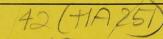
Publication of the Government Statistical Service



Business Monitor

DEPARTMENT OF TRADE AND INDUSTRY BUSINESS STATISTICS OFFICE



Report on the Census of Production 1970

C6 Metalliferous mining and quarrying

Special Note for Purchasers

Commencing with the 1970 Census, the Census of Production reports will in future be published annually as part of the Business Monitor series. They will continue to be available on standing order from HMSO, but they are not included in the global subscription arrangements for the Business Monitor series.

Government Statistical Service

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics divisions of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries:
Business Statistics Office
Cardiff Road
Newport, Mon
NPT 1XG
Newport 56111 (STD code 0633) ext 2455

Publication of the Government Statistical Service

Business Monitor

DEPARTMENT OF TRADE AND INDUSTRY BUSINESS STATISTICS OFFICE

Report on the Census of Production 1970

C6 Metalliferous mining and quarrying

Presented by the Department of Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo. 6 Cha. 39 sec 7)

LONDON: HER MAJESTY'S STATIONERY OFFICE 1973

Telegraph and telephone apparatus and

Radio, radar and electronic capital goods

Radio and electronic components

Broadcast receiving and sound

reproducing equipment

Electronic computers

C6 Metalliferous mining and quarrying

wholly or

This report on the Metalliferous Mining and Quarrying Industry relates to establishments engaged wholly or mainly in mining and quarrying iron ore and ironstone, lead, tin and other non-ferrous metals or metalliferous ores and in such ancillary activities as cleaning, washing, grading, etc., normally carried out at pits and quarries.

The industry corresponds to minimum list headings 109(1) and 109(2) in the Standard Industrial Classification (revised 1968) which was used for the first time as a basis of classification in the 1968 census, when it was reported as part 5. The definition of the industry is the same for the 1963, 1968 and 1970 censuses.

Mines, pits and quarries operated by firms in industries corresponding to other minimum list headings are not included unless they kept separate accounts.

A number of manufacturing units engaged in the Metalliferous mining and quarrying industry, who made separate returns to the 1968 census, have for 1970, been included in the returns of multi-unit establishments classified mainly to the Iron and steel (general) industry, minimum list heading 311. There is, therefore, a discontinuity between the results for 1968 and 1970. It is estimated that the employment for these units represented some 61 per cent of the total employment in this industry in the 1968 census.

Mining and Quarrying Industries were excluded from the censuses for 1963, 1968 and 1970 taken in Northern Ireland and this report relates, therefore, only to Great Britain.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

Plastics products Musical instruments

Gas

Electricity Water supply Summary tables

Miscellaneous manufacturing industries

| LIST | OF | TET A | DI | DO |
|------|----|-------|----|----|
| | UF | I A | ĸı | |

C6.2

| Table No | Title | Page |
|-------------|-------------------------------------------------------------------------------------------------------------------------------|-----------|
| | Section I - Estimates for all Great Britain establishments in the industry | e versbir |
| 1 | Net output, 1963, 1968 and 1970 - Establishments classified to the industry | C6.3 |
| 2 | Capital expenditure and stocks, 1963, 1968 and 1970 - Establishments classified to the industry | C6.4 |
| 3 | Analysis of establishments by size, 1970 - Establishments classified to the industry | C6.5 |
| 4 | Percentage analysis of employees by age and sex, 1970 - Establishments classified to the industry | C6.6 |
| 5 | Regional distribution of employment, net capital expenditure and net output, 1970 - Establishments classified to the industry | C6.7 |
| | Section II - Analysis of returns received | |
| 6 | Analysis of net output of returns received from establishments employing 25 or more persons, 1963, 1968 and 1970 | C6.8 |
| 7 | Percentage analysis of twelve-month periods covered by returns from establishments employing 25 or more persons, 1970 | C6.9 |
| | | |

TABLE 1

Net output, 1963, 1968 and 1970(a)

