## PA601

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## Business Monitor

## 1974 \& 75

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Gas

## PA601

## Business Monitor

Report on the Censuses of Production 1974 \& 75

Commencing with the 1971 Census, the Census of
Production reports are being numbered in a uniform series embracing all industrial inquiries in the Busines Monitor series. These Business Monitors have a code P (for production) followed first by A (indicating that it is an annual series) or Q (quarterly) or M (monthly
and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of the Standard Industrial Classification (revised 1968).
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## Gas

Presented by the Secretary of State for Industry to Parliament in pursuance of the Statistics of Trade Act 1947 ( 10 \& 11 Geo. 6 Cha. 39 sec 7)

## Department of Industry

Business Statistics Office

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| PA339.7 | power tois $\begin{aligned} & \text { pood and drink processing mach inery and }\end{aligned}$ |
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A369.4 Electryic amms


soc. electric light titittings, wiring
Electric lamps, electric light fittings, w
accessoriss etc.
Shiobuilding and marine engineering

PA381.1 Motor venicle manutacturing
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A381.2 Trailers, caravans and freight containers
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Locomotives, railway track equip
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Enciners small tools and gauges
wagons and trams
Engineers smal tools and
Hand tools and imperents
Cold
Cand tools and implements
Cutler, spoons. fork sand plated tableware, etc.
Bolts nuts, screws. rivets eetc.
Bolts, nuts, screws, rivets, et
Wire and wire man tactures
Wire and wire mantructars
Cans and metal boxes
Jens and mea
Jeweley and pre
Metal furniture
Metal furniture
Drop ofrging, et
Metal
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Miscellaneus metal manufacture
Miscellaneous metal manufacture
Production of man-made fibres
Spinning and doubling on the cotton and flax systems
Spinning and doubling on the cotton and flax sus
Weaving of cotton, linen and man-made fibres
Weaving of cotton, line
Woollen and worsted
Jute
Jute
Rope, twine and
Hosiery and othe
Hosiery
Warp kni
Lace
Lace
Carpets
Narrow fabries
Carpets
Narrow fabrics
Household textiles and handkerchiefs
Househoid textiles and handkerchiefs
Textile finish and
Asbestos
Miscellaneous textile industries
Leather (tanning and dressing) and fell mongery
Leather Itanning
LLeather goods
FWt
Fur
Weatherproof outerwear
Weatherproof outerwear
Men's and bovs' tail ored outerwear
Women's and
Women's and girrs's. tailored outearwear
Overal's and men's shirts, underwear, etc.
Overalls s. and men's shit ts, underwe
Dresses, lingerie, infants' wear, etc.
Hats, caps and millinery
Hats, caps and millinery
Corsets and miscellaneous dress industries
Corsets and
Gloves
Footwear
Footwear
Refractory goods
Ruilding bricks and non-refractory goods
Pottery
Glass
Cement
Abrasives
Miscellaneous building materials and mineral products
Miscelianeous
Timber
Funniture and
Furniture and $u$
Bedding, etc
Shoi
Beading, etc.
Shop and oftice fittings
Wooden containers and baske
Wooden containers and baskets
Miscellaneous wood and cork manufactu
Paper and board
Cardboard bores, cartons and fibre-board packing cases
Packaing products of paper and associated materia
Manufactured st
Wallcoverings
Will coverings Misel laneous mactures of paper and board
Printing, publishing of newspape
General printing and publishing
Rubber
Linoleum, plastics floor covering, leathercloth, etc.
Linoe eun, al asticoms
Brusher covering, lea
Toys, games and childrents
Toys, games and ch
Sorts equipment
Sports equipment
Miscellaneous stationers' goods
Miscellaneous statio
Plastics products
Musical instruments
Miscell aneous manufacturing industries

| $2 \begin{array}{l}\text { Miscellaneous } \\ \text { Construction } \\ \text { Gas }\end{array}$ |
| :--- |

    Gas
    Electricit
Wer
Electricity
Water supply
Summary tables

The information in this report relates to undertakings classified to the Gas industry, minimum list heading 601 in the Standard Industrial
Classification (revised 1968). The activities of the industry include
The production and distribution of gas for public supply. Construction work carried out by emplovees of gas undertak ings is included. Gas showrooms are also included. Undertakings lother than transport undertakings) produc
excluded and are included in the industries covering the major output of the parent works.

