and 1975 Censuses from each establishment with 20 or roure employees. Each establish whose principal products form the major part of the establish-

Regions
The regions defined in Table 5 take account of the boundary
changes arising out of the Local Government Act 1972 and俍 came into effect in
1975 in Scotland.
terms used in the census report Average number employed
Establishments were required
stablishments were required to state the number of persons ot the payroll on average during the year of return, whether
full-time or part-time employees. Separate figures were (a) adminis
(b) all other mployees (operatives)
Averages could be bell

Averages could be calculated from the figures relating to the required to state the number of working proprietors wher appropriate and these are included in total employmen
figures. The figures include persons engaged on merchanting iguras. The figures include persons engaged on merchanting
or factorign and canteen workers where particulars in respe
of

Working proprietors
Working proprietors
These include all persons regarded as "self-employed" for
national insurance purposes and members of their families hational insurance purposes and members of their families
who worked in the business without receiving a wage or who worked in the business without receiving a wage or
salary; but such persons who worked less than hail the
normal number of warking hours are excluded. Director ormal number of working hours are excluded. Directors
working in the business but not in receipt of a definite wage working in the business but not in receipt of a definite wage,
salary or commission are included unde this heading
directors paid by fee only are not included.

Employees
Administrative, technical and clerical employees include
directors in receipt of a definite wage, salary or commission, directors in receipt of a definite wage, salary or comisision,
managers, superintendents and works foremen; research, managers, superintendents and works foremen; research,
design employes (other than operatives); ; draughtsmen,
editorial staft, advertising staff, travellers and alt office editorial staff, advertising staff, travellers and all office
employees.
Operatives include all other classes of employees, that is, peratives include all other classes of employees, that is,
broady speaking, all manual wage earners. They include
operatives employed in power stations transport (including operatives emplopeyed in power stations, transport (including
roundmen). warehouses, stores, shops and centeens, inspectors, maintenance workers and cleaners. Operatives
engaged in outside work of erecting, fitting etc. are also engaged,
included.

## Capital expenditure

Capital expenditure during the year in respect of manufacturing year is included in the figures for tirmted to before the end ot thablishment were asked not to deduct from the value of capital expenditure
mounts received or expected to be received in grants of allowances from the Government or any statutory body
local authority. From 1973, establishments with 100 or mor employees were asked to include a total net capital expenditur
(a) New building work
This represents the cost incurred during the year of new
building and other constructional work to be used in connection with the business covered by the return. The value is
that charged to capital account during the year of return; it
includes expenditure on new buildings and on the extension incluces expenditure on new builidings and on the extension
or reconstruction of ofd buidins, hee value of works of a
capital nature carried out by the establishment's own staft and capital nature carried out by the establishment's own staff and
thi cost of any newly constructed buiidings purchased.
Figures shown include any legal charges, stamp duties. Figuress shown incewly
gaents' commissions, etc.
(b) Land and existing buildings
The items shown are the capital cost of freeholds purchased
and the capital cost or premium payabbe for leaseholds and the capital cost or premium payable for leaseholds
acquired (exclucing the value of any assets acquired in taking over an existing businesss), and the amounts receeivable for any
freeholds or leaseholds disposed of. The value is that charged freenolds or leasenholdss disisosed of. The value is that charged
to capital account during the year of return.
(c) Plant, machinery and vehicles
The
titems shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the
mount received for items disposed of during the year. The value of plant and machinery acquired includes plant, etc..
which firms produced for their own use in connection with which firms produced for their own use in connection with
the business covered by the return. The value of plant, etc.,
accuired is the expenditure charged to capital account during acquired is the expenditure charged to capital account during
the eyar of return less nay discounts received, but including
the cost of transport and installation. Deductible value added the year of return less any discounts received, but including
the cost of transport and installation. Deductible value added
tax is excluded but non-deductible value added tax on motor ax is excluded but non-deductible value added tax on motor
cars acquired is included. No deduction is made for depreciacars acquired is included. No deduction is made for deprecia-
tion, amortization or obsolescence. The eroceds of titms
disposed of during the year exclude amounts written-off for tion, amonization
disposed of udining
items scrapped.