All Great Britain establishments classified to the industry (b)

| 707 0767 7001 7001 | Unit | 1963 | 1968 | 1970 |
|---------------------------------------------------------------------------------------|---------------|---------|---------------|-------|
| Enterprises | Number | 22 | 22 | 20 |
| Establishments (c) | 11 | 67 | 59 | 27 |
| Sales of goods produced and work done (d) | £'000 | 10.510 | 11 400 | 4 010 |
| Services rendered to other organisations (e) | 11 | 12,512 | 11,466 | 4,813 |
| Goods merchanted or factored | 11 | 22 | 17 | |
| Canteen takings | 11 | 5 22 | 11 | |
| Total sales and work done | П | 12,534 | 11,483 | 4,813 |
| Change during the year, goods on hand for sale | 11 | - 117 | - 5 | - 30 |
| Gross output (f) | 11 | 14,179 | 12,624 | 4,962 |
| Cost of purchases | 11 | 2,758 | 2,318 | 1,231 |
| Change during the year in stocks of materials, stores and fuel | 11 | - 103 | _ 21 | - 3 |
| Payments to other organisations | | | | |
| for work done on materials given out | - 11 | 21 | - | |
| for transport | | | Minney Consul | |
| inwards on materials and fuel purchased | | | | |
| by road | 11 | 6 | | 193 |
| by rail and other means | 11 | | | 4 |
| outwards on goods sold | | | | |
| by road | 11 | 1,476 | 68 | |
| by rail and other means (g) | 11 |] 1,410 | 771 | |
| Value of outward transport carried out by establishments' own staff on goods sold (h) | 11 | 285 | 308 | |
| Total costs | 11 | 4,364 | 3,178 | 1,367 |
| Net output | 11 | 9,816 | 9,447 | 3,595 |
| Net output per head | £ | 1,557 | 2,232 | 2,186 |
| Total employment (including working | | | | |
| proprietors) (i) | Number | 6,277 | 4,233 | 1,645 |
| Operatives | H | 5,502 | 3,555 | 1,445 |
| Others | ALLEM HE SOLD | 769 | 670 | 192 |
| Wages and salaries | | | | |
| Operatives | £,000 | 4,016 | 3,671 | 1,986 |
| Others | 11 | 844 | 873 | 278 |
| Wages and salaries per head | | | | |
| Operatives | £ | 728 | 1,033 | 1,374 |
| Others | 11 | 1,090 | 1,302 | 1,449 |

C6.3

- (a) See note in the preamble on the discontinuity between 1968 and 1970.
- (b) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.
- (c) See definition of establishments in notes on page (iii).
- (d) Sales of products are valued at ex-quarry or ex-works prices, the cost of transport being shown separately.
- (e) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.
- (f) Includes cost of outward transport; see note on page (iv).
- (g) For 1963 and 1968, payments for postal services are excluded.
- (h) See transport payments in notes commencing on page (iii).
- (i) Average number of persons employed during the year.

TABLE 2

Capital expenditure and stocks, 1963, 1968 and 1970 (a)

All Great Britain establishments classified to the industry (b)

| | 1963 | 1968 | 1970 (c) |
|-----------------------------------|----------------|-------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Capital expenditure | £'000 | £,000 | £'000 |
| New building work | 101 | 83 | 915 |
| Land and existing buildings | | | abies, there's |
| Acquisitions | 25 | - | |
| Disposals | 17 | 16 | en av. 65 km |
| Plant and machinery | Establishments | | +1,898(d) |
| Acquisitions | 862 | 470 | A STATE OF THE STA |
| Disposals | 50 | 45 | |
| Vehicles | | | F MALTINE TRANS |
| Acquisitions | 83 | 33 | + 53(d) |
| Disposals | 5 | 6 | + 55(d) |
| Total net capital expenditure (d) | 999 | 519 | 2,865 |
| Stocks at end of year | | | |
| Materials, stores and fuel | 1,090 | 767 | 334 |
| Goods on hand for sale | 169 | 108 | 163 |
| Total stocks | 1,259 | 875 | 497 |

- (a) See note in the preamble on the discontinuity between 1968 and 1970.
- (b) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.
- (c) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included for 1970.
- (d) Acquisitions <u>less</u> disposals.

TABLE 3

C6.5

Analysis of establishment by size, 1970

C6.4

All Great Britain establishments classified to the industry

Owing to the risk of disclosure relating to individual firms, separate particulars cannot be given.

