PA102

**Business Statistics Office** 

回 岩部

GRITISH LIBRARY

## **Business Monitor**

1977

HMSO

Report on the Census of Production Science

Stone and slate quarrying and mining



#### **Special Note for Purchasers**

Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly):, and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London SE1 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements for the Business Monitor series.

#### **Government Statistical Service**

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics division of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries:
Business Statistics Office
Newport, Gwent
NPT 1XG
Newport 56111 (STD code 0633) ext 2455
Telex 497121
Answer Back BSONPT G

### PA102

## **Business Monitor**

A publication of the Government Statistical Service

Report on the Census of Production 1977

# Stone and slate quarrying and mining

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Industry
Business Statistics Office

London: Her Majesty's Stationery Office

PA366

PA367 PA368 Electronic computers

Radio, radar and electronic capital goods Electrical appliances primarily for domestic use

LIST OF	moustry neports, etc.		
PA 1001	Introductory notes	PA369 1	Electrical equipment for motor vehicles, cycles
PA101	Coal mining	17000.1	and aircraft
PA102	Stone and slate quarrying and mining	PA369.2	Primary and secondary batteries
PA103	Chalk, clay, sand and gravel extraction	PA369.4	Electric lamps, electric light fittings, wiring
PA104 PA109	Petroleum and natural gas Miscellaneous mining and quarrying	PA370	accessories, etc. Shipbuilding and marine engineering
PA211	Grain milling	PA380	Wheeled tractor manufacturing
PA212	Bread and flour confectionery		Motor vehicle manufacturing
PA213	Biscuits		Trailers, caravans and freight containers
PA214	Bacon curing, meat and fish products	PA382	Motor cycle, tricycle and pedal cycle manufacturing
PA215 PA216	Milk and milk products Sugar	PA383 PA384	Aerospace equipment manufacturing and repairing  Locomotives, railway track equipment, railway carriages,
PA217	Cocoa, chocolate and sugar confectionery	1 A304	wagons and trams
PA218	Fruit and vegetable products	PA390	Engineers' small tools and gauges
PA219	Animal and poultry foods	PA391	Hand tools and implements
PA221	Vegetable and animal oils and fats	PA392	Cutlery, spoons, forks and plated tableware, etc.
PA229.1	Margarine Starch and miscellaneous foods	PA393 PA394	Bolts, nuts, screws, rivets, etc. Wire and wire manufactures
PA231	Brewing and malting	PA395	Cans and metal boxes
PA232	Soft drinks	PA396	Jewellery and precious metals
PA239.1	Spirit distilling and compounding		Metal furniture
PA239.2 PA240	British wines, cider and perry Tobacco		Drop forgings, etc. Metal hollow-ware
PA261	Coke ovens and manufactured fuel		Miscellaneous metal manufacture
PA262	Mineral oil refining	PA411	
PA263	Lubricating oils and greases	PA412	Spinning and doubling on the cotton and flax systems
	Inorganic chemicals	PA413	Weaving of cotton, linen and man-made fibres
	Organic chemicals Miscellaneous chemicals	PA414 PA415	Woollen and worsted
PA271.3	Pharmaceutical chemicals and preparations	PA416	Jute Rope, twine and net
PA273	Toilet preparations	PA417.1	
PA274	Paint		Warp knitting
PA275	Soap and detergents	PA418	Lace
PA276	Synthetic resins and plastics materials and synthetic rubber	PA419 PA421	Carpets Narrow fabrics
PA277	Dyestuffs and pigments		Household textiles and handkerchiefs
PA278	Fertilizers		Canvas goods and sacks and other made-up textiles
PA279.1		PA423	Textile finishing
	Formulated adhesives, gelatine, etc.		Asbestos
