## PA216

## Business Statistics Office <br> Business Monitor

## 1976

## Report on the Census of Production

## Sugar

## Business Monitor

[^0]
## Report on the Census of Production 1976

## Sugar

Presented by the Secretary of State for Industry 194 (10 \& 11 Geo. 6 Cha. 39 sec 7 )

## Department of Industry

Business Statistics Office

| PA |  |
| :--- | :--- |
| PA1001 | Introductory notes |
| PA |  |

The information in mist heading 216 in the Standard Industrial Classification (revised 1968). The activities of the industry include:

Manufacturing or refining sugar, syrup and treacle, molasses and invert sugar.

In interpreting the data in the is essential to bear
in mind the notes and definitions which commence on page (iii).
 Bolts, nuts, screws, rivets, etc
Wire and wire manufactures
Cans and metal boxes
lewellery and precious metals
Metal furniture
Metal hollow ware
Miscellaneous metal manufacture
Production of man-made fibres
Spinning and doubling on the cotton and flax systems
Spinining and doubling on the cotton and flax s.
Weaving of cotton, linen and man-made fibres
Wonlen
Woollen and worsted
Jute
Rope, twine and net
Hosiery and other knitted goods
Lace
Carpets
Norrow fabrics
Canvas goods and sacks and other made-up textiles
Textite tion
Asbestos
Leather (tanning and dressing) and fellmongery
Leather (tann
Leather goods
Fur
Weatherproof outerwear
Men's and boys tailored outerwear
Women's and girls's tailored outerw
Overalls and men's shirts, underwear, etc.
Dresses, lingerie, infants' wear, etc.
Dresses, lingerie, intiant
Hats, caps and millinery
Corsets and miscellaneous dress industries
Rootwear
Building bricks and non-refractory goods
Pottery
Glass
Cement
Cement
Abrasives
Miscellaneous building materials and mineral products
Furniture and upholstery
Shop and office fitting
Miscellaneous wors and baskets
Cardboard boxes. cartons and fibre-board packing cases
Manufactured stationery
Mailcoverlings Mineous manuactures of paper and board Printing, publishing of newspaper
General printing and publ ishing
Linoleum, plastics floor-covering, leathercloth, etc. Binoteum, plastics
Buys, and brooms
Tones and children's carriages
Toys. games and ch
Miscellianeous stationers' goods
Plastics
Plastics products
Musical instrument
Miscellaneous manufacturing industries
Construction
Electricity
Water supply

LIST OF CONTENTS$5 \begin{aligned} & \text { Regional distribution of employment, net capital expend iture, net output and gross value added } \\ & \text { at factor cost, } 1976\end{aligned}$
$6 \quad \begin{aligned} & \text { Percentage analysis of twelve-month periods covered by returns received from United } \\ & \text { Kingdom establishments emploving } 20 \text { or more persons, } 1976\end{aligned}$6
Percentage analysis of employees, by full and part-time employment and sex, 1976

Output and costs, 1973-1976
All United Kingdom establishments classified to the industry (a)

