## Business Statistics Office

## PA603

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## Business Monitor

$\frac{42}{R 834}$
1977

Report on the Census of Production

## Water supply



## Business Monitor <br> A publication of the Government Statistical Service

Special Note for Purchasers
Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in the Busines Monitor series. These Business Monitors have a code
p (for production) followed first by A (indicating th P is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum lis heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are available on standing order (details on application to Her
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Report on the
Census of Production
1977

## Water supply

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 ( 10 \& 11 Geo. 6 Cha. 39 sec 7)

List of Industry Reports, etc.

| PA |  |
| :--- | :--- |
| PA1001 | Introductory notes |
| PA |  |

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Operating ratios, 1977

The information in this report relates to the undertakings class fifed to the Wate
Industrial Classification (revised 1968). The activities of the industry include:-
Purifying and distributing water and supplying hydraulic power. Construction work carried out by employees of water undertakings is
included. Private water works maintained by establishments primarily for their own use are excluded.

In interpreting the data in the tables it is essential to bear
mind the notes and definitions which commence on pase (iil).

## table 1

| Output and costs, 1973-1977 <br> All United Kingdom undertakings classified to the industry (a) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unit | 1973 | 1974 | 1975 | 1976 | 1977 |
| Undertakings | Number | 266 | 153(b) | 129 | 122 | 108 |
| Water supplied | £ thousand | 271,906 | 355,927 | 479,797 | 557,085 | 628,900 |
| Repairs and maintenance and receipts for other industrial services rendered | (x) 140 | (c) | (c) | (c) | 52,353 | 50,031 |
| New construction of buildings, reservoirs, aquaducts, mains, machin ery and plant and other capital items | " | 40,005 | 31,485 | 56,966 | 65,898 | 79,352 |
| Total value of water supplied and work done (d) | " | 311,911 | 387,412 | 536,763 | 675,336 | 758,283 |
| Non-industrial services rendered | " | 643 | 1,295 | 987 | 1,174 | 1,539 |
| Gross output | " | 312,553 | 388,707 | 537,750 | 676,510 | 759,823 |
| Purchases of materials and fuel used | " | 64,608 | 77,174 | 84,276 | 111,548 | 120,742 |
| Cost of industrial services received | " | 15,454 | 9,902 | 11,626 | 21,914 | 34,734 |
| Net output |  | 232,491 | 301,631 | 441,848 | 543,047 | 604,347 |
| Total employment (e) | Thousands | 43.0 | 43.8 | 43.9 | 45.0 | 42.8 |
| Net output per head | £ | 5,409 | 6,888 | 10,076 | 12,077 | 14,112 |
| Payments for non-industrial services |  |  |  |  |  |  |
| Hire of vehicles, plant and machinery | £ thousand | 1,911 | 2,504 | 3,625 | 3,364 | 4,302 |
| Rents of industrial and commercial buildings | " | (f) | (f) | (f) | 1,131 | 1,023 |
| Commercial insurance premiums | " | 989 | 1,315 | 1,649 | 2,087 | 2,294 |
| Bank charges | " | 431 | 161 | 160 | 129 | 245 |
| Other non-industrial services (g) | " | 4,289 | 7.110 | 10,488 | 13,762 | 14,862 |
| Licensing of motor vehicles | " | 577 | 634 | 857 | 1,041 | 1,319 |
| Rates, exeluding water rates | " | 24,691 | 34,382 | 44,580 | 45,667 | 52,292 |
| Gross value added at factor cost | " | 199,602 | 255,525 | 380,488 | 475,866 | 528,010 |
| Gross value added at factor cost per head | £ | 4,644 | 5,834 | 8,677 | 10,583 | 12,329 |

(a) Including estimetes for undertarings, not making satistsactory returns, non-response and undertakings with feever than 20 persons.
b) As result of the re-orcanisation of the Water supply industry there was a contraction in the number of ind
(b) Asa result
(c) Included with water supplied.
(d) Water supplied, work supplied and work done are publi ished regularly in Business Monitor P0603
(e) Average number employed, including full and part-time employees (See table 7 ).
F) For 1973-1975 rents of industrial and commercial buildings were not recorded separately, but included in hire of vehicles plant and machinery.
(g) 1974-1976 figures include the cost of hiring goods vehicles.

