BUSINESS STATISTICS OFFICE

# PA322 1986

**Business Monitor** 

Report on the Census of Production

STATISTICS" READING ROOM

Metal-working machine tools and engineers' tools

STATISTICS BACK - UP





A publication of the Government Statistical Service

## **BUSINESS MONITORS**

## SPECIAL NOTE FOR PURCHASERS

The Business Statistics Office, aided by industry and commerce, provides a great deal of the statistical data required by Government for monitoring the economy.

Much of this data is published in the form of Business Monitors, giving information about production, sales, employment and investment.

Full details of the range of Business Monitors are available in the form of a Business Monitor brochure, which can be obtained from the Librarian, Business Statistics Office, Government Buildings, Cardiff Road, Newport, Gwent, NP9 1XG. Telephone (0633) 2222973. Telex 497121 and 497122; answer back BSONPT G.

**Standing Order Service** 

Placing a standing order with HMSO Books enables a customer to receive future editions of this title and/or other titles in this series automatically as published.

This saves the time, trouble and expense of placing individual orders and avoids the problem of knowing when to do so.

For details please write to HMSO Books (PC 13A/1), Publications Centre, PO Box 276, London SW8 5DT (or telephone 01-211 0363 for standing orders) and quoting reference X30.03.22.

The standing order service also enables customers to receive automatically as published all material of their choice which additionally saves extensive catalogue research. The scope and selectivity of the service has been extended by new techniques, and there are more than 3,500 classifications to choose from. A special leaflet describing the service in detail may be obtained on request.

# PA322

# **BUSINESS MONITOR**

A publication of the Government Statistical Service

Report on the Census of Production 1986

Metal-working machine tools and engineers' tools

Presented by the Secretary of State for Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Trade and Industry
Business Statistics Office

London: Her Majesty's Stationery Office

# BUSINESS MONITORS MAKING UP THE COMPLETE CENSUS REPORT

The following is the list of Business Monitors making up the complete census report.

Shown alongside each title, where appropriate, is an indication of the change in the estimated employment in that industry that has arisen, between 1983 and 1984, from the introduction of a new, more up to date, register of businesses. The change shown reflects the increase or decrease between the old and new registers at a fixed point in time and does not in itself give any indication of the growth or contraction within any industry between 1983 and 1984. Over all manufacturing industry there was an increase between the two registers of 1.3%. Changes for individual industries have arisen not only from the addition of extra, mainly small, units but also from the reclassification of some small units from one industry to another.

Since estimates of census variables, based on register employment, are made for small establishments which are not required to complete census forms, the change will affect much of the data contained in the reports. This should be taken into account in interpreting the figures.

		Employment percentage variation
PA1001	Introductory notes	
PA111	Coal extraction and manufacture of solid fuels	
PA120	Coke ovens	
PA130	Extraction of mineral oil and natural gas	
PA140	Mineral oil processing	
PA161	Production and distribution of electricity	
PA162	Public gas supply	
PA170	Water supply industry	38
PA210	Extraction and preparation of metalliferous ores	<b>-1</b>
PA221	Iron and steel industry	1
PA222	Steel tubes	-2
PA223	Drawing, cold rolling and cold forming of steel	0
PA224	Non-ferrous metals industry	-18
PA231	Extraction of stone, clay, sand and gravel	-6
PA239	Extraction of miscellaneous minerals (including salt)	-1
PA241	Structural clay products	0
PA242	Cement, lime and plaster Building products of concrete, cement or plaster	-9
PA243 PA244		0
PA244 PA245	Asbestos goods Working of stone and other non-metallic minerals	-2
PA245	Abrasive products	-6
PA240	Glass and glassware	2
PA247	Refractory and ceramic goods	1
PA251	Basic industrial chemicals	0
PA255	Paints, varnishes and printing ink	1
PA256	Specialised chemical products mainly for industrial and agricultural purposes	1
PA257	Pharmaceutical products	1
PA258	Soap and toilet preparations	0
PA259	Specialised chemical products mainly for household and office use	0
PA260	Production of man made fibres	0
PA311	Foundries	-4
PA312	Forging, pressing and stamping	0
PA313	Bolts, nuts, etc; springs; non-precision chains; metals treatment	0
PA314	Metal doors, windows etc	2
PA316	Hand tools and finished metal goods	-1
PA320	Industrial plant and steelwork	4
PA321	Agricultural machinery and tractors	-1
PA322	Metal-working machine tools and engineers' tools	-1
PA323	Textile machinery	0
PA324	Machinery for the food, chemical and related industries; process engineering contractors	2
PA325	Mining machinery, construction and mechanical handling equipment	3
PA326	Mechanical power transmission equipment	14
PA327	Machinery for printing, paper, wood, leather, rubber, glass and related industries; laundry and dry cleaning machinery	-4
PA328	Miscellaneous machinery and mechanical equipment	0
PA329	Ordnance, small arms and ammunition	0
PA330	Manufacture of office machinery and data processing equipment	7
PA341	Insulated wires and cables	2
PA342	Basic electrical equipment	1
PA343	Electrical equipment for industrial use, and batteries and accumulators	3
PA344	Telecommunication equipment, electrical measuring equipment, electronic capital goods and	2
	passive electronic components	2
PA345	Miscellaneous electronic equipment	1

PA346 Domestic-type electric appliances

PA351 Motor vehicles and their engines PA352 Motor vehicle bodies, trailers and caravans