|  | Unit | 1973 | 1974 | 1975 | 1976 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Enterprises | Number | 16 | 14 | 14 | 13 |
| Establishments | " | 24 | 21 | 22 | 22 |
| Sales of goods produced | £ thousand | 293,802 | 380,053 | 541,379 | 612,476 |
| Receipts for work done and industrial services rendered | " | (b) | (b) | (b) | 408 |
| Capital goods produced for establishments' own use | " | 1,016 | 706 | 608 | 701 |
| Non-industrial services rendered | " | 583 | 532 | 687 | 878 |
| Goods merchanted or factored | " | 1,471 | 14,663 | 78.137 | 27,604 |
| Total sales and work done (c) | " | 296,872 | 395,954 | 620,811 | 642,066 |
| Increase during the year, work in progress and goods on hand for sale | " | -1,090 | -1,293 | 27,706 | -77,169 |
| Gross output | " | 295,781 | 394,660 | 648,517 | 624,898 |
| Purchases of materials for use in production, and packaging and fuel | " | 274,450 | 370,069 | 510,153 | 470,982 |
| Purchases of goods for merchanting or factoring | " | (d) | (d) | 60,446 | 27.579 |
| Increase during the year, stocks of materials, stores and fuel | " | 4,938 | 7.775 | -4,376 | 859 |
| Cost of industrial services received | " | 2,344 | 3,682 | 4.070 | 4,995 |
| Special manufacturing levies and receipts | " | $-67,366$ | -177,824 | -88,558 | -62,431 |
| Nat output | " | 91,290 | 206,509 | 158,030 | 184,633 |
| Total employment (e) | Thousands | 12.8 | 12.7 | 12.6 | 12.6 |
| Net output per head | £ | 7,127 | 16,287 | 12,535 | 14,709 |
| Payments for non-industrial services |  |  |  |  |  |
| Rents, hire of plant and machinery ( $f$ )(g) | £ thousand | 267 | 732 | 1.071 | 1,486 |
| Commercial insurance premiums | " | 645 | 970 | 1,438 | 1,691 |
| Bank charges | " | 34 | 35 | 57 | 61 |
| Other non-industrial services (h) | " | 18.014 | 19.275 | 14,447 | 17,694 |
| Licensing of motor vehicles | " | 22 | 22 | 23 | 40 |
| Rates, excluding water rates | " | 1.618 | 1,853 | 2,139 | 2,248 |
| Gross value added at factor cost | " | 70,691 | 183,621 | 138,855 | 161,413 |
| Gross value added at factor cost per head | £ | 5,519 | 14,482 | 11,014 | 12,860 |

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size.
b) Included with Sales of goods produced.
(c) Details of manufacturers' sales of principal products are published regularly in Business Monitor PQ216.
(d) For 1973-1974, purchases of goods for merchanting or factoring are included with purchases of materials for use in production, and
e) Average number employed, including full and part-time employees (see table 7 ) and working proprietors.
(f) 1973 figures include hire of vehicles.
(g) For 1973 -1975 rents of industrial and commercial buildings were not recorded separately. For 1976 the amount payable was
$£ 479$ thousand.
h) 1974-1976 figures include the cost of hiring goods vehicles.

TABLE 2
Capital expenditure, 1973-1976
All United Kingdom establishments classified to the industry (a) (b)

|  | 1973 | 1974 | 1975 | 1976 |
| :---: | :---: | :---: | :---: | :---: |
| Land and buildings |  |  |  |  |
| New building work | 2,367 | 3.088 | 3.570 | 3.152 |
| Land and existing buildings |  |  |  |  |
| Acquisitions | 12 | 73 | 184 | 115 |
| Disposals | 293 | 74 | 117 | 362 |
| Venicles |  |  |  |  |
| Acquisitions |  |  |  |  |
| Motor cars | 140 | 115) | 732 | 584 |
| Other vehicles | 127 | 851 |  |  |
| Disposals |  |  |  |  |
| Motor cars Other vehicles | 57 | 46) | 62 | 87 |
| Plant and machinery |  |  |  |  |
| Acquisitions | 9,358 | 9,251 | 12,984 | 13,615 |
| Disposals | 145 | 58 | 121 | 87 |
| Total net capital expenditure | 11,508 | 12,431 | 17,170 | 16,931 |

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size. Satisfactory returns accounted for 99 per cent of employment within the industry.
(b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.
table 3
Stocks and work in progress, 1973-1976
All United Kingdom establishments classified to the industry (a)

| 9888 | 1973 | 1974 | 1975 | 1976 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Increase |  |  |  | Value at end of year |
| Materials, stores and fuel | 4,938 | 7.775 | -4,376 | 859 | 31,995 |
| Work in progress | 454 | 311 | 483 | 1.706 | 4,513 |
| Goods on hand for sale | -1,544 | -1,605 | 27,222 | -18,874 | 15,400 |
| Total | 3,848 | 6,482 | 23,330 | -16,309 | 51,908 |

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size. Satisfactory returns accounted for 99 per cent of employment within the industry.