TABLE 4
Analysis of.undertakings by side, 1977
All United Kingdom undertakins

| $\begin{aligned} & \text { Size } \\ & \text { group } \\ & \text { (b) } \end{aligned}$ | Under <br> takings <br> (c) | Employment |  |  | Wages and salaries (e) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\overline{\text { Total }}$ | Operatives | $\begin{aligned} & \hline \text { Others } \\ & \text { (d) } \end{aligned}$ | Operatives |  | Others (d) |  |
|  |  |  |  |  | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ |
|  | Number | $\overline{\text { Number }}$ | Number | $\overline{\text { Number }}$ | £ thousand | £ | £ tho | £ |


| $1-19$ | 3 | $42)$ |  |  |  |  |  |  |
| :---: | :---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $20-49$ | 5 | $183)$ | 497 | 282 | 1,677 | 3,374 | 1,133 | 4,019 |
| $50-99$ | 8 | $554)$ |  |  |  |  |  |  |
| $100-199$ | 25 | 3,828 | 2,309 | 1,519 | 7,490 | 3,244 | 6,728 | 4,429 |
| $200-299$ | 19 | 4,533 | 2,564 | 1,969 | 8,178 | 3,189 | 8,211 | 4,170 |
| $300-399$ | 11 | 3,844 | 2,253 | 1,591 | 7,663 | 3,401 | 6,351 | 3,992 |
| $400-499$ | 10 | 4,522 | 2,518 | 2,004 | 8,221 | 3,265 | 8,149 | 4,066 |
| $500-749$ | 14 | 8,315 | 4,793 | 3,522 | 14,845 | 3,097 | 13,874 | 3,939 |
| $750-999$ | 8 | 6,727 | 4,027 | 2,700 | 12,871 | 3,196 | 11,076 | 4,102 |
| 1,000 and over | 5 | 10,277 | 6,409 | 3,868 | 23,737 | 3,704 | 16,453 | 4,254 |


| Total | 108 | 42,825 | 25,370 | 17,455 | 84,682 | 3,338 | 71,976 | 4,124 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings with fewer than 20 persons.
(b) Average number employed, including full and part-time emplovees (see table 7 ).
(c) The sum of the figures for the size groups may exceed the total for the industry because some enterprises control undertakings
d) Administrative, technical and clerical employees.


| Area | Total employment (b) |  | Net capital expenditure (c) |  | Net <br> output (d) | Gross value added at actor cost (d) | Gross value added at factor cost returned 80 per cent or more of their employment in the region as a proportion of total gross value added at region |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Thousands | $\begin{aligned} & \hline \text { per cent of } \\ & \text { UUnited } \\ & \text { Kingdom } \end{aligned}$ | £ thousand | $\begin{aligned} & \hline \text { per cent of } \\ & \text { United } \\ & \text { Kingdom } \end{aligned}$ | £ thousand | £ thousand | percentage |
| Standard regions of England |  |  |  |  |  |  |  |
| North | 2.3 | 5.4 | 6,370 | 3.5 | 43,579 | 39,338 | 100.0 |
| Yorkshire and Humberside | * | * | * | * | * | * | * |
| East Midlands | * | * | * | * | * | * | * |
| East Anglia | 1.1 | 2.5 | 5,519 | 3.0 | 17.012 | 15,123 | 99.6 |
| South East | 12.6 | 29.4 | 39,001 | 21.2 | 166,211 | 143,515 | 99.9 |
| South West | 3.7 | 8.6 | 16,456 | 8.9 | 57,909 | 52,228 | 88.8 |
| West Midlands | 3.2 | 7.4 | 10,518 | 5.7 | 47,128 | 41,999 | 100.0 |
| North West | * | * | * | * | * | * | * |
| England | 34.1 | 79.6 | 148,029 | 80.5 | 498,340 | 437.699 | 98.0 |
| Wales | * | * | * | * | * | * | * |
| Scotland | 3.7 | 8.7 | 15,296 | 8.3 | 34,179 | 25,849 | 52.4 |
| Great Britain | * | * | * | * | * | * | * |
| Northern Ireland | * | * | * | * | * | * | * |
| United Kingdom | 42.8 | 100.0 | 183,972 | 100.0 | 604,347 | 528,010 | 91.1 |

(a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings with fewer than 20 persons.
(b) Average number emploved, including full and part-time employees (see table 7).

