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Report on the Census of Production

Jewellery and precious metals



A publication of the Government Statistical Service

PA396

A publication of the Government Statistical Service

Special Note for Purchasers

Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London SE1 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements for the Business Monitor series.

Government Statistical Service

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics division of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries:

Business Statistics Office Newport, Gwent NPT 1XG Newport 56111 (STD code 0633) ext 2455 Telex 497121 Answer Back BSONPT G

Report on the Census of Production 1976

Jewellery and precious metals

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Industry Business Statistics Office

London: Her Majesty's Stationery Office



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PA471 PA472	Timber Furniture and upholstery
PA473	Bedding, etc.
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PA481 PA482.1	Paper and board Cardboard boxes, cartons and fibre-board packing cases
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PA500 Construction PA601 Gas PA602 Electricity PA603 Water supply PA1002 Summary tables

PA396 JEWELLERY AND PRECIOUS METALS

e information in this report relates to establishments classified to the Jewellery and precious metals industry, minimum list heading 396 the Standard Industrial Classification (revised 1968). The activities of the industry include:-

Smelting, refining etc., gold, silver and platinum, etc.; cutting and polishing precious stones; manufacturing ornaments of gold, silver, pewter, or plated with gold, silver, etc., and manufacturing jewellery, coins and medals. The Royal Mint is included.

		in mind the note	s and definitions wh	nich commence	on page
IST OF CONT	TENTS				
Table No	Title				
1	Output and costs,	1973 - 1976		· Louis	
2	Capital expenditur	e, 1973 - 1976			
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6	Percentage analysi Kingdom establish	s of twelve-month ments employing	periods covered by 20 or more persons,	returns received 1976	from l
7	Percentage analysi	s of employees, by	/ full and part-time (employment and	d sex, 1

In interpreting the data in the tables it is essential to bear mind the notes and definitions which commence on page (iii).

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,	gross	val	lue	added	
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1

United 7 1976

TABLE 1

Output and costs, 1973 - 1976

All United Kingdom establishments classified to the industry (a)

	Unit	1973	1974	1975	1976
Enterprises (b)	Number	789	884	922	990
Establishments (b)	none and " one solor	804	898	939	1,013
Sales of goods produced	£ thousand	236,93ა	335,421	360,202	510,301
Receipts for work done and industrial services rendered	danamanas risuse "	(c)	(c)	(c)	2,237
Capital goods produced for establishments' own use	.,	98	150	948	267
Non-industrial services rendered	"	101	204	204	168
Goods merchanted or factored	"	9,402	13,272	16,879	30,329
Total sales and work done (d)	"	246,535	349,048	378,233	543,302
Increase during the year, work in progress and goods on hand for sale		8,499	9,663	10,297	13,163
Gross output	"	255,035	358,711	388,530	556,465
Purchases of materials for use in production, and backaging and fuel		185,247	260,132	266,639	416,620
Purchases of goods for merchanting or factoring		7,447	11,326	13,626	22,699
ncrease during the year, stocks of materials, stores and fuel	"	8,609	7,277	9,661	32,607
Cost of industrial services received	"	2,745	3,650	3,807	5,238
Net output	"	68,204	90,880	114,120	144,515
Fotal employment (e)	Thousands	17.3	19.4	18.3	19.1
Net output per head	£	3,950	4,681	6,247	7,558
ayments for non-industrial services					
Rents, hire of plant and machinery (f)(g)	£ thousand	635	696	832	3,035
Commercial insurance premiums	"	748	1,096	1,422	2,072
Bank charges	"	55	297	146	81
Other non-industrial services (h)	"	3,318	4,309	4,800	9,168
icensing of motor vehicles		26	33	52	49
ates, excluding water rates	"	723	1,061	1,418	1,706
Gross value added at factor cost	"	62,700	83,388	105,450	128,403
Gross value added at factor cost per head	£	3,631	4,295	5,772	6,715

(a) Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size. Satisfactory returns accounted for 50 per cent of employment within the industry.

Increase from 1973-1974 is largely attributable to improved estimates of the number of establishments with fewer than 20 employees – see notes on page (iii). (b)

(c) Included with sales of goods produced.

