## PA102

Business Statistics Office

## Business Monitor

# Report on the Census of Production 

Stone and slate quarrying and mining

## Business Monitor

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Monitor series. These Business Monitors have a code $\mathbf{P}$ (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of heading, or sub-division of a minimum (ist heading, of
the Standard Industrial Classification (revised 1968).

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## Report on the Census of Production 1977

## Stone and slate quarrying and mining

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 \& 11 Geo. 6 Cha. 39 sec 7)

List of Industry Reports, etc.
The information in this report relates to establishments classified to the Stone and slate quarrying and mining industry, minimum list heading
102 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

Extracting granite, limestone, marble, sandstone, etc. from mines, pits or quarries and slate quarrying and mining, and such ancillary activities as cleaning, washing, grading, etc. normally carried out at pits and quarries. Processing activities, for example, the production of roofing slates, coating of roadstone, etc., are also included when carried on at the site of the mine or quarry.

In interpreting the data in the tables it is essential to bear
in mind the notes and definitions which commence on page (iii),
A369.1 Electrical
and aircraft euipment for motor vehicles, cycles
PA369. 2 Promary ant secondary bateries
PA369.4 Electric lamps, electric light fittin
A369.4 Electric lamps, electric light fittings, wiring
PA330 Shipbuilding and marine engineering
PA380 Wheeled tractor manufacturing
PA381.1 Motor vehicl manufacturing
PA381.2 Motor vehicle manufacturing
Trailers, caravans and freight containers
Trailers, caravans and freight containers
Motor cycle, tricycle and pedal cycle manufacturing
Aerospace equipment manufacturing and repairing Aerospace equipment manufacturing and repairing
Locomotives railway track equipment, rail way carriages, wagons and trams
Engineers' small too
Engine ers small tools and gauges
Hand tools and imple
Cutlerv

PA103 Chalk and slate quarrying and mining
PA103
PA104
PA109
PA104
PA 109
PA211
PA 212
$\begin{array}{ll}\text { PA212 } & \text { Brea } \\ \text { PA213 } & \text { Biscu } \\ \text { PA214 } & \text { Bac }\end{array}$
 Bacon curing, meat and fish products
Milk and milk products Sugar
Cocoa, chocolate and sugar confectionery
Fruit and vegetable products nal and poute produc
Vegetable and animal oils and fats Margarine
Starch and Starch and miscellan
Brewing and malting
Soft drinks Solt Britith win
Tobacco
Tobacco
Coke ovens and manufactured fuel
Mineral
Mineral oil refining
Lubricating oils and
Lubricating oils and greases
Inorganic chemicals
Inorganic chemicals
Organic chemicals
Miscellaneous chemicals
Pharmaceutical chemicals and preparations
Toilet preparations Toilet preparations
Paint
Paint
Soap and detergents
Synthetic
Syoa and detergents
Synthetic resins and plastics materials and
synthetic rubber synthetic rubber
Dyestufts and pigments Fertilizers
Polishes
Polishes
Formulated adhesives, gelatine, etc.
Explosives and fireworks.
Explosives and fireworks
Formulated pesticides, etc.
Printing ink
Surgical band
Surgical bandages, etc.
Photoaraphic chemical
Photographic chemical
Iron and steel (general)
Strel tubes
Iron castings.
Iron castings, etc.
Aluminium and aluminium alloys
Copper, , brass and other copper alloys
Miscellaneous base metals
Miscellaneous base metals
Agricul tural machinery (ex
Agricultural machinery (except tractors)
Metal-working machine tools Pumps
Valves
Valves
Compressors and fluid power equipment
Industrial engines
Construction and eart accessories
Mectranicial hand ling equipment
Mifice machinery
2 Printing, bookbinding and paper goods machinery Refrigerating machinery, space-heating. ventilating and air-conditioning equipment
Scales and weighing machinery and portable 7 power tools
power tools
Food and drink processing machinery and
packaging and bottling machinery packaging and bottling machinery Miscellaneous non-electrical) mach inery
Industrial (includuing process) plant and steelwork Ordnance and small arms
Ball, roller, plain and other bearings Ball, roller, plain and other bearings
Precision chains and other mechanical engineerin Photographic and document copying equipment Watches and clocks
Surgical instruments
Surgical instruments and appliances
Scientific and industrial instruments and systems
Electrical machient
Electrical machinery
Insulated wires and cables
Insul lated wires and cables
Telegraph and telephone apparatus and equipment.
Radio and electronic components Gramophone records and tape recordings
Broadcast receiving and sound reproducing Broadcast re
equipment
Eleat
Electronic computer
Electronic computers
Redio, radar and electronic capital goods
Electrical apopliances primarily for domestic