This report covers all undertakings of the twelve Area Gas Boards covering Great Britain, together with the Gas Council and the gas under-
takings in Northern Ireland.
For 1971-1973, figures were compiled from returns made to the Department of Energy. The figures shown for each census year relate to
business year ending on 31 March in the following year e.g. figures for 1971 relate to the year ended 31 March 1972

In interpreting the data in the tables it is essential to be
in mind the notes and definitions which commence on page (iii).

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Sales of principal products of the industry, 1974-1975
Purchases by undertakings classified to the industry, 1974
Analysis of returns received, United Kingdom
10 Payments to other organisations for certain services received by returns received in respect of undertakings in the industry, 1974

Output and costs, 1971-1975
All United Kingdom undertakings classified to the industry

|  | Unit | 1971 | 1972 | 1973 | 1974 | 1975 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gas, etc. sold and work done (a) | f thousand |  |  | 864.541 | 1,128,848 | 1,468,697 |
| Capital goods produced for undertakings' own use (b) | " | 760,156 | 876.101 | 43,262 | 33,893 | 16,281 |
| Non-industrial services rendered (c) | " |  |  | 9,389 | 14,827 | 16,172 |
| Goods merchanted or factored | " | 73.081 | 75,134 | 119,416 | 84.242 | 106,199 |
| Total sales and work done (c) | " | 833,237 | 951,235 | 1,036,608 | 1,261,810 | 1,607,349 |
| Increase during the year, work in progress and goods on hand for sale (d) | " | -4,297 | 2.884 | -1,875 | 2,880 | 5,698 |
| Gross output (c) | " | 828,940 | 954,119 | 1,034,733 | 1,264,690 | 1,613,047 |
| Purchases of materials for use in production, and packaging and fuel (b) |  |  |  | 343,485 | 350,306 | 436,108 |
| Purchases of goods for merchanting or factoring (b) |  | 287,688 | 333,257 | 51,606 | 58,160 | 72,092 |
| Increase during the year, stocks of materials, stores and fue | " | -7,495 | -1,002 | $-2,049$ | 10,044 | 15,873 |
| Cost of industrial services received (e) | " | 93,387 | 87,021 | 81,085 | 98,447 | 138,123 |
| Net output | " | 440,370 | 532,839 | 556,508 | 767,821 | 982,597 |
| Net output per head | £ | 3,789 | 4,879 | 5,319 | 7,395 | 9,426 |
| Payments for non-industrial services ( $f$ ) |  |  |  |  |  |  |
| Rents, hire of plant and machinery (g) | thousand |  |  | 4.725 | 6,964 | 9,892 |
| Commercial insurance premiums | " |  |  | 1,896 | 1,994 | 1.622 |
| Bank charges | " |  |  | 816 | 937 | 1,419 |
| Other non-industrial services | " |  |  | 62,402 | 77.120 | 45,227 |
| Licensing of motor vehicles ( h ) |  |  |  | 1,086 | 1.083 | 1,417 |
| Rates, excluding water rates ( h ) | " |  |  | 14,837 | 23,025 | 31,192 |
| Gross value added at factor cost | " |  |  | 470,746 | 656,699 | 891,828 |
| Gross value added at factor cost per head | £ |  |  | 4,499 | 6,324 | 8,555 |
| Total employment ( j ) | Number | 116,208 | 109,196 | 104,634 | 103,836 | 104,245 |
| Operatives | " | 53,153 | 48,747 | 44,703 | 42,806 | 42,150 |
| Others (k) | " | 63,055 | 60,449 | 59,931 | 61,030 | 62,095 |
| Wages and salaries (1) |  |  |  |  |  |  |
| Operatives | f thousand | 80.198 | 87,143 | 88,932 | 102,421 | 133,514 |
| Others (k) | " | 104,770 | 130,329 | 124,181 | 157,441 | 195.150 |
| Wages and salaries per head |  |  |  |  |  |  |
| Operatives | £ | 1.509 | 1.788 | 1,989 | 2,393 | 3,168 |
| Others (k) | " | 1,663 | 2,156 | 2,072 | 2,580 | 3,143 |

## FOotnotes to table 1

(a) Including sales of gas and other products, charges for work done, meter rents received and work of new constriuction.
(b) Not recorded separately for 1971-1972.
(c) The figures for 1971-1972 do not include revenue from rents for industrial buildings.
(d) Including stocks of appliances for England, Scotland and Wales. The value of work in progress was not collected for 1971-1972.
(e) The figures for 1971-1972 exclude the amounts payable for repairs and maintenance.
(f) Not collected for 1971-1972 except for amounts payable to other organisations for transport of goods within the United Kingdom.
(g) For 1973 the figures include hire of vehicles.
(h) Not collected for 1971-1972.
(j) Average number employed (full and part-time; see table 7 ) during the year.
(k) Administrative, technical and clerical employees.
(II) Another component of labour costs, employers' national insurance contributions, graduated pensions, contributions to other pension and Welfare Schemes and the running costs of Canteens, is estimated for the industry at $£ 47,607$ thousand for 1974 and $£ 70,200$ thousand for 1975.

