PA601

JAZ (HA251)

42 R834

1976

Business Statistics Office

Business Monitor

Report on the Census of Production

Gas



Special Note for Purchasers

Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in the Business Monitor series. These Business Monitors have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).

The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London SE1 9NH. Telephone 01-928 6977), although they are not included in the global subscription arrangements for the Business Monitor series.

Government Statistical Service

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics division of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries:
Business Statistics Office
Newport, Gwent
NPT 1XG
Newport 56111 (STD code 0633) ext 2455
Telex 497121
Answer Back BSONPT G

PA601

Business Monitor

A publication of the Government Statistical Service

Report on the Census of Production 1976

Gas

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Industry
Business Statistics Office

London: Her Majesty's Stationery Office

List of Industry Reports, etc.

List of	Industry Reports, etc.		
PA1001	Introductory notes	PA369.1	Electrical equipment for motor vehicles, cycles
PA101	Coal mining		and aircraft
PA102	Stone and slate quarrying and mining		Primary and secondary batteries
PA103	Chalk, clay, sand and gravel extraction	PA369.4	Electric lamps, electric light fittings, wiring
PA104	Petroleum and natural gas	PA370	accessories, etc. Shipbuilding and marine engineering
PA109 PA211	Miscellaneous mining and quarrying Grain milling	PA380	Wheeled tractor manufacturing
PA212	Bread and flour confectionery		Motor vehicle manufacturing
PA213	Biscuits		Trailers, caravans and freight containers
PA214	Bacon curing, meat and fish products	PA382	Motor cycle, tricycle and pedal cycle manufacturing
PA215	Milk and milk products	PA383 PA384	Aerospace equipment manufacturing and repairing Locomotives, railway track equipment, railway carriages,
PA216 PA217	Sugar Cocoa, chocolate and sugar confectionery	1 4304	wagons and trams
PA218	Fruit and vegetable products	PA390	Engineers' small tools and gauges
PA219	Animal and poultry foods	PA391	Hand tools and implements
PA221	Vegetable and animal oils and fats	PA392	Cutlery, spoons, forks and plated tableware, etc.
	Margarine	PA393 PA394	Bolts, nuts, screws, rivets, etc. Wire and wire manufactures
PA229.2 PA231	Starch and miscellaneous foods Brewing and malting	PA395	Cans and metal boxes
PA232	Soft drinks	PA396	Jewellery and precious metals
	Spirit distilling and compounding		Metal furniture
	British wines, cider and perry		Drop forgings, etc.
PA240	Tobacco		Metal hollow ware Miscellaneous metal manufacture
PA261 PA262	Coke ovens and manufactured fuel Mineral oil refining	PA411	Production of man-made fibres
PA263	Lubricating oils and greases	PA412	Spinning and doubling on the cotton and flax systems
	Inorganic chemicals	PA413	Weaving of cotton, linen and man-made fibres
	Organic chemicals	PA414	Woollen and worsted
PA271.3 PA272	Miscellaneous chemicals	PA415 PA416	Jute Rope, twine and net
PA272 PA273	Pharmaceutical chemicals and preparations Toilet preparations		Hosiery and other knitted goods
PA274	Paint		Warp knitting
PA275	Soap and detergents	PA418	Lace
PA276	Synthetic resins and plastics materials and	PA419	Carpets