Cutlery, spoons, forks ants plated tableware, etc.
Bolts, nuts, screws, rivets, etc.
Wire and wire manufactures
Cans and metal
Cans and metal boxes
Jevellery and pre
Metal furniture
Drop forgings, etc.
Drop forgings, etc.
Metal hollow, ware
Miscellaneous metal manufacture
Production of man-made fibres
Sinning and doubling on the cotton and flax systems
Spinining and doubling on the cotton and flax syst
Weaving of cotton, inen and man-made fibres
Woollen and worsted
Woollen and worsted
Jute
Rope, twine and net
Hosiery and other k
Hosiery and other knitted goods
Warp kn
Lace
Carpts
Lace
Carpets
Narrow
Narrow fabrics
Housenoll textiles and handkerchiefs
Canvas goods and sacks and other made-up textiles
Texter
Textile fin ish
Asbestos
Miscellas
Leatheous textile industries
Lanning and dressing)
Leather (tanning and dressing) and fellmongery
Leather goods
Fur
Weatherproof outerwear
Weatherproof outerwear
Men's and boys' tailored outerwear
Women's and girls' tailored outerwea
Women's and girls's'tailored outerwear
Overalls and men's
Overalls and men's shirts, underwear, etc.
Dersses, , ingerie, infants' wear, etc.
Dresses, ingerie, infants
Hats, caps and millinery
Corsets and miscell aneo
Corsets and
Gloves
Footwear
Footwear
Refractory
Building bricks and non-refractory goods
Poltery
Glass

| Glass |
| :--- |
| Cement |

Cement
Abrasives
Miscellaneous building materials and mineral products
Furniture and upholstery
Bedding, etc.
Shop and office fitting
Shop and office fitting
Wooden containers and baskets
Miscellaneous wo
Miscellaneous wood and cork manufactures
Paper and board
Paper and board Cardooard boxes, cartons and fibre-board packing cases
Packaging products of paper and associated
Packaging products of paper and associated materials
Manufactured st
Wallcoverings
Miscollaneous manufactures of paper and board
Printing, publishing of newsoapars and periodicals
Printing, publishing of newspape
General printing and publishing
Rubber
Linoleum, plastics floor-covering, leathercloth, etc.
Brushes and broo
Brushes and brooms
Tyss. games and children's carriages
Sports equioment
Miscellaneous stationers' goods
Plastics produts
Miscelicaed sroducts
Plastics
Musical instruments
PA499.1 Musical instruments
PA499.2 Miscellaneous manufacturing industries
PA4500.
PAiscellaneous
Construction
$\begin{array}{ll}\text { PA601 Gas } \\ \text { PA602 } & \text { Electri }\end{array}$
PAGO3 Wlectricity

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6$6 \quad \begin{aligned} & \text { Percentage analysis of twelve-month periods covered by returns received from United } \\ & \text { Kingdom establishments employing } 20 \text { or more persons, } 1977\end{aligned}$
$\qquad$
7Percentage analysis of employees, by full and part-time employment and sex, 1977

Output and costs, $1973-1977$
All United Kingdom estal)