	Explosives and fireworks Formulated pesticides, etc.	PA429.2 PA431	Miscellaneous textile industries Leather (tanning and dressing) and fellmongery
	Printing ink	PA432	Leather goods
PA279.6	Surgical bandages, etc.	PA433	Fur
	Photographic chemical materials	PA441	Weatherproof outerwear
PA311 PA312	Iron and steel (general) Steel tubes	PA442 PA443	Men's and boys' tailored outerwear
PA313	Iron castings, etc.	PA444	Women's and girls' tailored outerwear Overalls and men's shirts, underwear, etc.
PA321	Aluminium and aluminium alloys	PA445	Dresses, lingerie, infants' wear, etc.
PA322	Copper, brass and other copper alloys	PA446	Hats, caps and millinery
PA323	Miscellaneous base metals	PA449.1	
PA331 PA332	Agricultural machinery (except tractors) Metal-working machine tools	PA449.2 PA450	Footwear
PA333.1	Pumps		Refractory goods
PA333.2			Building bricks and non-refractory goods
	Compressors and fluid power equipment	PA462	Pottery
	Industrial engines	PA463	Glass
PA335 PA336	Textile machinery and accessories  Construction and earth-moving equipment	PA464	Cement Abrasives
PA337	Mechanical handling equipment		Miscellaneous building materials and mineral products
PA338	Office machinery	PA471	Timber
	Mining machinery	PA472	Furniture and upholstery
	Printing, bookbinding and paper goods machinery	PA473	Bedding, etc.
PA339.3	Refrigerating machinery, space-heating, ventilating and air-conditioning equipment	PA474 PA475	Shop and office fitting Wooden containers and baskets
PA339.5	Scales and weighing machinery and portable	PA479	Miscellaneous wood and cork manufactures
	power tools	PA481	Paper and board
PA339.7	Food and drink processing machinery and		Cardboard boxes, cartons and fibre-board packing cases
D A 220 0	packaging and bottling machinery		Packaging products of paper and associated materials
PA339.9 PA341	Miscellaneous (non-electrical) machinery Industrial (including process) plant and steelwork	PA483	Manufactured stationery Wallcoverings
PA342	Ordnance and small arms		Miscellaneous manufactures of paper and board
	Ball, roller, plain and other bearings	PA485	Printing, publishing of newspapers and periodicals
PA349.2	Precision chains and other mechanical engineering	PA489	General printing and publishing
PA351	Photographic and document copying equipment	PA491	Rubber
PA352 PA353	Watches and clocks Surgical instruments and appliances	PA492 PA493	Linoleum, plastics floor-covering, leathercloth, etc. Brushes and brooms
PA354	Scientific and industrial instruments and systems		Toys, games and children's carriages
PA361	Electrical machinery		Sports equipment
PA362	Insulated wires and cables	PA495	Miscellaneous stationers' goods
PA363	Telegraph and telephone apparatus and	PA496	Plastics products
PA364	equipment , Radio and electronic components		Musical instruments Miscellaneous manufacturing industries
	Gramophone records and tape recordings	PA500	Construction
	Broadcast receiving and sound reproducing	PA601	Gas
	equipment	PA602	Electricity
PA366	Electronic computers	DV8U3	Water supply

The information in this report relates to establishments classified to the Stone and slate quarrying and mining industry, minimum list heading 102 in the Standard Industrial Classification (revised 1968). The activities of the industry include:—

Extracting granite, limestone, marble, sandstone, etc. from mines, pits or quarries and slate quarrying and mining, and such ancillary activities as cleaning, washing, grading, etc. normally carried out at pits and quarries. Processing activities, for example, the production of roofing slates, coating of roadstone, etc., are also included when carried on at the site of the mine or quarry.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