PA277	synthetic rubber Dyestuffs and pigments	PA421	Narrow fabrics Household textiles and handkerchiefs
PA278	Fertilizers		Canvas goods and sacks and other made-up textiles
	Polishes		Textile finishing
	Formulated adhesives, gelatine, etc.		Asbestos
	Explosives and fireworks	PA429.2 PA431	Miscellaneous textile industries
	Formulated pesticides, etc. Printing ink	PA431	Leather (tanning and dressing) and fellmongery Leather goods
	Surgical bandages, etc.	PA433	Fur
	Photographic chemical materials	PA441	Weatherproof outerwear
PA311	Iron and steel (general)	PA442	Men's and boys' tailored outerwear
PA312	Steel tubes	PA443 PA444	Women's and girls' tailored outerwear Overalls and men's shirts, underwear, etc.
PA313 PA321	Iron castings, etc. Aluminium and aluminium alloys	PA445	Dresses, lingerie, infants' wear, etc.
PA322	Copper, brass and other copper alloys	PA446	Hats, caps and millinery
PA323	Miscellaneous base metals		Corsets and miscellaneous dress industries
PA331	Agricultural machinery (except tractors)	PA449.2 PA450	
PA332 PA333.1	Metal-working machine tools		Footwear Refractory goods
PA333.2			Building bricks and non-refractory goods
	Compressors and fluid power equipment	PA462	Pottery
PA334	Industrial engines	PA463	Glass
PA335 PA336	Textile machinery and accessories	PA464	Cement
PA337	Construction and earth-moving equipment Mechanical handling equipment		Abrasives Miscellaneous building materials and mineral products
PA338	Office machinery	PA471	Timber
	Mining machinery	PA472	Furniture and upholstery
	Printing, bookbinding and paper goods machinery	PA473	Bedding, etc.
PA339.3	Refrigerating machinery, space-heating, ventilating and air-conditioning equipment	PA474 PA475	Shop and office fitting Wooden containers and baskets
PA339 5	Scales and weighing machinery and portable	PA479	Miscellaneous wood and cork manufactures
. , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	power tools	PA481	Paper and board
PA339.7	Food and drink processing machinery and	PA482.1	
DA0000	packaging and bottling machinery		Packaging products of paper and associated materials
PA339.9 PA341	Miscellaneous (non-electrical) machinery Industrial (including process) plant and steelwork	PA483	Manufactured stationery Wallcoverings
PA342	Ordnance and small arms		Miscellaneous manufactures of paper and board
PA349.1		PA485	Printing, publishing of newspapers and periodicals
PA349.2		PA489	General printing and publishing
PA351	Photographic and document copying equipment	PA491	Rubber
PA352 PA353	Watches and clocks Surgical instruments and appliances	PA492 PA493	Linoleum, plastics floor-covering, leathercloth, etc. Brushes and brooms
PA354	Scientific and industrial instruments and systems	PA494.1	Toys, games and children's carriages
PA361	Electrical machinery		Sports equipment
PA362	Insulated wires and cables	PA495	Miscellaneous stationers' goods
PA363	Telegraph and telephone apparatus and equipment	PA496	Plastics products Musical instruments
PA364	Radio and electronic components		Miscellaneous manufacturing industries
PA365.1	Gramophone records and tape recordings	PA500	Construction
	Broadcast receiving and sound reproducing	PA601	Gas
DAGG	equipment	PA602	Electricity
PA366 PA367	Electronic computers Radio, radar and electronic capital goods	PA603 PA1002	Water supply Summary tables
PA368	Electrical appliances primarily for domestic use		
THE PERSON NAMED IN COLUMN			