|  | Unit | 1973 | 1974 | 1975 | 1976 | 1977 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Enterprises | Number | 410 | 450 | 454 | 444 | 445 |
| Establishments | " | 697 | 734 | 761 | 726 | 727 |
| Sales of goods produced (b) | £ thousand | 174,910 | 222,291 | 271,625 | 307,300 | 337,967 |
| Receipts for work done and industrial services rendered | " |  | (c) | (c) | 1,223 | 2.851 |
| Capital goods produced for establishments' own use | " | 324 | 1,102 | 117 | 168 | 147 |
| Non-industrial services rendered | " | 267 | 553 | 582 | 296 | 420 |
| Goods merchanted or factored | " | 2,989 | 3.621 | 8,300 | 7,226 | 6.114 |
| Total sales and work done (d) | " | 178,491 | 227,567 | 280,624 | 316,213 | 347,498 |
| Value of outward transport on goods sold |  |  |  |  |  |  |
| by establishments' own staff | " | 13,353 | 16,696 | 21,079 | 19,347 | 22,278 |
| by other organisations | " | 45,667 | 54,391 | 54,905 | 64,330 | 70,465 |
| Increase during the year, goods on hand for sale | " | -413 | 1,396 | 1.509 | 1,408 | 898 |
| Gross output | " | 237,098 | 300,051 | 358,116 | 401,298 | 441,139 |
| Purchases of materials for use in production, and packaging and fuel | " | 67.290 | 95.635 | 117,170 | 139,183 | 155,789 |
| Purchases of goods for merchanting or factoring | " | 2,490 | 3,164 | 7.612 | 6,698 | 5,297 |
| Increase during the year, stocks of materials, stores and fuel | " | 861 | 2,234 | 2.123 | 1,751 | 1,173 |
| Cost of industrial services received | " | 11,401 | 7.749 | 10,787 | 13,015 | 15,407 |
| Net output | " | 156,778 | 195,736 | 224,670 | 244,154 | 265,820 |
| Total employment (e) | Thousands | 19.7 | 19.7 | 19.3 | 17.4 | 16.6 |
| Net output per head | £ | 7,965 | 9,961 | 11,635 | 14,067 | 16,001 |
| Payments for non-industrial services |  |  |  |  |  |  |
| Hire of vehicles, plant and machinery | £ thousand | 1,471 | 2,140 | 3,338 | 4,507 | 7.651 |
| Rents of industrial and commercial buildings | " | (f) | (f) | (f) | 82 | 60 |
| Commercial insurance premiums | " | 1,056 | 1,305 | 1.657 | 1,762 | 2,065 |
| Bank charges | " | 36 | 51 | 72 | 83 | 106 |
| Other non-industrial services | " | 48,910 | 61,396 | 60.485 | 68,914 | 80,266 |
| Licensing of motor vehicles | " | 760 | 721 | 811 | 530 | 721 |
| Rates, excluding water rates | " | 986 | 1.776 | 2,141 | 2.168 | 2,727 |
| Gross value added at factor cost | " | 103,560 | 128,347 | 156,166 | 166,107 | 172,225 |
| Gross value added at factor cost per head | £ | 5,261 | 6,531 | 8,088 | 9,571 | 10,367 |

[^0]Capital expenditure, 1973-1977
Al United Kingdom establishments classified to the industry (a) (b)

|  | 1973 | 1974 |  | 1975 | 1976 | 1977 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land and buildings |  |  |  |  |  |  |  |
| New building work | 921 | T 914 | $-8.50$ | 762 | 796 | 1.091 |  |
| Land and existing buildings | x |  |  |  |  |  |  |
| Acquisitions | 2,373 | 1,838 |  | 2,610 | 1.579 | 903 |  |
| Disposals | 140 | 311 |  | 322 | 380 | 722 |  |
| Venicles |  |  |  |  |  |  |  |
| Acquisitions | 3,399 | 2,928 |  | 3,023 | 2,841 | 4.774 | 1-64 |
| Disposals | 470 | 515 |  | 634 | 444 | 973 | des-0s |
| Plant and machinery |  |  |  |  |  |  |  |
| Acquisitions | 21,529 | 24.527 |  | 18,067 | 25.161 | 27,024 |  |
| Disposals | 935 | 1,162 |  | 898 | 1,587 | 3,418 |  |
| Total net capital expenditure | 26,675 | 28,219 |  | 22,606 | 27,965 | 28,679 |  |

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 persons. Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is
included. Coluded
table 3
Stocks, 1973-1977
All United Kingdom establishments classified to the industry (a)


[^1]Analysis of establishments by size, 1977
All United Kingdom establishments classified to the industry (a)


| 1-10 | 395 | 302 | 2,019) | 9,089 | 2,085 | 30,799 | 3,389 | 7,584 | bidev |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11-19 | 112 | 80 | 1,671) |  |  |  |  |  |  |
|  |  |  | , |  |  |  |  |  | 3,638 |
| 20-49 | 141 | 80 | 4,351) |  |  |  |  |  |  |
|  |  |  | ) |  |  |  |  |  |  |
| 50-99 | 51 | 38 | 3,420) |  |  |  |  |  |  |
| 100-199 | 19 | 17 | 2,400 | 1,906 | 494 | 6,471 | 3,395 | 1,703 | 3,448 |
| 200-299 | 6 | 5 | 1,442 | 1,109 | $з 33$ | 4,271 | 3.851 | 1,339 | 4,021 |
| 300 and over | 3 | 3 | 1,310 | 927 | 383 | 3,806 | 4,106 | 1,651 | 4,311 |



