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OF POLITICAL AND ECONOMIC SCIENCE

# **Business Monitor**

A publication of the Government Statistical Service

Report on the Census of Production

Mineral oil refining



Department of Trade and Industry
Business Statistics Office

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Commencing with the 1971 Census, the Census of Production reports will be numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors will have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (Revised 1968).

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# A262

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A publication of the Government Statistical Service

Report on the Census of Production 1971

## Mineral oil refining

Presented by the Department of Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo. 6 Cha. 39 sec 7)

Department of Trade and Industry Business Statistics Office

London: Her Majesty's Stationery Office 1973

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The information in this report relates to establishments classified to the Mineral oil refining industry, minimum list heading 262 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

Refining petroleum or shale oil and production of medicinal paraffin, paraffin wax, petroleum jelly, etc.

The blending of mineral, animal or vegetable lubricating oils and greases carried out at refineries is regarded as an activity of the industry. Also included is the production of butane and propane for use as fuel and the production of bitumen.

The tables have been compiled from returns made to the Department of Trade and Industry. Sales are generally ralued at open market prices f.o.b. in the Gulf of Mexico plus current rates of freight and insurance to the inited Kingdom, and purchases of feedstock are valued at open market prices f.o.b. at the port of origin plus current rates of freight and insurance to the United Kingdom. The size of the net output is largely determined by methods of valuation.

Returns in full detail were received from all establishments in this industry, all the tables in this report therefore relate to the industry as a whole.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

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TABLE 1
Input and output, 1970 and 1971

All United Kingdom establishments classified to the industry

V61 4 0681	Unit	1970	1971
Enterprises	Number	14	14
Establishments	п	25	25
Sales of goods produced and work done	£,000	985,539	1,238,490
Services rendered to other organisations (a)	11	21,917	23,444
Goods merchanted or factored	п	147	4,028
Canteen takings	11	147	Plant and Applia
Total sales and work done	11	1,007,603	1,266,108
Increase during the year, goods on hand	"	3,733	17,450
for sale Increase during the year, work in progress	n n	5,640	5,904
Gross output	п	1,016,976	1,289,461
Cost of purchases	11	830,479	1,100,803
Increase during the year, stocks of materials, stores and fuel	п	6,037	26,140
Payments to other organisations for work done on materials given out	п	72	131
for transport by road	11	2,280	2,475
for transport by rail, water, air and Post Office parcel services	11	1,144	1,008
Excise payments etc. (net)	п	17,191	15,117
Total costs	11	845,129	1,093,395
Net output	11	171,847	196,067
Total employment (including working proprietors) (b)	Thousands	18.1	18.6
Net output per head	datae aprintestance £ babute	9,490	10,534
and the second s		3 atacomit oss	I went to the total

<sup>(</sup>a) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

<sup>(</sup>b) Average number of persons employed during the year.

Capital expenditure and stocks, 1970 and 1971

All United Kingdom establishments classified to the industry

0021	1970	1971
Capital expenditure (a)	£,000	£'000
New building work	3,731	12,576
Land and existing buildings	- tales pulmonts times; at as the	
Acquisitions	197	1,626
Disposals	157	64
Plant and machinery	gues the declinant and en 1971 -	tani dali masis
Acquisitions	69,364	94,326
Disposals	420	45
Vehicles	PROTECTOR AT STORY TAKEN WITH	wias w
Acquisitions	414	400
Disposals	55	54
Total net capital expenditure (b)	73,074	108,765
tocks and work in progress at end of year	a Olimpiano n	COTA COLUMN
Materials, stores and fuel	62,072	88,212
Work in progress	29,778	35,683
Goods on hand for sale	50,089	67,538
Total stocks	141,939	191,433
		7 7 9.3 28.327

<sup>(</sup>a) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

<sup>(</sup>b) Acquisitions less disposals.