PA601 GAS

PA601

The information in this report relates to undertakings classified to the Gas Industry, minimum list heading 601 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

The production and distribution of gas for public supply. Construction work carried out by employees of gas undertakings is included. Gas showrooms are not included. Undertakings (other than transport undertakings) producing gas primarily for their own use are excluded and are included in the industries covering the major output of the parent works.

This report covers all undertakings of the twelve Area Gas Boards covering Great Britain, together with the Gas Council and the gas undertakings in Northern Ireland.

For 1973, figures were compiled from returns made to the Department of Energy. The figures shown for each census year relates to a business year ending on 31 March in the following year e.g. figures for 1973 relate to the year ended March 1974.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

LIST OF CONTENTS

Table No	Title 35 898				Page
180, fa					
1	Output and costs,	1973 - 1976			2–3
					morasano
2	Capital expenditur	re, 1973 - 1976			4
3	Stocks and work is	n progress, 1973 - 1	1976		4
4	Analysis of under	takings by size, 197	76		Does not apply
100,702	, 1081.091				
5	Distribution of em	ployment, net cap	ital expenditure an	d net output, by country 1976	5
6.0		s of twelve-month ments employing 2		returns received from United , 1976	Does not apply
7	Percentage analysi	s of employees, by	full and part-time	employment and sex, 1976	5

Output and costs, 1973-1976
All United Kingdom undertakings classified to the industry (a)

	Unit	1973	1974	1975	1976
and the property of the destroy of the property of the propert	ue nemen kvor i orbova tegrokem	004.544	cum in the last and a second	and distributed the	Atta productions are
Gas, etc. sold Receipts for work done and industrial services	£ thousand	864,541	1,128,848	1,468,697	1,714,125
rendered	or algorithmson	(b)	(b)	(b)	647
Capital goods produced for undertakings own use	"	43,262	33,893	16,281	9,968
Non-industrial services rendered	"	9,389	14,827	16,172	20,086
Goods merchanted or factored (c)	,,	119,416	84,242	106,199	340
Total sales and work done (d)	,,,	1,036,608	1,261,810	1,607,349	1,745,166
Increase during the year, work in progress and goods on hand for sale (e)	matanapanan ngga	-1,875	2,880	5,698	-13
Gross output		1,034,733	1,264,690	1,613,047	1,745,153
Purchases of materials for use in production, and packaging and fuel	,,	343,485	350,306	436,108	462,525
Purchases of goods for merchanting or factoring (c)	"	51,606	58,160	72,092	133
Increase during the year, stocks of materials, stores and fuel	,,	0.040	in the class		
Cost of industrial services received	,,	-2,049	10,044	15,873	9,776
	,,	81,085	98,447	138,123	133,958
Net output		556,508	767,821	982,597	1,158,313
Net output per head	£	5,319	7,395	9,426	11,789
Payments for non-industrial services					
Rents, hire of plant and machinery (f)(g)	£ thousand	4,725	6,964	9,892	12,043
Commercial insurance premiums	"	1,896	1,994	1,622	3,447
Bank charges	"	816	937	1,419	1,512
Other non-industrial services (h)	"	62,402	77,120	45,227	54,257
Licensing of motor vehicles	"	1,086	1,083	1,417	1,390
Rates, excluding water rates	"	14,837	23,025	31,192	52,296
Gross value added at factor cost	"	470,746	656,699	891,828	1,028,391
Gross value added at factor cost per head	£	4,499	6,324	8,555	10,467
Total employment (j)(k)	number	104,634	103,836	104,245	98,254
Operatives	"	44,703	42,806	42,150	41,093
Others (k)(I)	.,	59,931	61,030	62,095	57,161
Nages and salaries (m)					
Operatives	£ thousand	88,932	102,421	133,514	139,795
Others (k)(I)	· •	124,181	157,441	195,150	207,055
Vages and salaries per head				Distriction, or 1889	a
Operatives	tso £ well as noton	1,989	2,393	3,168	3,402
Others (k)(I)	. 3101	2,072	2,580	3,143	3,622

(a) Including Sales of gas and other products, charges for work done, meter rents received and work of new construction.

- (b) Included in gas etc. sold.
- (c) 1976 figures do not include goods handled through showrooms. Consequently, this has affected the 1976 gross output, net output, net output per head, gross value added at factor cost and gross value added at factor cost per head values.
- (d) Details of undertakings sales of principal products are published regularly in Business Monitor PQ601.
- (e) Including stocks of appliances for England, Scotland and Wales. For 1976 the values of work in progress and stocks of appliances were not recorded.
- (f) For 1973 the figures include hire of vehicles.
- (g) For 1973-1975 rents of industrial and commercial buildings were not recorded separately. For 1976 the amount payable was £4,977 thousand.
- (h) 1974-1976 figures include the cost of hiring goods vehicles.
- (j) Average number employed, including full and part-time employees (see table 7).
- (k) The 1976 figure excludes showroom employees.
- Administrative, technical and clerical employees.
- (m) Another component of labour costs, employers' national insurance contributions, graduated pensions, contributions to other pensions and welfare schemes and the running cost of canteens, is estimated for the industry at £80,785 thousand.