The cost of employers' contributions to national insurance, pensions and welfare schemes and the running costs of canteens, is
estimated for the industry at $£ 7,819$ thousand. .
Sales of goods produced, capital goods manufactured, buildings constructed by establishments for their own use, work done,
industrial and non-industrial services rendered and merchanted goods. industrial and non-industrial services rendered and merchanted goods.
New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.
Gross value added data relate to establishments employing 1-199.

Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1977

| Area | Total employment (b) |  | Net capital expenditure (c) |  | Net output (d) | Gross value added at factor cos <br> (d) | Gross value added at factor cost returned by establishments wit $\qquad$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\overline{\text { Thousands }}$ | per cent of United <br> United <br> Kingdom | £ thousand | per cent of United <br> Kingdom | £ thousand | £ thousand | percentage |
| Standard regions of England |  |  |  |  |  |  |  |
| North | 1.7 | 10.4 | 2,271 | 7.9 | 30,627 | 19,480 | 59.7 |
| Yorkshire and Humberside | 1.4 | 8.2 | 3.028 | 10.6 | 23,134 | 14,855 | 43.5 |
| East Midlands | 2.0 | 12.3 | 3,672 | 12.8 | 38,614 | 23,19, | 61.4 |
| East Anglia | 0.1 | 0.8 | 164 | 0.6 | 2,050 | 1.428 | 43.2 |
| South East | 0.3 | 2.0 | 557 | 1.9 | 5,225 | 3,094 | 16.4 |
| South West | 2.3 | 14.0 | 4,966 | 17.3 | 44,222 | 26,211 | 61.5 |
| West Midlands | 1.0 | 6.3 | 1,374 | 4.8 | 17,827 | 10.617 | 59.2 |
| North West | 0.8 | 4.8 | 1,208 | 4.2 | 12,271 | 7.689 | 47.8 |
| England | 9.8 | 58.7 | 17.240 | 60.1 | 173,969 | 106,570 |  |
| Wales | 3.1 | 18.4 | 5,129 | 17.9 | 39,311 | 26,332 | 46.0 |
| Scotland | 2.4 | 14.4 | 2,992 | 10.4 | 35,083 | 25,789 | 49.8 |
| Great Britain | 15.2 | 91.6 | 25,361 | 88.4 | 248,362 | 158,691 |  |
| Northern Ireland | 1.4 | 8.4 | 3.318 | 11.6 | 17.457 | 13,534 | 55.5 |
| United Kingdom | 16.6 | 100.0 | 28,679 | 100.0 | 265.820 | 172,225 |  |

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 persons
(b) Average number employed, including full and part-time employees (see table 7) and working proprietors
(c) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery
(d) Where a census return covered addresses in two or more regions, an estimate of the net output attributable to each address was made by assuming that net output was proportionate to employment. An estimate for each region was obtained by aggregating estimates of

Percentage analvis of tweive month periods covered by returns received from United Kingdom establishments employing 20 or more persons, 1977

| Accounting year ended |  | Percentage of total returns received | Percentage of total number employed |
| :---: | :---: | :---: | :---: |
| 1977 |  | per cent | per cent |
|  | April (a) | 0.6 | 0.8 |
|  | May | 0.6 | 0.2 |
|  | June | 9.3 | 7.3 |
|  | July | 0.0 | 0.0 |
|  | August | 0.0 | 0.0 |
|  | September | 13.0 | 8.8 |
| 1978 | October | 4.3 | 5.8 |
|  | November | 2.5 | 1.8 |
|  | December | 42.0 | 51.0 |
|  | January | 2.5 | 2.0 |
|  | February | 1.8 | 1.3 |
|  | March (b) | 23.5 | 21.2 |

(a) From 6th April.
(b) Including returns made for twelve-month period ended 1st to 5th April 1978

## TABLE 7

Percentage analysis of employees, by full and part-time employment and sex, 1977 ( a)

| Sex | Full-time | Part-time | All employees |
| :---: | :---: | :---: | :---: |
|  | per cent | per cent | per cent |
| Male | 97 | - | 97 |
| Female | 2 | 1 | 3 |

The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at mid-June, 1976 ,
because 1977 information is not yet available.