Analysis of establishments by size, 1976
All United Kingdom establishments classified to the industry (a)

| $\begin{aligned} & \text { Size } \\ & \text { group } \\ & \text { (b) } \end{aligned}$ | Estab-lishments | Enter- <br> prises <br> (c) | Employment |  |  | Wages and salaries (f) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total <br> (d) | Opera-tives | Others(e) | Operatives |  | Others (e) |  |
|  |  |  |  |  |  | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ | Total | head |
|  | Number | Number | Number | Number | Number | £ thousand | £ | £ thousand | £ |


| $1-19$ | 8 | 8 | $47)$ | 289 | 130 | 741 | 2,564 | 557 |
| ---: | :--- | :--- | ---: | :--- | ---: | :--- | ---: | :--- |
| $20-99$ | 8 | 5 | $381)$ |  |  | 4,284 |  |  |
| 100 and over | 6 | 2 | 12,124 | 8,808 | 3,316 | 29,216 | 3,317 | 13,779 |


| Total | 22 | 13 | 12,552 | 9,097 | 3,446 | 29,957 | 3,293 | 14,336 | 4,160 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 employees.
(b) Average number employed, including full and part-time employees (see table 7 ) and working proprietors.
(c) The sum of the figures for the size groups may exceed the total for the industry because some enterprises control establishments in more than one size group.
(d) Including working proprietors.
(e) Administrative, technical and clerical employees.

| 642,066 | 624,898 | 184,633 | 14,709 | 161,413 | 12,860 | 16,931 | 51,908 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(f) The cost of employers' contributions to national insurance, graduated pensions, other pensions and welfare schemes and the running costs of canteens, is estimated for the industry at $£ 10,059$ thousand.
(9) Sales of goods produced, capital goods manufactured, buildings constructed by establishments for their own use, work done,
industrial and non-industrial services rendered and merchanted goods.
(h) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery
(i) Gross value added data relates to the industry as a whole.

Peine Regional distribution of employment, net capital expenditur
All United Kingdom establishments classified to the industry

| Area | Total <br> employment (a) | Net capital <br> expenditure (b) (c) | Net output, gross value added and employment in <br> the region from returns received from establish <br> ments with more than <br> ment in the region (d) per cent of their employ- |
| :--- | :--- | :--- | :--- | :--- | :--- |

Standard regions of
England
North
Yorkshire and
Humberside
Humberside
East Midlands
East Anglia
South East
South West.
West Mid lands
North West

## England

Wales
Scotland
Great Britain
Northern Ireland
Unallocated (e)
United Kingdom (b)
A) Average number employed, including full and part-time employees (see table 7 ) and working proprietor
(b) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 employees
(c) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.
(d) Where a census return covered addresses in two or more regions an estimate was made of the net output and gross value added Where a census return covered addresses in two or more regions an estimate was made of the net output and gross value added
attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimale
was made by assuming that net output and gross value added at each address covered by a return was proportional to employment at
the address.
(e) Unallocated net output and gross value added covering establishments with addresses in two or more regions, plus estimates for unsatisfactory returns, non-response and establishments exempt because of size.

persons, 1976

| Accounting year ended |  | Percentage of total returns received | Percentage of total number employed |
| :---: | :---: | :---: | :---: |
| 1976 |  | per cent | per cent |
|  | April (a) | 0.0 | 0.0 |
|  | May | 0.0 | 0.0 |
|  | June | 0.0 | 0.0 |
|  | July | 0.0 | 0.0 |
|  | August | 0.0 | 0.0 |
|  | September | 50.0 | 88.2 |
| 1977 | October | 33.3 | 11.3 |
|  | November | 0.0 | 0.0 |
|  | December | 8.3 | 0.2 |
|  | January | 0.0 | 0.0 |
|  | February | 0.0 | 0.0 |
|  | March (b) | 8.3 | 0.3 |

F) From 6th April.
(b) Including returns made for twelve-month period ended 1st to 5th April 1977.

