BUSINESS STATISTICS OFFICE

PA453 1986 **Business Monitor**

Report on the Census of Production

Clothing, hats and gloves

READING ROOM

42 (HA 251)



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A publication of the Government Statistical Service

BUSINESS MONITORS

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PA453

BUSINESS MONITOR

A publication of the Government Statistical Service

Report on the Census of Production 1986

Clothing, hats and gloves

Presented by the Secretary of State for Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo.6 Cha.39 sec 7)

Department of Trade and Industry Business Statistics Office

London: Her Majesty's Stationery Office

BUSINESS MONITORS MAKING UP THE COMPLETE CENSUS REPORT

The following is the list of Business Monitors making up the complete census report.

Shown alongside each title, where appropriate, is an indication of the change in the estimated employment in that industry that has arisen, between 1983 and 1984, from the introduction of a new, more up to date, register of businesses. The change shown reflects the increase or decrease between the old and new registers at a fixed point in time and does not in itself give any indication of the growth or contraction within any industry between 1983 and 1984. Over all manufacturing industry there was an increase between the two registers of 1.3%. Changes for individual industries have arisen not only from the addition of extra, mainly small, units but also from the reclassification of some small units from one industry to another.

Since estimates of census variables, based on register employment, are made for small establishments which are not required to complete census forms, the change will affect much of the data contained in the reports. This should be taken into account in interpreting the figures.

Employment percentage variation

PA1001	Introductory notes	
PA111	Coal extraction and manufacture of solid fuels	
PA120	Coke ovens	
PA130	Extraction of mineral oil and natural gas	
PA140	Mineral oil processing	
PA161	Production and distribution of electricity	
PA162	Public gas supply	
PA170	Water supply industry	38
PA210	Extraction and preparation of metalliferous ores	-1
PA221	Iron and steel industry	1
PA222	Steel tubes Previous could rellies and could forming of steel	-2
PA223	Drawing, cold rolling and cold forming of steel	0
PA224 PA231	Non-ferrous metals industry Extraction of stone, clay, sand and gravel	-18
PA231	Extraction of miscellaneous minerals (including salt)	-6
PA241	Structural clay products	-1
PA241	Cement, lime and plaster	0
PA243	Building products of concrete, cement or plaster	-9
PA244	Asbestos goods	0
PA245	Working of stone and other non-metallic minerals	-2
PA246	Abrasive products	-6
PA247	Glass and glassware	2
PA248	Refractory and ceramic goods	1
PA251	Basic industrial chemicals	0
PA255	Paints, varnishes and printing ink	1
PA256	Specialised chemical products mainly for industrial and agricultural purposes	1
PA257	Pharmaceutical products	1
PA258	Soap and toilet preparations	0
PA259	Specialised chemical products mainly for household and office use	0
PA260	Production of man made fibres	0
PA311	Foundries	-4
PA312	Forging, pressing and stamping	0
PA313	Bolts, nuts, etc; springs; non-precision chains; metals treatment	0
PA314	Metal doors, windows etc	2
PA316	Hand tools and finished metal goods	-1
PA320	Industrial plant and steelwork	4
PA321	Agricultural machinery and tractors	-1
PA322	Metal-working machine tools and engineers' tools	-1
PA323	Textile machinery	0
PA324	Machinery for the food, chemical and related industries; process engineering contractors	2
PA325	Mining machinery, construction and mechanical handling equipment	3
PA326	Mechanical power transmission equipment	14
PA327	Machinery for printing, paper, wood, leather, rubber, glass and related industries; laundry and	
	dry cleaning machinery	-4
PA328	Miscellaneous machinery and mechanical equipment	0
PA329	Ordnance, small arms and ammunition	0
PA330	Manufacture of office machinery and data processing equipment	7
PA341	Insulated wires and cables	2
PA342	Basic electrical equipment	1
PA343	Electrical equipment for industrial use, and batteries and accumulators	3
PA344	Telecommunication equipment, electrical measuring equipment, electronic capital goods and passive electronic components	2
DA245	Miscellaneous electronic equipment	3
PA345		1
PA346 PA347	Domestic-type electric appliances Electric lamps and other electric lighting equipment	13
	Motor vehicles and their engines	0
PA351	Motor vehicle bodies, trailers and caravans	-3
PA352	WIGLE Verifice Doules, trailers and caravans	0