Capital expenditure, 1971-1975
All United Kingdom undertakings classified to the industry (a)
Analysis of undertakings by size, 1975

|  |  |  |  |  | £ thousand |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1971 | 1972 | 1973 | 1974 | 1975 |
| Land and buildings |  |  |  |  |  |
| New building work | 6,319 | 5,984 | 8,200 | 8,959 | 3.005 |
| Land and existing buildings |  |  |  |  |  |
| Acquisitions | 1,827 | 784 | 2,700 | 1,123 | 11,047 |
| Disposals | 4.722 | 3,159 | 3,525 | 2,086 | 3,475 |
| Vehicles and mobile plants (including ships and barges) |  |  |  |  |  |
| Acquisitions |  |  |  |  |  |
| Motor cars (b) |  |  | 566 |  | 6,030 |
| Other vehicles (b) | 3,983 | 3,544 | 1,413 | 3,804 | 6,030 |
| Disposals |  |  |  |  |  |
| Motor cars (b) | 505 | 2,496 | 435 |  | 506 |
| Other vehicles (b) |  |  | 1,523 |  |  |
| Plant and machinery |  |  |  |  |  |
| Acquisitions (c) | 76,273 | 44,080 | 121,977 | 126,693 | 124,875 |
| Disposals | 2,009 | 2,503 | 3,121 | 3,512 | 922 |
| Mains and services |  |  |  |  |  |
| Acquisitions | 81,943 | 65,707 | 76,300 | 152,062 | 230,131 |
| Disposals | - | 2,644 | 3,300 | 44 | 190 |
| Total net capital expenditure (d) | 163,109 | 109,297 | 199,252 | 287,557 | 369,995 |

(a) Capital expenditure in respect of manufacturing undertakings where production had not commenced before the end of the year, is
(a) Capital expenditure in respect of manufacturing und
included.
(b) Not recorded separately for 1971, 1972 and 1975.
(c) orceciuding apoliances for hire and meters
(d) New building work plus acquisitions less disposals of lan. 'existing buildings, vehicles and plant and mach hinery.
table 3
Stocks and work in progress, 1971-1975
All United Kingdom undertakings classified to the industry

(a) The value of work in progress was not collected for 1971-1972.
(b) Including stocks of appliances for England, Scotland and Wales.

Distribution of employment, net capital expenditure and net output, by country, 1975

Percentage analysis of employees, by full and part-time employment and sex, 1975(a)

| Percentage analysis of employees, by full and part-time employment and sex, 1975(a) |
| :--- |
| SexFull-time Part-time per cent All emplovees <br>   per cent  |


| Male | 74 | - | 74 |
| :--- | :--- | :---: | :---: |
|  |  |  |  |
| Female | 20 | 6 | 26 |
|  | 94 | 6 | 100 |

Purchases by undertakings classified to the industry, 1974
Analysis of returns received, United Kingdom

|  | Quantity | Value |
| :---: | :---: | :---: |
|  |  | £ thousand |
| Materials and fuel purchased |  |  |
| For gasmaking and direct supply |  |  |
| Gases |  |  |
|  | Th therms |  |
| Imported and North Sea natural gas | 13,408,980 | 209,159 |
| Coke oven gas | 26,735 | 831 |
| Liquefied petroleum gases | 22,903 | 1,756 |
| Refinery tail gas | 39,186 | 3,223 |
| Other gases | 12,149 | 221 |
| Fuels |  |  |
| Th tons |  |  |
| Coal | 28.4 | 431 |
| Coke | 0.5 | 8 |
| Coke breeze | 0.4 | 3 |
| Naphtha | 652 | 23,474 |
| $\int T \mathrm{~g}$ gals |  |  |
| Fuel oil | 181 | 27 |
|  | Th tons ${ }^{1.2}$ | 25 |
| Gas oil |  | 2 |
|  | Th tons ${ }^{7.4}$ | 157 |
| Other than for gasmaking |  |  |
|  | Th gal |  |
| Derv fuel | 2,452 | 1,076 |
| Motor spirit | 6,756 | 3,752 |
|  | Th tons |  |
| Fuel oil | 9.7 | 391 |
| Liquefied petroleum gases | 9.6 | 736 |
|  |  |  |
| Electricity | 377,071 | 4.759 |
| All other fuels | .. | 889 |
| Products and gas purifying materials | .. | 205 |
|  | Th tons |  |
| Iron castings | 0.1 | 16 |
| Gas mains, service pipes and fittings |  |  |
| Steel pipes and fittings | . | 5,867 |
| Iron pipes and fittings | .. | 10,734 |
| Plastics pipes and fittings | . | 2,944 |
| Valves, pumps and compressors |  | 5,637 |

