1976

Business Statistics Office

Business Monitor

Report on the Census of Production

Electricity



HMSO



A publication of the Government Statistical Service

Special Note for Purchasers

Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London SE1 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements for the Business Monitor series.

Government Statistical Service

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics division of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

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PA602

Business Monitor

A publication of the Government Statistical Service

Report on the Census of Production 1976

Electricity

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Industry Business Statistics Office

London: Her Majesty's Stationery Office

Stone and slate quarrying and mining Chalk, clay, sand and gravel extraction

Miscellaneous mining and quarrying

Bacon curing, meat and fish products

Vegetable and animal oils and fats

Coke ovens and manufactured fuel

Pharmaceutical chemicals and preparations

Cocoa, chocolate and sugar confectionery

Petroleum and natural gas

Milk and milk products

Bread and flour confectionery

Fruit and vegetable products

Animal and poultry foods

PA229.2 Starch and miscellaneous foods

Brewing and malting

PA239.2 British wines, cider and perry

Mineral oil refining

Inorganic chemicals

Toilet preparations

Soap and detergents

Dyestuffs and pigments

PA279.2 Formulated adhesives, gelatine, etc.

PA279.6 Surgical bandages, etc. PA279.7 Photographic chemical materials

Iron and steel (general)

Miscellaneous base metals

Metal-working machine tools

PA333.3 Compressors and fluid power equipment

Textile machinery and accessories

Mechanical handling equipment

PA339.5 Scales and weighing machinery and portable

Aluminium and aluminium alloys

Copper, brass and other copper alloys

Agricultural machinery (except tractors)

Construction and earth-moving equipment

PA339.2 Printing, bookbinding and paper goods machinery PA339.3 Refrigerating machinery, space-heating,

ventilating and air-conditioning equipment

Electrical appliances primarily for domestic use

synthetic rubber

PA279.3 Explosives and fireworks

PA279.4 Formulated pesticides, etc.

Fertilizers

Steel tubes

Iron castings, etc.

Industrial engines

Office machinery

PA339.1 Mining machinery

Polishes

PA279.5 Printing ink

PA239.1 Spirit distilling and compounding

Lubricating oils and greases

Coal mining

Grain milling

Riscuits

Sugar

Margarine

Soft drinks

Tobacco

PA271.2 Organic chemicals

Paint

PA271.3 Miscellaneous chemicals

PA101

PA102 PA 104

PA109

PA212

PA213

PA215

PA216

PA218

PA219

PA221

PA229.1

PA232

PA240

PA261

PA 263

PA271.1

PA272

PA273

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PA337

PA338

PA341

PA342

PA333.1 Pumps

PA333.2 Valves

PA279.1

PA369.1	Electrical equipment for motor vehicles, cycles
	and aircraft

	and an orare	
PA369.2	Primary and secondary batteries	
PA369.4	Electric lamps, electric light fittings, wiring	
	accessories, etc.	
PA370	Shipbuilding and marine engineering	
PA380	Wheeled tractor manufacturing	

PA381 1 Motor vehicle manufacturing Trailers, caravans and freight containers PA382 Motor cycle, tricycle and pedal cycle manufacturing

PA383 Aerospace equipment manufacturing and repairing PA384 Locomotives, railway track equipment, railway carriages,

PARAN Engineers' small tools and gauges PA391 Hand tools and implements

PA392 Cutlery, spoons, forks and plated tableware, etc.

PA393 Bolts, nuts, screws, rivets, etc. Wire and wire manufactures PA394 PA395 Cans and metal boxes PA396 Jewellery and precious metals Metal furniture PA399.1 PA399.5 Drop forgings, etc.

PA399.6 Metal hollow ware PA399.8 Miscellaneous metal manufacture PA411 Production of man-made fibres

Spinning and doubling on the cotton and flax systems Weaving of cotton, linen and man-made fibres PA412

PA414 Woollen and worsted PA415 Jute

Rope, twine and net PA417.1 Hosiery and other knitted goods

PA417.2 Warp knitting PA418 Lace Synthetic resins and plastics materials and

PA419 Carpets PA421 Narrow fabrics

Household textiles and handkerchiefs

PA422.2 Canvas goods and sacks and other made-up textiles PA423 Textile finishing

PA429.1 Asbestos PA429.2 Miscellaneous textile industries

PA431 Leather (tanning and dressing) and fellmongery

PA432 Leather goods

PA433 Fur

PA441 Weatherproof outerwear PA442 Men's and boys' tailored outerwear PA443

Women's and girls' tailored outerwear PA444 Overalls and men's shirts, underwear, etc. PA445 Dresses, lingerie, infants' wear, etc.