#### LIST OF CONTENTS

901						
Table No	Title 416,88					Page
721	Output and costs, 19	072 1077				
127,27						2
3	Capital expenditure					mod lotted to be blo some visco
3	Stocks and work in	progress, 1973–1977	7			3
4	Analysis of establish	ments by size, 1977				4–5
5 00 00	Regional distribution at factor cost, 1977					lue added 6
6	Percentage analysis of Kingdom establishm	of twelve-month peri	ods covered hy	returns received	from United	sales of products are valued at as a record of the control of the
7	Percentage analysis of	of employees, by full	and part-time	employment and		Detail of manufactures' quarter
8	Operating ratios, 197					Aver 8e number employed, include

PA603 Water supply

PA1002 Summary tables

201A9 STONE AND SLATE GUARRYING AND MINING

Output and costs, 1973–1977 All United Kingdom establishments classified to the industry (a)

PA103 Chark, clay, Lawsen, Executive	Unit	1973	1974	1975	1976	1977
Enterprises	Number	410	450	454	444	445
Establishments	anymeno siois o 101 ellavados gr	697	734	761	726	727
Sales of goods produced (b)	£ thousand	174,910	222,291	271,625	307,300	337,967
Receipts for work done and industrial ervices rendered	self, or faitne	(c)	(c)	(c)	1,223	2,851
Capital goods produced for establishments' own use	" spect oa sou	324	1,102	117	168	147
Non-industrial services rendered	,,	267	553	582	296	420
Goods merchanted or factored	,,	2,989	3,621	8,300	7,226	6,114
Total sales and work done (d)	"	178,491	227,567	280,624	316,213	347,498
/alue of outward transport on goods sold						
by establishments' own staff	,,	13,353	16,696	21,079	19,347	22,278
by other organisations		45,667	54,391	54,905	64,330	70,465
ncrease during the year, goods on hand for sale	"	-413	1,396	1,509	1,408	898
Gross output		237,098	300,051	358,116	401,298	441,139
Purchases of materials for use in production, and packaging and fuel	,,	67,290	95,635	117,170	139,183	155,789
Purchases of goods for merchanting or actoring	"	2,490	3,164	7,612	6,698	5,297
ncrease during the year, stocks of materials, stores and fuel	,,	861	2,234	2,123	1,751	1,173
Cost of industrial services received	"	11,401	7,749	10,787	13,015	15,407
Net output	.,	156,778	195,736	224,670	244,154	265,820
Fotal employment (e)	Thousands	19.7	19.7	19.3	17.4	16.6
Net output per head	£	7,965	9,961	11,635	14,067	16,001
Payments for non-industrial services						
Hire of vehicles, plant and machinery	£ thousand	1,471	2,140	3,338	4,507	7,651
Rents of industrial and commercial buildings	,,	(f)	(f)	(f)	82	60
Commercial insurance premiums	967 3 <b>11</b> 20 11960	1,056	1,305	1,657	1,762	2,065
Bank charges	,,	36	51	72	83	106
Other non-industrial services	,,	48,910	61,396	60,485	68,914	80,266
Licensing of motor vehicles	nersy	760	721	811	530	721
Rates, excluding water rates	plant and treel	986	1,776	2,141	2,168	2,727
Gross value added at factor cost	sacings, schamical angles	103,560	128,347	156,166	166,107	172,225
Gross value added at factor cost per head	£	5,261	6,531	8,088	9,571	10,367

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 persons. Satisfactory returns accounted for 62 per cent of employment within the industry.

Capital expenditure, 1973–1977
All United Kingdom establishments classified to the industry (a)(b)

To site Gross outpill sain	1973	1974	T (Local)	1975	1976	-107.7	1977	100
Land and buildings			There's	AN AND AND AND AND AND AND AND AND AND A	(c) (c)	ESTERN		(自) (自) (1)
New building work	921	914		762	796		1,091	
Land and existing buildings								
Acquisitions	2,373	1,838		2,610	1,579		903	
Disposals	140	311		322	380		722	
Vehicles								
Acquisitions	3,399	2,928		3,023	2,841		4,774	
Disposals	470	515		634	444		973	
Plant and machinery								
Acquisitions	21,529	24,527		18,067	25,161		27,024	
Disposals	935	1,162		898	1,587		3,418	
Total net capital expenditure	26,675	28,219		22,606	27,965		28,679	

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 persons.