(d) Details of manufacturers' sales of principal products are available only for MLH 396.2 published as Business Monitor PQ396.2.

(e) Average number employed, including full and part-time employees (see table 7) and working proprietors.

(f) 1973 figures include hire of vehicles.

(g) For 1973-1975 rents of industrial and commercial buildings were not recorded separately. For 1976 the amount payable was £2,295 thousand.

(h) 1974-1976 figures include the cost of hiring goods vehicles.

PA396 TABLE 2

Capital expenditure, 1973 - 1976

All United Kingdom establishments classified to the industry (a)(b)

Wages and sharms (9, million in 19	1973	1974
Land and buildings	-	terani enal
New building work	1,668	2,015
Land and existing buildings		
Acquisitions	43	1,365
Disposals	57	38
Vehicles		
Acquisitions		
Motor cars	632	1,028)
Other vehicles	35	40)
Disposals		
Motor cars	280	339)
Other vehicles	5	060(1,500)));;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;
Plant and machinery		
Acquisitions	3,292	4,820
Disposals	59	850
Total net capital expenditure	5,270	8,041

Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size. (a) Satisfactory returns accounted for 50 per cent of employment within the industry.

(b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

TABLE 3

Stocks and work in progress, 1973 - 1976 All United Kingdom establishments classified to the industry (a)

190.0 00.03.00 0.000 10.00	1973	1974	1975	000	76
		on another normalized	Increase	n kei daraa ju' sajamutao (Value at end of year
Materials, stores and fuel	8,609	7,277	9,661	32,607	81,710
Work in progress	4,084	7,951	5,496	8,515	45,876
Goods on hand for sale	4,415	1,712	4,801	4,648	36,123
Total	17,108	16,940	19,958	45,770	163,708

Including estimates for establishments not making satisfactory returns, non-response and establishments exempt because of size. Satisfactory returns accounted for 50 per cent of employment within the industry. (a)

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£ thousand
1976
programs della
760
1,658
24
1,340
497
5,421
298
8,359

£ thousand

group (b)	Estab- lish- ments	Enter- prises (c)	Employme	ent		Wages and sa	alaries (f)		bes sets	Total sales and work done (g)	Gr
			Total (d)	Opera- tives	Others (e)	Operatives		Others (e)	d wats		
						Total	per head	Total	per head	age of form	
ning terstopper	Number	Number	Number	Number	Number	£ thousand	£	£ thousand	£	f thousand	£1
1 - 10	728	722	3,232)						212		
)						autore a		
11 - 19	122	122	1,792))	6,896	2,661	16,053	2,328	9,333	3,507	195,902	20
20 - 49	106	106	3,175))								
50 - 99	35	34	2,221)						and and the second second		
100 - 199	12	12	1,578	1,138	438	2,801	2,461	1,568	3,579	56,148	5
200 - 399	6	5	1,570	1,090	480	2,934	2,691	1,793	3,736	31,972	3
400 and over	4	3	5,554	3,353	2,201	10,333	3,082	8,006	3,637	259,280	26
									Augus		
									anna an		
									and the		
									anti ita 1937 - 1943 - Salata 1944 - Salata		
									A CONTRACTOR OF THE OWNER OF THE		
									A CONTRACTOR OF THE OWNER OF THE		
									A CONTRACTOR OF THE OWNER OF THE		
									A CONTRACTOR OF THE OWNER OF THE		
					n veitape for f northdolidates gr 7-40 75 2-319 26				A CONTRACTOR OF THE OWNER OF THE		
					in veidipe foi f nartidelideses ge 7-40 7-5 2-315 2-315 2-6 (a) yttaulori				transa Social Social Statistics	542.202	
Total	1,013	990	19,122	12,477	5,780	32,120	2,574	20,700	3,581	543,302	55
Total (a) Including en (b) Average num c) The sum of	1,013 stimates for e mber employe the figures fo	990 stablishments r ed, including fu	19,122 not making sat	12,477 tisfactory retu ne employees	5,780 Irns, non-respo (see table 7) a	32,120 nse and establis nd work ing pro	2,574 shments wit		3,581 employees.	(f) The c costs was £	ost of en of canted 593 thou of goods
Total (a) Including ea (b) Average nui (c) The sum of more than c	1,013 stimates for e	990 stablishments r ed, including fu or the size grou	19,122 not making sat	12,477 tisfactory retu ne employees	5,780 Irns, non-respo (see table 7) a	32,120 nse and establis nd work ing pro	2,574 shments wit	20,700 h fewer than 20 e	3,581 employees.	(f) The c costs was £ (g) Sales indus	ost of en of cantee 593 thou