PA446 Hats, caps and millinery PA449 1

Corsets and miscellaneous dress industries PA449.2 Gloves

Footwear Refractory goods PA450 PA461.1

PA461.2 Building bricks and non-refractory goods PA462 Pottery

PA463 Glass PA464 Cement

PA469 1 Abrasives PA469.2 Miscellaneous building materials and mineral products PA471 Timber

PA472 Furniture and upholstery PA473 Bedding, etc.

PA474 Shop and office fitting PA475 Wooden containers and baskets

PA479 Miscellaneous wood and cork manufactures PA481

PA482.1 Cardboard boxes, cartons and fibre-board packing cases PA482.2 Packaging products of paper and associated materials PA339.7 Food and drink processing machinery and packaging and bottling machinery
PA339.9 Miscellaneous (non-electrical) machinery PA483 Manufactured stationery

Industrial (including process) plant and steelwork PA484.1 Wallcoverings PA484.2 Miscellaneous manufactures of paper and board Ordnance and small arms PA485 Printing, publishing of newspapers and periodicals

Ball, roller, plain and other bearings PA349.2 Precision chains and other mechanical engineering PA489 General printing and publishing PA351 PA491 Photographic and document copying equipment Rubber PA352 Watches and clocks PA492 Linoleum, plastics floor-covering, leathercloth, etc.

PA353 Surgical instruments and appliances PA493 Brushes and brooms Toys, games and children's carriages PA354 Scientific and industrial instruments and systems PA494.1 PA361 Electrical machinery PA494.3 Sports equipment

Insulated wires and cables PA362 PA495 Miscellaneous stationers' goods PA363 Telegraph and telephone apparatus and PA496 Plastics products

PA499 Musical instruments PA364 Radio and electronic components PA499.2 Miscellaneous manufacturing industries PA365.1 Gramophone records and tape recordings PA500 Construction

PA365.2 Broadcast receiving and sound reproducing PA601 equipment PA602 Flectricity Electronic computers PA603 Water supply PA367 Radio, radar and electronic capital goods Summary tables PA1002 PA368

PA602 ELECTRICITY

The information in this report relates to establishments classified to the Electricity industry, minimum list heading 602 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

The production and distribution of electricity for public supply. Construction work carried out by employees of electricity undertakings is included. Establishments producing electricity, for railway and trolly-bus operation are also included, as are 'district heating' and electricity showrooms. Establishments (other than those of railway and trolley-bus undertakings) producing electricity primarily for their own use are excluded, and are included in the industries covering the major output of the parent works.

The tables for 1973 have been compiled from returns made to the Department of Energy. One generating station of a transport undertaking submitted figures for the calendar years 1973, 1974, 1975 and 1976 otherwise all figures 1973, 1974, 1975 and 1976 relate to the year ended 31 March 1973, 1974, 1975 and 1976 respectively.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

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PA602

Output and costs, 1973-1976
All United Kingdom undertakings classified to the industry