TABLE 5

Percentage analysis of employees, by age and sex, 1970 (a)

All Great Britain establishments classified to the industry

| Ages | Males | Females | All employees | |
|-------------|----------|----------|---------------|--|
| | per cent | per cent | per cent | |
| Under 18 | 2 | 1 | 3 | |
| 18 and over | 88 | 9 | 97 | |
| All ages | 90 | 10 | 100.0 | |

Source: Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) in the 'Other mining and quarrying' industries, minimum list heading 109 at mid-June, 1970. In the 1970 census the employment of the 'Metalliferous mining and quarrying' industry represented 34 per cent of the employment of minimum list heading 109 as a whole.

Regional distribution of employment, net capital expenditure and net output, 1970 All Great Britain establishments classified to the industry

| Area | | e number ved (a) | Net capital expenditure (b) | | Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c) | | |
|-----------------------------|-----------|------------------------------------|--------------------------------|------------------------------------|----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|
| | 781-03 | | | | Estimated net output | Average number employed as a percentage of total average number employed in the industry in the region | Net output as percentage of total of the industry in Great Britain |
| | Thousands | per cent of Great Britain | £'000 | per cent of Great Britain | £,000 | Brancia de la composición del composición de la | edologie glann salosia glann salosia |
| Standard Regions of England | | 1 66 | | | lan 12 | (IN STATES OF STATES | nos Seno sel |
| North | * | * | * | * | * | * | * |
| Yorkshire and Humberside | * | * | * | * | * | * | * |
| East Midlands | * | * | * | * | * | * | * |
| East Anglia | * | * | * | * | * | * | * |
| South East | * | * | * | * | * | * | * |
| South West | 1.0 | 59.4 | 1,882 | 65.7 | 1,632 | 85.2 | 45.4 |
| West Midlands | * | * | * | * | * | * | * |
| North West | * | * | * | * | * | * | * |
| England | * | * | * | * | * | * | * |
| Wales | * | * | * | * | * | * | * |
| Scotland | * | * | * | * | * | * | * |
| Unallocated (d) | - | - | | - 1 | 1,890 | - | 52.6 |
| Great Britain | 1.6 | 100.0 | 2,865 | 100.0 | 3,595 | | 100.0 |

- (a) Including working proprietors.
- (b) New building work plus acquisitions <u>less</u> disposals of land and existing buildings, plant and machinery and vehicles: including capital expenditure at establishments not yet in production.
- (c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.
- (d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

TABLE 6

Analysis of net output of returns received from Great Britain establishments employing 25 or more persons, 1963, 1968 and 1970 (a)

| The second secon | Unit | 1963 | 1968 | 1970 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|---------|--------|------------------|
| Enterprises | Number | 15 | 7 | 5 |
| Establishments (b) | 11 | 58 | 37 | 5 |
| Sales of goods produced and work done (c) | £'000 | 12,318 | 10,987 | 2,515 |
| Services rendered to other organisations (d) Goods merchanted or factored | 11 | 1 | | |
| Canteen takings | 11 | 22 | 16 | - |
| Total sales and work done | 11 | 12,340 | 11,003 | 2,515 |
| hange during the year, goods on hand for sale | 11 | - 115 | - 5 | - 43 |
| Gross output (e) | П | 13,959 | 12,097 | 2,525 |
| ost of purchases | п | 2,715 | 2,221 | 682 |
| hange during the year in stocks of aterials, stores and fuel | TI . | - 101 | - 20 | + 17 |
| ayments to other organisations | | | | |
| for work done on materials given out | 11 | 20 | - | 1 |
| for transport | | | | |
| inwards on materials and fuel purchased | | | | |
| by road | 11 | 6 | | 56 |
| by rail and other means | 11 | l , | | |
| outwards on goods sold | | | | |
| by road | 11 | 1,453 | ∫ 65 | |
| by rail and other means (f) | 11 |] 1,400 | 738 | The state of |
| alue of outward transport carried out by stablishments' own staff on goods sold (g) | п | 281 | 295 | |
| Total costs | 11 | 4,295 | 3,044 | 707 |
| Net output | 11 | 9,663 | 9,052 | 1,818 |
| Net output per head | £ | 1,557 | 2,232 | 2,020 |
| otal employment (including working | | | | |
| roprietors) (h) | Number | 6,205 | 4,056 | 909 |
| Operatives | 11 | 5,436 | 3,436 | 809 |
| Others | | 763 | 620 | 96 |
| ages and salaries | | | | |
| Operatives | £,000 | 3,958 | 3,548 | 1,148 |
| Others | 11 | 832 | 807 | 148 |
| ages and salaries per head | | | | Self Sall Selfon |
| Operatives | £ | 728 | 1,033 | 1,419 |
| Others | The state of the state of | 1,090 | 1,302 | 1,545 |