Analysis of establishments by size, 1971 All United Kingdom establishments classified to the industry

									1						Total
				Employ	ees	Wages and s	alaries	Wages and s per he	alaries	Total sales and	Gross	Net	Net output	Capital expenditure	stocks and work in progress at
Size	Estab- lishments	Enter- prises		Operatives	Others (c)	Operatives	Others	Operatives	Others (c)	work done	output	output	per head	(net) (e)	end of year
(a)		(b)	(a)				21000	£	£	£,000	£,000	£,000	£	£,000	£,000
	Number	Number	Number	Number	Number	£,000	£,000	L	~	2				700	444
		2.6 8	140	120	22	214	41	1,784	1,848	5,049	5,124	2,165	15,248	783	444
1-99	3	3	142	120	22				0.205	42,943	43,598	6,470	10,270	924	3,899
100-199	5	4	630	440	190	784	438	1,781	2,305	42,040	2	9	121	40,000	62,318
	11	10	4,715	3,054	1,661	6,147	3,851	2,013	2,319	475,497	482,988	62,367	13,227	42,266	02,310
200-299 1,000 and over	6	3	13,126	9,085	4,041	15,963	9,214	1,757	2,280	742,618	757,752	125,064	9,528	64,791	124,772
												1			
		23							1		10		1.1		1
Total	25	14	18,613	12,699	5,914	23,107	13,544	1,820	2,290	1,266,108	1,289,461	196,067	10,534	108,765	191,433
10000			-												

- (a) Average number employed during the year (including working proprietors) by the establishment.
- (b) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.
- (c) Administrative, technical and clerical employees.

- (d) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered).
- (e) Acquisitions less disposals.

All United Kingdom establishments classified to the industry

Sex	Full time	Part time	All employees		
	per cent	per cent	per cent		
Male	89	-	89		
Female	9	2	11		
}					

Source: Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) at mid-June, 1971.

PA260 J.E.

ional distribution of employment, net capital expenditure and net output, 1971 United Kingdom establishments classified to the industry

Area	Average remploy	number yed	Net cap expenditu	oital are (a)	Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (b)					
					Estimated net output	Average number employed as a percentage of total average number employed in the industry in the region	Net output as percentage of total of the industry in the United Kingdom			
	Thousands	per cent of United Kingdom	£'000	per cent of United Kingdom	£,000					
andard Regions of				*	*	*	*			
North	*	*	*				Chapter 4 2781			
Yorkshire and Humberside	*	*	*	*	*	*	*			
East Midlands	-	-		7711 -	-		_			
East Anglia	-	-	- 000	-	-	100.0	38.3			
South East	7.5	40.1	18,192	16.7	75,061	100.0	-			
South West	and the same	-	-	-	-	_				
West Midlands	-	-				100.0	31.8			
North West	5.1	27.3	40,706	37.4			77.7			
ngland	13.8	74.3	67,046	61.6		100.0	17.6			
ales	3.1	16.4	35,987	33.1		100.0	*			
cotland	*	*	*	*	*					
Freat Britain	*	*	*	*	*	*	*			
Worthern Ireland	*	*	*	*	*	*	*			
United Kingdom	18.6	100.0	108,765	100.0	196,067		100.0			

<sup>(</sup>a) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles.

<sup>(</sup>b) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output is included in total net output for United Kingdom.

Percentage analysis of twelve-month periods covered by returns received from United Kingdom establishments employing 11 or more persons, 1971

	Accounting year ended	Perc	entage of total returns received		Percentage of total numbers employed
951	estatively 1 - 8 AC September 1	1000	per cent		per cent
1971	April (a)		0.0	62 F 82	0.0
	May		0.0		0.0
	June		0.0		0.0
	July		0.0		0.0
	August	of the same	0.0	480 Ass	0.0
	September		0.0	0	0.0
	October		0.0	201 2012	0.0
	November		0.0		0.0
	December		96.0		99.6
1972	January		0.0	. 1	0.0
	February		0.0		0.0
	March (b)		4.0		0.4
			100.0		100.0

<sup>(</sup>a) From 6th April.

#### Notes

These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet-"Introductory Notes", Part PA1001 of the Report on the Census of Production

#### GENERAL INFORMATION

### Changes compared with 1970

The questions asked in the 1971 census were the same as those in the 1970 census with one main exception; for 1971 establishments were asked to include in capital expenditure, expenditure on units that were not in production in the year of return; for 1970 this expenditure was collected in a separate inquiry. This change of method of collection does not affect the results for 1970 and 1971 because capital expenditure for units not yet in production is included in the aggregates for both years.

#### Industrial classification

The Annual Censuses of Production are conducted on the Business Statistics Office's Production Register. Normally establishments on the Register are classified to industries on the basis of major activity in conformity with the third edition of the Standard Industrial Classification (Revised 1968). Normally an establishment was classified to an industry if its sales of the principal products of that industry accounted for a greater proportion of its total sales than in its sales of the principal products of any other industry; classification is generally based on an establishment's returns to the quarterly production inquiry. Where this was not possible-for example where a quarterly production inquiry had not then been introducedthe classification of an establishment reflects its return to the Census of Production, 1968. Establishments for which information was not available either from the quarterly inquiries or the 1968 Census were classified on the basis of the description of the business given by the establishments to the Business Statistics Office, for instance, in the course of registration.

Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in some industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was not known to the Business Statistics Office at the time of dispatch.

#### TERMS USED IN THE CENSUS REPORT

#### Average number employed

Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishments) are excluded.

The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

#### Working Proprietors

These include all persons regarded as "self employed" for national insurance purposes and members of their families who worked in the business without receiving a fixed wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

#### Employees

Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design

employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees.

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen), stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers, and cleaners. Operators engaged in outside work of erecting, fitting etc. are also included, but out-workers are excluded.

#### Capital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included in the figures for both 1970 and 1971.

#### (a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents' commissions, etc.

#### (b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

#### (c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

The term enterprise is used in this report to mean one or more establishments under common ownership or control. An enterprise normally consists of a single establishment, more than one establishment owned by the same firm, or a number of establishments owned by a parent company and its subsidiary companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worthwhile basis for analysis.

The definition of an establishment in 1970 and 1971 was that of the Standard Industrial Classification (Revised 1968): "the smallest unit which can provide the information normally required for an economic census, for example, employment, expenses, turnover, capital formation". Sometimes activities which are conducted as a single business are carried on at a number of addresses, termed local units. Where the activities of such a business are closely integrated, and detailed census information is not available for each unit, it is treated as a multi-unit establishment and a single return accepted. Separate figures are obtained, however, of employment and net capital expenditure at each unit.

<sup>(</sup>b) Including returns made for twelve-month period ended 1st to 5th April 1972.

Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as follows:-

Value of sales and work done

Plus/Less: Increase/decrease in value of stocks of goods on hand for sale

Plus/Less: Increase/decrease in value of work in progress

Gross output.

Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:-

Gross output

Less: Purchases adjusted for change in value of stocks of fuel and raw materials

Less: Payments for work given to other establishments

Less: Payments for transport

Less: Net amount of any duties, subsidies, allowances and levies payable

= Net output.

Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plants and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machinery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced; amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home". Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

Sales are in respect of goods made by the business covered by the return, goods made for it by outworkers or by other establishments from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works or delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same

To the extent that sales of finished products of one establish constitute the materials purchased by another, total figure the value of sales (and of materials and fuel purchased) incl an element of duplication. In some industries, e.g. motor vel manufacturing, and woollen and worsted, this duplication substantial; and aggregates of the figures for a number industries contain significantly greater amounts of duplicat For work done on commission, sub-contract work, etc. value shown is the total amount charged for the work, incluthe value of any materials bought and used in such work.

Services rendered

This represents the amounts charged for hiring out pl machinery and other goods, providing transport, or for technical or other services rendered to other organisation includes amounts credited for similar services rendered to or establishments of the same enterprise not covered by the retu

Standard Industrial Classification

Industry classification is based on the Standard Industry Classification (Revised 1968). It is published by HM Station Office together with a separate index in the form of an alph betical list of industries.

Stocks and work in progress

Values are given of stocks of goods on hand for sale, and materials and fuel, at the end of the year of return, including a stocks of goods held for merchanting or factoring. Values of change during the year are also shown. The values include di in the case of dutiable goods held out of bond.

The value of work in progress at the end of, and the cha during, the year are also usually shown. This excludes a progress payments made to sub-contractors, and no deduction made on account of progress payments received.

Transport payments

These represent the total amount paid or credited during year for both outwards transport of finished goods sold a inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transp organisation of the same establishment not covered by return, but exclude the value of transport services provided the business covered by the return. The items included a payments for hired cartage and for inwards and outward carriage by all forms of inland transport, i.e. railways, ro haulage, canals, coastwise shipping, air, etc. Payments made f sea and air freight on goods sold to customers overseas and materials and fuel purchased from overseas suppliers at

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments working proprietors, whether called salaries or not, are excluded The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodgin allowances, etc. and employers' contributions to nation insurances and pension schemes is excluded.

Work given out

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise of not) on materials supplied to them. They do not include pay ments to individual outworkers or payments for business and other services

SYMBOLS USED

The following symbols are used throughout the report:

not available

nil or less than half the final digit shown

figures cannot be shown owing to the risk of disclosing information about individual enterprises

R revised

ROUNDING OF FIGURES

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may be an apparent slight discrepand between the sum of the constituent items and the total shown.

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