Gross value Net capital Total stocks Gross output Net output added at and work in expenditure (h) progress at factor cost end of year Total Total per head per head £ £ thousand £ thousand thousand £ thousand £ £ thousand 200,599 63,676 6,111 (j) (j) 3,975 52,389 871 12,731 57,406 11,617 5,682(j) 7,362 68,177(j) 32,515 13,758 8,763 10,509 6,694 862 7,192 91,396 265,945 55,465 9,986 49,717 8,952 2,650 556,465 144,515 7,558 128,403 6,715 8,359 163,708

employers' contributions to national insurance, graduated pensions, other pensions and welfare schemes and the running teens, is estimated for the industry at £8,575 thousand. In addition, the remuneration of outworkers on returns received iousand.

ds produced, capital goods manufactured, buildings constructed by establishments for their own use, work done, ad non-industrial services rendered and merchanted goods.

g work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

added data relates to establishments employing 1-199.

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TABLE 5

Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1976 All United Kingdom establishments classified to the industry

Area	Total employ	rment (a)	Net cap expend	iture (b)(c)	the regio ments w	put, gross value a on from returns vith more than 8 the region (d)	received fro	m establish-
					Net out	out Gross va added at factor co	perce ost regio	loyment as a entage of total nal employme e industry
OTBALIC PT 3	Thousa	nds per cen United Kingdo		and perce United Kingd	ł	and £ thousa	nd	
Standard regions of England North	f 0.2	0.9	58	0.7	1.0 ^{10,06} 0	8,68 2,329 _	- 230,539	
Yorkshire and Humberside	1.8	9.6	547	6.6	452	379	9.6	
East Midlands	- 871 ⁰	10\$88. <u>2</u>	6 177 (f) 19 19	44 <u>-</u> 25	95.7 · 3307 <u>1</u>	8,11 2,461 _	<u>20657</u> 406	
East Anglia	0.1	0.3	16	0.2	*seese 8,76	t.et 2.661 .	207,32,615	
South East	8.0	42.0	4,271	51.1	31,889	27,644	43.6	
South West	0.6	3.0	419	5.0	*	*	*	
West Midlands	6.4	33.4	2,314	27.7	15,598	14,457	41.7	
North West	0.4	1.9	176	2.1	*	*	*	
England	17.4	91.2	7,806	93.4	*	*	*	
Wales	*		*	*	•	*	*	
Scotland	0.3	1.6	110	1.3		-	-	
Great Britain	*	*	*	*	*	*	*	
Northern Ireland	*	*	*	*	*	*	*	
Unallocated (e)	-	_	_	-	79,194	71,945	-	
United Kingdom (b)	19.1	100.0	8,359	100.0	144,515	128,403		

(a) Average number employed, including full and part-time employees (see table 7) and working proprietors.

(b) Including estimates for establishments not making satisfactory returns, non-response and establishments with fewer than 20 employees.

(c) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

Where a census return covered addresses in two or more regions an estimate was made of the net output and gross value added attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate (d) was made by assuming that net output and gross value added at each address covered by a return was proportional to employment at the address.

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(e) Unallocated net output and gross value added covering establishments with addresses in two or more regions, plus estimates for unsatisfactory returns, non-response and establishments exempt because of size.