PA347 Electric lamps and other electric lighting equipment

## BUSINESS MONITORS MAKING UP THE COMPLETE CENSUS REPORT (continued)

			percentag
A353	Motor vehicle parts		-2
A361	Shipbuilding and repairing		0
A362	Railway and tramway vehicles		0
A363	Cycles and motor cycles		0
A364	Aerospace equipment manufacturing and repairing		0 0
A365	Miscellaneous vehicles		2
A371	Measuring, checking and precision instruments and apparatus		4
A372	Medical and surgical equipment and orthopaedic appliances		-8
A373	Optical precision instruments and photographic equipment		1
A374	Clocks, watches and other timing devices		0
A411	Organic oils and fats		esto bal beco
A412	Slaughtering of animals and production of meat and by-produc	cts and aloop beggin larem than c	
A413	Preparation of milk and milk products		-5
A414	Processing of fruit and vegetables		0
A415	Fish processing		-4
A416	Grain milling		-7
A419	Bread, biscuits and flour confectionery		14
A420	Sugar and sugar by-products Ice-cream, cocoa, chocolate and sugar confectionery		0
A421 A422	Animal feeding stuffs		-2
A423	Starch and miscellaneous foods		-5
A424	Spirit distilling and compounding		2
A426	Wines, cider and perry		0 2
A427	Brewing and malting		0
A428	Soft drinks		-1
A429	Tobacco industry		0
A431	Woollen and worsted industry		-2
A432	Cotton and silk industries		3
A433	Throwing, texturing, etc. of continuous filament yarn		-3
A434	Spinning and weaving of flax, hemp and ramie		-3
A435	Jute and polypropylene yarns and fabrics		0
A436	Hosiery and other knitted goods		3
A437	Textile finishing		3
A438	Carpets and other textile floorcoverings		1
A439	Miscellaneous textiles		3
A441	Leather (tanning and dressing) and fellmongery		-5
A442	Leather goods		8
A451	Footwear		2
A453	Clothing, hats and gloves		7
A455	Household textiles and other made-up textiles		-2
A456	Fur goods		-27
A461	Sawmilling, planing, etc. of wood		-17
A462	Manufacture of semi-finished wood products and further proce	essing and treatment of wood	-4
A463 A464	Builders carpentry and joinery		-5
A465	Wooden containers		-6
A466	Miscellaneous wooden articles		4
A467	Articles of cork and plaiting materials, brushes and brooms		7
A471	Wooden and upholstered furniture and shop and office fittings Pulp, paper and board		
A472	Conversion of paper and board		10019 1 2101
A475	Printing and publishing		3
A481	Rubber products		5
A483	Processing of plastics		-1
A491	Jewellery and coins		
A492	Musical instruments		
A493	Photographic and cinematographic processing laboratories		-5
A494	Toys and sports goods		
A495	Miscellaneous manufacturing industries		-1 67
A500	Construction		neque lariga?
A1002	Summary tables		

13

The information in this report relates to establishments classified to the Metal-working machine tools and engineers' tools industry, Group 322 in the Standard Industrial Classification Revised 1980. The industry Group covers the following Activity Headings:—

### 3221 Metal-working machine tools

### 1. Metal cutting machine tools

Manufacture of metal cutting machine tools (including numerically controlled) e.g. boring, drilling, grinding, and milling machines, Manufacture of metal cutting machines, gear making machines, sawing machines, unit construction and transfer machines and multifunction machine tools. Manufacture of physico-chemical process machining tools for cutting, forming and welding metal, including machine tools incorporating ultrasonics and laser technology. Manufacture of rolling mills, wire rope making machines, wire weaving machines, gas cutting and welding equipment is classified to Group 328 and electric welding equipment to Group 343.

## 2. Metal forming machine tools

Manufacture of metal forming machine tools (including numerically controlled) e.g. bending and forming machines, drawing machines, forging and swaging machines, presses and shearing machines.

## 3222 Engineers' small tools

### 1. Hard tipped and other metal cutting tools

Manufacture of diamond and hard metal tipped tools, tips, dies and die pellets and mining tools tipped with sintered metal carbide.

Manufacture of twist drills, machine saws (including saws for cutting wood), milling cutters, machine knives, lathe tools, planer tools, threading dies and taps, etc.

#### 2. Press tools

Manufacture of moulds, dies and other press tools including moulds and dies for working rubber, plastics or glass but excluding foundry moulds which are classified to Group 328.

#### 3. Other engineers' small tools

Manufacture of chucks, jigs, fixtures and other tool and work holders for use with metal-working machine tools.

For a full description of the 1980 classification see Standard Industrial Classification Revised 1980, obtainable from Her Majesty's Stationery Office, price £3.95.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page 5.

## LIST OF CONTENTS

Explanator	y notes and definitions	5–7
Table 1	Output and costs, 1982–1986	8
Table 2	Capital expenditure, 1982–1986	9
Table 3	Stocks and work in progress, 1982–1986	9
Table 4	Employment, labour costs, output, net capital expenditure and stocks and work in progress by size of total employment, 1986	10–11
Table 5	Percentage analysis of twelve-month periods covered by returns received for the 1986 Census by number of returns and total employment	12
Table 6	Operating ratios, 1982–1986	12
Table 7	Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1986	13
Table 8	Output and costs by activity heading, 1986	14
Table 9	Capital expenditure by activity heading, 1986	15
Table 10	Stocks and work in progress by activity heading, 1986	15
Table 11	Operating ratios by activity heading, 1986	16

## INTRODUCTION

1. These notes give basic information to help with the interpretation of tables in this Industry Report. More general information about the Census is given in a separate Business Monitor – Report on the Census of Production, Introductory Notes (PA1001).

2. Since 1980, Censuses have been conducted on the Standard Industrial Classification Revised 1980 (SIC(80)). The Standard Industrial Classification exists to promote uniformity and comparability in the official statistics of the United Kingdom. The SIC(80) is the result of an attempt to align the United Kingdom classification with the General Industrial Classification of Economic Activities within the European Communities (NACE). It is based on activity rather than commodities produced. A full description of SIC(80) is given in Standard Industrial Classification Revised 1980, obtainable from Her Majesty's Stationery Office, price £3.95.

#### REPORTING UNIT

3. As far as possible the reporting unit in respect of which information is collected is one whose activities fall within a single activity heading of the classification and which is situated at a single geographical location. Frequently, however, the information required cannot be provided on this basis. Where information covering a mixture of activities is all that is available, the unit is classified according to the main activity. Where a unit operates at a number of locations and the full range of information is not available for each location, the reporting unit is deemed to cover a number of locations. In most cases, separate information on employment and net capital expenditure is obtained for each location (local unit) in order to enable regional data to be compiled. The reporting unit, usually called the establishment, is therefore defined as the smallest unit for which the information normally required in a production census can be provided.

