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## **Business Monitor**

A publication of the Government Statistical Service

Report on the Census of Production

Animal and poultry foods



Department of Industry

Business Statistics Office

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## PA219

## **Business Monitor**

A publication of the Government Statistical Service

Report on the Census of Production 1972

## Animal and poultry foods

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Industry
Business Statistics Office

London: Her Majesty's Stationery Office 1975

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		accessories, etc.		

PA219 ANIMAL AND POULTRY FOODS

PA219 1

The information in this report relates to establishments classified to the Animal and poultry foods industry, minimum list heading 219 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

Manufacturing or compounding animal and poultry food, bird and pet foods. The production of grain offals is classified to the Grain milling industry; the production of oilseed cakes and meals is classified to the Vegetable and animal oils and fats industry and the manufacture of animal and poultry medicines, condiments and spices is classified to the Pharmaceutical chemicals and preparations industry.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

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TABLE 2

Input and output, 1970, 1971 and 1972

All United Kingdom establishments classified to the industry (a)

The second of the second secon	Unit	1970	1971	1972
Enterprises	Number	523	467 <sup>R</sup>	467
Establishments	П	620	626	621
Sales of goods produced and work done	£'000	547,016	582,797	661,653
Services rendered to other organisations (b)	11	6,619	002,101	1,407
Goods merchanted or factored	11	99,634	111,768	96,508
Canteen takings	11	441	303	266
Total sales and work done	п	653,711	694,869	759,834
Increase during the year, work in progress and goods on hand for sale	п	2,077	- 116	1,428
Gross output	, 11	655,788	694,752	761,261
Cost of purchases	II .	532,508	539,235	588,457
Increase during the year, stocks of materials, stores and fuel	II	8,535	- 11,426	1,036
Payments to other organisations for work done on materials given out	11	757	19.956	19.017
for transport by road	11	12,319	12,256	12,017
for transport by rail, water, air and Post Office parcel services	H	772	542	317
Total costs	11	537,821	563,460	599,755
Net output	11	117,967	131,292	161,506
otal employment (including working	the left the sets		datan milinet X i	district the second
proprietors) (c)	Thousands	32.6	32.1	30.5
Net output per head	£	3,619	4,096	5,289

Capital expenditure and stocks, 1970, 1971 and 1972

All United Kingdom establishments classified to the industry (a)

£'000

				£,000	
Total Agrees sures	1970	1971	19	72	
Capital expenditure (b)					
New building work	3,203	1,890	1,	790	
Land and existing buildings	B B B B				
Acquisitions	905	270	1,	596	
Disposals	456	722	1,	211	
Plant and machinery					
Acquisitions	10,890	7,568	8,	604	
Disposals	149	314	1 2 2 5	820	
Vehicles					
Acquisitions	2,926	2,828	2,	995	
Disposals	1,051	1,703		939	
Total net capital expenditure (c)	16,268	9,817	12,016		
	10.4				
Increase in stocks and work in progress, 1970, 1971 and 1972 and value of stocks and work in progress at end of 1972	Increase	Increase	Increase	Value at end of year	
Materials, stores and fuel	8,535	- 11,426	1,036	34,377	
Work in progress	58	40	- 225	462	
Goods on hand for sale	2,019	- 156	1,653	19,901	
Total	10,612	- 11,542	2,464	54,741	

<sup>(</sup>a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.

<sup>(</sup>a) For 1972, estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons, accounted for 21 per cent of the total figures in which they were incorporated: of this unsatisfactory returns accounted for 5 per cent.

<sup>(</sup>b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

<sup>(</sup>c) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.

<sup>(</sup>b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included.

<sup>(</sup>c) Acquisitions less disposals.

TABLE 3

Analysis of establishments by size, 1972

All United Kingdom establishments classified to the industry (a)

	Estab-			Emplo	oyees	Wages and	salaries	Wages and per	salaries head				Net	Capital	Total stocks and
Size group (b)	lish- ments	Enter- prises (c)	Total employment (b)	Operatives	Others (d)	Operatives	Others (d)	Operatives	Others (d)	Total sales and work done (e)	Gross output	Ne t output	output per head	expen- diture (net) (f)	work in progress at end of year
	Number	Number	Number	Number	Number	£,000	£'000	£	£	£'000	£'000	£'000	£	£'000	£'000
1-10	212	184	1,134												2 000
11-24	217	194	3,711												
25-49	61	59	2,323	7,090	4,052	10,678	6,856	1,506	1,692	270,106	270,183	49,336	4,249	6,953	17,920
50-99	66	52	4,444												
100-199	39	22	5,196	2,963	2,224	4,875	3,918	1,645	1,762	127,592	128,385	28,740	5,531	1,420	9,703
200-299	9	8	2,273	1,319	954	2,040	1,745	1,547	1,830	69,462	69,914	12,034	5,294	693	5,233
300-399	10	6	3,700	2,282	1,418	3,697	2,608	1,620	1,838	86,427	86,288	18,201	4,919	428	7,702
400 and over	7	6	7,755	5,017	2,738	9,408	6,910	1,875	2,525	206,246	206,491	53,196	6,860	2,522	14,183
			4 7 7												
Total	621	467	30,536	18,671	11,386	30,698	22,037	1,644	1,935	759,834	761,261	161,506	5,289	12,016	54,741

- (a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.
- (b) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.
- (c) Some enterprises control establishments in more than one size group: the sum of the figures for the size groups will therefore exceed the total for the industry.