Cost of industrial services
ncludes a mounts payable to other firms for work done on
materials supplied by the estabhishment. payments for repairs aterials supplied by the establishment, payments for repairs
nd maintenance (including those in respect of rented
ther nuildings) and amounts paid to other firms for contracts
which have been sublet.

Cost of non-indusstrial services
ncludes rent of industrial buildings and capital equipment, commercial insurance premiums, bank charges and amounts divertising etc. Amounts payable on royalties for the right to se patents, trademarks. copyrights. etc.," manufacturing, ining and quarrying rights and technical" "know-how" are

Gross output
the calculation of gross output the value of total sales and
work done is increased by the rise (or reduced by the fall) work done is increased by the rise (or reduced by
during the year in the value of goods on hand for sale.

Net output
Net output, a customary census measure, is calculated by
deducting from gross output the cost of purchases (reduced deducting from gross output the cost of purchases (reduced
by the rise, or increased by the fall, during the year of stocks of by the rise, or increased by the fall, during the year of stocks of
materials etc.) and the cost of industrial services received, and
where applicable, duties etc.

Net output per head
he figures of net output per head are derived by dividing the net output by the average number of persons employed (full
and partitime) on all activitios coovered by the returns,
and including operatives, administrative.
employees and working proprietors.

Gross value addeed at factor cost
roms net output the cost of cost is calculated by deducting of buildings and capital equipment commercial insurance
oremiums, bank chargas and amounts paid for professional
services, post ofice sevices, (ranspor and adverising), rates (excluding water rates) and. the cost of licensing moto closely than census net output to the definition of net output

Gross value added at factor cost per head
Gross value added at factor cost per head
The tigures of fross value added at factor cost per hoad are
derived by dividing the gross value added by the average The tigures of dross value added at actor cost per head are
derived by
dividing the gross value added by the average number of persons employed (full and part-time) on all
activities covered by the returns, including operatives,
隹 activities co
adminstrate
propiritors.

Purchases
Purchases
ses include the cost of raw materials, component Purchases incluade the cost on raw waterials, componeterials; epplacement pats on packaging materials of all types;
capital account; of of capital account: of packeging materials of and types, of
stationery and printed matter ;of fuel, electricity and water: of maternials to be used by the establishment or given out to othe
mstablishments for the production of machinery or othe establishments for the production's own use; of materials
capital items for the establisimments
for use by the establishment when working on goods sup or use by the establishment when working on goods sup
olied by customers and of food, etc. for any canteen covered pied by customers, ant's return. Transfers of goods to the
by the estabilishment
establishment from another department of the same firm not establishment from another department of the same firm not
covered by the establishments return are included at a cost covered by the establishments return are iuc ercorded dy the
corresponding to the estimated dell
other department. Amounts payable to transport firms or credi-
 ted to the firm's own transport department for delivery of mater-
ials are excluded as a ale
charged purchases o to capital a account. Purchineses and plant charged to capital account. Purchases of goods for merchant-
ing or factoring have been collected separately since 197 ,
The values shown exclude VAT. They include, in addition t.
 the actual purchase price, the velue of packaging materia
charged to the establisment. The value of returned goods o
packaging material returned to suppliers and any trade chackaging material returned to suppliers and any trade
packeounts are excluded. Materials purchased duty--arid are
disco included at their duty-paid dalue, less any drawwack, rebaial
etc. The cost of transport is included only if it is included with etc. The cost of transport is included only if it is included with
the purchase price in the firm's accounts. Imported gods ar
included at their full delivered cost. If in the firm's account included at their full delivered cost. If in the firm's account
the transport from docks or airport is not included in the cost of goods purchased, the cost is entered at ci.f.. plus duty (i)
opplicable). Leasing, renting and hire purchase charges are excluded.