4. Establishments are asked to exclude from their returns particulars relating to ancillary departments not engaged in production (such as merchanting or factoring organisations, transport organisations, canteens and warehouses) for which separate accounts are kept. Transfers of goods produced to such departments are treated as sales, valued as far as possible as if sold to an independent purchaser. Where separate accounts are not kept establishments are allowed to include details in their returns. Establishments are asked to include details relating to head offices engaged mainly in the administration of production units within the scope of the Census. Where head office activity covers more than one return, details are included in the principal return.

## THE REGISTE

5. A register of production units throughout the United Kingdom is held on the BSO computer and provides the basis for BSO inquiries to the production sector. For each unit the register contains identification particulars and information about that unit's eligibility for inclusion in an inquiry, its relationship with other units in common ownership, its industrial classification, the nationality of its parent and location indicators for regional analyses. Regional and size analyses of manufacturing units are published in Business Monitor PA1003 — Analyses of United Kingdom Manufacturing (Local) Units by Employment Size. During 1984, for production inquiries, the BSO moved to an updated register which makes fuller use of information obtained from HM Customs and Excise VAT records.

6. The annual Census and other inquiries provide a major source of information for updating and checking the register. For establishments on the register making returns to the Quarterly Sales Inquiry, industrial classification is reviewed annually and is derived from an analysis of their commodity sales. Employment data are provided by the Quarterly Sales Inquiry and the Census of Production. Where establishments on the register do not make returns to these inquiries, employment is based mainly on information provided by the Department of Employment from Censuses of Employment. New additions to the register are obtained from various sources including HM Customs and Excise VAT records and Censuses of Employment.

## COVERAGE

7. The Census covers United Kingdom establishments engaged in industrial production, i.e. mining and quarrying, manufacturing, construction, and gas, electricity and water supply industries (Divisions 1 to 5 of SIC(80)). Establishments in the Channel Islands and the Isle of Man are excluded.

8. Under the sampling arrangements agreed for the 1986 Census, forms were despatched to all establishments with 100 or more employed and, for most production industries, samples of 1 in 4 and 1 in 2 respectively being taken for establishments in the 20 to 49 and 50 to 99 employment size bands. For industries where there were few units in the sample size band or where response in earlier years was poor, it was necessary to increase the sample. About 16,200 forms were despatched to production establishments in the United Kinadom for the 1986 Census.

## PERIOD COVERED

9. Establishments were asked to make returns for the calendar year 1986 but, where this was not possible, returns for business years ending between 6 April 1986 and 5 April 1987 were accepted. Returns covering fewer than twelve months were accepted for businesses which had started or ceased trading during the year.

#### MOITAMITE

10. All published Census results include estimates for non-responders, unsatisfactory returns and establishments not selected for the Census. Estimates are also made for items not covered on the shorter form sent to smaller establishments.

11. Within employment size groups in each industry, the "average per head" is calculated for each census variable by dividing the total returned value for each variable by the total returned employment. This value is multiplied by the employment thought to exist in each non-responding or unselected establishment to yield an estimated value for that establishment. Estimates for items not collected on the shorter form are made in a similar way using returned employment.

12. The accuracy of the totals produced by adding together estimates and returned data is mainly dependent on two measures. The first of these is the extent to which establishments making satisfactory returns account for the overall total for any heading. In practice a measure of this is normally taken to be the employment of establishments making satisfactory returns expressed as a percentage of the total estimated employment (this is given in footnote (a) to Table 1). Thus the accuracy of data published in an Industry Report where 95 per cent of the employment in the industry is covered by returns made, will, in general, be better than that in an Industry Report where the coverage is only 70 per cent.

13. The second measure is the extent to which individual headings in an Industry Report are related to employment. Thus an estimate of total earnings which bears a close relationship to total employment is likely to be more accurate than an estimate of capital expenditure where the relationship to employment is not so clearly marked.

# SUPPRESSION OF INFORMATION RELATING TO INDIVIDUAL UNDERTAKINGS

14. Sub-section 9(5)(b) of the Statistics of Trade Act 1947 states

"The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained under the foregoing provisions of this  ${\sf Act}$  —

in compiling any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or delivered; so, however, that before disclosing any such total the competent authority shall have regard to any representations made to them by any person who alleges that the disclosure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed."

15. Figures which would be likely to disclose particulars relating to an individual undertaking are not published unless the contributor has given written consent for their publication.

## **CHANGES MADE FOR 1986**

16. The 1986 Census, like that for 1985, was a slimline one. Additional questions were asked for numbers of computer employees, costs of computer equipment purchased and, for larger establishments only, costs of hiring, leasing or renting computer equipment.

## SYMBOLS USED

17. The following symbols are used throughout the PA series of Business Monitors:

.. not available

nil or less than half the final digit shown

\* figures cannot be shown owing to the risk of disclosing information about individual enterprises

R revised

ROUNDING OF FIGURES

Figures in the tables have been rounded to the nearest final digit where necessary and, in these instances, the sum of the constituent items may not always agree exactly with the total

EXPLANATION OF TERMS USED IN THE CENSUS REPORT

The notes and definitions given in this section are based on the instructions given to respondents as to the way in which returns

CAPITAL EXPENDITURE

20. This represents the value charged to capital account together with any other amounts which ranked as capital items for taxation purposes during the year to which each establishment's return related. The value is inclusive of any amounts received or expected to be received in grants and/or allowances from government sources statutory bodies or local authorities. Where expenditure is spread over more than one Census year, payments are included in the years in which they were made. Capital expenditure during the year in respect of production units where production had not started before the end of the year and the value of CAPITAL GOODS PRODUCED FOR ESTABLISHMENTS' OWN USE by establishments' own staff are included. The value of any assets acquired in taking over an existing business are excluded. The figures include non-deductible VAT but exclude deductible VAT. No allowance is made for depreciation, amortisation or

#### on LAND AND EXISTING BUILDINGS

21. This represents the value of freeholds and the value or premium payable or receivable for leaseholds acquired or disposed of. The figures for acquisitions include architects' and surveyors' fees, legal fees, stamp duties, agents' commissions and Land Registry The figures for disposals are net of any such professional fees

### on NEW BUILDING WORK

This represents the value of new building and other constructional work such as the extension and reconstruction of old buildings, and the value of any newly constructed buildings acquired. The figures include architects' and surveyors' fees, legal fees, stamp duties, agents' commissions and Land Registry fees.