TABLE 7
Percentage analysis of employees, by full and part-time employment and sex, 1976(a)

| Sex | Full-time | Part-time | All employees |
| :---: | :---: | :---: | :---: |
|  | per cent | per cent | per cent |
| Male | 76 | - | 76 |
| Female | 20 | 4 | 24 |

Source: Department of Employment
The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at end June, 1976.

These notes give the main information needed for Interpreting the fligures in the industry Business
Inter Monitors: more detailed information about the
census is given in a separate Business Monitor census is given in a separate Business Monitor -
PA1001 (Introductory Notes) of the Report on the PA1001 (Introductory Notes
Census of Production, 1976.
GENERAL INFORMATION
Changes made for 1976
The Census for 1976 is in IIne with similar nquiries being Economic Communitles. There was a of the European Economic Communities. There was a
small number of changes in the scope of the Industry reports compared with 1975. These include
Ind separate headings for:
Sales of goods produced
Sales of goods produced
Recelpts for work done and industrial services Rendered
Amounts paid for hire of plant and machinery
Amounts paid for rent of industrial and Amounts paid for
commercial bulldings Specific changes are explained in the introductions
to the industry reports or by footnotes to the
tables. tables.

Suppression of information relating to Individual undertakings
Section $9(5)$ (b) of the Statistics of Trade Act 1947 Section $9(5)$ (b) of the Statistics of Trade Act 1947
states - "The following provisions shall have states - "The foll to any report, summary or oother eomet wication to the public of information obtacined under the foregoing provisions of this Act -
in complling any such report, summary or In compliling any such report, summary or
communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or
undertaking except with the previous consent in unditaking except with the previous consent in that undertaking, as the case may be; but this
provision shall not prevent the disclosure of the provision shall not prevent the disclosure of the
total quantity or value of any articles produced, total quantity or value of any articles produced,
sold or dellivered; so, however, that befor disclosing any such total the competent authority shall have regard to any representations made to
them by any person who alleges that the disthem by any person who alleges that the ds-
closure thereof would enable particulars relating
to him or to an undertaking carried on by him to
be deduced from the total disclosed."
If a flgure involved disclosure the contributor
concerned was sometimes asked to give permission concerned was sometimes asked to give permission
for its publication. In the majority of cases permission was given. When it was refused and
where contributors were not approached the figure where contributors were not approached the figure
has been suppressed, either by combining it with other figures, or as in the regional tables, by omitting the flgure altogether.
Symbols used
the following symbols are used throughout the PA

## not avallable

- nll or less than half the final digit shown
flgures cannot be shown owing to the risk of
disclosing information about individual enter${ }_{R} \begin{aligned} & \text { prises } \\ & \text { revised }\end{aligned}$

Rounding of flgures
Figures in the tables have, where necessary, been rounded to the nearest final digit. Where figures have been so rounded, the sum of the constituent
Items may not always agree exactly with the total

Industrial classification The United Kingdom Standard Industria
Classification (SIC) was first issued in 1948 was subsequently revised in 1958 and 1968. exists to promote uniformity and comparability
the official statistics of the United Kingd The general principles followed are those of International Standard Industrial Classificatio of all Economic Activities of the United Natlon
Statistical Office but the United Kingdom reflects the organisation and structure industry and trade as it exists in the Unit
Kingdom. The SIC is a classification by activ Kingdor. The SIC is a classification by activit
and is not a commodity classification. However, an index of all cormodity headings for whic sales data are provided in the Quarterly Business