	Unit	1973	1974	1975	1976
Number of generating stations	Number	273	266	266	237
Electricity etc; sold (a)	£ thousand	2,132,168	2,931,833	3,893,170	4,210,580
Receipts for work done and industrial services rendered	olldon Asabula	(b)	(b)	(b)	427,371
Capital goods produced for undertakings' own use	wand from the decided and the control of the contro	99,538	112,294	127,994	143,408
Non-industrial services rendered	n easie	5,773	7,968	10,869	12,534
Goods merchanted or factored	n sassa	134,573	143,105	146,903	(b)
Total sales and work done (c)	# PASOS C	2,372,053	3,195,200	4,178,936	4,793,893
Increase during the year, work in progress and goods on hand for sale (d)	of states of	6,304	7,386	-2,061	3,255
Gross output	n 2200	2,378,357	3,202,586	4,176,875	4,797,148
Purchases of materials for use in production, and packaging and fuel	n 20010	969,474	1,788,676	2,158,413	2,273,071
Purchases of goods for merchanting or factoring (e)	off bein hit he	94.087	(f)	102,047	22,162
Increase during the year, stocks of materials, stores and fuel	n	-2,691	153,099	161,399	
Cost of industrial services received	n .	104,898	158,995		110,491
Net output		1,207,207	1,408,014	1,911,032	199,993 2,412,413
Net output per head	£	6,158	7,158	9,780	13,264
Payments for non-industrial services	II AAAAAA		.,.,,	2,700	13,204
Rents, hire of plant and machinery (g)(h)	£ thousand	6,648	8,642	10,631	15,605
Commercial insurance premiums	n salas	9,806	11,749	14,852	16,481
Bank charges	H STANTAGE IN	1,130	1,146	1,512	1,455
Other non-industrial services (j)	# 94449.2 C	27,909	37,132	45,771	57,392
licensing of motor vehicles	" 22.451	2,686	1,773	2,236	2,346
Rates, excluding water rates	n PASS 2 2	72,754	106,663	128,738	155,640
Gross value added at factor cost	W 2000	1,086,274	1,240,909	1,707,292	2,163,493
Gross value added at factor cost per head	£	5,541	6,309	8,737	11,895
Fotal employment (k)	Number	196,055	196,913	195,421	181,883
Operatives	H 3 A 2 3 A	109,438	110,220	107,911	101,901
Others (I)	PAGE 1	86,617	86,693	87,510	79,982
lages and salaries (m)			00,033	07,510	79,902
Operatives	£ thousand	218,592	269,818	335,963	351,576
Others (I)	n Marie	189,061	252,631	327,030	342,171
ages and salaries per head		Tec ver free in	ong it Mov	ene sanct	272,171
Operatives	£	1,997	2,448	3,113	3,450
Others (1)	aust the standard for fil	2,183	2,914	3,737	4,278

- (a) Including sales of electricity, by-products and waste products, and meter rents received.
- (b) Included in electricity etc; sold.
- (c) Details of undertakings' sales of principal products are published regularly in Business Monitor PQ602.
- (d) Work in progress not recorded for 1976.
- (e) 1976 figures do not include goods handled through showrooms.
- (f) Included in purchases of materials for use in production and packaging and fuel.
- (g) 1973 figures include hire of vehicles.
- (h) For 1973-1975 rents of industrial and commercial buildings were not recorded separately. For 1976 the amount payable was $\pounds 6,588$ thousand.
- (j) 1974-1976 figures include the cost of hiring goods vehicles.
- (k) Average number employed, including full and part-time employees (see table 7) but excluding showroom employees.
- (I) Administrative, technical and clerical employees.
- (m) Another important component of labour costs, employers' national insurance contributions, graduated pensions, contributions to other pensions and welfare schemes and the runing costs of canteens, is estimated for the industry at £147,519 thousand for 1976.

PA602

Capital Expenditure, 1973-1976 All United Kingdom undertakings classified to the industry (a)

ATT Offices Kingdom under rakings crassified	pong stass bins at:	suborg-yd , ytig	intoels of electric	£ thousand
	1973	1974	1975	1976
Land and buildings	sweetou oviq t oo	ilaning to ben 273	of undertakings to 888 - 888	elle led or Soaca reg
New building work	91,707	125,852	188,568	214,839
Land and existing buildings				
Acquisitions	4,572	7,523	4,621	4,745
Disposals	8,599	5,483	5,348	3,163
Vehicles of asylaterades betraces for areas				
Acquisitions				
Motor cars	921	1,696		1974-19
Other vehicles	5,036	11,250	12,252	12,212
Disposals	mpleyees.			
Motor cars structions same west transfer	249	312		nostrona, una
Other vehicles	607	754	1,572	1,635
Plant and machinery				
Acquisitions	403,538	477,285	613,363	659,303
Disposals	4,807	3,369	3,823	6,920
Nuclear fuel				
Acquisitions	10,265	15,492	19,704	12,464
Disposals	-	1,207,207 =	,608,044 1,9 Ft,032	2,412,417
Total net capital expenditure	501,779	629,180	827,765	891,845

(a) Capital expenditure in respect of units where production had not commenced before the end of the year, is included.

(b) Including meters, mains and services and railway sidings owned by electricity undertakings.