#### TABLE 3

Stocks, 1973—1977 All United Kingdom establishments classified to the industry (a)

							£th	ousan
		1973	1974	1975	1976		1977	
		45,34710,635	3,2990.81	Increa	era ar <sub>a ser</sub> a a	727 <sub>952,02</sub> 44	Value at end of ye	
	25 osar reverida	ial detac bookers	egeneganian yang	xon author	eurseurseustusche	Idensi je Lesterek	ig philoging ga	(6)
	ores and fuel	861	2,234	2,123	1,751	1,173	11,548	
Work in prog	gress							
Goods on ha	and for sale	-413	1,396	1,509	1,408	898	9,578	
Total	sales added can	448	3,630	3,632	3,160	2,071	21,126	

a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 persons.

<sup>(</sup>b) Sales of products are valued at ex-quarry or ex-works prices, the cost of transport being shown separately.

<sup>(</sup>c) Included in sales of goods produced.

<sup>(</sup>d) Details of manufactures' quarterly sales of principal products are published regularly in Business Monitor PQ102.

<sup>(</sup>f) For 1973—1975 rents of industrial and commercial buildings were not recorded separately, but included in hire of vehicles, plant and machinery.

<sup>(</sup>b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

Analysis of establishments by size, 1977 All United Kingdom establishments classified to the industry (a)

Size	Estab-	Enter- prises	Employme	nt		Wages and sa	laries (f)	
(b)	ments	(c)						
			Total (d)	Opera- tives	Others (e)	Operatives	307,300	Others (e)
						Total	per head	Total per head
Cause as EDD	Number	Number	Number	Number	Number	£ thousand	£	£ thousand £
1-10	395	302	2,019)					
11–19	112	80	1,671)	9,089	2,085	30,799	3,389	7,584 3,638
20–49	141	80	4,351)					
50–99	51	38	3,420)					
100-199	19	17	2,400	1,906	494	6,471	3,395	1,703 3,448
200–299	6	5	1,442	1,109	333	4,271	3,851	1,339 4,021
300 and over	3	3	1,310	927	383	3,806	4,106	1,651 4,311

Total	727	445	16,613	13,031	3,295	45,347	3,480	12,278	3,726

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 persons.

Total sales and work done (g)		utput POTE to bobbs (800 toros)	(b) fugrue-	tage of magnetic to	Gross value added at factor cost	e ddi y	Net capital expenditure (h)	Total stocks at end of year
added at	gross varue factor cost		Total	per head	Total	per head		
£ thousand		and enseuorts 3	£ thousand	per cent of United Kingdom	£ thousand	per cent of control Kingdom	£ thousand	£ thousand
232,752	289,861		174,274	15,206	(j)	(j)	19,131	14,759
41,108	55,157	23,194	32,304	13,460	141,744(j)	10,226(j)	3,564	2,901
37,982	47,584	1,428	28,084	19,476	14,123	9,794	2,569	1,730
35,656	48,537		31,158	23,785	16,358	12,487	3,415	1,737
				10.4				
347,498	441,139			16,001	172,225	10,367	28,679	21,126

<sup>(</sup>f) The cost of employers' contributions to national insurance, pensions and welfare schemes and the running costs of canteens, is estimated for the industry at £7,819 thousand.

<sup>(</sup>b) Average number employed, including full and part-time employees (see table 7) and working proprietors.

<sup>(</sup>c) The sum of the figures for the size groups may exceed the total for the industry because some enterprises control establishments in more than one size group.

<sup>(</sup>d) Including working proprietors.

<sup>(</sup>e) Administrative, technical and clerical employees.

<sup>(</sup>g) Sales of goods produced, capital goods manufactured, buildings constructed by establishments for their own use, work done, industrial and non-industrial services rendered and merchanted goods.