Statistical units
The statistical unit for the purpose of the Census is the establishment which is defined in the as the smallest unit which can provide
information normally required for an econo information hormaliy required for an econo
census, for example, employment, expenses, tur
over, capital formation. Usually the princl over, capital formation, Usually the princl activities carried on in an establishment e.g. steel making or sugar refining). Typla the establishment embraces all the activitio carried on at a single address e.g. a farm, a min a factory, including those which are ancilar
o the principal activitios. Frequently distin ctivities char activtic of different industr e carried on at one address, but normally thas are not classifled separately and the
stablishment is classifled according to the ctivity. If, however, the required range o an be provided for each activity, each is ta activities which are conducted as a sing business are carried on at a number of addresses. Where this is so, businesses are asked to provide
the full range of separate information in respect the full range of separate information in respect
of each address; whether or not the activities are ifferent. Their activities may, however, integrated to such an extent that they constitute
a single establishment. In the latter case the single establishment. In the latter case the activities at these addresses (termed lo
separate figures are obtained units). Separate figures are obtained
employment and net capital expenditure at employment and net coplerder to complie regional tables. Efforts are made by the Business Statistics of to ensure, by negotiating with respondents, the return from an estab/lishment does not col local units or addresses in more countries of the United Kingdom.
further information about the stistical ppeared in an article "The statistical unit business inquiries" in Statistical Nows No. 13 Establishments are asked to exclude from then returns particulars relating to any department engaged in production e.g. merchanting, transport warehousing, for which they keep a separe to suc
accounts. Transfers of goods produced departments are treated as sales and respondent are asked to value them as far as possible as sold to an independent purchaser. Where seppry they are asked to incl
accounts are not kept they detalls of all these activities in their return
particulars relating to head offices manly engaged in the administration of the produc
en thits within the scope of the census
units Included. Where more than one return was made information in respect of the head office apportloned among them.
For certain purposes in the annual censuses
production (especially the enterprise analyses of Business Monitor PA1002) related establishments
are combined. For these purposes an enterprlse are combined. For these purposes an enterprise
group may be defined as a business consisting of group may be dingle establishment or consisting of
elther a sing or more establishments under common ownership or control.
estabing together establishments into enter
Bringise Bringing together establishments into enterprise
groups is also necessary for the purpose of groups is also necessary for the purpose of
ensuring that there will be no disclosure of the
activities of any one enterpris activities of any one enterprise group.
information about the relationship of establishments, the changing structure of groups of compan les and about common ownership links is
obtained from many sources, including the stock Exchange Year Book, company reports, press reports
and information supplied by individual establish-

## HE REGISTER

permits a questionnaire to be sent ect to the reporting establishment on which latter can include information relating to all
manufacturing (or local) units which it ises.
inquir le
inquirles provide a major source of information
keeping the register continuously up-to-date act as a check on its dentall and structure or the establishments on the register making
feturns to the quarterly inquiries, the industrial returns to the quarterly inquiries, the industrial
classification is derived from an analysis of their sales of commodities and is reviewed annually. Enployment data are entered on the register from
returns to the annual census of production. In returns to the annual census of production. In
cases where an establishment does not make a return to these inquirles the employment data are based on Information provided by the Department of Employ-
ment from the annual censuses of employment. ment from the annual censuses of employment.
Estabr lishments with 20 or more employees are Establishments with 20 or more employees are
included in the censuses each year and the inform-
ation they suply to the ensus is supplemented atlon they supply to the census is supplemented by
the returns that those with 25 or more employees he returns that those with 25 or more employees
provide to the quarterly inquiries. Information about establishments with fewer than 20 employees
in most Industries is less securely based, but Increasing use has been made of data on these
small establishments supplied by the employment. One benefit of using this information Is an Improvement in the ostimates of the number of maller establishments and enterprises, but there is little effect on other aggregates (e.g. employ-
nent, output, net capital expenditure). Coverage
A return was required in the 1976 Census from each stablishment with 20 or more employees. Each
is classifled to an industry, as efined in the SIC, whose principal products form te major part of the establishment's sales.