TAbLE 8

Operating ratios, 1977 estalishments classified to the industry (a)
All Unitided Kingdom estal

|  | Unit | 19 |
| :--- | :---: | :---: |
| Gross output per head | $£$ | 26 |

Gross value added per head

Gross value added as a percentage of gross output

## Ratio of gross output to stocks

Ratio of operatives to administrative, technical and clerical

Wages and salaries per administrative, technical and clerical

Net capital expenditure as a percentage of gross value added

These notes give the main information needed for interpreting the figures in the industry Business
Monitors: more detailed information about the census is given in a separate Business Monitor PA 1001 (Introductory Notes) of the Report on the
Census of Production, 1977.

## EnERAL INFORMATION

Changes made for 1977 is in line with similar
The Census for 1977 is inquiries being conducted in other member countries of the European Economic Communities. There was a
small number of changes in the scope of the industry reports compared with 1976.
or the first time in the industry monitors a table as been included on operating ratios, calculated from census measures of output, investment,
manpower and labour costs.

Specific changes are explained in the introductions
to the industry reports or by footnotes to the ables.
Suppression of information relating to individual idertakings ection $9(5)(b)$ of the Statistics of Trade Act 1947
states - "The following provisions shall have ffect with respect to any report, summary or othe communication to the public of information obtained in compliling any such report, summary or commun ication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particu-
lars relating to any individual person or lars relating to any individual person or
undertaking except with the previous consent in
writing of writing of that person or the person carrying on that undertaking, as the case may be; but this
provision shall not prevent the disclosure of the total quantity or value of any articles produced,
sold or delivered; so, however, that before sold or delivered; so, however, that before
disclosing any such total the competent authority disclosing any such total the competent authority
shall have regard to any representations made to shem by any person who alleges that the dis-
them closure thereof would enable that the dis relating to him or to an undertaking carried on
by him to be deduced from the total disclosed." If a figure involved disclosure the contributor concerned was sometimes asked to give permission or its publication. In the majority of cases
permission was given. When it was refuse where contributors were not approached the tigure has been suppressed, either by combining it with other figures, or as in the regional tables, by
omitting the figure altogether. Symbols used
series of Business Monitors:
not available
nil or less than half the final digit shown
figures cannot be shown owing to the
figures cannot be shown owing to the risk of
disclosing information about individual
enterprises
enterprises
revised

## Rounding of figures

unded to the nearest have, where necessary, been ave been so rounded, final digit. Where figures ems may not always agree sum of extly with the total
shown.
was subsequently revised in 1958 and 1968. It exists to promote uniformity and comparablility in
the official statistics of the United Kingdom. the official statistics of the United Kingdom.
The general principles followed are those of the The general principles followed are those of the
International Standard Industrial Classification of all Economic Activities of the United Nations Statistical Office but the United Kingdom SIC reflects the organisation and structure of indus-
try and trade as it exists in the United Kindo try and trade as it exists in the United Kingdom.
The SIC is a classification by activity and is not a commodity classification. However, an index of all commodity headings for which sales data are provided in the Quarterly Business Monitors, is
publ ished in Business Monitor PQ 1000 .
Statistical units
The statistical unit for the purpose of the Census is the establishment which is defined in the SIC mation normally required which can provide the inforfor example, employment, expenses, turnover, ties carried formation. Usually expenses, the principal activisingle heading of an establishment fall within a making or sugar refining). establishment embraces all the activities carried the on at a single address eg a mine or a factory including those which are mincillary to to the principal activities. Frequently distinct are carried on at one address, but normally thes are not classified separately and the whole establishment is classified according to the main activity. If, however, the required range of data to constitute a separate establishment. Sometimes activities which are conducted as a single business are carried on at a number of addresses. the full range of separate information in respect of each address, whether or not the activities are different. Their activities may, however, be integrated to such an extent that they constitute
a single establishment. In the latter case the establishment is defined to cover the combined activities at these addresses (termed local units).
employment arate figures are obtained of
and net capital expenditure at each nit in order to complie regional tables Efforts are made by the Business Statistics Office (BSO) to ensure, by negotiating with respondents, cover local units or addresses in more than one of the countries of the United Kingdom.
further information about the statistical unit appeared in an article "The statistical unit in
business inquiries" in Statistical News No 13 May 1971.
stablishments are asked to exclude from their returns particulars relating to any department not warehousing, frod which they merchanting, transport, ccounts. Transfers of goods produced to sucts departments are treated as sales and respondents are asked to value them as far as possible as if
sold to an independent purchaser. Where separate accounts are not kept they are asked to include Particulars relating to thead their return. engaged in the administration of the production units within the scope of the census were information in respect of the head was made the apportioned among them.
for certain purposes in the annual censuses of production (especially the enterprise analyses of
Business Monitor PA 1002) related establin Business Monitor PA 1002) related establishments
are combined. For these group may be defined as a burpiness an entisting of group may be defined as a business consisting of
either a single establishment or two or more