## on PLANT AND MACHINERY, VEHICLES

This represents the value of new and second-hand plant and machinery and vehicles acquired or disposed of. The figures for acquisitions are net of any discounts received but include the cost of transport and installation and Customs and Excise car tax. The figures for disposals exclude amounts written off for capital assets which are scrapped.

CAPITAL GOODS PRODUCED FOR ESTABLISHMENTS' OWN USE

This represents the value of all work of a capital nature carried out during the year by the establishments' own staff for use in the businesses covered by the returns.

COST OF INDUSTRIAL SERVICES RECEIVED

This includes amounts payable to other organisations for work done on materials supplied by the establishment completing the return, for repairs and maintenance including those in respect of rented buildings, and for contracts which have been sublet. Direct payments to outworkers and amounts charged to capital account are

COST OF NON-INDUSTRIAL SERVICES RECEIVED

This includes commercial insurance premiums, bank charges and amounts payable to other organisations for the hire of vehicles plant and machinery, for the rent of industrial and commercial buildings, for the services of accountants, auditors, agents, solicitors and surveyors other than in connection with the acquisition or disposal of capital assets, for postal and telecommunications services, for carriage by all forms of transport within the United Kingdom, for advertising, market research etc., for the right to use patents, trade marks, copyrights etc., for manufacturing and quarrying rights and technical 'know-how'. Interest payments and amounts payable for sea and air freight on goods exported on materials and fuel imported are excluded.

EMPLOYERS' NATIONAL INSURANCE CONTRIBUTIONS ETC. This includes employers' national insurance contributions under the Social Security Pensions Act 1975, commercial insurance premiums for policies providing pensions, superannuation or other retirement benefits, sickness benefits, personal accident benefits, disability benefits or death benefits for employees, including former employees, or their dependants. Also included are contributions to canteens, social centres, children's and holiday homes etc. and the cost of supplying luncheon vouchers.

**EMPLOYMENT** 

28. This is the average number of ADMINISTRATIVE, TECHNICAL AND CLERICAL EMPLOYEES and OPERATIVES on the payroll and the number of WORKING PROPRIETORS employed during the year of return. Full-time and part-time employees are included but outworkers (i.e. people who worked in their own homes on materials supplied by establishments) and casual employees such as jobbers are excluded. The average number of employees returned by individual establishments may have been calculated by, for example, the average of the number of employees on the payroll for the last week of each calendar month.

#### ADMINISTRATIVE, TECHNICAL AND CLERICAL **EMPLOYEES**

This includes directors who received a definite wage, salary or commission, managers, foremen, draughtsmen, editorial and advertising staff, travellers, all office employees and research and design employees other than operatives.

#### OPERATIVES

30. This includes all manual wage earners including operatives in power stations, operatives engaged in outside work of erecting, fitting, etc., inspectors, maintenance workers and cleaners. Staff engaged in transport (including roundsmen) and employed in warehouses, stores, shops and canteens are, in general, excluded.

### WORKING PROPRIETORS

These are people who are regarded as self-employed for national insurance purposes, members of their families who worked in the business without receiving a definite wage or salary for at least half the normal working hours and directors who worked in the business but did not receive a definite wage, salary or commis-Part-time directors paid by fee only and directors who received a definite wage, salary or commission are excluded.

**GROSS OUTPUT** 

This is calculated by increasing (or decreasing) the value of TOTAL SALES AND WORK DONE by the rise (or fall) during the year of WORK IN PROGRESS and GOODS ON HAND FOR

GROSS VALUE ADDED AT FACTOR COST

33. This is calculated by deducting from NET OUTPUT the COST OF NON-INDUSTRIAL SERVICES RECEIVED, RATES and the cost of LICENSING OF MOTOR VEHICLES. This estimate of gross value added approaches more closely than NET OUTPUT the definition of net output or value added in national accounts statistics.

GROSS VALUE ADDED AT FACTOR COST PER HEAD 34. This is calculated by dividing GROSS VALUE ADDED AT FACTOR COST by total EMPLOYMENT.

NET CAPITAL EXPENDITURE

This is calculated by adding to the value of NEW BUILDING WORK acquisitions less disposals of LAND AND EXISTING BUILDINGS, VEHICLES and PLANT AND MACHINERY.

36. This is a traditional census measure calculated by deducting from GROSS OUTPUT the cost of PURCHASES OF MATERIALS FOR USE IN PRODUCTION AND PACKAGING AND FUEL and PURCHASES OF GOODS FOR MERCHANTING OR FACTORING, the COST OF INDUSTRIAL SERVICES RECEIVED and is adjusted for net duties and levies etc. where Purchases are adjusted for changes during the year of STOCKS OF MATERIALS, STORES AND FUEL.

NET OUTPUT PER HEAD

37. This is calculated by dividing NET OUTPUT by total EMPLOYMENT.

NON-INDUSTRIAL SERVICES RENDERED

This includes amounts charged for the hire of vehicles, plant and machinery, for the rent of industrial and commercial buildings, for the right to use patents, trade marks, copyrights etc., for manufacturing and quarrying rights, for technical 'know-how' and for the provision of transport to other organisations. It also includes revenue from staff facilities such as canteens.

**OPERATING RATIOS** 

39. These ratios are calculated using industry totals, i.e. including the estimates for establishments not responding to or not selected for the Census. Respondents are able to compare the ratios for their own businesses with those for the industry as a whole.

PURCHASES OF MATERIALS FOR USE IN PRODUCTION, AND PACKAGING AND FUEL. PURCHASES OF GOODS FOR MERCHANTING OR FACTORING

These include the cost of raw materials, components, semimanufactured goods and workshop materials, replacement parts and consumable tools not charged to capital account, packaging materials of all types, stationery and printed matter, fuel, electricity and water, materials of all types used by the establishments or given out to other establishments for the production of machinery or other capital items for the establishments' own use and materials for use by the establishments when working on goods supplied by customers. The figures exclude VAT, purchases of machinery and plant, which are included in CAPITAL EXPENDITURE, and amounts payable to transport firms or credited to establishments' own transport departments for delivery of materials. The figures are net of the value of goods or packaging materials returned to suppliers and trade discounts receivable. Materials purchased duty-paid are included at their duty-paid value less drawbacks, rebates etc. Imported goods are included at their full delivered cost. If the transport from docks or airport of imported goods is not included in the cost of goods purchased, the cost is entered at cif plus duty, if applicable. Transfers of goods to an establishment from other departments of the organisation not covered by the return are included at the estimated selling value recorded by the other departments.