Leasing, renting and hire purchase charges ingur The information shown in Table 9 was obtained in an inquiry
carried out as a supplement to the Census of Production for carried out as a supplement to the Census of Production ior
1974, in which the larger firms in each industry were asked to
provide a breakdown of the figure of total purchases other provide a breakdown of the figure of total purchases (othe
than purchases of goods for merchanting or factoring) that than purchases of goods for merchanting or factoring) that
they contributed to the Census. No establisment with
ther they contributed emporees was asked to contribute to the
fewer than 25 emp
inguiry; and this exemption limit was raised to exclud
 industries in which exempted establishments were estimated
to account for less than 15 per cent of the industry's total
purchases. A breakdown of purchases similar to that sought n the 1974 inquiry was previously obtained as part of th Censuses of Production for 1963 and 1968, and results were
published in Table 10 of the Industry Reports of those
Censuses Censuses.

Sales of goods produced, work done and industrial services
rendered
Salestor the purposes of the annual censusess means deliveries
on sale of minerals raised or goods made by establishments in on sale of minerals raised or goods made by establishments in
the United Kingdom covered by the inquiry. Sales of good made for these establishments by other establishments from material siven out to them are included; as also are siles of
waste products. Any new building work and machinery o waste products. Any new building work and machinery or
other capiat items producee by estabbishments for hiring out or
leasing leasing are regarded as sales, the value included in the retur
being that adopted in the establishment's capital being that adopted in the establishment's capital asset
accounts. Forward sales and canteen takings are excluded All sales in the period of the inquiry are included irrespectiv

If when the goods were manufactured. Goods produced in one establishment and transferred either to ancillary depart-
nents not engaged in production and for which there ar sparate accounts, or to another establishment of the sam ducing establishment and valued as far as possible as if the ad been sold to an independent purchaser. Goods transferred co wholesale or retail seling organisations,
ccounts are kept are valued on the same basis.
and he value shown for sales is the "net s.lling value" defined
the amount (excluding value added tax) charged to the amount (excluding value added tax) charged t
ustomers whether on an ex-works or delivered basis, afte y trade discounts and agents' commissions have bee deducted. The cost of pack
eeturnable cases is included.
igures for work done represent the amount charged for work arried out on materials supplied by a customer and include
he value of any materials bought and used in such work. Activities within this heading include repair and jobbing work work, and research and development. ndustrial services rendered includes repairs and maintenance, to other organisations.
apital goods produced for establishment's own use
stablishments' own staff for their own use, which was of capital nature.

Non-industrial services rendered
mounts chargecei for hiring out plant, machinery baild othe mounts charged for hiring out plant, machinery and other grovision of transport. Also includes amounts received for the
ghtto use patents, rtrademarks, copyrightsetc., manufacturing,
mining and quarrying rights and technical ".know-how" ining and quarrying rights and technical "know-how" ooods merchanted or factored
Merchanted goods are those (excluding canteen sales) sold
without having been subjected to any manufacturing process by the seller.
Stocks and work in progress
Values are given of stocks of goods on hand for sale and of aterials, stores and fuel, at the end of the year of return and o eld for merchanting or factoring. Work in progresss is define held for merchanting or factoring. Work in progress is detined stablishment but which are not usually sold or transferred to
nother establishment without further processing. The values nother establishment without further processing. The values ogether with a margin of overhead costs and profits. Progress
payments made to sub-contractors are excluded and progres payments made to sub-contractors are excluded and progress
payments recived from other organisations are not deducted.

Wages and salaries
hese are amounts paid during the year to operatives and to dministrative, technical and clerical employees. Payments to The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction
made for income tax, insurances, contributory pensions etc made for income tax, insurances, contributory pensions etc.
he value of redundancy payments less any amounts reimburThe value of redundancy payments less any amounts reimbur-
sed from Government sources is included. The value of any
payments in kind, travelling expenses etc. is excluded.

Employers' insurance and welfare contributions
This item includes employers' contributions
his item includes employers' contributions to national insurance and graduated pensions (and/or earnings related
basic contributions under the Social Security Act, 1973 )
and wuperannuation or other retirement benefits, sicknide pension benefits, superannuation or other ertirement benefits, sickness benefits, mployees or former employees or their dependants. Contr butions. to the running costs of canteens, social centres,
chidren's holiday homes, etc.for employees, formeremployees,
and their dependants are also included. and their dependants are also included.
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[^0]:    (a) Average number employed (full and part-time; see table 7) during the year (including working proprietors)

[^1]:    The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at June, 1975,