## eolons

oundary defined in Table 5 take account of the
oundary changes arising out of the Local
overnment Act 1972 and the Local Governmet
Sernment Act 1972 and the Local Government Act
Scot land) 1973. These changes came into effect in
pril 1974 In England and Wales and May 1975 in
ERMS USED IN THE CENSUS REPORT
verage number employed
persons on the payroll on to state the number ar of return, whether full-time or part-time iployees. Separate figures were required for:
(a) administrative, technical and clerical
(b) employees
employees (operatives)
Averages could be calculated from the figures
stablishments were also required to state the the tatar month.
number of working proprietors where appropriate figures. 0 atworkers (i.e. persons employed by on materials supplied by the establishment atc. excluded. The fligures include persons engaged on on
merchanting or factoring and canteen merchanting or factoring and canteen workers where
particulars in respect of these activities could not be excluded from the return
Working proprietors
These include all
hese include all persons regarded as "selfemployed" for national insurance purposes and
members of their families who worked in the business without recelving a wage or salary; but
such persons who worked less than half the normal such persons who worked less than half the normal
number of working hours are excluded. Drectors
working in the business but not working in the business but not in receipt of a
definite wage, salary or commission are include under this heading: directors pald by fee only are Emp loyees
Administrative, technical and clerical employees nclude directors in receipt of a definite wage,
salary or commission, managers, superintendent and works foremen; research and design employees other than operatives); draughtsmen, editorlal affi, advering staff, travellers and al Operatives Include all other classes of employees,
that is broadly seaking all manual Oper is, broadly speaking, all manual wage
that in al
earners. They include operatives employed in earners. They include operatives employed in
power stations, transport (including roundsmen) wower stations, transport (including roundsmen)
varehouses, stores, shops and canteens inspectors, stores, maintenance work and and canteens,
cleaners, Pperatives engaged in outside work of erecting,
fitting etc. are also included, but outworkers re excluded.

Capital expenditure
anufacturing units during the year in respect of nanufacturing. units where production had not
started before the end of the year is included. stablishments were asked not to deduct from the value of capltal expenditure amounts recelved or axpected to be received in grants or allowances authority. Establishments with 100 or more employees were asked to include a total net
capital expenditure figure for each calendar year.
(a) New building work
is represents the cost incurred during the year new building and other constructional work to the return. The value is that charged to capital count during the year of return; it includes expenditure on new buildings and on the extension
reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staft and the cost of any
newly constructed buildings purchased. FIgures
elt newly constructed buildings purchased. FIgures
shown include legal charges, stamp duties, agents commissions, etc.
(b) Land and existing buildings tal cost of freeholds purchased and the capital cost or premium payable
for leaseholds acquired (excluding the value of assets acquired in taking over an existing
business), and the amounts recelvable for free business), and the amounts recelvable for free-
holds or leaseholds disposed of. The value is
that holds or leaseholds disposed of The value is
that charged to capltal account during the year of
return. return.
(c) Plant, machinery and vehicles
The items shown and the
mechinery and of vehicles acquire of plant and second-hand, and vehicles acquired, both new and
the amount received for items disposed of during the yer. The value of plant
and machinery acquired includes plant, etc. Which
firms produced for their own use in connection with the business covered by the return. The value of
plant, etc. acquired is the expenditure charged to plant, etc. acquired is the expenditure charged to
capital account during the year of return less any capital account during the year of return less any
discounts recelved, but including the cost of
transport and instailation. Deductible value added tax is excluded but non-deductible value added tax on motor cars acquired is included. No deduction is made for depreciation, amortization or obsolesthe year exclude amounts written-off for items scrapped.
Cost of industrial services
This Includes amounts payable to other firms for work done on materlals supplied by the establish-
ment payments for repairs and maintenance ment, payments for repairs and maintenance
(including those in respect of rented buildings) and amounts pald to other firms for contracts which and amounts pald to other firms for contracts which
have been sublet. Payments to outworkers are
excluded.