REMUNERATION PAID TO OUTWORKERS

This represents amounts paid to outworkers, i.e. people who do work in their own homes generally on a piece-work basis, whose names appear on establishments' payrolls. Amounts paid to outworkers by subcontractors are included in the COST OF INDUSTRIAL SERVICES RECEIVED. Estimates are not made for remuneration of outworkers for establishments not completing

SALES OF GOODS PRODUCED

42. This represents deliveries on sale of goods produced by establishments in the United Kingdom coming within the scope of the Census irrespective of whether or not they were produced in the year of the return. It also includes sales of goods made for establishments from materials given out by them to other organisations or to outworkers and sales of waste products and residues. The value of sales is the 'net selling value', i.e. the amount charged to customers whether valued 'ex-works' or 'delivered' less VAT, trade discounts, agents' commissions, etc. and allowances on returned goods. Where products attract Excise duty, the value is inclusive of duty if goods are sold 'duty-paid' and exclusive of duty goods are sold in bond or exported. The cost of packaging materials less allowances for returnable containers is included. Sales of fixed assets and exceptional receipts are excluded. Transfers of goods produced by an establishment to departments not covered by the return (including other establishments in the same enterprise group) are treated as sales, valued as if sold to an independent purchaser.

STOCKS

This represents the value of goods on hand for sale, including goods for merchanting or factoring and of materials, stores and fuel held by establishments coming within the scope of the Census, whether held in the United Kingdom or abroad. Values include any duty payable but exclude VAT.

WAGES AND SALARIES

44. This represents amounts paid during the year to ADMINISTRATIVE, TECHNICAL AND CLERICAL EMPLOYEES and to OPERATIVES. All overtime payments, bonuses, commissions, holiday pay and redundancy payments, less any amounts reimbursed for this purpose from government sources, are included. No deduction is made for income tax or employees' national insurance contributions etc. Payments to WORKING PROPRIETORS, payments in kind, travelling expenses, lodging allowances etc. and EMPLOYERS' NATIONAL INSURANCE CONTRIBUTIONS ETC. are excluded.

WORK DONE AND INDUSTRIAL SERVICES RENDERED

This includes amounts charged for work carried out including that done by sub-contractors on customers' materials including amounts charged by establishments for materials supplied by them in the course of such work and for industrial services such as repairs and maintenance, installation work and technical research and studies rendered to other organisations. For certain industries this heading covers a wide variety of activities, for example, butter packed on commission in the food industries, making up of garments, fur dressing and textile finishing in the textile industries, and preparatory work on typesetting, block making and binding in the printing and publishing industries. Work done is an important part of the activities of the electrical machinery and heavy engineering industries, and includes erection, installation and repair and jobbing work.

WORK IN PROGRESS

This represents materials which have been partially processed and are awaiting further processing before being sold or transferred. Progress payments made to sub-contractors are excluded and progress payments received from other organisations are not PA322

Output and costs, 1982-1986 All United Kingdom establishments classified to the industry (a)

			All the systems of			
	Unit	1982	1983	1984	1985	1986
Enterprises	Number	2,716	2,704	3,417(b)	3,622	3,754
Establishments		2,872	2,843	3,531(b)	3,747	3,875
Sales of goods produced	£ million	1,164.7	1,072.8	1,251.8	1,453.0	1,426.9
Work done and industrial services rendered		40.9	69.9	71.6	71.9	120.5
Capital goods produced for establishments' own use	•	2.7	1.2	2.0	0.8	1.4
Non-industrial services rendered		2.7	3.9	5.1	4.1	5.6
Goods merchanted or factored		127.4	133.1	143.5	165.4	120.5
Total sales and work done		1,338.4	1,280.9	1,474.1	1,695.1	1,674.8
Increase during the year, work in progress and goods on hand for sale	au Laures	-11.8	-20.6	11.1	67.6	53.6
Gross output		1,326.6	1,260.3	1,485.1	1,762.7	1,728.4
Purchases of materials for use in pro- duction, packaging and fuel	Transport and a	418.6	381.5	504.1	622.4	615.6
Purchases of goods for merchanting or actoring		93.1	99.1	113.2	116.8	99.1
ncrease during the year, stocks of naterials, stores and fuel		-9.7	-8.5	11.2	-1.4	5.8
Cost of industrial services eceived		46.7	34.4	48.2	68.0	64.1
Net output		758.5	736.8	830.8	954.1	955.4
otal employment	Thousand	71.8	62.8	60.4(b)	61.3	60.1(c
Net output per head	£	10,567	11,731	13,757	15,560	15,896
Cost of non-industrial services eceived						
Hire of vehicles, plant and machinery	£ million	8.4	9.0	13.2	12.7	14.9(d
Rents of industrial and commercial buildings		6.1	5.1	5.2	4.9	3.9
Commercial insurance premiums		8.0	7.3	7.2	8.9	11.1
Bank charges		1.3	1.4	1.6	1.9	2.3
Other non-industrial services		80.5	79.4	91.5	114.7	102.9
icensing of motor vehicles		0.6	0.5	0.5	0.5	0.5
ates, excluding water rates	e	17.0	18.3	17.0	18.1	19.7
Gross value added at factor cost		636.6	615.8	694.7	792.4	800.0
Gross value added at factor cost per head	£	8,868	9,803	11,503	12,923	13,310

(a) Satisfactory returns accounted for 46 per cent of employment within the industry in 1986.

(b) Use of a new register of businesses for 1984 has affected the number of enterprises and establishments. This has led to the estimated total employment being decreased by 1% in this industry. Estimates for other variables are dependent upon employment and the change should be taken into account when interpreting the figures in this publication. Further information is given on page 2.