New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery
(d) Where a census return covered addresses in two or more regions, an estimate of the net output attributable to each address was made Where a census return covered addresses in wo or more regions, an estimate of the each region was ob
by assuming that net output was proportionate toemployment. An estimate for eot
net output for addresses located in that region. Gross value added at factor cost is treated similarly.
table 6
Percentage an
persons, 197

| Accounting year ended | Percentage of total returns received | Percentage of total number employed |
| :---: | :---: | :---: |
|  | per cent | per cent |
| 1977 April (a) | 0.0 | 0.0 |
| May | 0.0 | 0.0 |
| June | 0.0 | 0.0 |
| July | 0.0 | 0.0 |
| August | 0.0 | 0.0 |
| September | 2.0 | 1.7 |
| October | 0.0 | 0.0 |
| November | 0.0 | 0.0 |
| December | 24.5 | 16.4 |
| 1978 January | 0.0 | 0.0 |
| February | 0.0 | 0.0 |
| March (b) | 73.5 | 81.9 |

(a) From 6th April.
(b) Including returns made for twelve-month period ended 1st to 5th April 1978

TABLE 7
Percentage analysis of employees, by full and part-time employment and sex, 1977(a)

| Sex | Full-time | Part-time | All employees |
| :---: | :---: | :---: | :---: |
|  | per cent | per cent | per cent |
| Male | 88 | - | 88 |
| Female | 9 | 3 | 12 |

(a)

1976 bease 1977 information is not yet available.

Operating ratios, 1977
All Unit
All United Kingdom undertakings classified to the industry (a)

Gross output per he
Net output per head

Ratio of operatives to administrative, technical and clerical
employees

[^0]Notes
These notes give the main information needed for interpreting the figures in the indiostry Business
Monitors: more detailed information about the census is given in a separate Business Monitor PA 1001 (Introductory Notes) of the Report on the
general information
Changes made for 1977
The Census for 1977 is in line with similar
inauiries being conducted in other member countrie inquiries being conducted in other member countries small number of changes in the scope of the industry reports compared with 1976 For the first time in the industry monitors a table has been included on operating ratios, calculate
from census measures of output, investment from census measures
specific changes are explained in the introductions specific changes are explained in the introductions
to the industry reports or by footnotes to the
tables.

Suppression of information relating to individua undertakings information ) of the Statistics of Trade Act 101 states - "The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained
under the foregoing provisions of this Act in comp iling any such report, summary or communication the competent authority shall so arrange
it as to prevent any particulars published it as to prevent any particulars published
there in from being identified as being particulars relating to any individual person or
undertaking except with the previous consent in undertaking except with the previous consent in
writing of that person or the person carrying on
that that undertaking, as the case may be; but this
povision shall not prevent the disclosure of the total quantity or value of any articles produced sold or delivered; so, however, that before
disclosing any such totai the competent authority shall have regard to any representations made to them by any person who alleges that the dis closure thereof would enable particulars
relating to him or to an undertaking carried on by him to be deduced from the total disclosed". If a figure involved disclosure the contributor concerned was sometimes asked to give permission
for its publication. In the majority of cases
permission was given. When it was refused and permission was given. When it was refused and
where contributors were not approached the figure where contributors were not approached the figure
has been suppressed, either by combining it with
other figures, or as in the regional tables, by has been suppressed, either by combining it with
other figures, or as in the regional tables, by
omitting the figure altogether.

Symbols used
The fol lowing symbols are used throughout the PA
series of Business Monitors:

* nil or less than half the final digit shown figures cannot be shown owing to the risk of
disclosing information about individual undertakings

Rounding of figure
Figures in the tables have, where necessary, been
ounded to the nearest final digit. Where tigures have been so rounded, the sum of the constituent
tems may not always agree exactly with the total shown.
industrial classification
The United Kingdom Standard Industrial
 was subsequently revised in 1958 and 1968 .
exists to promote uniformity exists to promote uniformity and comparability in
the official statistics of the United Kingdom The official statistics of the united Kingdom.
The general principles followed are those of the