PA601

Capital expenditure, 1973 - 1976

All United Kingdom undertakings classified to the industry (a)

metry women was to store	Carlo de la composition della	charges for work done is	BOULDON'S TORRO DOS TOD	£ thousand
	1973	1974	1975	1976
Land and buildings	He and all a same or some	Noncompanie do control (nalizania sharar ahasirar m	or of accused SEDS
New building work	8,200	8,959	3,005	10,406
Land and existing buildings	thook associate in vi plug			
Acquisitions	2,700	1,123	11,047	o a stocke gorbute–i
Disposals	3,525	2,086	3,475	3,771
Vehicles				
Acquisitions				
Motor cars	566	1,000 ,	mage re-	
Other vehicles	1,413	3,804)	6,030	1,462
Disposals				
Motor cars	435	119)		
Other vehicles	1,523	323)	506	941
Plant and machinery				
Acquisitions (b)	121,977	126,693	124,875	92,241
Disposals	3,121	3,512	922	1,246
Mains and services				
Acquisitions	76,300	152,062	230,131	138,017
Disposals	3,300	44	190	63
Total net capital expenditure	199,252	287,557	369,995	236,105

⁽a) Capital expenditure in respect of manufacturing undertakings where production had not commenced before the end of the year, is included.

TABLE 3

Stocks and work in progress, 1973 - 1976

All United Kingdom undertakings classified to the industry

	1,490	数次24	0.848	£ thousand
1973	1974	1975		1976
			48,450	Value at
<u>- </u>	Inc	crease		end of year
-2,049	10,044	15,873	9,776	91,319
–95	-109	4,274	(a)	(a)
-1,780	2,989	1,424	-13	132
-3,924	12,924	21,571	9,763	91,451
	-2,049 -95 -1,780	-2,049 10,044 -95 -109 -1,780 2,989	-2,049 10,044 15,873 -95 -109 4,274 -1,780 2,989 1,424	Increase -2,049 10,044 15,873 9,776 -95 -109 4,274 (a) -1,780 2,989 1,424 -13

⁽a) The value of work in progress was not recorded for 1976.

TABLES

Distribution of employment, net capital expenditure and net output, by country 1976 All United Kingdom undertakings classified to the industry

Country	Average number employed		Net capital expenditure		Net output		Gross value added at factor cost	
	Number	per cent of United Kingdom	£ thou- sand	per cent of United Kingdom	£ thou- sand	per cent of United Kingdom	£ thou- sand	per cent of United Kingdom
England	85,659	87.2	145,231	61.5	1,083,304	93.5	966,795	94.0
Wales	4,154	4.2	6,464	2.7	30,289	2.6	24,987	2.4
Scotland	7,287	7.4	83,421	35.3	37,408	3.2	29,839	2.9
Great Britain	97,100	98.8	235,116	99.6	1,151,001	99.4	1,021,621	99.3
Northern Ireland	1,154	1.2	989	0.4	7,312	0.6	6,770	0.7
United Kingdom	98,254	100.0	236,105	100.0	1,158,313	100.0	1,028,391	100.0

⁽a) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery, vehicles and mains and services.

TABLE 7

Percentage analysis of employees, by full and part-time employment and sex, 1976(a)

Sex	Full-time	Part-time	All employees	
	per cent	per cent	per cent	
Male	74	_	74	
Female	20	5	26	

Source: Department of Employment

PA601

Produced in Wales by Her Majesty's Stationery Office Reprographic Unit, Cardiff Dd. 597332 K5 Cdf 3 1/79

⁽b) Including appliances for hire and meters.