(c) Returned figures gave a total of 244 employees directly employed for all of their time on computer work. This figure was collected separately for 1986.

(d) Returned figures gave a total of £1,005 thousand for computer and associated data communications equipment. This figure was collected separately for 1986.

TABLE 2

PA322

Capital expenditure, 1982-1986
All United Kingdom establishments classified to the industry

					L m	illion
Tables there (3) 884	1982	1983	1984	1985	1986	
and and buildings		Feet	M CONTRACTOR		103 230005-2	
New building work	2.9	0.8	1.1	2.8	4.3	
Land and existing buildings						
Acquisitions	1.7	1.2	3.9	4.1	4.1	
Disposals	2.6	2.9	3.7	4.8	4.2	
Net	2.0	-0.9	1.3	2.2	4.3	
Plant and machinery						
Acquisitions	33.6	32.4	43.8	59.2	66.1(a)	
Disposals	7.5	5.8	5.0	7.5	8.2	
Net one or the team	26.1	26.5	38.8	51.7	57.9	
/ehicles						
Acquisitions	8.0	7.4	10.7	11.4	8.5	
Disposals	3.7	3.1	3.8	4.2	3.9	
Net	4.3	4.4	6.9	7.2	4.6	
Total net capital expenditure	32.4	30.0	47.1	61.0	66.7	

(a) Returned figures gave a total of £2,918 thousand for computer and associated data communications equipment. This figure was collected separately for 1986.

## TABLE 3

Stocks and work in progress, 1982-1986 All United Kingdom establishments classified to the industry

						£ million
	1982	1983	1984	1985	1986	Value at end of 1986
		in	crease during y	rear .		
Materials, stores and fuel	-9.7	-8.5	11.2	-1.4	5.8	106.4
Work in progress	-11.7	-11.2	9.9	43.5	40.8	284.1
Goods on hand for sale	-0.1	-9.4	1.2	24.1	12.9	111.2
Total	-21.5	-29.1	22.3	66.2	59.4	501.7

Employment, labour costs, output, net capital expenditure and stocks and work in progress by size of total employment, 1986

All United Kingdom establishments classified to the industry (a)

Size group	Estab- lish- ments	Enter- prises (b)	Employmen	t		Wages and	salaries (c)		
			Total including working proprietors	Opera- tives	Administr- ative,tech- nical and clerical	Operatives	.8	Administra technical a clerical	
						Total	per head	Total	per head
	Number	Number	Thousand	Thousand	Thousand	£ million	£	£ million	f I
			. 02						
1-9	2,729	2,718	8.3)						
10-19	499	489	7.1)						
20-49	439	435	13.6)	25.2	9.5	215.2	8,537	104.0	10,933
50-99	114	110	7.5)						
100-199	49	45	6.7	4.4	2.3	37.6	8,572	24.6	10,636
200-299	22	19	5.4	3.8	1.6	30.5	8,100	19.7	11,978
300-399	12	12	4.3	3.0	1.3	25.0	8,434	12.7	9,840
400-749	8	8	4.5	2.8	1.7	23.2	8,293	16.4	9,921
750-P1us	3	3	2.8	1.9	0.9	14.6	7,789	8.2	8,987

Total	3,875	3,754	60.1	41.0	17.3	346.2	8,442	185.6	10,712

<sup>(</sup>a) Establishments employing fewer than 20 persons are not required to complete census returns. Because of this, data for these establishments should be regarded merely as the best estimates available and used with caution.

Total sales and work and work and work in done         Output         Gross value added at factor cost         Net capital expenditure         Total stocks and work in progress at end of year           E million         £ mi		atol to oppose						
Total per head Total per head  f million f million f million f million f million f million  957.8 983.5 571.2 15,660 (d) (d) 41.6 236.3  190.9 199.3 106.2 15,834 567.8(d) 13,144(d) 8.3 60.9  161.2 167.7 79.9 14,767 64.7 11,964 5.1 61.3  133.6 140.5 84.1 19,752 74.4 17,479 6.7 53.7  141.7 145.5 69.5 15,590 54.1 12,144 3.8 58.4	and work	output		NEW T	added at	500 CO		and work in progress at end of year
head head  E million  190.9  190.9  199.3  106.2  15,834  567.8(d)  13,144(d)  8.3  60.9  161.2  167.7  79.9  14,767  64.7  11,964  5.1  61.3  133.6  140.5  84.1  19,752  74.4  17,479  6.7  53.7  141.7  145.5  69.5  15,590  54.1  12,144  3.8  58.4								
957.8 983.5 571.2 15,660 (d) (d) 41.6 236.3 190.9 199.3 106.2 15,834 567.8(d) 13,144(d) 8.3 60.9 161.2 167.7 79.9 14,767 64.7 11,964 5.1 61.3 133.6 140.5 84.1 19,752 74.4 17,479 6.7 53.7 141.7 145.5 69.5 15,590 54.1 12,144 3.8 58.4			Total		Total			
957.8 983.5 571.2 15,660 (d) (d) 41.6 236.3  190.9 199.3 106.2 15,834 567.8(d) 13,144(d) 8.3 60.9  161.2 167.7 79.9 14,767 64.7 11,964 5.1 61.3  133.6 140.5 84.1 19,752 74.4 17,479 6.7 53.7  141.7 145.5 69.5 15,590 54.1 12,144 3.8 58.4			£ million	£	£ million	f	£ million	udmavall
190.9 199.3 106.2 15,834 567.8(d) 13,144(d) 8.3 60.9 161.2 167.7 79.9 14,767 64.7 11,964 5.1 61.3 133.6 140.5 84.1 19,752 74.4 17,479 6.7 53.7 141.7 145.5 69.5 15,590 54.1 12,144 3.8 58.4								
190.9 199.3 106.2 15,834 567.8(d) 13,144(d) 8.3 60.9 161.2 167.7 79.9 14,767 64.7 11,964 5.1 61.3 133.6 140.5 84.1 19,752 74.4 17,479 6.7 53.7 141.7 145.5 69.5 15,590 54.1 12,144 3.8 58.4	957.8	983.5	571.2	15,660	(d)	(d)	41.6	236.3
190.9     199.3     106.2     15,834     567.8(d)     13,144(d)     8.3     60.9       161.2     167.7     79.9     14,767     64.7     11,964     5.1     61.3       133.6     140.5     84.1     19,752     74.4     17,479     6.7     53.7       141.7     145.5     69.5     15,590     54.1     12,144     3.8     58.4								
133.6 140.5 84.1 19,752 74.4 17,479 6.7 53.7 141.7 145.5 69.5 15,590 54.1 12,144 3.8 58.4	190.9		106.2	15,834	567.8(d)	13,144(d)		60.9
141.7 145.5 69.5 15,590 54.1 12,144 3.8 58.4	161.2	167.7	79.9	14,767	64.7	11,964	5.1	61.3
30.7	133.6	140.5	84.1	19,752	74.4	17,479	6.7	53.7
89.7 92.0 44.4 15,933 38.9 13,959 1.2 31.1	141.7	145.5	69.5	15,590	54.1	12,144	3.8	58.4
	89.7	92.0	44.4	15,933	38.9	13,959	1.2	31.1