Cost of non-industrial services
This includes rent of industrial and commercial builidings, hire of plant and machinery, commercial Insurance premiums, bank charges and amounts paid
for professional services, post office services, for professional services, post office services,
transport, advertising etc. Amounts payable on royalties for the right to use patents, trademarks, copyrights etc., manufacturing and quarrying
and technical "know-how" are also included.
Gross output
In the calcula
Gross output
In the calculation of gross output the value of total sales and work done is increased by the rise
(or reduced by the fall) during the year in the (or reduced by the fall) during the year in the
value of work in progress and goods on hand for
sale

Net output
Not output
Net output a customary census measure, is
Net output, a
calculated by deducting from gross output the cost calculated by deducting from gross output the cost
of purchases (reduced by the rise, or increased by of purchases (reduced by the rise, or increased by
the fall, during the year of stocks of materials the fall, during the year of stocks of materials
etc.) and the cost of industral services received, etc.) and the cost of industrial
and where applicable, dutles etc.
Net output per head
Net output per head
The figures of net output per head are derived by
dividing the net output by the average number of dividing the net output by the average number of of
persons employed (full and part-time) on all persons employed (full and part-time) on all
activities covered by the returns, including activities covered by the returns, including
operatives, administrative, technical and clerical operatives, administrative, techical and clerical
employees and working proprietors, but excluding
outworkers.

Gross value added at factor cost
Gross value added at factor cost is calculated by
deducting from net output the cost of nondeducting from net output the cost of not
industrial services (e.g. rent of buildings, Industrial services (e.g. rent of buildings, hire
of plant and machinery, commercial insurance of plant and machinery, commercial insurance
premiums, bank charges and amounts paid for professional services, post office services, transport and advertising), rates (excluding water
rates) and the cost of licensing motor vehicles. rates) and the cost of licensing motor vehicles.
This estimate of gross value added approaches more closely than census net output to the definition of net output or value added in national accounts statistics.

Gross value added at factor cost per head
The figures of gross value added at factor
The figures of gross value added at factor cost per head are derived by dividing the gross value added
by the average number of persons employed (fuli and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working
proprletors, but excluding outworkers. Purchases
Purchases
Purchases include the cost of raw materials,
components, semi-manufactured goods and worksho
materlals; of replacement parts and consumabl tools not charged to capital account; of packaging materials of all types; of stationery and printe
matter; of fuel, electricity and water: materials to be used by the establishment or giv out to other establishments for the production
machinery or other capltal items for the est machinery or other capital items for the esta ishmentls own use; of mater ials for use by
establishment when working on goods supplied customers; and of food, etc. for any canteen overed by the establishment's return. Transfer
of goods to the establlishment from another depar of goods to the establishment from another depar
ment of the same firm not covered by establishment's return are included at a corresponding to the estimated selling va recorded by the other department. Amounts payab
to transport firms or credited to the firm's transport department for dellivery of materlals excluded, as are all purchases of machinery
plant charged to capital account. Purchases plant charged to capital account. Purchases collected separately since 1973 . The values sho exclude VAT. They include, in addition to actual purchase price, the value of packaging naterial charged to the establishment. The val
of returned goods or packaging material retur to suppliers and any trade discounts are exclude
Materials purchased duty-pald are Included at the Materials purchased duty-pald are included at
duty-paid value, less any drawback, rebate, duty-paid value, less any drawback, reba
The cost of transport is included only if
included Included of wh the purchase price in the
accounts. Imported goods are included at accounts. Imported goods are included at the
full delivered cost. if in the firm's accounts transport from docks or airport is not included the cost of goods purchased, the cost is entered
c.l.f. plus duty (if applicable). Leasing, rent c.i.f. plus duty (if applicable). Leasing
and hire purchase charges are excluded.

Sales of goods produced
Sales for the purpose
Sales for the purposes of the annual ce
means deliveries on sale of goods made by
lishments in the iishments in the United Kingdom made by Inquiry. Sales of goods made for these est
IIshments by outworkers or by other establis Iishments by outworkers or by other establishmen
from materials given out to them and sales waste prolucts are included. them and sales builing
and machinery or other caplital items produced and machinery or other caplal hitems produced regarded as sales, tor the value or included in return being that adopted in the establishments
capital asset accounts. Forward sales and cant capital asset accounts. Forward sales and cater
takings are excluded. AII sales in the per the inquiry are inciuded irrespective of when
goods were manufactured. Goods produced in
 departments not engaged in production for whic
there are separate accounts, or to anot there are separate accounts, or to to anot
establishment of the same firm not covered by return, are of the same firm not covered by
establishment as sales by the produc establishment and valued as far as possible as
they had been sold to an independent purchas
Goods transferred Goods transferred to wholesale or retail sell
organisations, for which separate
organ
kep +
The
valu The value shown for same basis. sales is the "net sell
value" defined
added added tax) charged to customers whether (excluding
exworks or dellivered basis ex-works or delivered basis, after
discounts and agents' commissions deducted. The cost of packing materials
al lowance for returnable cases is al lowance for returnable cases is included
industr les where products attract Exclise Duty industries where products attract Excise duty-paid and exclusive of duty if sold in bond exported
Work done and industrial services rendered Figures for work done represent the amount chat
for work carried out on materials supplied