<sup>(</sup>h) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

<sup>(</sup>j) Gross value added data relate to establishments employing 1–199.

Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1977 All United Kingdom establishments classified to the industry (a)

Area	Total Net capital expenditure (c)					(c)	Net output (d)	Gross value added at factor cost (d)	Gross value added at factor cost returned by establishments witl 80 per cent or more
								of their employment in the region as a proportion of total	
								gross value added at factor cost in the region	
Sucason: av	SHORE STATE	Thous	ands	per cent of United Kingdom	£ thousand	per cent of United Kingdom	£ thousand	£ thousand	percentage
Standard regions of England									
North		1.7		10.4	2,271	7.9	30,627	19,480	59.7
Yorkshire and Humberside		1.4		8.2	3,028	10.6	23,134	14,855	43.5
East Midlands		2.0		12.3	3,672	12.8	38,614	23,19,4	61.4
East Anglia		0.1		0.8	164	0.6	2,050	1,428	43.2
South East		0.3		2.0	557	1.9	5,225	3,094	16.4
South West		2.3		14.0	4,966	17.3	44,222	26,211	61.5
West Midlands		1.0		6.3	1,374	4.8	17,827	10,617	59.2
North West		0.8		4.8	1,208	4.2	12,271	7,689	47.8
England		9.8		58.7	17,240	60.1	173,969	106,570	
Wales		3.1		18.4	5,129	17.9	39,311	26,332	46.0
Scotland		2.4		14.4	2,992	10.4	35,083	25,789	49.8
Great Britain		15.2		91.6	25,361	88.4	248,362	158,691	
Northern Ireland		1.4		8.4	3,318	11.6	17,457	13,534	55.5
United Kingdom		16.6		100.0	28,679	100.0	265,820	172,225	

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 persons.

(b) Average number employed, including full and part-time employees (see table 7) and working proprietors.

c) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

(d) Where a census return covered addresses in two or more regions, an estimate of the net output attributable to each address was made by assuming that net output was proportionate to employment. An estimate for each region was obtained by aggregating estimates of net output for addresses located in that region. Gross value added at factor cost is treated similarly.

TABLE 6

percentage analysis of twelve-month periods covered by returns received from United Kingdom establishments employing 20 or more persons, 1977

Accoun	ting year ended	Percentage of total retu	urns received	Percentage of total number emp	oloyed
WINDS.	at Remarked BS, 1977.	per cent	TRESSETS TO	per cent	g dengan e
1977	April (a)	0.6		0.8	
	May	0.6		0.2	
	June 10001 1000 Co	9.3		7.3	
	July	0.0		0.0	
	August	0.0		0.0	
	September	13.0		8.8	
	October	4.3		5.8	
	November	2.5		1.8	
	December	42.0		51.0	
1978	January	2.5		2.0	
	February	1.8		1.3	
	March (b)	23.5		21.2	

(a) From 6th April.

(b) Including returns made for twelve-month period ended 1st to 5th April 1978.

#### TABLE 7

Percentage analysis of employees, by full and part-time employment and sex, 1977(a)

Sex	Full-time	Part-time	All employees
		per cent	per cent
Male	97		97
Female	altoge 2	ables, by business inqu	alriage an Grantstical News No (

Source: Department of Employment

The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at mid-June, 1976, because 1977 information is not yet available.

			Unit	1977	
Gross output per head			f fact and	26,554	
Net output per head			0.0 £	16,001	
Gross value added per head			E @ £	10,367	
Gross value added as a percentage of	of gross output		00%	39	
Ratio of gross output to stocks				20.9	
	10.4		30.627	50.7 00 minutes	
Wages and salaries as a percentage of	of gross value added		%	33 1800100	
Ratio of operatives to administrative mployees	ve, technical and cle	rical		4.0	
Wages and salaries per operative			£	3,480	
Saure Weet 15.3	E.) 14.0	4,006			
Wages and salaries per administrative employee	ve, technical and cle	rical	£	3,726	
Net capital expenditure per head			£	1,726	
Net capital expenditure as a percer	ntage of gross value	added	%	17	

Including estimates for establishments not making satisfactory returns, non-response and establishments employing fewer than 20

Notes

These notes give the main information needed for interpreting the figures in the industry Business Monitors: more detailed information about the census is given in a separate Business Monitor -PA 1001 (Introductory Notes) of the Report on the Census of Production, 1977.