Deductible value added tax is excluded but non-
deductible value added tax on motor cars acquired is included. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the ye
amounts written-off for items scrapped.

Cost of industrial services
This includes amounts payable to other firms for work done on materials supplied by the establish-
ment, payments for repairs and ment, payments for repairs and maintenance
(including those in respect of rented buildings) and amounts paid to other firms for contracts which

Cost of non-industrial services
This includes rents of industrial and commercial builidings, hire of plant, machinery and vehicles insurance premiums, bank charges and amounts paid for professional services, post office services, transport (within the United Kingdom), advertising
etc. Amounts payable on royalties for the right to etc. Amounts payable on royalties for the right to
use patents, trademarks, copyrights etc, manufacturing, mining and quarrying rights and
Gross output
Gross output
In the calculation of gross output the value of total sales and work done is increased by the rise (or reduced by the fall) during
value of goods on hand for sale.
Net output
Net output, a customary census measure, is calculated by deducting from gross output the cost of
purchases (reduced by the rise, or increased by the purchases (reduced by the rise, or increased by the
fall, during the year of stocks of materials etc) and the cost of industrial services received, and applicable, duties etc.
Net output per head
The figures of net output per head are derived by persons employed (fuill and part-time) on all activities covered by the returns, including operatives, administrative, echnical and clerica anat value adul fator
Gross value added at factor cost
Gross value added at factor cost is calculated by Gross value added at factor cost is calculated by
deducting from net output the cost of nondeducting from net output the cost of no
industrial services eg rent of buildings, hire of plant, machinery and vehicles (excluding vehicles hired with drivers), commercial insurance premiums, bank charges and amounts paid for professiona
services, post office services, transport (withi services, post office services, transport (With
the United Kingdom) and advertising, rate (excluding water rates) and the cost of icensing motor vehicles. This estimate of gross value added approaches more closely than census net output to
the definition of net output or value added in national accounts statistics.
Gross value added at factor cost per head
The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average number of persons employed (full and part-time) on all activities covered by the
returns, including operatives, administrative, technical and clerical employees and working proprietors.

Purchases include the cost of raw materials,
Purchases components, semi-manufactured goods and workshop materials; of replacement parts and consumabl tools not charged to capital account; of packaging
materials of all types; of stationery and printed materials of all types; of stationery and printed
naterials to be used by the estab thshment or give machinery or other capital items for the the establishment when working on goods supplied by customers; and of food, etc for any canteen covered by the establishment's return. Transfers
of goods to the establishment from another of goods to the establishment from anothe department of the same firm not covered by the
establishment's return are included at a cos corresponding to the estimated selling valu ecorded by the other department. Amounts payable to transport firms or credited to the firm's own
transport department for delivery of materials ar transport department for delivery of materials are
excluded, as are all purchases of machinery plant charged to capital account. machinery and goods for merchanting or factoring have bee goods for merchanting or factoring have bee
collected separately since 1973 . The values show exclude VAT. They include, in addition to the actual purchase price, the value of packaging
material charged to the establishment. The value material charged to the establishment. The value
of returned goods or packaging material returne of returned goods or packaging material returne
to supliers and any trade discounts are excluded Materials purchased duty-paid are included a their duty-paid value, less any drawback, rebate, etc. The cost of transport is included only if
is included with the purchase price in the firm accounts. Imported goods are included at thei full delivered cost. If in the firm's account
the transport from docks or airport is no the transport from docks or airport is no
included in the cost of goods purchased, the cos
 Leasing,
excluded.