Industries this heading covers a wide variety of activiles, for example, within the food sector industries - making up of garments, fur dressing and textile finishing; within printing and publishing - preparatory work on type-setting, block
making and binding. Work done is also significant making and binding. Work done is also significant
in the electrical machinery and heavy engineering industries, covering erection, installation and repair and jobbing work. Other activities within development, glass cutting and dressing and planing of timber.
Industrial services rendered include repairs and maintenance, installation work, and technical
research and studtes for other organ isations. research and studies for other organisations.
Capltal goods produced for establishments' own use
Thls Includes all work of a capltal nature carried out during the year by the establishments' own Non-industrial services rendered This includes rents recelved for commercial and Industrant bulldings, amounts charged for hiring
out plant, machinery and other goods and amounts charged to other organisations for the provision of charged
transport. It also includes amounts recelved for
the right to use patents, trademarks, copyights right to use patents, trademarks, copyrights otc.a, manufacturing and quarrying rights and tech-
nical "know-how" and revenue from such staff
tacillies as canteens. facllitles as canteens.
Goods merchanted or factored
Merchanted goods are those (excluding canteen
sales) sold without having been subjected to any nanufacturing process by the seller. Stocks and work in progress
salues and of given of stocks of goods on hand for
sals, stores and fuel of the year of return and of the change during the year, including any stooks of goods held for
nerchanting or factoring. Work in progress is lerchanting or factoring. Work in progress is
deflied as materlals which have been partially
processed by the establishment but which are not processed by the establishment but which are not
usually sold or transferred to another estab-
Ishen Uusually sold or transferred to another estab-
IIshment without further processing. The values
Include the cost Include the cost of materlals consumed and labour used, together with a margin of overhead costs and
proflts.
contractors arogress payments made to sub-
arcluded and progress payments recrived from oxcluded and progress payments
other organisatlons are not deducted.
These are amounts pald during the year to operatives and to administrative, the year to
clerical anical and
employees. cierical employees. Payments to working
propr letors, whether called salarles or not, are
excluded. proprletors, whether called salaries or not, are
excluded. The values shown include all overtime
payments, bonuses and commissions, whether paid regularly or not, and commissions, whether paid
income taduction is made for insurances, contributory fensions etc Income tax, insurances, contributory pensions etc.
The value of redundancy payments less any amounts
relmbursed eolmbursed from Government sources is included.
The value of any in The value of any payments in kind, travelling
expenses etc. Is excluded.
Remuneration pald to outworkers
The remuneration pald to outworkers (1.e. persons
employed by the establishment who do their work in
 appear on the establishment's payroll are included. Amounts pai
oxcluded.

Employers' Insurance and wel fare contributions
This Item includes employers' contribution
Thls Item includes employersi contributions to earnings related basic contributions under the

Soclal Security Act, 1973) as well as commerclal insurance premiums to provide pensions, superannuation or other retirement benefits, sickness
benefits, personal accident benefits, disablilty $a$ eneflis, personal accident benefits, disability or death benefits for employees or former
omployees or their idenendants. Contribut lons to
the running costs of canteens, soclal contres, the running costs of canteens, social centres,
thildren's and hollday homes, etc. for employees, children's and hollday homes, etc. for employees,
former employees and their dependants are also included.

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