TABLE 6

PA396

Percentage analysis of twelve-month periods covered by returns received from United Kingdom establishments employing 20 or more persons, 1976

per cent1976April (a)8.8May1.2June2.5July2.5August1.2September3.8October0.0November1.2December43.81977January6.2February3.8March (b)25.0	Account	ting year ended	Percentage of to	tal returns received
May 1.2 June 2.5 July 2.5 August 1.2 September 3.8 October 0.0 November 1.2 December 43.8 1977 January 6.2 February 3.8		abathu here to boi st	per cent	Star Child Man and
June 2.5 July 2.5 August 1.2 September 3.8 October 0.0 November 1.2 December 43.8 1977 January 6.2 February 3.8	1976	April (a)	8.8	
July2.5August1.2September3.8October0.0November1.2December43.81977JanuaryFebruary3.8		Мау	1.2	
July 2.5 August 1.2 September 3.8 October 0.0 November 1.2 December 43.8 1977 January 6.2 February 3.8		June	2.5	
August1.2September3.8October0.0November1.2December43.81977JanuaryFebruary3.8				
September3.8October0.0November1.2December43.81977JanuaryFebruary3.8		July	2.5	
October0.0November1.2December43.81977JanuaryFebruary3.8		August	1.2	
October0.0November1.2December43.81977JanuaryFebruary3.8		September	3.8	
October0.0November1.2December43.81977JanuaryFebruary6.2February3.8				
1977 January 6.2 February 3.8		October		
1977 January 6.2 February 3.8		November	1.2	
February 3.8		December	43.8	
February 3.8				
	1977	January	6.2	
March (b) 25.0		February	3.8	
		March (b)	25.0	
			The second state of the second	

(a) From 6th April.

(b) Including returns made for twelve-month period ended 1st to 5th April 1977.

TABLE 7

Percentage analysis of employees, by full and part-time employment and sex, 1976(a)

Sex	Full-time	Part-time
THE PARTY OF THE P	per cent	per cent
Male	62	2
Female	27	9

(a) The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at end June, 1976.

Produced in Wales by Her Majesty's Stationery Office Reprographic Unit, Cardiff Dd. 597332 K5 Cdf 92 5/79

Percentage	centage of total number employed				
per cent	The second s				
6.2					
0.4					
0.8					
0.8					
0.3					
3.4					
0.0					
0.5					
30.2					
3.0					
1.2					
53.3					

per	cent			
64				
36				

Source: Department of Employment

Notes

These notes give the main information needed for interpreting the figures in the industry Business Monitors: more detailed information about the census is given in a separate Business Monitor -PA1001 (Introductory Notes) of the Report on the Census of Production, 1976.

GENERAL INFORMATION

Changes made for 1976

The Census for 1976 is in line with similar inquiries being conducted in other member countries of the European Economic Communities. There was a small number of changes in the scope of the industry reports compared with 1975. These include separate headings for:

Sales of goods produced

Receipts for work done and industrial services rendered

Amounts paid for hire of plant and machinery Amounts paid for rent of industrial and

commercial buildings Specific changes are explained in the introductions to the industry reports or by footnotes to the tables.

Suppression of information relating to individual undertakings

Section 9(5)(b) of the Statistics of Trade Act 1947 states - "The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained under the foregoing provisions of this Act in compiling any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or delivered; so, however, that before disclosing any such total the competent authority shall have regard to any representations made to them by any person who alleges that the disclosure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed."

If a figure involved disclosure the contributor concerned was sometimes asked to give permission for its publication. In the majority of cases permission was given. When it was refused and where contributors were not approached the figure has been suppressed, either by combining it with other figures, or as in the regional tables, by omitting the figure altogether.

Symbols used

The following symbols are used throughout the PA series of Business Monitors:

- .. not available
- nil or less than half the final digit shown figures cannot be shown owing to the risk of
- disclosing information about individual enterprises
- R revised

Rounding of figures

Figures in the tables have, where necessary, been rounded to the nearest final digit. Where figures have been so rounded, the sum of the constituent items may not always agree exactly with the total shown .

Industrial classification

The United Kingdom Standard Industrial Classification (SIC) was first issued in 1948 and was subsequently revised in 1958 and 1968. It exists to promote uniformity and comparability in the official statistics of the United Kingdom. The general principles followed are those of the International Standard Industrial Classification of all Economic Activities of the United Nations Statistical Office but the United Kingdom SIC reflects the organisation and structure of industry and trade as it exists in the United Kingdom. The SIC is a classification by activity and is not a commodity classification. However, an index of all commodity headings for which sales data are provided in the Quarterly Business Monitors, is published in Business Monitor P01000.