⁽b) 1973-1975 figures include stocks of appliances for England, Scotland and Wales. The 1976 figures do not include stocks of appliances.

⁽c) The 1976 figures do not include work in progress and goods on hand for sale.

⁽a) The percentages relate to the numbers employed in the United Kingdom in June 1976.

These notes give the main information needed for interpreting the figures in the industry Business Monitors: more detailed information about the census is given in a separate Business Monitor - PA1001 (Introductory Notes) of the Report on the Census of Production, 1976.

GENERAL INFORMATION

Changes made for 1976

The Census for 1976 is in line with similar inquiries being conducted in other member countries of the European Economic Communities. There was a small number of changes in the scope of the industry reports compared with 1975. These include separate headings for:

Sales of goods produced

Receipts for work done and industrial services rendered

Amounts paid for hire of plant and machinery Amounts paid for rent of industrial and commercial buildings

Specific changes are explained in the introductions to the industry reports or by footnotes to the tables.

Suppression of information relating to individual undertakings

Section 9(5)(b) of the Statistics of Trade Act 1947 states - "The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained under the foregoing provisions of this Act -

in compiling any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or delivered; so, however, that before disclosing any such total the competent authority shall have regard to any representations made to them by any person who alleges that the disclosure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed."

If a figure involved disclosure the contributor concerned was sometimes asked to give permission for its publication. In the majority of cases permission was given. When it was refused and where contributors were not approached the figure has been suppressed, either by combining it with other figures, or as in the regional tables, by omitting the figure altogether.

Symbols used

The following symbols are used throughout the PA series of Business Monitors:

- .. not available
- nil or less than half the final digit shown
 figures cannot be shown owing to the risk of
 - disclosing information about individual undertakings
- R revised

Rounding of figures

Figures in the tables have, where necessary, been rounded to the nearest final digit. Where figures have been so rounded, the sum of the constituent items may not always agree exactly with the total shown.

Industrial classification

The United Kingdom Standard Industrial Classification (SIC) was first issued in 1948 and was subsequently revised in 1958 and 1968. It exists to promote uniformity and comparability in the official statistics of the United Kingdom. The general principles followed are those of the International Standard Industrial Classification of all Economic Activities of the United Nations Statistical Office but the United Kingdom SIC reflects the organisation and structure of industry and trade as it exists in the United Kingdom. The SIC is a classification by activity and is not a commodity classification. However, an index of all commodity headings for which sales data are provided in the Quarterly Business Monitors, is published in Business Monitor PQ1000.

THE REGISTER

The register permits a questionnaire to be sent direct to the reporting establishment/undertaking on which the latter can include information relating to all the manufacturing (or local) units which it comprises.

The inquiries provide a major source of information for keeping the register continuously up-to-date and act as a check on its detail and structure. For the establishments/undertakings on the register making returns to the quarterly inquiries, the industrial classification is derived from an analysis of their sales of commodities and is reviewed annually. Employment data are entered on the register from returns to the annual census of production. In cases where an establishment/undertaking does not make a return to these inquiries the employment data are based on information provided by the Department of Employment from the annual censuses of employment. Establishments/undertakings with 20 or more employees are included in the censuses each year and the information they supply to the census is supplemented by the returns that those with 25 or more employees provide to the quarterly inquiries. Information about establishments/undertakings with fewer than 20 employees in most industries is less securely based, but increasing use has been made of data on these small establishments/undertakings supplied by the Department of Employment. One benefit of using this information is an improvement in the estimates of the number of smaller establishments/undertakings, but there is little effect on other aggregates (e.g. employment, output, net capital expenditure).

Coverage

A return was required in the 1976 Census from each establishment/undertaking with 20 or more employees. Each establishment/undertaking is classified to an industry, as defined in the SIC, whose principal products form the major part of the establishment's/undertaking's sales.