TABLE 3

Stocks and work in progress, 1973-1976
All United Kingdom undertakings classified to the industry

o the madsh y	195 019		£	thousand
1973	1974	1975	19	76
	<u> </u>	36,693	W2_536_	70.000
	Inci	rease	en	Value at d of year
£ mo <u>ccess</u>	218,502	250,818	375,865	1944 1998
-2,691	153,100	161,399	110,491	653,354
1,753	3,497	-1,455	(a)	(a)
4,551	3,889	-606	3,255	12,368
3,613	160,486	159,338	113,746	665,722
	-2,691 1,753 4,551	1973 1974 Incr -2,691 153,100 1,753 3,497 4,551 3,889	Increase -2,691 153,100 161,399 1,753 3,497 -1,455 4,551 3,889 -606	1973 1974 1975 19 Increase end -2,691 153,100 161,399 110,491 1,753 3,497 -1,455 (a) 4,551 3,889 -606 3,255

(a) Not recorded for 1976.

Distribution of employment, net capital expenditure, net output and gross value added at factor cost, by country, 1976

All United Kingdom undertakings classified to the industry

Country	Average number employed (a)		Net capital expenditure (b)		Net output	Gross value at factor cost		
	Number	per cent of United Kingdom	£'000	per cent of United Kingdom	£'000	per cent of United Kingdom	£'000	per cent of United Kingdom
England	147,085	80.9	633,162	71.0	1,968,136	81.6	1,758,552	81.3
Wales	10,849	6.0	62,564	7.0	84,693	3.5	68 ,490	3.2
Scotland	17,131	9.4	129,932	14.6	293,379	12.2	274,943	12.7
Great Britain	175,065	96.3	825,658	92.6	2,346,208	97.3	2,101,985	97.2
Northern Ireland	6,818	3.7	66,187	7.4	66,205	2.7	61,508	2.8
United Kingdom	181,883	100.0	891,845	100.0	2,412,413	100.0	2,163,493	100.0

(a) Average number employed, including full and part-time employees (see table 7), but excluding show-room employees.

(b) New building work plus acquisitions less disposals of land and existing buildings, vehicles, plant and machinery and nuclear fuel.

Percentage analysis of employees, by full and part-time employment and sex, 1976 (a)

Sex	Full-time	Part-time	All employees	
ross value attached	per cent	per cent	per cent	
Male crack water 10008 fo theo best bulls it in as mobgaria	81 A traced 000°3 to these bet Indianopal X	to these beting 4,55% motion?	to take best of a second of the second of th	
Female	14	4	18	
	1,968,136 81,66 1			

Source: Department of Employment

(a) The percentages relate to the numbers employed in the United Kingdom at June, 1976.

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These notes give the main information needed for interpreting the figures in the industry Business Monitors: more detailed information about the census is given in a separate Business Monitor - PA1001 (Introductory Notes) of the Report on the Census of Production, 1976.

GENERAL INFORMATION

Changes made for 1976

The Census for 1976 is in line with similar inquiries being conducted in other member countries of the European Economic Communities. There was a small number of changes in the scope of the industry reports compared with 1975. These include separate headings for:

Sales of goods produced

Receipts for work done and industrial services rendered

Amounts paid for hire of plant and machinery Amounts paid for rent of industrial and

commercial buildings Specific changes are explained in the introductions to the industry reports or by footnotes to the tables.

Suppression of information relating to individual undertakings

Section 9(5)(b) of the Statistics of Trade Act 1947 states - "The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained under the foregoing provisions of this Act -

in compiling any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or delivered; so, however, that before disclosing any such total the competent authority shall have regard to any representations made to them by any person who alleges that the disclosure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed."

If a figure involved disclosure the contributor concerned was sometimes asked to give permission for its publication. In the majority of cases permission was given. When it was refused and where contributors were not approached the figure has been suppressed, either by combining it with other figures, or as in the regional tables, by omitting the figure altogether.

Symbols used
The following symbols are used throughout the PA
series of Business Monitors:

.. not available

nil or less than half the final digit shown
 * figures cannot be shown owing to the risk of disclosing information about individual undertakings

R revised

Rounding of figures
Figures in the tables have, where necessary, been
rounded to the nearest final digit. Where figures
have been so rounded, the sum of the constituent
items may not always agree exactly with the total
shown.

Industrial classification Standard Industrial United Kingdom Classification (SIC) was first issued in 1948 and was subsequently revised in 1958 and 1968. It exists to promote uniformity and comparability in the official statistics of the United Kingdom. The general principles followed are those of the International Standard Industrial Classification of all Economic Activities of the United Nations Statistical Office but the United Kingdom SIC reflects the organisation and structure of industry and trade as it exists in the United Kingdom. The SIC is a classification by activity and is not a commodity classification. However, an index of all commodity headings for which sales data are provided in the Quarterly Business Monitors, is published in Business Monitor P01000.