1 074 0								
1,074.8	1,728.4	955.4	15,896	800.0	13,310	66.7	501.7	

<sup>(</sup>b) The count of enterprises shown in each row represents the number of enterprises, irrespective of size, owning the establishments shown in each size group. Because an enterprise may own establishments in more than one size group, the sum of individual enterprise counts may exceed the total for the industry.

<sup>(</sup>c) The cost of employers' contributions to the national insurance, pensions and welfare schemes and the running costs of canteens are excluded from the table but were estimated for the industry at £68.4 million.

<sup>(</sup>d) Gross value added data relates to establishments employing 1-199.

PA322

TABLE 7

Percentage analysis of twelve-month periods covered by returns received for the 1986 Census by number of returns and total employment

Account	ting year ended	Percentage of total ret received	ercentage of total mployment	
1986	April 6-30	1.8	0.6	80
	May	4.4	3.4	
	June	7.0	5.9	
	July	3.7	2.3	
	August	2.9	1.6	
	September	10.7	8.6	
	October	4.4	3.8	
	November	, 3.7	6.8	
	December	37.9	42.3	
1987	January	5.1	5.5	
	February	1,1	0.4	
	1 March - 5 April	17.3	18.7	

TABLE 6

Operating ratios, 1982-1986

All United Kingdom establishments classified to the industry

	Unit	1982	1983	1984	1985	1986
Gross output per head	£	18,481	20,066	24,591	28,748	28,758
Net output per head	£	10,567	11,731	13,757	15,560	15,896
Gross value added per head	£	8,868	9,803	11,503	12,923	13,310
cross value added as a percentage of cross output	Reler X	48	49	47	45	46
atio of gross output to stocks		2.9	3.2	3.8	3.6	3.4
lages and salaries as a percentage of ross value added	x	72	70	66R	65	67
atio of operatives to administrative, echnical and clerical employees		2.1	2.1	2.3	2.1	2.4
Vages and salaries per operative	£	5,987	6,400	7,305R	8,013	8,442
lages and salaries per administrative, echnical and clerical employee	£	7,604	8,122	8,846	9,989	10,712
let capital expenditure per head	£	451	478	780	995	1,110
let capital expenditure as a percentage f gross value added	x	5	5	7	8	8

Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1986 All United Kingdom establishments classified to the industry

Area	Total		Net capital Net output				Gross value			
and and baltilegs		employment (a)		expenditure (b)		(c)		factor c	added at factor cost (c)	
Name of Street, Street	1,750		221.5					210	anneman;	
		Thousand	per cent of	£ million		£ million	per cent of	£ million	per cent of	
			United Kingdom		United Kingdom		United Kingdom		United Kingdom	
Standard regions of Englar	id g o									
North		1.0	1.6	0.9	1.4	11.6	1.2	9.0	1.1	
Yorkshire and Humberside		10.9	18.1	11.0	16.5	169.7	17.8	141.6	17.7	
East Midlands		6.0	9.9	5.4	8.1	95.3	10.0	82.5	10.3	
East Anglia		1.2	2.0	1.5	2.2	18.3	1.9	15.3	1.9	
South East		13.7	22.8	15.1	22.7	221.1	23.1	182.2	22.8	
South West		4.3	7.1	5.6	8.4	68.0	7.1	56.0	7.0	
West Midlands		15.6	25.9	17.1	25.6	248.6	26.0	208.5	26.1	
North West		4.2	7.0	5.5	8.3	67.7	7.1	57.8	7.2	
England		56.8	94.5	62.1	93.1	900.4	94.2	752.7	94.1	
Wales		0.8	1.3	0.9	1.3	11.9	1.2	10.0	1.2	
Scotland	a.ore	2.4	4.0	3.6	5.4	41.7	4.4	36.2	4.5	
			27.55		benzeredT-			Hearty	gigres late	
Great Britain		60.0	99.8	66.6	99.9	954.0	99.9	798.9	99.9	
Northern Ireland	s, 19 <u>88</u>	0.1	0.2	0.1	0.1	1.4	0.1	a territori	0.1	
United Kingdom		60.1	100.0	66.7	100.0	955.4	100.0	800.0	100.0	

- (a) Average number employed during the year, including full and part-time employees and working proprietors.
- (b) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.
- (c) Where a census return covered addresses in two or more regions, an estimate of the net output attributable to each address was made by assuming that net output was proportionate to employment. An estimate for each region was obtained by aggregating estimates of net output for addresses located in that region. Gross value added at factor cost was treated similarly.