International Standard Industrial Classification all Economic Activities of the United Nations eflects the organisation the United Kingdom SIC erlects tre organisation and structure of indusThe SIC is a classification by activity and is not
a commodity classification. However, an index of commodity classification. However, an index of all commodity headings for which sales data are
rovided in the Quarterly Business Monitors, is provided in the Quarterly Business
published in Business Monitor PQ 1000. HE REGISTER
he register permits a questionnaire to be sent rect to the reporting establishment/undertaking on which the latter can include information
elating to all the manufacturing (or local) units which it comprises
The inquiries provide a major source of information and act as a check on its detail and structure. or the establishments/undertakings on the register aking returns to the quarterly inquiries, the nalysis of their sales of commodities and is reviewed atnually. Employment data are entered on
the register from returns to the annal the register from returns to the annual census of
production. in cases where an establishment/underaking does not make a return to these inquiries employment data are based on information rovided by the Department of Employment from the
nnual censuses of employment. New additions to he register are obtained from various sources ncluding Companies Registration Office and the
epartment of Employment. The 1973 Finance Act allows HM Customs and Excise to pass to the
allosiness Statistics Office (BSO) lists
 businesses registered for VAT. Information from
al these sources is used to improve the register, and where necessary, detailis are sought directly rom new businesses. Units which cease to trade reemoved from the live register.
Increasing use of the intormation obtained from the BSO inquiries has led to improvements Excise and egister, which in turn enabled the BSO to on the
 maller establishments/undertakings.

Coverage
return was required in the 1977 Census from each astablishment/undertaking with 20 or more
Each establ ishment/undertaking is
amployees. Each establishment/undertaking is
classified to an industry, as defined in the sIC, whose principal products form the major part of the
establ ishment's/undertaking's sales.

Regions
The regions defined in Table 5 take account of the
boundary changes arising out of the Local boundary changes arising out of the Local
Government Act 1972 and the Local Government Act (Scot land) 1973. These changes came into effect in
April 1974 in England and Wales and May 1975 in April 1974 in England and Wales and May 1975 in

TERMS USED IN THE CENSUS REPORT
Average number employed
Average number employed
undertakings were required to state the number of persons on the payroll on average during the year
of return, whether full-time or part-time employees. Separate figures were required for:
(b) employees
(b) all other employees (oral Averages could bee calculated from the figures
relating to the last week of each calendar month The figures include persons engaged on merchanting factoring and canteen workers where particulars in respect of these a
excluded from the return.
mp loyees
dministrative, technical and clerical employees alary or commission, managers and works foremen;

 Ther isc incoatye soeak ing, il menual wage oarnerss

 Capi tal exxendi iture
Cap ital expenditire ure during the year in respect of
 Undortaki ness were asked not to doduct from the
val ue of cap tai expend iture anounts recel led or or value of capital expenditure amounts received or
expected to be received in grants or allowances expected to be recelved in grants or al lowances
from the Government or any statutory body or local
authority. Undertakings with 100 or more employees from the Government or any statutory body or loca
author ity. Undertakings with 100 or more employees
were asked to include a were asked to include a total net
expenditure figure for each calendar year.
(a) New building work
his represents the cost incurred during the year
of new building and other constructional work to be used in connection with the business covered by the
return. The value is that charged to capital return. dhe value is that charged to capital
account during the year of return; it includes
expenditure on new buildings and on the extension oreconstruction of old buildings, the value of works of a capital nature carried out by the
undertaking's own staff and the cost of any newly constructed buildings purchased. Figures shown
include legal charges, stamp duties, agents'
(b) Land and existing buildings
he items shown are the capital cost of freeholds purchased and the capital cost or premium payable
for leaseholds acquired (excluding the value of assets acquired in taking over an existing
business), and the amounts receivable for freeholds or leaseholds disposed of oceivable for freeholds
ore value is that
or las charged
return.
(c) Plant, machinery and vehicles

The items shown are the value of plant and
machinery and of vehicles acquired, both new and machinery and of vehicles acquired, both new and
second-hand, and the amount received for items
tisposed of during the year. The value of plant and machinery acquired includes plant, etc which irms produced for their own use in connection with
the business covered by the return. The value of the business covered by the return. The value of
plant, etc acquired is the expenditure charged to capital account during the year of return less any iscounts received, but including the cost of
transport and installation. Deductible value added tax is excluded but non-deductible value added tax on motor cars acquired is included. No deduction
is made for depreciation, amortization or is made for depreciation, amortization or
obsolescence. The proceeds of items disposed of
during the year exclude amounts written-off for during the year
items scrapped.