- (d) Administrative, technical and clerical employees.
- (e) Including sales of goods merchanted or factored, canteen takings and services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered).
- (f) Acquisitions less disposals.

Regional distribution of employment, net capital expenditure and net output, 1972 All United Kingdom establishments classified to the industry

Area		number ed (a)		apital ture (b)	Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c)					
0.9	for this minery eaten dis int no		for this commissy the excessed a temperature of the commission of			Average number employed as a percentage of total average number employed in the industry in the region	Net output as percentage of total of the industry in the United Kingdom			
Standard regions of	Thousands	per cent of United Kingdom	£'000	per cent of United Kingdom	£,000		MARCELLA TRANSPORTER			
England										
North	0.6	2.0	263	2.2	990	38.8	0.6			
Yorkshire and Humberside	2.8	9.2	599	5.0	5,004	36.7	3.1			
East Midlands	3.9	12.7	1,032	8.6	24,314	83.9	15.1			
East Anglia	2.6	8.4	1,210	10.1	7,040	62.1	4.4			
South East	4.5	14.7	1,245	10.4	11,499	52.5	7.1			
South West	4.4	14.3	1,853	15.4	10,598	54.3	6.6			
West Midlands	1.1	3.5	553	4.6	3,204	61.1	2.0			
North West	4.7	15.3	1,749	14.6	14,095	45.5	8.7			
Engl and	24.5	80.2	8,504	70.8	76,744	55.7	47.5			
Wales	0.5	1.8	379	3.2	1,092	63.2	0.7			
Scotland	2.9	9.4	1,842	15.3	11,014	70.6	6.8			
Great Britain	27.9	91.3	10,725	89.3	88,850	57.4	55.0			
Northern Ireland	2.6	8.7	1,291	10.7	11,592	92.1	7.2			
Unallocated (d)	-	-	-	-	61,065	-	37.8			
United Kingdom	30.5	100.0	12,016	100.0	161,506		100.0			

<sup>(</sup>a) Average number employed (full and part time; see table 6) during the year (including working proprietors) by the establishment.

<sup>(</sup>b) New building work plus acquisitions less disposals of land and existing buildings, plant and machinery and vehicles.

Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.

<sup>(</sup>d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

TABLE 7

	Accounting year ended	Percentage of total returns received	Percentage of total number employed
		per cent	per cent
1972	April (a)	2.8	0.9
	May	4.0	3.6
	June	9.0	4.0
	July	2.3	1.1
	August	2.3	0.8
	September	15.8	12.3
	October	7.3	5.2
	November	1.1	1.0
	December	26.0	45.0
1973	January	1.7	0.6
1919	February	8.5	10.0
	March(b)	19.2	15.5
		100.0	100.0

(a) From 6th April

(b) Including returns made for twelve-month period ended 1st to 5th April 1973

TABLE 6

Percentage analysis of employees, by full and part time employment and sex, 1972 (a)

Sex	Full time	Part time	All employees
	per cent	per cent	per cent
Male	82	1	83
Female	14	3	17
		ont at seconda barage of all the property of a few area of a few area of a few area of a few areas of a few are	
	96	4	100

Source: Department of Employment

Sales of principal products of the industry by establishments employing 25 or more persons, including sales by establishments classified to other industries, 1972.

Does not apply

For this industry, the quarterly inquiry into manufacturers' sales did not commence until the second quarter of 1973.

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<sup>(</sup>a) The percentages relate to the numbers employed (excluding working proprietors) in the United Kingdom at mid-June, 1972

ese notes give the main information needed for interpreting he figures in the industry reports, (more detailed information out the census is given in a separate booklet—"Introductory es", Part PA 1001 of the Report on the Census of Production

### ENERAL INFORMATION

hanges made for 1972 here were only minor changes in the scope of certain industry ports compared with 1971. Any such changes are explained in he introductions to the industry reports concerned or by tnotes to the tables.

#### strial classification

he Annual Censuses of Production are conducted on the ness Statistics Office's Production Register. Normally blishments on the Register are classified to industries on the is of major activity in conformity with the Standard istrial Classification (revised 1968). Generally an establishnt is classified to an industry if its sales of the principal ducts of that industry accounts for a greater proportion of otal sales than its sales of the principal products of any other istry; classification is generally based on an establishment's urns to the quarterly production inquiry. Where this is not ible—for example where a quarterly production inquiry has been introduced—the classification of an establishment ects its return to the Census of Production, 1968. Establishnts for which information is not available either from the arterly inquiries or the 1968 Census are classified on the basis the description of the business given by the establishments to ne Business Statistics Office, for instance, in the course of sistration.

tailed census returns were generally sought only from ablishments employing on average 25 or more persons, but ome industries where firms employing less than 25 persons unt for a relatively high proportion of total employment nd output the exemption limit was lowered to 11. Census irns were also sent to establishments whose employment was ot known to the Business Statistics Office at the time of dispatch.