Output and costs, 1986 All United Kingdom establishments classified to each Activity Heading within the industry

		Unit		3221		3222	
Enterprises(a)		Number	tal	2,088	anglay m	1,699	
Establishments				2,125		1,750	
Sales of goods produced		£ million		776.3		650.6	
Work done and industrial services rendered		honou Winned		56.0		64.5	
Capital goods produced for establishments' own use		3(0.7)		0.5		0.9	
Non-industrial services rendered				3.2		2.3	
Goods merchanted or factored				76.2		44.2	
Total sales and work done		8.87		912.3		762.5	
Increase during the year, work in							
progress and goods on hand for sale		Fig.		45.7		7.9	
Gross output		1";155		958.0		770.4	
Purchases of materials for use in production, packaging and fuel		77,3		422.7		192.9	
Purchases of goods for merchanting o	r			0.25			
factoring		8.8		63.7		35.4	
Increase during the year, stocks of materials, stores and fuel				6.8		-1.0	
Cost of industrial services							
를 통해하는 사람들 보이 있다면 보고 있다면 하는 것이 되었습니다. 그런 사람들은 사람들이 되었습니다. 그 사람들이 되었습니다. 그 사람들이 다른 사람들이 되었습니다. 그 사람들이 다른 사람들이 다른 사람들이 되었습니다. 그 사람들이 다른 사람들이 되었습니다. 그 사람들이 되었		2.7		33.6		30.5	
Net output		3.a		444.9		510.5	
Total employment		Thousand		27.5		32.6	
Net output per head		£		16,175		15,661	
Cost of non-industrial services received							
Hire of vehicles, plant and machinery		£ million		6.9		8.0	
Rents of industrial and commercial							
buildings		oloma emili		2.1		1.9	
Commercial insurance premiums				5.8		5.3	
Bank charges		ta to this fire you		1.4		1.0	
Other non-industrial services		stamüğu ne Ş		51.3		51.6	
Licensing of motor vehicles		nonaterro erre del essec foca		0.3		0.2	
Rates, excluding water rates				9.8		9.9	
Gross value added at factor cost				367.3		432.6	
Gross value added at factor cost							
per head		£		13,356		13,272	

<sup>(</sup>a) The count of enterprises shown in each column represents the number of enterprises owning the establishments shown for each activity heading. Because an enterprise may own establishments in more than one activity heading, the sum of the enterprise counts may exceed the total for the industry.

Capital expenditure, 1986
All United Kingdom establishments classified to each Activity Heading within the industry

			E million
	3221	3222	
and and buildings			
New building work	3.0 TO	1.3	
Land and existing buildings			
Acquisitions	2.2	1.9	
Acquisitions	a new society amusi Mout	1.9	
Disposals	0.3	3.9	
Net	4.9	-0.6	
lant and machinery			
Acquisitions	29.7	36.4	
Disposals	5.0	3.2	
Net	24.7	33.1	
ehicles	7.7	33.1	
Acquisitions	3.3	5.2	
Disposals	1.2	2.7	
Net and the second of the seco	2.1	2.5	
Total net capital expenditur	e 31.7	35.0	

TABLE 10 — Cement, lime and phases

Stocks and work in progress, 1986 All United Kingdom establishments classified to each Activity Heading within the industry

		£ million
3221	3222	openiary tables
utoj.		
6.8	-1.0	
40.1	0.7	
5.6	7.2	
52.5	6.9	
A. Arctar's A	CO26	
70.6	35.8	
224.6	59.5	
47.7	63.5	
342.9	158.8	
	6.8 40.1 5.6 52.5 70.6 224.6 47.7	6.8 -1.0 40.1 0.7 5.6 7.2 52.5 6.9  70.6 35.8 224.6 59.5 47.7 63.5

TABLE 11

Operating ratios, 1986

All United Kingdom establishments classified to each Activity Heading within the industry

		Unit	3221	3222	
		Now.	78.8	650.8	
Gross output per head		£	34,830	23,635	
Net output per head		£	16,175	15,661	
Gross value added per head		£	13,356	13,272	
Gross value added as a percentage of gross output		%	38	56	
Ratio of gross output to stocks	86.4		2.8	4.9	
Wages and salaries as a percentage of					
gross value added		%	67	66	
Ratio of operatives to administrative, technical and clerical employees			1.7	3.2	
Wages and salaries per operative		£	8,576	8,350	
Wages and salaries per administrative,					
technical and clerical employee		£	10,702	10,725	
Net capital expenditure per head		£	1,154	1,073	
Net capital expenditure as a percentage					
of gross value added		%	9	8	

FURTHER BUSINESS MONITOR SERIES

## **SERVICE AND DISTRIBUTIVE MONITOR SERIES (SD)**

It is intended to introduce a new series of annual Monitors towards the end of 1987 covering the following:—

SDA 26 - Wholesaling

PA322

SDA 27 - Motor Trades

SDA 28 - Catering and Allied Trades

## PRODUCTION MONITORS (PAS)

A completely new series of Production Annual Sales Monitors is being introduced. Until 1986 the four Monitors that initially made up this series were Production Monitors issued quarterly (PQ's).

PAS 1401/1402 - Mineral oil refining, lubricating oils and greases

PAS 2246 — Copper, brass and other copper alloys

PAS 2410 - Structural clay products

PAS 2420 — Cement, lime and plaster

The Monitors will contain six years data (i.e. 1981–86) and will retain the Production quarterly (PQ Monitor) format. This includes a summary, an annual sales, and other supplementary tables (including import and export figures).

For further information telephone or write to:

The Librarian
Business Statistics Office
Cardiff Road
Newport
Gwent
NP9 1XG
Telephone Newport (0633 222973)



HMSO publications are available from:

## **HMSO Publications Centre**

(Mail and telephone orders only)
PO Box 276, London SW8 5DT
Telephone orders (01) 622 3316 (queuing system in operation)
General enquiries (01) 211 5656 (queuing system in operation)

## **HMSO Bookshops**

49 High Holborn, London, WC1V 6HB (01) 211 5656 (Counter service only) 258 Broad Street, Birmingham, B1 2HE (021) 643 3757 Southey House, 33 Wine Street, Bristol, BS1 2BQ (0272) 24306/24307 9—21 Princess Street, Manchester, M60 8AS (061) 834 7201 80 Chichester Street, Belfast, BT1 4JY (0232) 234488 71—73 Lothian Road, Edinburgh, EH3 9AZ (031 228 4181)

HMSO's Accredited Agents (see Yellow Pages)

And through good booksellers

'Brief extracts from this publication may be reproduced provided the source is fully acknowledged. Proposals for reproduction of larger extracts should be addressed to the Librarian, Business Statistics Office, Government Buildings, Cardiff Road, Newport, Gwent NP9 1XG.'

© Crown copyright 1987 First published 1987

**£5.95 net** ISBN 0 11 514740 3