TERMS USED IN THE CENSUS REPORT

Average number employed

Undertakings were required to state the number of persons on the payroll on average during the year of return, whether full-time or part-time employees. Separate figures were required for:

- (a) administrative, technical and clerical employees
- (b) all other employees (operatives)

Averages could be calculated from the figures relating to the last week of each calendar month. The figures include persons engaged on merchanting or factoring and canteen workers where particulars

in respect of these activities could not be excluded from the return.

Administrative, technical and clerical employees include directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research and design employees (other than operatives); draughtsmen, editorial staff, advertising staff, travellers and all office employees.

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include operatives employed in power stations, transport (including roundsmen), warehouses, stores, shops and canteens, inspectors, maintenance workers and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included.

Canital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included. Undertakings were asked not to deduct from the value of capital expenditure amounts received or expected to be received in grants or allowances from the Government or any statutory body or local authority. Undertakings with 100 or more employees were asked to include a total net capital expenditure figure for each calendar year.

(a) New building work

This represents the cost incurred during the year of new building and other constructional work to be used in connection with the business covered by the return. The value is that charged to capital account during the year of return; it includes expenditure on new buildings and on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the undertaking's own staff and the cost of any newly constructed buildings purchased. Figures shown include legal charges, stamp duties, agents' commissions, etc.

(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost or premium payable for leaseholds acquired (excluding the value of assets acquired in taking over an existing business), and the amounts receivable for freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during the year. The value of plant and machinery acquired includes plant, etc. which firms produced for their own use in connection with the business covered by the return. The value of plant, etc. acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. Deductible value added tax is excluded but non-deductible value added tax on motor cars acquired is included. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written-off for items scrapped.

Cost of industrial services

This includes amounts payable to other firms for work done on materials supplied by the undertaking, payments for repairs and maintenance (including those in respect of rented buildings) and amounts paid to other firms for contracts which have been

Cost of non-industrial services

This includes rent of industrial and commercial buildings, hire of plant and machinery, commercial insurance premiums, bank charges and amounts paid for professional services, post office services, transport, advertising etc. Amounts payable on royalties for the right to use patents, trademarks, copyrights etc., manufacturing and quarrying rights and technical "know-how" are also

In the calculation of gross output the value of total sales and work done is increased by the rise (or reduced by the fall) during the year in the value of work in progress and goods on hand for

Net output

Net output, a customary census measure, is calculated by deducting from gross output the cost of purchases (reduced by the rise, or increased by the fall, during the year of stocks of materials etc.) and the cost of industrial services received, and where applicable, duties etc.

Net output per head

The figures of net output per head are derived by dividing the net output by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees.

Gross value added at factor cost

Gross value added at factor cost is calculated by from net output the cost of non-industrial services (e.g. rent of buildings, hire of plant and machinery, commercial insurance premiums, bank charges and amounts paid for professional services, post office services, transport and advertising), rates (excluding water rates) and the cost of licensing motor vehicles. This estimate of gross value added approaches more closely than census net output to the definition of net output or value added in national accounts

Gross value added at factor cost per head The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average number of persons employed (full and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees.

Purchases include the cost of raw materials, components, semi-manufactured goods and workshop materials; of replacement parts and consumable tools not charged to capital account; of packaging materials of all types; of stationery and printed matter; of fuel, electricity and water; of materials to be used by the undertaking or given out to other establishments/undertakings for the production of machinery or other capital items for the undertaking's own use; of materials for use by the undertaking when working on goods supplied by customers; and of food, etc. for any canteen covered by the undertaking's return. Transfers of goods to the undertaking from another department of the same firm not covered by the undertaking's return are included at a cost corresponding to the

estimated selling value recorded by the other department. Amounts payable to transport firms or credited to the firm's own transport department for delivery of materials are excluded, as are all purchases of machinery and plant charged to capital account. Purchases of goods for merchanting or factoring have been collected separately since 1973. The values shown exclude VAT. They include, in addition to the actual purchase price, the value of packaging material charged to the undertaking. The value of returned goods or packaging material returned to suppliers and any trade discounts are excluded. Materials purchased duty-paid are included at their duty-paid value, less any drawback, rebate, etc. The cost of transport is included only if it is included with the purchase price in the firm's accounts. Imported goods are included at their full delivered cost. If in the firm's accounts the transport from docks or airport is not included in the cost of goods purchased, the cost is entered at c.i.f. plus duty (if applicable). Leasing, renting and hire purchase charges are excluded.