#### FRMS LISED IN THE CENSUS REPORT

#### erage number employed

blishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by m) on the average during the year of return, whether full-time r part time employees. Separate figures were required for (a) histrative, technical and clerical employees and (b) all other loyees (operatives). Averages could be calculated from ires relating to the last week of each calendar month. blishments were also required to state the number of working prietors where appropriate and these are included in total oyment figures. Outworkers (i.e. persons employed by blishments who worked in their own homes etc. on materials plied by the establishments) are excluded.

e figures include persons engaged on merchanting or factoring nd canteen workers where particulars in respect of these tivities could not be excluded from the return.

#### orking Proprietors

hese include all persons regarded as "self employed" for ional insurance purposes and members of their families who orked in the business without receiving a wage or salary; ut such persons who worked less than half the normal number of orking hours are excluded. Directors working in the business out not in receipt of a definite wage, salary or commission are uded under this heading: directors paid by fee only are not ncluded

inistrative, technical and clerical employees include naging and other directors in receipt of a definite wage, salary ommission, managers, superintendents and works foremen; arch, experimental development, technical and design ployees (other than operatives); draughtsmen and tracers; orial staff, staff reporters, canvassers, competition and ertising staff; travellers; and office (including works office) plovees

Operatives include all other classes of employees, that is, breadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen), stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers and cleaners. Operatives engaged in outside work of erecting, fitting etc. are also included, but out-workers are excluded.

#### Capital expenditure

Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the year is included in the figures for both 1970, 1971 and 1972 Establishments were asked to include in the value of capital expenditure, amounts received under the Local Employment Acts, 1960 to 1971 and any investment grants received under the Industrial Development Act, 1966 or regional development grants under the Industry Act, 1972.

#### (a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return: it includes expenditure on new buildings or on the extension of reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents' commissions, etc.

#### (b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

#### (c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

The term enterprise is used in this report to mean one or more establishments under common ownership or control (as defined in the Companies Act 1948) making returns to the census. An enterprise may consist of a single establishment, or of more than one establishment owned by one legal unit, usually a company, or of a number of establishments owned by a parent company and subsidiary company or companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worthwhile basis for analysis.

#### Fstablishment

The definition of an establishment in 1970, 1971 and 1972 was that of the Standard Industrial Classification (revised 1968): "the smallest unit which can provide the information normally required for an economic census, for example, employment, expenses, turnover, capital formation". Sometimes activities which are conducted as a single business are carried on at a number of addresses, termed local units. Where the activities of such a business are closely integrated, and detailed census information is not available for each unit, it is treated as a multi-unit establishment and a single return accepted. Separate figures are obtained, however, of employment and net capital expenditure at each unit.

#### Gross output

Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as follows:

Value of sales and work done

Plus/Less: Increase/decrease in value of stocks of goods on hand for sale

Plus/Less: Increase/decrease in value of work in progress

Gross output.

#### Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:—

Gross output

Less: Purchases adjusted for change in value of stocks of fuel and raw materials

Less: Payments for work given to other establishments

Less: Payments for transport

Less: Net amount of any duties, subsidies, allowances and levies payable

= Net output.

#### Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers

#### Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plants and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machninery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced: amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home". Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

#### Sales

Sales are in respect of goods made by the business covered by the return, goods made for it by outworkers or by other establishments from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works or delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value.

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis.

To the extent that sales of finished products of one establishment constitute the materials purchased by another, total figures of

the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries, e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates for a number of industries contain significant amounts of duplication. For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

#### Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to other establishments of the same enterprise not covered by the return.

#### Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (revised 1968). It is published by HM Stationery Office together with a separate index in the form of an alphabetical list of industries

#### Stocks and work in progress

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown. The values include duty in the case of dutiable goods held out of bond.

The value of work in progress at the end of, and the change during the year are also usually shown. This excludes any progress payments made to sub-contractors, and no deduction is made on account of progress payments received.

#### Transport payments

These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transport organisation of the same establishment not covered by the return, but exclude the value of transport services provided by the business covered by the return. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport, i.e. railways, road haulage, canals, coastwise shipping, air, etc. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

#### Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers' contributions to national insurances and pension schemes is excluded.

#### Work given ou

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise or not) on materials supplied to them. They do not include payments to individual outworkers or payments for business and other services.

#### SYMBOLS USED

The following symbols are used throughout the report:

- . not available
- nil or less than half the final digit shown
- figures cannot be shown owing to the risk of disclosing information about individual enterprises
- R revised

#### ROUNDING OF FIGURES

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may be an apparent slight discrepancy between the sum of the constituent items and the total shown.

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