GENERAL INFORMATION

Changes made for 1977

The Census for 1977 is in line with similar inquiries being conducted in other member countries of the European Economic Communities. There was a small number of changes in the scope of the industry reports compared with 1976.

or the first time in the industry monitors a table has been included on operating ratios, calculated from census measures of output, investment. manpower and labour costs.

Specific changes are explained in the introductions to the industry reports or by footnotes to the tables.

Suppression of information relating to individual undertakings

Section 9(5)(b) of the Statistics of Trade Act 1947 tates - "The following provisions shall have effect with respect to any report, summary or other ommunication to the public of information obtained under the foregoing provisions of this Act -

in compiling any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or delivered; so, however, that before disclosing any such total the competent authority shall have regard to any representations made to them by any person who alleges that the disclosure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed." a figure involved disclosure the contributor concerned was sometimes asked to give permission for its publication. In the majority of cases ermission was given. When it was refused and ere contributors were not approached the figure as been suppressed, either by combining it with her figures, or as in the regional tables, by omitting the figure altogether.

ymbols used

e following symbols are used throughout the PA eries of Business Monitors:

- not available
- nil or less than half the final digit shown figures cannot be shown owing to the risk of disclosing information about mindividual enterprises
- revised

Rounding of figures

Figures in the tables have, where necessary, been rounded to the nearest final digit. Where figures have been so rounded, the sum of the constituent Items may not always agree exactly with the total

Industrial classification United Kingdom Standard Industrial Classification (SIC) was first issued in 1948 and

was subsequently revised in 1958 and 1968. It exists to promote uniformity and comparability in the official statistics of the United Kingdom. The general principles followed are those of the International Standard Industrial Classification of all Economic Activities of the United Nations Statistical Office but the United Kingdom SIC reflects the organisation and structure of industry and trade as it exists in the United Kingdom. The SIC is a classification by activity and is not a commodity classification. However, an index of all commodity headings for which sales data are provided in the Quarterly Business Monitors, is published in Business Monitor PQ 1000.

Statistical units

The statistical unit for the purpose of the Census is the establishment which is defined in the SIC as the smallest unit which can provide the information normally required for an economic census. for example, employment, expenses, turnover, capital formation. Usually the principal activities carried on in an establishment fall within a single heading of the classification (eg steel making or sugar refining). Typically the establishment embraces all the activities carried on at a single address eg a mine or a factory, including those which are ancillary to the principal activities. Frequently distinct activities characteristic of different industries are carried on at one address, but normally these are not classified separately and the whole establishment is classified according to the main activity. If, however, the required range of data can be provided for each activity, each is taken to constitute a separate establishment. Sometimes activities which are conducted as a single business are carried on at a number of addresses. Where this is so, businesses are asked to provide the full range of separate information in respect of each address, whether or not the activities are different. Their activities may, however, be integrated to such an extent that they constitute a single establishment. In the latter case the establishment is defined to cover the combined activities at these addresses (termed local units). Separate figures are obtained of employment and net capital expenditure at each unit in order to compile regional tables.

Efforts are made by the Business Statistics Office (BSO) to ensure, by negotiating with respondents, that the return from an establishment does not cover local units or addresses in more than one of the countries of the United Kingdom.

Further information about the statistical unit appeared in an article "The statistical unit in business inquiries" in Statistical News No 13

May 1971.