## Quantity <br> Value <br> £ thousand

and fuel purchased (continued)
Light metals and non-ferrous metals in all forms except finished goods, wire and scrap ..... 763
Appliances, parts, fittings and spares
Central heating appliances4.033
Other appliances ..... 3,755
Gas meters ..... 7,900
Conversion sets ..... 14,843
19,665ective clothing and footwe641
All other materials and components not recorded elsewhere, including workshop materials,
water charges, structural steel (but excluding capital goods and goods purchased for resale water charges, structural steel (but excluding capital goods and goods purchased for resaleStationery and printed matter
lacement parts and consumable tools

## yres

Other vehicle spares
Plant spares
Cateo purctas
OTAL VALUE OF PURCHASES (other than for merchanting or factoring)

## Industrial services received

## Repairs and maintenance to

Buildings
Road goods venicles
Plant and machinery
Work done on materials given out

Commercial insurance premiums
Bank cliarges 937
Postage, telephone, telegrams, cables and telex 7,922

Transport
Road
Rail and other means (excluding postal services)
Other

These notes give the main information needed for interpreting he figures in the industry Business Monitors: mcre detailed
formation about the censuses is given in a separate Busine Normation about the censuses is given in a separate Business Monitor - PA 1001 (Introductory Notes)
Censuses of Production, 1974 and 1975 .
general information
Changes made for 1974 and 1975
The Censuses for 1974 and 1975 are in line with similar iquiries being conducted in other member countries of the
European Economic Communities. From 1974, the Census has Eeen extended to include the construction industry. For 1974 , establishments/undertakings with 300 or more emplovees were asked to provide additional information relating to
ndustrial and non-industrial services. These include amounts paid:
to other organisations for repairs and maintenance to buildings (including those in respect of rented buildings). road goods vehicles, plant, machinery and other capit
for postage, telephones, telegrams, cables and telex
for postage, telephones, telegrams, cables and telex
to other organisations for transport by road, rail or other means (excluding postal services)
In a separate inquiry for 1974 , larger firms in each industry
were also asked to provide a breakdown of the figure of total were also asked to provide a breakdown of the figure otiotal
purchases (other than purchases of goods for merchanting or
factoring). See paragraph on "Purchases".

Suppression of information relating to individual undertakings The Statistics of Trade Act 1947 provides that-"No individual estimates or returns, and no information relating to an individual
undertaking, obtained under the foregoing provisions of this undertaking, obtained under the foregoing provisions of this person carrying on the undertaking which is the subject of estimates, returns or information, be disclosed except(a) in accordance with directions given by the Minister in
charge of the government department in possession of the estimates, returns or information to a government department or to the Import Duties Advisory Committee for the purposes
of the exercise by that department or committee of any of of the exercise by
their functions; or
(b) for the purposes of any proceedings for an ofrece under this Act or any report of these proceedings.'
If a figure involved disclosure the contributor concerned was sometimes asked to give permission for its publication. In the majority of cases this permission was given but when it was refused and in cases where the contributors were not appro-
ached the figure has been suppressed, sometimes by comached the figure has been suppressed, sometimes by com-
bining it in some way with other figures, but sometimes-as in bining it in some way with other figures, but sometim
the regional tables by omitting the figure altogether.

Symbols used
The following symbols are used throughout the PA series of Business Monitors

- nil or less than half the final digit shown
* 
* figures cannot be shown owing to the risk of disclosing
information about individual undertakings
R revised
Rounding of figures
Figures in the tables have, where necessary, been rounded to the nearest final digit. Where figures have been so rounded,
the sum of the constituent items may not always agree
exactly with the total shown.