Cost of industrial services
This includes amounts payable to other firms for work done on materials supplied by the undertaking,
payments for repairs and maintenance (including those in respect of rented buildings) and amounts paid to other firms for contracts which have been sublet

Cost of non-industrial services
This includes rents of industrial and commercial buldings, hire of plant, machinery and venicles insurance premiums, bank charges and amounts paid for professional services, post office services, transport (within the United KIngdom), advertising
etc. Amounts payable on royalties for the right to. Amounts payable on royalties for the right,
to use patents, trademarks, copyrights etc,

Gross output
In the calculation of gross output the value of
total sales and work done is increased by the rise total sales and work done is increased by the rise
(or reduced by the fall) during the year in the value of work in progress and goods on hand for

## Net output

Net output, a customary census measure, is calculaNet output, a customary census measure, is calcula-
ted by deduct ing from gross output the cost of
purchases (reduced by the rise, or increased by the purchases (reduced by the rise, or increased by the
fall, during the year of stocks of materials etc)
and the cost of industrial services received, and and the cost of industrial ser
here applicable, duties etc.
Net output per head
Net output per head
The tligures of net output per head are derived by
dividing the net output by the average number of dividing the net output by the average number of
persons employed (full and partt-time) on all
activities persons employed (full and part-time) on all
activities covered by the returns, including
operatives, administrative, technical and clerical operatives,
emp loyees.

Gross value added at factor cost
Gross value added at factor cost is calculated by
deducting from net output the deducting trom net output the cost of non-
industrial services eg rent of buildings, hire of
plant, machinery and vehicles (excluding vehicles industrial services eg rent of buildings, hire of
plant, machinery and vehicles (excluding vehicles
hired with drivers), commerclal insurance premiums, hired with drivers), commercial insurance premiums,
bank charges and amounts paid for protessional bank charges and amounts paid for protessional
services. post office services, transport (within
the United Kingdom) and advertising rates services, post office services, transport rertingom) and advertisisn, rates
the united Kind
(excluding water rates) and the cost of icensing (excluding water rates) and the cost of licensing
motor vehicles. This estimate of gross value added motor vehicles. This estimate of gross value added
approaches more closely than census net output to
the detinition of net output or value added in approaches more chesely than
the detinition of net output
national accounts statistics.

Gross value added at factor cost per head he figures of gross value added at factor cost per
head are derived by dividing the gross value added head are derived by dividing the gross value added
by the average number of persons employed (full and by the average number of persons employed (full and
part-time) on all activities covered by the
returns, including operatives, administrative, eturns, including operatives,

Purchases
Purchases include the cost of raw materials,
components, semi-manufactured goods and workshop components, semi-manufactured goods and workshop
materials; of replacement parts and consumable tools not charged to capital account; of packaging
materials of all types; of stationery and printed matter; of fuel, electricity and water; of aterials to be used by the undertaking or given
ut to other establishments/undertakings for the production of machinery or other capital items for the undertaking's own use; of materials for use by customers; and of food, etc for any canteen covered by the undertaking's retturn. Transfers of goods to trm not covered by the undertaking's return are included at a cost corresponding to the estimated selling value recorded by the other department.
Amounts payable to transport firms or credited to the firm's own transport department for delivery of
materials are excluded, as are all purchases of materials are excluded, as are all purchases of
machinery and plant charged to capital account. Purchases of goods for merchanting or factoring
tave been collected separately since 1973 . The have been collected separately since 1973. The
values shown exclude VAT. values shown exclude VAT. They include, in
addition to the actual purchase price, the value of packaging material charged to the undertaking.
The value of returned goods or packaging materiai The value of returned goods or packaging mater ial
returned to suppliers and any trade discounts are
excluded excluded. Materials purchased duty-paid are
included at their duty-paid valuue, less any
drawback, rebate, etce drawback, rebate, etc. The cost of transport is
included only if it is included with the purchase price in the firm's accounts. Imported goods are price in the firm's accounts. Imported goods are
included at their full delivered cost. if in the
is not included in thansport from docks or airport is not iscluded in the cost of goods purchased, the
cost is entered at cif plus duty (if applicable).
Leasing, renting and hire purchase charges are Lexcluded.
Total value of water supplied and work done Sales for the purposes of the annual censuses means
deliveries on sale of goods made by undertakings in the United Kingdom covered by the inquiry. Sales o goods made for these undertakings by other under-
takings from materials given out to them and sales
of waste products are included. New building work and machinery or other capitai items produced by
undertakings for niring out or leasing are regarded as sales, the value included in the return being
that adopted in the undertakings' capital asse that adopted in the undertakings' capital assee
accounts. Forward sales and canteen takings are accounts. Forward sales and canteen takings are
excluded. All sales in the period of the inquiry excluded. All sales in the period of the inquiry
are included irrespective of when the goods were
manufactured. Goods produced in one undertaking manufactured. Goods produced in one undertaking
and transferred either to ancillary departments and transferred either to ancillary departments
not engaged in production for which there are
ter separate accounts, or to another undertaking of the
same firm not covered by the return, are treated same firm not covered by the return, are treate
as sales by the producing undertaking and valued as
far as possible as if they had been sold to an far as possible as if they had been sold to an
independent purchaser. Goods transferred to whole-
sale or retail selling organisations, for which sale or retail selling organisations, for which
separate accounts are kept are valued on the same basis. The value shown for sales is the net
selling value" defined as the amount (excluding VAT) charged to customers whether on an ex-works or
delivered basis, after any trade discounts and agents ' commissions have been deducted. The cost of packing materials less allowance for returnable