Establishments are asked to exclude from their returns particulars relating to any department not engaged in production eg merchanting, transport, warehousing, for which they keep a separate set of accounts. Transfers of goods produced to such departments are treated as sales and respondents are asked to value them as far as possible as if sold to an independent purchaser. Where separate accounts are not kept they are asked to include details of all these activities in their return. Particulars relating to head offices mainly engaged in the administration of the production units within the scope of the census were included. Where more than one return was made the information in respect of the head office was apportioned among them.

For certain purposes in the annual censuses of production (especially the enterprise analyses of Business Monitor PA 1002) related establishments are combined. For these purposes an enterprise group may be defined as a business consisting of either a single establishment or two or more

Deductible value added tax is excluded but nondeductible value added tax on motor cars acquired is included. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written-off for items scrapped.

Cost of industrial services

This includes amounts payable to other firms for work done on materials supplied by the establishpayments for repairs and maintenance (including those in respect of rented buildings) and amounts paid to other firms for contracts which have been sublet.

Cost of non-industrial services

This includes rents of industrial and commercial buildings, hire of plant, machinery and vehicles (excluding vehicles hired with drivers), commercial insurance premiums, bank charges and amounts paid for professional services, post office services, transport (within the United Kingdom), advertising etc. Amounts payable on royalties for the right to use patents, trademarks, copyrights etc, manufacturing, mining and quarrying rights and technical "know-how" are also included.

Gross output

In the calculation of gross output the value of total sales and work done is increased by the rise (or reduced by the fall) during the year in the value of goods on hand for sale.

Net output

Net output, a customary census measure, is calculated by deducting from gross output the cost of purchases (reduced by the rise, or increased by the fall, during the year of stocks of materials etc) and the cost of industrial services received, and where applicable, duties etc.

Net output per head

The figures of net output per head are derived by dividing the net output by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors.

Gross value added at factor cost

Gross value added at factor cost is calculated by deducting from net output the cost of nonindustrial services eg rent of buildings, hire of plant, machinery and vehicles (excluding vehicles hired with drivers), commercial insurance premiums, bank charges and amounts paid for professional services, post office services, transport (within the United Kingdom) and advertising, rates (excluding water rates) and the cost of licensing motor vehicles. This estimate of gross value added approaches more closely than census net output to the definition of net output or value added in national accounts statistics.

Gross value added at factor cost per head The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors.

Purchases include the cost of raw materials, components, semi-manufactured goods and workshop materials; of replacement parts and consumable tools not charged to capital account; of packaging materials of all types; of stationery and printed matter; of fuel, electricity and water; of

materials to be used by the establishment or given out to other establishments for the production of machinery or other capital items for the establishment's own use; of materials for use by the establishment when working on goods supplied by customers; and of food, etc for any canteen covered by the establishment's return. Transfers of goods to the establishment from another department of the same firm not covered by the establishment's return are included at a cost corresponding to the estimated selling value recorded by the other department. Amounts payable to transport firms or credited to the firm's own transport department for delivery of materials are excluded, as are all purchases of machinery and plant charged to capital account. Purchases of goods for merchanting or factoring have been collected separately since 1973. The values shown exclude VAT. They include, in addition to the actual purchase price, the value of packaging material charged to the establishment. The value of returned goods or packaging material returned to suppliers and any trade discounts are excluded. Materials purchased duty-paid are included at their duty-paid value, less any drawback, rebate, etc. The cost of transport is included only if it is included with the purchase price in the firm's accounts. Imported goods are included at their full delivered cost. If in the firm's accounts the transport from docks or airport is not included in the cost of goods purchased, the cost is entered at cif plus duty (if applicable). Leasing, renting and hire purchase charges are excluded.