Industrial classification
The United Kingdom Standard Industrial Classification (SIC)
was first issued in 1948 and was subsequently revised in 1958 was first issued in 1948 and was subsequently revised in 1958 and 1968. It exists to promote uniformity and comparability in
the official statistics of the United Kingdom. The general principles followed are those of the International Standard Industrial Classification of all Economic Activities of the
United Nations Statistical Office but the United Kingdom SIC United Nations Statistical Office but the United Kingaom sic
reflects the organisation and structure of industry and trade as
it exists in the United Kingdo. reflectst the organisation and structure of ic is a classification by activity and is not a coty meatings for which sales data are
index of all commodity provided in the Quarterly Business Monitors, is published as

## HE REGISTER

The register permits a questionnaire to be sent direct to the eporting establishment/undertaking on which the latter ca nclude information relating to all the manufacturing (or local)
units which it comprises. The inquiries provide a maj
the register continuously up-to-date and act as a check on its detail and structure. For the establishments/undertakings
on the register which make returns to the quarterly inquiries, on the register which make returns to the quarterly inquirires sales of commodities and is reviewed annually. Employment
data is entered on the register from returns to the annuat data is entered on the register from returns to the annual
censuses of production. In cases where an establishment/ censuses of production. In cases where an estabishment employment data is based on information provided by the Department
Establishments/ undertakings with 20 or more employees are
included in the censuses each year and the information they included in the censuses each year and the information they
supply to the census is supplemented by the returns that those supply to the census is supplemented by the returns that those
of them with 25 or more employees provide to the quarterly inquiries. Information about establishments/undertakings
with less than 20 employees in most industries is less securely wased, but increasing use has been made of data on these small establishments/undertakings supplied by the Department of Employment. One benefit of using this information is an improvement in the estimates of the number of smaller
establishments/undertakings, but there is little effect on other aggregates (e.g. employment output, net capital expenditure).
Coverage
A return was required in the 1974 and 1975 Censuses from each establishment/undertaking with 20 or more employees.
Each establishment/undertaking is classified to an industry, Each establishment//undertaking is classified to an industry,
as defined in the SIC, whose principal products form the as deriner part of the establishment's/undertaking's sales.
TERMS USED IN THE CENSUS REPORT
Average number employed
Undertakings were required to state the number of persons on the payroll on average during the year of return, whether required for: (b) all other employees (operatives)
Averages could be calculared from the

Averages could be calculared from the figures relating to the last week of each calendar month. The figures include persons where particulars in respect of these and canteen workers where paniculars in resp
excluded from the return.

Employees
Administrative, technical and clerical employees include
directors in receipt of a definite wage, salary or commission, directors in receipt of a definite wage, salary or commission,
managers, superintendents and works foremen; research, design employees (other than operatives); draughtsmen, editorial staif, adverising staff, travellers and and
employees.
Operatives include all other classes of employees, that is, employees.
Operatives include all other classes of employees, that is,
broadiy speaking, all manual wage earners. They include broadly speaking, all manual wage earners. They include
operatives employed in power stations, transport (including operatives employed in power stations, transpord canteens,
roundsmen), warehouses, stores, shops and inspectors, maintenance workers and cleaners. Operatives engaged in
included.

Capital expenditure
Capital expenditure during the year in respect of manufacturing units where production had not started before the end of the
year is included in the figures for 1971 to 1975 . Undertakings were asked not to deduct from the value of capital expenditure amounts received or expected to be received in grants o
allowances from the Government or any statutory body or allowances from the Government or any statutory body or
local authority. From 1973, undertakings with 100 or more employees were asked to include a total net capital expenditure figure for each calendar yea
(a) New building work
(a) New buliding work
This represents the cost incurred during the year of new This represents the cost incurred during the year of new
building and other constructional work to be used in con-
nection with the business covered by the return The value is nection with the business covered by the return.
that charged to capiual account during the year of return ; it
includes expenditure on new buildings and on the extension
or reconstruction of old buildings, the value of works of a or reconstruction of old buildings, the value of works of a
capital nature carried out by the undertaking's own staff and capital nature carried out by tonstucted buildings purchased.
the cost of any newly cown
Figures shown include any legal charges, stamp duties. Figures shown include
agents' commissions, etc.
(b) Land and existing buildings
(b) Land and existing builidings cost of freeholds purchased
The items shown are the capita comiter payable for leaseholds
and the capital cost or premium and the capital cost or premium payable for leaseholds
accuired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any over an existing business, anded of. The value is that charged
freeholds or leasenolds idisosed
to capital account during the year of return.
(c) Plant, machinery and venicles
The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the value of plant and machinery acquired includes plant, etc., which tirms produced for their own use in connection with
the business covered by the return. The value of plant etc. the business covered by the return. The value of plant, etc.,
accauired is the expenditure charged to capital account during acquired is the expendirure charged to capital account curing
the year of return less any discounts recived, ,ut incluing
the cost of transport and installation. Deductible value added the cost of transport and installation. Deductible value added
tax is excluded but non-deductible value added tax on motor tax is excluded but non-deductibe value added ax on mis made or deprecia-
cars acquired is included. No deduction is macerd cars acquired is included. No deduction is made for deprecta-
tion, amortization or obsolescence. The proceeds of tems
disposed of during the year exclude amounts written-off for disposed of durin
items scrapped.