Sales of goods produced
Sales for the purposes of the annual censuse means deliveries on sale of minerals raised
goods made by establishments in the United Kin dom covered by the inquiry. Sales of goods mad for these establishments by other establishment from materials given out to them and sales o
waste products are included. New building wor waste products are included. New ital items produced by establishments for hiring out or leasing a regarded as sales, the value included in the
return being that adopted in the establishments. return being that adopted in the establishmente
capital asset accounts. Forward sales and cantee takings are excluded. All sales in the period o goods were manufactured. Goods produced in one goods were manufactured. Goods produced in on
establ ishment and transferred either to ancillar departments not engaged in production for whic there are separate accounts, or to another establishment of the same firm not covered by the
return, are treated as sales by the producin establishment and valued as far as possible as they had been sold to an independent purchaser Goods transferred to wholesale or retail selling
organisations, for which separate accounts ar organisations are valued on the same basis.
The value shown for sale
The value shown for sales is the "net sellin value" defined as the amount (excluding VAT)
charged to customers whether on an ex-works delivered basis, after any trade discounts an agents' commissions have been deducted. The cos of packing materials less al lowance for returnab
cases is included.

Receipts for work done and industrial servic rendered
Figures for work done represent the amount charge for work carried out on materials supplied by
customer and include the value of any materia bought and used in such work. Activities with this heading include repair and jobbing work erection and installation of plant jobl machiner and research and development. maintenance, services rendered include repairs
research and studies for other organisations.
Capital goods produced for establishments' own use This includes all work of a capital nature carried
out during the year by the establishments! own out during the year by
staff for their own use.
Non-industrial services rendered
This includes rents received for commercial and industrial buildings, amounts charged for hiring out plant, machinery and vehicles and other goods
and amounts charged to other organisations for the provision of transport. It also includes amounts received for the right to use patents, trademarks, copyrights etc, manufacturing, mining and quarrying
rints and technical "know-how" and revenue from rights and technical "know-hown
such staff facilities as canteens.

Goods merchanted or factored
Merchanted goods are those (excluding canteen sales) sold without having been subjected to any

Stocks and work in progress
Values are given of stocks of goods on hand for
sale and of materials, stores and fuel, at the end sale and of materials, stores and fuel, at the end
of the year of return and of the change during the year, including any stocks of goods held for
merchanting or factoring. Work in progress is merchanting or factoring. Work in progress is
defined as materials which have been partially processed by the establishment but which are not
usually sold or transferred to another establ ish usually sold or transferred to another establish-
ment without further processing. ment without further processing. The values
include the cost of materials consumed and labour used, together with a margin of overhead costs and profits. Progress payments made to sub-contractors are excluded and progress payments received from

Wages and salaries operatives and to administrative, the year to
clerical and
employees. proprietors, whether called salaries or not, are excluded. The values shown include all overt ime whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions etc. The value of redundancy payments ess any amounts reimbursed from Government sources is included. The value of any payments in kind,
travelling expenses etc is excluded.

Employers' insurance and welfare contributions This item includes employers' contributions to
national insurance (and/or earnings related basic contributions under the Social Security Pensions Act, 1975) and commercial insurance premiums to
provide pensions, superannuation or other retireprovide pensions, superannuation or other recire-
ment benefits, sickness benefits, personal accident enefits, disability or death benefits for employees or former employees or their dependants. ontributions to the running costs of canteens, for employees, former employees and their
dependants are also Operating ratios
The operating ratios shown were obtained by
dividing the estimate of the industry total for the quantity shown in the numerator by the corresponding estimate for the quantity shown in the ents classifiese estimates cover all establishexempted elassified to the industry, including
ithin intishments and non-respondents Within an industry, it is possible to compare or the an individual firm with the ratios shown important relevant industry. However, it is important to bear in mind that various factors may
affect the results - for example, differences in
definitions, treatment of depreciation (which is not identified in the census data) and varying ractice with regard to stock valuation, may
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[^0]:    (a) Including estimates for establishments not making satisfactory returns, non-respons
    (b) Sales of products are valued at ex-quarry or ex-works prices, the cost of transport being shown separately.
    (c) Included in sales of goods produced.
    (d) Details of manufactures' quarterly sales of principal products are published regularly in Business Monitor PQ102
    (e) Average number employed, including full and part-time employees (see table 7 ) and working proprietc
    (f) For 1973-1975 rents of industrial and commercial buildings were not recorded separately, but included in hire of vehicles, plant and machinery.

[^1]:    Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 person