Receipts for work done and industrial services Figures for work done represent the amount charged for work carried out on materials supplied by a
customer and include customer and include repair and jobbing work,
erection and installation ot plant and machinery,
exploration work, and research and development, exploration work, and research and developmen
Industrial services rendered include repairs an maintenance, installation work, and technica
research and studies for other organisations.
Capital goods produced for undertakings' own use
This includes all work of a capital nature carr This includes all work of a capital nature carriec
out during the year by the undertakings' own staff
for their own use. for their own use.
Non-industrial services rendered
This includes rents received for commercial and industrial buildings, amounts charged for hiring
out plant, machinery and vehicles and other goods and amounts charged to other organisations for the
provision of transport. It also includes amounts received for the right. to use patents, trademarks,
copyrights etc, manufacturing and quarrying rits copyrights etc, manufacturing and quarrying rights
and technical "know-how" and revenue from such
staff facilities staff facilities as canteens.
Goods merchanted or factored
Merchanted goods are those Merchanted goods are those (excluding canteen
sales) sold without having been subjected to any
manufacturing process by the seller.

Stocks and work in progress
Values are given of stocks of goods on hand for
sale and of materials, stores and fuel, at the en of the year of return and of the change during the
year, including any stocks of goods held for
 processed by the undertaking but which are not
usually sold or transferred to another undertaking
without further processing. The values include the cost of materials consumed and labes labour used,
together with a margin of overhead costs and together with a margin of overhead costs an
protits. Progress payments made to sub-contractors
are excluded and progress payments received from
other organisations are not deducted. Wages and salaries
Wages and salaries
These are amounts paid during the year to
operatives and to administrative, technical and operatives and to administrative, technical and
clerical employees. The values shown include all overtime payments, bonuses, commissions and hol liday
pay, whether paid regularly or not, and no deduction is made for income tax, insurances contributory pensions etc. The value of redundancy
payments less any amouns reimbursed from
Government sources is included. The value of any payments
excluded.
Employers' insurance and welfare contributions his item includes employers' contributions to
national insurance (and/or earnings related basic contributions under the Social Security Pensions provide pensions, superannuation or other retire ment benefits, sickness benefits, personal accident benefits, disability or death benefits for
employees or former employees or their dependants. employees or former employees or their dependants,
Contributions to the running costs of canteens, social centres, children's and holiday homes, et,
for employees, former empioyees and their dependants are also included.

Operating ratios
The operating ratios shown were obtained by
dividing the estimate of the industry total for the quantity shown in the numerator by the correspond ing estimate for the quantity shown in the denominator.
classified to the industry, including exempted undertakings and non-respondents. Within an an industry, it is possible to compare ratios for an
individual firm with the ratios shown for the individual firm with the ratios shown for the
relevant industry. However, it is important to bear in mind that various factors may affect the results - for example, differences in definitions,
treatment of depreciation (which is not identified treatment of depreciation (which is not ident itied
in the census data) and varying practice with regard to stock valuation, may affect comparability

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[^0]:    (a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings employing fewer than 20
    persons.