(a) See note in the preamble on the discontinuity between 1968 and 1970.

(b) See definition of establishments in notes on page (iii).

(c) Sales of products are valued at ex-quarry or ex-works prices the cost of transport being shown separately.

(d) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

(e) Includes cost of outward transport; see note on page (iv).

(f) For 1963 and 1968, payments for postal services are excluded.

(g) See transport payments in notes commencing on page (iii).

(h) Average number of persons employed during the year.

TABLE 7

C6.9

Percentage analysis of twelve-month periods covered by returns received from Great Britain establishments employing 25 or more persons, 1970

| Accounting year ended | Percentage of total returns received | Percentage of total numbers employed |
|-----------------------|--------------------------------------|-----------------------------------------|
| | per cent | per cent |
| 1970 April (a) | 0.0 | 0.0 |
| May | 0.0 | 0.0 |
| June | 0.0 | 0.0 |
| July | 0.0 | 0.0 |
| August | 0.0 | 0.0 |
| September | 0.0 | 0.0 |
| October | 0.0 | 0.0 |
| November | 0.0 | 0.0 |
| December | 40.0 | 56.7 |
| 1971 January | 0.0 | 0.0 |
| February | 0.0 | 0.0 |
| March (b) | 60.0 | 43.3 |
| | 100.0 | 100.0 |

⁽a) From 6th April.

C6.8

Produced in England by Her Majesty's Stationery Office, Reprographic Division, Manchester.

RM 64813/1/502665 K8 9/73 LPB

⁽b) Including returns made for twelve-month period ending 1st to 5th April 1971.

Notes

These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet - "Introductory Notes", Part Cl of the Report on the Census of Production for 1970).

GENERAL INFORMATION

Changes compared with 1968

The questions asked in the 1970 census were similar to those in the 1968 census with certain exceptions. In particular the 1970 census returns did not ask for details of:-

- (i) purchases or sales by commodities
- (ii) payments of rates
- (iii) payments for repairs and maintenance
- (iv) costs of operating road goods vehicles

The amounts payable to other organisations for transport of goods however, did include the cost of the Post Office parcel services.

Other charges concern the treatment of firms employing less than 25 persons and the rules used for classifying establishments to industry. Any such changes are explained in the following paragraphs, or in the introductions to the industry reports, or by footnotes to the tables.

Industrial classification

Establishments were classified to industries on the basis of major activity in conformity with the third edition of the Standard Industrial Classification (Revised 1968). Normally an establishment was classified to an industry if its sales of the principal products of that industry accounted for a greater proportion of its total sales than in its sales of the principal products of any other industry. Classification of an establishment in this census was based on the establishment's return to the Census of Production, 1968.

Establishments added to the register subsequent to the 1968 census were classified on the basis of the description of the business given by the respondent.

Coverag

Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was not known to the Business Statistics Office at the time of despatch; if their employment was below the exemption limit for their industry establishments were asked to supply figures only of total employment and total sales.

TERMS USED IN THE CENSUS REPORT

Average number employed

Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. Establishments were also required to

state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishments) are excluded.

The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

Working Proprietors

These include all persons regarded as "self employed" for national insurance purposes and members of their families who worked in the business without receiving a fixed wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

Employees

Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees.

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen) stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers, and cleaners. Operators engaged in outside work of erecting, fitting etc. are also included, but outworkers are excluded.