Sales of goods produced

Sales for the purposes of the annual censuses means deliveres on sale of goods made by undertakings in the United Kingdom covered by the inquiry. Sales of goods made for these undertakings by other undertakings from materials given out to them and sales of waste products are included. New building work and machinery or other capital items produced by undertakings for hiring out or leasing are regarded as sales, the value included in the return being that adopted in the undertakings' capital asset accounts. Forward sales and canteen takings are excluded. All sales in the period of the inquiry are included irrespective of when the goods were manufactured. Goods produced in undertaking and transferred either to ancillary departments not engaged in production for which there are separate accounts, or to another undertaking of the same firm not covered by the return, are treated as sales by the producing undertaking and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations, for which separate accounts are kept are valued on the same basis.

The value shown for sales is the "net selling value" defined as the amount (excluding value added tax) charged to customers whether on an ex-works or delivered basis, after any trade discounts or agents! commissions have been deducted. The cost of packing materials less allowance for returnable cases is included.

Work done and industrial services rendered

Figures for work done represent the amount charged for work carried out on materials supplied by a customer and include repair and jobbing work. erection and installation of plant and machinery, exploration work and research and development. Industrial services rendered include repairs and maintenance, installation work, and technical research and studies for other organisations.

Capital goods produced for undertakings' own use This includes all work of a capital nature carried out during the year by the undertakings' own staff for their own use.

Non-industrial services rendered

This includes rents received for commercial and industrial buildings, amounts charged for hiring out plant, machinery and other goods and amounts charged to other organisations for the provision of transport. It also includes amounts received for

the right to use patents, trademarks, copyrights etc., manufacturing and quarrying rights and technical "know-how" and revenue from such staff facilities as canteens.

Goods merchanted or factored Merchanted goods are those (excluding canteen sales) sold without having been subjected to any manufacturing process by the seller.

Stocks and work in progress

Values are given of stocks of goods on hand for sale and of materials, stores and fuel, at the end of the year of return and of the change during the year, including any stocks of goods held for merchanting or factoring. Work in progress is defined as materials which have been partially processed by the undertaking but which are not usually sold or transferred to another undertaking without further processing. The values include the cost of materials consumed and labour used. together with a margin of overhead costs and profits. Progress payments made to subcontractors are excluded and progress payments received from other organisations deducted.

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions etc. The value of redundancy payments less any amounts reimbursed from Government sources is included. The value of any payments in kind, travelling expenses etc. is excluded.

Employers' insurance and welfare contributions This item includes employers' contributions to national insurance and graduated pensions (and/or earnings related basic contributions under the Social Security Act, 1973) as well as commercial insurance premiums to provide pensions. superannuation or other retirement benefits, sickness benefits, personal accident benefits, disability or death benefits for employees or former employees or their dependants. Contributions to the running costs of canteens, social centres, children's and holiday homes, etc. for employees, former employees and their dependants are also included.

© Crown copyright 1979

Her Majesty's Stationery Office

Government Bookshops

49 High Holborn, London WC1V 6HB
13a Castle Street, Edinburgh EH2 3AR
41 The Hayes, Cardiff CF1 1JW
Brazennose Street, Manchester M60 8AS
Southey House, Wine Street, Bristol BS1 2BQ
258 Broad Street, Birmingham B1 2HE
80 Chichester Street, Belfast BT1 4JY

Government publications are also available through booksellers

Extracts from this publication may be reproduced provided the source is acknowledged. Proposals for complete reproduction should be addressed to the Librarian, Business Statistics Office, Newport, Gwent NPT 1XG