Statistical units

The statistical unit for the purpose of the Census is the establishment which is defined in the SIC as the smallest unit which can provide the information normally required for an economic census, for example, employment, expenses, turnover, capital formation. Usually the principal activities carried on in an establishment fall within a single heading of the classification (e.g. steel making or sugar refining). Typically the establishment embraces all the activities carried on at a single address e.g. a farm, a mine or a factory, including those which are ancillary to the principal activities. Frequently distinct activities characteristic of different industries are carried on at one address, but normally these are not classified separately and the whole establishment is classified according to the main activity. If, however, the required range of data can be provided for each activity, each is taken to constitute a separate establishment. Sometimes activities which are conducted as a single business are carried on at a number of addresses, Where this is so, businesses are asked to provide the full range of separate information in respect of each address; whether or not the activities are different. Their activities may, however, be integrated to such an extent that they constitute a single establishment. In the latter case the establishment is defined to cover the combined activities at these addresses (termed local units). Separate figures are obtained of employment and net capital expenditure at each unit in order to compile regional tables.

Efforts are made by the Business Statistics Office to ensure, by negotiating with respondents, that the return from an establishment does not cover local units or addresses in more than one of the countries of the United Kingdom.

Further information about the statistical unit appeared in an article "The statistical unit in business inquiries" in Statistical News No.13 May 1971.

Establishments are asked to exclude from their returns particulars relating to any department not engaged in production e.g. merchanting, transport, warehousing, for which they keep a separate set of accounts. Transfers of goods produced to such departments are treated as sales and respondents are asked to value them as far as possible as if sold to an independent purchaser. Where separate accounts are not kept they are asked to include details of all these activities in their return. Particulars relating to head offices mainly engaged in the administration of the production units within the scope of the census were included. Where more than one return was made the information in respect of the head office was apportioned among them.

For certain purposes in the annual censuses of

production (especially the enterprise analyses of Business Monitor PA1002) related establishments are combined. For these purposes an enterprise group may be defined as a business consisting of either a single establishment or two or more establishments under common ownership or control. Bringing together establishments into enterprise groups is also necessary for the purpose of ensuring that there will be no disclosure of the activities of any one enterprise group. Information about the relationship of establishments, the changing structure of groups of companies and about common ownership links is obtained from many sources, including the Stock Exchange Year Book, company reports, press reports and information supplied by individual establishments.

THE REGISTER

The register permits a questionnaire to be sent direct to the reporting establishment on which the latter can include information relating to all the manufacturing (or local) units which it comprises.

The inquiries provide a major source of information for keeping the register continuously up-to-date and act as a check on its detail and structure. For the establishments on the register making returns to the quarterly inquiries, the industrial classification is derived from an analysis of their sales of commodities and is reviewed annually. Employment data are entered on the register from returns to the annual census of production. In cases where an establishment does not make a return to these inquiries the employment data are based on information provided by the Department of Employment from the annual censuses of employment.

Establishments with 20 or more employees are included in the censuses each year and the information they supply to the census is supplemented by the returns that those with 25 or more employees provide to the quarterly inquiries. Information about establishments with fewer than 20 employees in most industries is less securely based, but increasing use has been made of data on these small establishments supplied by the Department of Employment. One benefit of using this information is an improvement in the estimates of the number of smaller establishments and enterprises, but there is little effect on other aggregates (e.g. employment, output, net capital expenditure).

Coverage

A return was required in the 1976 Census from each establishment with 20 or more employees. Each establishment is classified to an industry, as defined in the SIC, whose principal products form the major part of the establishment's sales.

Regions

The regions defined in Table 5 take account of the boundary changes arising out of the Local Government Act 1972 and the Local Government Act (Scotland) 1973. These changes came into effect in April 1974 in England and Wales and May 1975 in Scotland.