Sales of goods produced

Sales for the purposes of the annual censuses means deliveries on sale of minerals raised or goods made by establishments in the United Kingdom covered by the inquiry. Sales of goods made for these establishments by other establishments from materials given out to them and sales of waste products are included. New building work and machinery or other capital items produced by establishments for hiring out or leasing are regarded as sales, the value included in the return being that adopted in the establishments! capital asset accounts. Forward sales and canteen takings are excluded. All sales in the period of the inquiry are included irrespective of when the goods were manufactured. Goods produced in one establishment and transferred either to ancillary departments not engaged in production for which there are separate accounts, or to another establishment of the same firm not covered by the return, are treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations, for which separate accounts are kept are valued on the same basis.

The value shown for sales is the "net selling value" defined as the amount (excluding VAT) charged to customers whether on an ex-works or delivered basis, after any trade discounts and agents! commissions have been deducted. The cost of packing materials less allowance for returnable cases is included.

Receipts for work done and industrial services

Figures for work done represent the amount charged for work carried out on materials supplied by a customer and include the value of any materials bought and used in such work. Activities within this heading include repair and jobbing work, erection and installation of plant and machinery, exploration work, and research and development. Industrial services rendered include repairs and maintenance, installation work, and technical research and studies for other organisations.

Capital goods produced for establishments! own use This includes all work of a capital nature carried out during the year by the establishments! own staff for their own use.

Non-industrial services rendered

This includes rents received for commercial and industrial buildings, amounts charged for hiring out plant, machinery and vehicles and other goods and amounts charged to other organisations for the provision of transport. It also includes amounts received for the right to use patents, trademarks, copyrights etc, manufacturing, mining and quarrying rights and technical "know-how" and revenue from such staff facilities as canteens.

Goods merchanted or factored Merchanted goods are those (excluding canteen sales) sold without having been subjected to any manufacturing process by the seller.

Stocks and work in progress Values are given of stocks of goods on hand for sale and of materials, stores and fuel, at the end of the year of return and of the change during the year, including any stocks of goods held for merchanting or factoring. Work in progress is defined as materials which have been partially processed by the establishment but which are not usually sold or transferred to another establishment without further processing. The values include the cost of materials consumed and labour used, together with a margin of overhead costs and profits. Progress payments made to sub-contractors are excluded and progress payments received from other organisations are not deducted.

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses, commissions and holiday pay, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions etc. The value of redundancy payments less any amounts reimbursed from Government sources is included. The value of any payments in kind, ravelling expenses etc is excluded.

Employers' insurance and welfare contributions This item includes employers! contributions to national insurance (and/or earnings related basic contributions under the Social Security Pensions ct, 1975) and commercial insurance premiums to provide pensions, superannuation or other retireent benefits, sickness benefits, personal accident benefits, disability or death benefits for mployees or former employees or their dependants. Contributions to the running costs of canteens, social centres, children's and holiday homes, etc for employees, former employees and their dependants are also included.

perating ratios

he operating ratios shown were obtained by dividing the estimate of the industry total for the quantity shown in the numerator by the correspondng estimate for the quantity shown in enominator. These estimates cover all establishents classified to the industry, including exempted establishments and non-respondents. atios for an individual firm with the ratios shown or the relevant industry. However, it is mportant to bear in mind that various factors may iffect the results - for example, differences in

definitions, treatment of depreciation (which is not identified in the census data) and varying practice with regard to stock valuation, may affect comparability in some respects.

#### © Crown copyright 1979

#### Her Majesty's Stationery Office

Government Bookshops

49 High Holborn, London WC1V 6HB
13a Castle Street, Edinburgh EH2 3AR
41 The Hayes, Cardiff CF1 1JW
Brazennose Street, Manchester M60 8AS
Southey House, Wine Street, Bristol BS1 2BQ
258 Broad Street, Birmingham B1 2HE
80 Chichester Street, Belfast BT1 4JY

Government publications are also available through booksellers

Extracts from this publication may be reproduced provided the source is acknowledged. Proposals for complete reproduction should be addressed to the Librarian, Business Statistics Office, Newport, Gwent NPT 1XG