Cost of industrial services
Includes amounts payable to other firms for work done on
materials supplied by the materials supplied by the undertaking, payments for repairs
and maintenance (including those in respect of rented buildings) and amounts paid to other firms for contracts
which have been sublet.

Cost of non-industrial services
Includes rent of industrial buildings and capital equipment, commerciar insurance pervices, postal etc. services, transport,
paid for professional services. advertising etc. Amounts payable on royalties for the right to use patents, trademarks, copyrights etc., manufacturing and
quarrying rights and technical "know-how" are also included.

Gross output
In the calculation of gross output the value of total sales and In the calculation of gross output the value of total sales and
work done is increased by the rise (or reduced by the fall) during the year in the value of work in progress and goods on
hand for sale. hand for sale.
Net output
Net output
a customary census measure, is calculated by deducting from gross output the cost of purchases (reduced materials etc.) and the cost of industrial services received, and where applicable, duties et Net output per head
The figures of net output per head are derived by dividing the
net output by the average number of persons employed (full net output by the average number of persons employed (tur
and part-time) on all activities covered by the returns
including operatives, administrative, technical and clerical including op
employees.

Gross value added at factor cost
Gross value added at factor cost is calculated by deducting rom net output the cost of non- industrial services (e.g. rent
of buildings and capital equipment, commercial insurance of buildings and charges and amounts paid for professional services, post office services, transport and advertising), rates
(excluding water rates) and the cost of licensing motor excluding water rates) and the cost of licensing motor
vehicles. This estimate of gross value added approaches more osely than census net output to the definition of net output


Gross value added at factor cost per head
The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average
number of persons employed (full and part-time) on all
activities covered by the returns, including
administrative, technical and clerical employees.
Figures for work done represent the amount cherged wor carried out on materials supplied by a customer and include repair and jobbing work, erection and installation of plant and installation work, and technical research and studies rendered to other organisations.

Capital goods produced for undertakings own use
This includes all work carried out during the year by the
undertakings' own staff for their own use, which was of a capital nature.

## Non-industrial services rendered

Includes rents received for commercial and industrial buildings. amounts charged for hiring out plant, machinery and other goods and amounts charged to other organisations for the
provision of transport. Also includes amounts received for the provision of transport. Also includes amounts seceived for the
right to use patents, rrademarks, copyrights etc., manufacturing right to use patents, trademarks, copyrights etc.., manufacturing
and quarrying rights and technical "now-
from such staft facilitities as canteens is also included.

## Goods merchanted or factored

Merchanted goods are those (excluding canteen sales) sold without having been subjected to any manufacturing process

Stocks and work in progress
Values are given of stocks of goods on hand for sale and of
materials, stores and fuel at the end of the year of return and of
the change during the year including any stocks of goods held for merchanting or factoring. Work in progress is defined
as materials undertaking but which are not usually sold or transferred to another undertaking without further processing. The values
include the cost of materials consumed and labour used, together with a margin of overhead costs and profits. Progress payments made to sub-contractors are excluded and progress
payments received from other organisations are not deducted.

These are amounts
These are amounts paid during the year to operatives and to administrative, technical and clerical employees. The values
shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made
for income tax, insurances, contributory pensions etc. The for income tax, insurances, contributory pensions etc. The from Government sources is included. The value of any

Employers' insurance and welfare contributions
This item includes employers contributions to national
insurance and graduated pensions (and/or earrings related insurance and graduated pensions (and/or earrings related
basic contributions under the Social Security Act, 1973) as well as commercial insurance premiums to provide pensions, superannuation or other retirement benefits, sickness benefits, personal accident benefits, disability or death benefits for
emplovees or former employees or their dependants. Contributions to the running costs of canteens, social centres, and their dependants are also included.

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