HE REGISTER

The register permits a questionnaire to be sent direct to the reporting establishment/undertaking on which the latter can include information relating to all the manufacturing (or local) units which it comprises.

The inquiries provide a major source of information for keeping the register continuously up-to-date and act as a check on its detail and and structure. For the establishments/undertakings on the register making returns to the quarterly inquiries, the industrial classification is derived from an analysis of their sales of commodities and is reviewed annually. Employment data are entered on the register from returns to the annual census of production. In cases where an establishment/undertaking does not make a return to these inquiries the employment data are based on information provided by the Department of Employment from the annual censuses of employment. Establishments/undertakings with 20 or employees are included in the censuses each year and the information they supply to the census is supplemented by the returns that those with 25 or more employees provide to the quarterly inquiries. Information about establishments/undertakings with fewer than 20 employees in most industries is less securely based, but increasing use has been made of data on these small establishments/undertakings supplied by the Department of Employment. One benefit of using this information is an improvement in the estimates of the number of smaller establishments/undertakings, but there is little effect on other aggregates (e.g. employment, output, net capital expenditure).

Coverage

A return was required in the 1976 Census from each establishment/undertaking with 20 or more employees. Each establishment/undertaking is classified to an industry, as defined in the SIC, whose principal products form the major part of the establishment's/undertaking's sales.

TERMS USED IN THE CENSUS REPORT

Average number employed Undertakings were required to state the number of persons on the payroll on average during the year of return, whether full-time or part-time employees. Separate figures were required for:

(a) Administrative, technical and clerical employees

(b) All other employees (operatives)

Averages could be calculated from the figures relating to the last week of each calendar month. The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

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Administrative, technical and clerical employees include directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research and design employees (other than operatives); draughtsmen, editorial staff, advertising staff, travellers and all office employees.

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include operatives employed in power stations, transport (including roundsmen), warehouses, stores, shops and canteens, inspectors, maintenance workers and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included.

Capital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included. Undertakings were asked not to deduct from the value of capital expenditure amounts received or expected to be received in grants or allowances from the Government or any statutory body or local authority. Undertakings with 100 or more employees were asked to include a total net capital expenditure figure for each calendar year.

(a) New building work

This represents the cost incurred during the year of new building and other constructional work to be used in connection with the business covered by the return. The value is that charged to capital account during the year of return; it includes expenditure on new buildings and on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the undertaking's own staff and the cost of any newly constructed buildings purchased. Figures shown include legal charges, stamp duties, agents' commissions, etc.

(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost or premium payable for leaseholds acquired (excluding the value of assets acquired in taking over an existing business), and the amounts receivable for freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during the year. The value of plant and machinery acquired includes plant, etc. which firms produced for their own use in connection with the business covered by the return. The value of plant, etc. acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. Deductible value added tax is excluded but non-deductible value added tax on motor cars acquired is included. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written-off for items scrapped.

Cost of industrial services

This includes amounts payable to other firms for work done on materials supplied by the undertaking, payments for repairs and maintenance (including those in respect of rented buildings) and amounts paid to other firms for contracts which have been sublet.

Cost of non-industrial services

This includes rent of industrial and commercial buildings, hire of plant and machinery, commercial insurance premiums, bank charges and amounts paid

for professional services, post office services, transport, advertising etc. Amounts payable on royalties for the right to use patents, trademarks, copyrights etc, manufacturing and quarrying rights and technical "know-how" are also included.

Gross output

In the calculation of gross output the value of total sales and work done is increased by the rise (or reduced by the fall) during the year in the value of work in progress and goods on hand for sale.

Net output

Net output, a customary census measure, is calculated by deducting from gross output the cost of purchases (reduced by the rise, or increased by the fall, during the year of stocks of materials etc.) and the cost of industrial services received, and where applicable, duties etc.

Net output per head

The figures of net output per head are derived by dividing the net output by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees.

Gross value added at factor cost

Gross value added at factor cost is calculated by deducting from net output the cost of non-industrial services (eg rent of buildings, hire of plant and machinery, commercial insurance premiums, bank charges and amounts paid for professional services, post office services, transport and advertising), rates (excluding water rates) and the cost of licensing motor vehicles. This estimate of gross value added approaches more closely than census net output to the definition of net output or value added in national accounts statistics.

Gross value added at factor cost per head The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative technical and clerical employees.