Capital expenditure

(a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents commissions, etc.

(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and

the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

Capital expenditure during the year in respect of manufacturing establishments where production had not started before the end of the year is excluded from the figures for both 1963 and 1968 but is included in the figures for 1970.

Enterprise

The term enterprise is used in this report to mean one or more establishments under common ownership or control. An enterprise normally consists of a single establishment, more than one establishment owned by the same firm, or a number of establishments owned by a parent company and its subsidiary companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worth-while basis for analysis.

Establishment

The definition of the establishment differed between the Censuses for 1963, 1968 and 1970. The definitions used were as follows:-

- 1963: the establishment was normally the premises under the same ownership or management at a particular address.
- 1968: the establishment was defined, in accordance with Standard Industrial Classification (Revised 1968), as being the smallest unit which could provide the information normally required for an economic census, for example, employment, expenses, turnover and capital formation. Sometimes activities which are conducted as a single business are carried on at a number of addresses. In 1968 where the activities of such a business were closely integrated and the addresses, termed local units, were in close proximity the establishment was defined to cover the combined activities and a single return was accepted. When the activities were closely integrated but the addresses were not in close proximity a combined return was accepted but the individual addresses were treated - in the count of establishments in an industry, for instance - as separate establishments.
- 1970: the practice of treating as multi-unit establishments those businesses with closely integrated activities at a number of addresses in close proximity was extended to all those businesses where the local units were at more than one geographical location and detailed census information was not available for each unit. Separate figures were obtained, however, of employment and capital expenditure at each unit. The effect of

this change is to reduce somewhat the number of larger establishments as compared with

Gross output

Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as follows:-

Value of sales and work done
Plus/Less: Increase/decrease in value of stocks of
goods on hand for sale
Plus: Cost of outward transport

= Gross output

Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:-

Gross output

Less: Purchases adjusted for change in value of stocks of fuel and raw materials.

Less: Payments for work given to other establishments.

Less: Payments for transport.

= Net output

Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plants and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machinery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced; amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are therefore, excluded. Materials purchased overseas are included at their c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home" Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

Sales

Sales are in respect of minerals raised or goods produced by the business covered by the return, and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that

adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined, in the case of mine or quarry products, as the amount charged to customers whether at ex-mine or ex-quarry prices or, in the case of other goods, at ex-works prices, excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value.

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis.

To the extent that sales of minerals raised and finished products of one establishment constitute the materials purchased by another, total figures of the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates of the figures for a number of industries contain significantly greater amounts of duplication.

For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to other establishments of the same enterprise not covered by the return.

Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (Revised 1968). It is published by H M Stationery Office together with a separate index in the form of an alphabetical list of industries.

Stocks

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown.

Transport payments

These represent the total amount paid or credited during the year for both outwards transport of goods sold including waste products and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transport organisation of the same establishment not covered by the return and the cost of outward transport services performed by the business covered by the return. The cost of transport services used in connection with mining and quarrying operations as such and for the transport of employees is excluded. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport i.e. railways, road haulage, canals, coastwise shipping, air The estimated cost of freight over private railway lines, etc. to a public railway line or to a point

of shipment or sale is also included. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers contributions to national insurances and pension schemes is excluded.

Work given out

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise or not) on materials supplied to them. They do not include payments to individual outworkers or payments for business and other services.

SYMBOLS USED

The following symbols are used throughout the report:

- · · not available
- nil or negligible (less than half the last significant figure)
- * figures cannot be shown owing to risk of disclosing information about individual enterprises.

ROUNDING OF FIGURES

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may, therefore, be apparent slight discrepancies between the sums of the constituent items and the totals shown.

© Crown copyright 1973

HER MAJESTY'S STATIONERY OFFICE Government Bookshops

To be purchased from 49 High Holborn, London WC1V 6HB 13a Castle Street, Edinburgh EH2 3AR 109 St Mary Street, Cardiff CF1 1JW Brazennose Street, Manchester M60 8AS 50 Fairfax Street, Bristol BS1 3DE 258 Broad Street, Birmingham B1 2HE 80 Chichester Street, Belfast BT1 4JY

Government publications are also available through booksellers