TERMS USED IN THE CENSUS REPORT

Average number employed

Establishments were required to state the number of persons on the payroll on average during the year of return, whether full-time or part-time employees. Separate figures were required for:

- (a) administrative, technical and clerical employees
- (b) all other employees (operatives)

Averages could be calculated from the figures relating to the last week of each calendar month. Establishments were also required to state the

Working proprietors These include all persons regarded as "selfemployed" for national insurance purposes and members of their families who worked in the business without receiving a wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

Employees office employees. are excluded.

Capital expenditure Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included. Establishments were asked not to deduct from the value of capital expenditure amounts received or expected to be received in grants or allowances from the Government or any statutory body or local authority. Establishments with 100 or more employees were asked to include a total net capital expenditure figure for each calendar year.

(a) New building work This represents the cost incurred during the year of new building and other constructional work to be used in connection with the business covered by the return. The value is that charged to capital account during the year of return; it includes expenditure on new buildings and on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include legal charges, stamp duties, agents' commissions, etc.

(b) Land and existing buildings The items shown are the capital cost of freeholds purchased and the capital cost or premium payable for leaseholds acquired (excluding the value of assets acquired in taking over an existing business), and the amounts receivable for freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during the year. The value of plant and machinery acquired includes plant, etc. which

number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishment) are excluded. The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

Administrative, technical and clerical employees include directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research and design employees (other than operatives); draughtsmen, editorial staff, advertising staff, travellers and all

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include operatives employed in power stations, transport (including roundsmen), canteens. warehouses, stores, shops and inspectors, maintenance workers and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included, but outworkers

firms produced for their own use in connection with the business covered by the return. The value of plant, etc. acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. Deductible value added tax is excluded but non-deductible value added tax on motor cars acquired is included. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written-off for items scrapped.

Cost of industrial services

This includes amounts payable to other firms for work done on materials supplied by the establishpayments for repairs and maintenance (including those in respect of rented buildings) and amounts paid to other firms for contracts which have been sublet. Payments to outworkers are excluded.

Cost of non-industrial services

This includes rent of industrial and commercial buildings, hire of plant and machinery, commercial insurance premiums, bank charges and amounts paid for professional services, post office services, transport, advertising etc. Amounts payable on rovalties for the right to use patents, trademarks, copyrights etc., manufacturing and quarrying rights and technical "know-how" are also included.

Gross output

In the calculation of gross output the value of total sales and work done is increased by the rise (or reduced by the fall) during the year in the value of work in progress and goods on hand for sale.

Net output

Net output, a customary census measure, is calculated by deducting from gross output the cost of purchases (reduced by the rise, or increased by the fall, during the year of stocks of materials etc.) and the cost of industrial services received, and where applicable, duties etc.

Net output per head

The figures of net output per head are derived by dividing the net output by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

Gross value added at factor cost

Gross value added at factor cost is calculated by deducting from net output the cost of non-Industrial services (e.g. rent of buildings, hire of plant and machinery, commercial insurance premiums, bank charges and amounts paid for professional services, post office services, transport and advertising), rates (excluding water rates) and the cost of licensing motor vehicles. This estimate of gross value added approaches more closely than census net output to the definition of net output or value added in national accounts statistics.

Gross value added at factor cost per head

The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

Purchases

Purchases include the cost of raw materials,

components, semi-manufactured goods and workshop materials; of replacement parts and consumable tools not charged to capital account; of packaging materials of all types; of stationery and printed matter; of fuel, electricity and water; of materials to be used by the establishment or given out to other establishments for the production of machinery or other capital items for the establishment's own use; of materials for use by the establishment when working on goods supplied by customers; and of food, etc. for any canteen covered by the establishment's return. Transfers of goods to the establishment from another department of the same firm not covered by the establishment's return are included at a cost corresponding to the estimated selling value recorded by the other department. Amounts payable to transport firms or credited to the firm's own transport department for delivery of materials are excluded, as are all purchases of machinery and plant charged to capital account. Purchases of goods for merchanting or factoring have been collected separately since 1973. The values shown exclude VAT. They include, in addition to the actual purchase price, the value of packaging material charged to the establishment. The value of returned goods or packaging material returned to suppliers and any trade discounts are excluded. Materials purchased duty-paid are included at their duty-paid value, less any drawback, rebate, etc. It is The cost of transport is included only if included with the purchase price in the firm's accounts. Imported goods are included at their full delivered cost. If in the firm's accounts the transport from docks or airport is not included in the cost of goods purchased, the cost is entered at c.i.f. plus duty (if applicable). Leasing, renting and hire purchase charges are excluded.