Purchases

Purchases include the cost of raw materials, components, semi-manufactured goods and workshop materials; of replacement parts and consumable tools not charged to capital account; of packaging materials of all types; of stationery and printed matter; of fuel, electricity and water; of materials to be used by the undertaking or given out to other establishments/undertakings for the production of machinery or other capital items for the undertaking's own use; of materials for use by the undertaking when working on goods supplied by customers; and of food, etc. for any canteen covered by the undertaking's return. Transfers of goods to the undertaking from another department of the same firm not covered by the undertaking's return are included at a cost corresponding to the estimated selling value recorded by the other department. Amounts payable to transport firms or credited to the firm's own transport department for delivery of materials are excluded, as are all purchases of machinery and plant charged to capital account. Purchases of goods for merchanting or factoring have been collected var. They include, in addition to the actual purchase price, the value of packaging material charged to the undertaking. The value of returned goods or packaging material returned to suppliers and any trade discounts are excluded. Materials purchased duty-paid are included at their duty-paid value, less any drawback, rebate, etc. The cost of transport is included only if it is included with the purchase price in the firm's accounts. Imported goods are included at their full delivered cost. If in the firm's accounts the transport from docks or airport is not included in the cost of goods purchased, the cost is entered at c.i.f plus duty (if applicable). Leasing, renting and hire purchase charges are excluded.

Sales of goods produced Sales for the purposes of the annual censuses means deliveries on sale of goods made by undertakings in the United Kingdom covered by the inquiry. Sales of goods made for these undertakings by other undertakings from materials given out to them and sales of waste products are included. New building work and machinery or other capital items produced by undertakings for hiring out or leasing are regarded as sales, the value included in the return being that adopted in the undertakings' capital asset accounts. Forward sales and canteen takings are excluded. All sales in the period of the inquiry are included irrespective of when the goods were manufactured. Goods produced in one undertaking and transferred either to ancillary departments not engaged in production for which there are separate accounts, or to another undertaking of the same firm not covered by the return, are treated as sales by the producing undertaking and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations, for which separate accounts are kept

The value shown for sales is the "net selling value" defined as the amount (excluding value added tax) charged to customers whether on an ex-works or delivered basis, after any trade discounts and agents' commissions have been deducted. The cost of packing materials less allowance for returnable cases is included.

Work done and industrial services rendered
Figures for work done represent the amount charged
for work carried out on materials supplied by a
customer and include repair and jobbing work,
erection and installation of plant and machinery,
exploration work, and research and development.
Industrial services rendered include repairs and
maintainance, installation work, and technical
research and studies for other organisations.

Capital goods produced for undertakings' own use This includes all work of a capital nature carried out during the year by the undertakings' own staff for their own use.

Non-industrial services rendered

are valued on the same basis.

This includes rents received for commercial and industrial buildings, amounts charged for hiring out plant, machinery and other goods and amounts charged to other organisations for the provision of transport. It also includes amounts received for the right to use patents, trademarks, copyrights etc, manufacturing, and quarrying rights and technical "know-how" and revenue from such staff facilities as canteens.

Goods merchanted or factored
Merchanted goods are those (excluding canteen
sales) sold without having been subjected to any
manufacturing process by the seller.

Stocks and work in progress
Values are given of stocks of goods on hand for
sale and of materials, stores and fuel, at the end
of the year of return and of the change during the
year, including any stocks of goods held for
merchanting or factoring.
Work in progress is defined as materials which

have been partially processed by the undertaking but which are not usually sold or transferred to another undertaking without further processing. The values include the cost of materials consumed and labour used, together with a margin of overhead costs and profits. Progress payments made to sub-contractors are excluded and progress payments received from other organisations are not deducted.

Wages and salaries
These are amounts paid during the year to operatives and to administrative, technical and clerical employees. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions etc. The value of redundancy payments less any amounts reimbursed from Government sources is included. The value of any payments in kind, travelling expenses etc is excluded.

Employers' insurance and welfare contributions
This item includes employers' contributions to
national insurance and graduated pensions (and/or
earnings related basic contributions under the
Social Security Act, 1973) as well as commercial
insurance premiums to provide pensions, superannuation or other retirement benefits, sickness
benefits, personal accident benefits, disability
or death benefits for employees or former
employees or their dependents. Contributions to
the running costs of canteens, social centres,
children's and holiday homes, etc for employees,
former employees and their dependents are also
included.

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