Sales of goods produced

Sales for the purposes of the annual censuses means deliveries on sale of goods made by establishments in the United Kingdom covered by the inquiry. Sales of goods made for these establishments by outworkers or by other establishments from materials given out to them and sales of waste products are included. New building work and machinery or other capital items produced by establishments for hiring out or leasing are regarded as sales, the value included in the return being that adopted in the establishments! capital asset accounts. Forward sales and canteen takings are excluded. All sales in the period of the inquiry are included irrespective of when the goods were manufactured. Goods produced in one establishment and transferred either to ancillary departments not engaged in production for which there are separate accounts, or to another establishment of the same firm not covered by the establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations, for which separate accounts are kept are valued on the same basis. The value shown for sales is the "net selling

value" defined as the amount (excluding value added tax) charged to customers whether on an ex-works or delivered basis, after any trade discounts and agents' commissions have been The cost of packing materials less deducted. allowance for returnable cases is included. industries where products attract Excise Duty the value stated is usually inclusive of duty if sold duty-paid and exclusive of duty if sold in bond or exported.

Work done and industrial services rendered

Figures for work done represent the amount charged for work carried out on materials supplied by a customer and include repair work. Within certain

Industries this heading covers a wide variety of activities, for example, within the food sector butter packed on commission; within the textile industries - making up of garments, fur dressing and textile finishing; within printing and publishing - preparatory work on type-setting, block making and binding. Work done is also significant in the electrical machinery and heavy engineering industries, covering erection, installation and repair and jobbing work. Other activities within this heading include exploration work, research and development, glass cutting and dressing and planing of timber.

Industrial services rendered include repairs and maintenance, installation work, and technical research and studies for other organisations.

Capital goods produced for establishments' own use This includes all work of a capital nature carried out during the year by the establishments' own staff for their own use.

Non-industrial services rendered

This includes rents received for commercial and industrial buildings, amounts charged for hiring out plant, machinery and other goods and amounts charged to other organisations for the provision of transport. It also includes amounts received for the right to use patents, trademarks, copyrights etc., manufacturing and quarrying rights and technical "know-how" and revenue from such staff facilities as canteens.

Goods merchanted or factored

Merchanted goods are those (excluding canteen sales) sold without having been subjected to any manufacturing process by the seller.

Stocks and work in progress Values are given of stocks of goods on hand for sale and of materials, stores and fuel, at the end of the year of return and of the change during the year, including any stocks of goods held for merchanting or factoring. Work in progress is defined as materials which have been partially processed by the establishment but which are not usually sold or transferred to another establishment without further processing. The values include the cost of materials consumed and labour used, together with a margin of overhead costs and profits. Progress payments made to subcontractors are excluded and progress payments received from other organisations are not deducted.

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions etc. The value of redundancy payments less any amounts reimbursed from Government sources is included. The value of any payments in kind, travelling expenses etc. is excluded.

Remuneration paid to outworkers

The remuneration paid to outworkers (i.e. persons employed by the establishment who do their work in their own homes) is generally on a piece-work basis. Only amounts paid to outworkers whose names appear on the establishment's payroll are included. Amounts paid to outworkers by sub-contractors are excluded.

Employers' insurance and welfare contributions This item includes employers' contributions to national insurance and graduated pensions (and/or earnings related basic contributions under the

Social Security Act, 1973) as well as commercial insurance premiums to provide pensions, superannuation or other retirement benefits, sickness benefits, personal accident benefits, disability or death benefits for employees or former employees or their dependants. Contributions to the running costs of canteens, social centres, children's and holiday homes, etc. for employees, former employees and their dependants are also included.

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