BUSINESS MONITORS MAKING UP THE COMPLETE CENSUS REPORT (continued)

		percentage variation
PA353	Motor vehicle parts	-2
PA361	Shipbuilding and repairing	0
PA362	Railway and tramway vehicles	0
PA363	Cycles and motor cycles	0
PA364	Aerospace equipment manufacturing and repairing	0
PA365	Miscellaneous vehicles	2
PA371 PA372	Measuring, checking and precision instruments and apparatus Medical and surgical equipment and orthopaedic appliances	4
PA372	Optical precision instruments and photographic equipment	-8
PA374	Clocks, watches and other timing devices	0.
PA411	Organic oils and fats	1
PA412	Slaughtering of animals and production of meat and by-products	
PA413	Preparation of milk and milk products	-5
PA414	Processing of fruit and vegetables	0
PA415	Fish processing	-4
PA416	Grain milling	-7
PA419	Bread, biscuits and flour confectionery	14
PA420	Sugar and sugar by-products	0
PA421	Ice-cream, cocoa, chocolate and sugar confectionery	-2
PA422	Animal feeding stuffs	-5
PA423	Starch and miscellaneous foods	2
PA424	Spirit distilling and compounding	0
PA426	Wines, cider and perry	2
PA427	Brewing and malting	0
PA428 PA429	Soft drinks Tobacco industry	-1
PA429	Woollen and worsted industry	0
PA432	Cotton and silk industries	-2
PA433	Throwing, texturing, etc. of continuous filament yarn	3 -3
PA434	Spinning and weaving of flax, hemp and ramie	_3 _3
PA435	Jute and polypropylene yarns and fabrics	_3 0
PA436	Hosiery and other knitted goods	3
PA437	Textile finishing	3
PA438	Carpets and other textile floorcoverings	1
PA439	Miscellaneous textiles	3
PA441	Leather (tanning and dressing) and fellmongery	-5
PA442	Leather goods	8
PA451	Footwear	2
PA453	Clothing, hats and gloves	7
PA455	Household textiles and other made-up textiles	-2
PA456	Fur goods	-27
PA461 PA462	Sawmilling, planing, etc. of wood	-17
PA463	Manufacture of semi-finished wood products and further processing and treatment of wood Builders carpentry and joinery	-4
PA464	Wooden containers	-5
PA465	Miscellaneous wooden articles	-6
PA466	Articles of cork and plaiting materials, brushes and brooms	4
PA467	Wooden and upholstered furniture and shop and office fittings	7
PA471	Pulp, paper and board	-1
PA472	Conversion of paper and board	3
PA475	Printing and publishing	5
PA481	Rubber products	-1
PA483	Processing of plastics	2
PA491	Jewellery and coins	1
PA492	Musical instruments	-5
PA493	Photographic and cinematographic processing laboratories	ours prostsolo ass
PA494	Toys and sports goods	-1
PA495	Miscellaneous manufacturing industries	67
PA500	Construction	
PA1002	Summary tables	

PA453 CLOTHING, HATS AND GLOVES

The information in this report relates to establishments classified to the Clothing, hats and gloves industry, Group 453 in the Standard Industrial Classification Revised 1980. The industry Group covers the following Activity Headings:—

4531 Weatherproof outerwear

Making raincoats, weatherproof jackets and anoraks, including garments cut from plastics materials for adults and children of both sexes. Making weather protective industrial clothing and proofed clothing specifically for outdoor recreational purposes (e.g. climbing, skiing and sailing) is also included.

4532 Men's and boys' tailored outerwear

Making men's and boys' overcoats, suits, jackets, trousers, uniforms, liveries and the like, whether ready-made or wholesale made-to-measure

4533 Women's and girls' tailored outerwear

Making suits (including trouser suits), coats, skirts, slacks and other tailored garments for women and girls, ready-made. Trouser suits and dress ensembles of which one or more garments are tailored are included.

4534 Work clothing and men's and boys' jeans

Making washable industrial overalls; making heavy overalls and industrial aprons from supported or unsupported rubber or plastics. Making men's and boys' jeans.

4535 Men's and boys' shirts, underwear and nightwear

Making men's and boys' shirts (excluding those produced in the hosiery and other knitted goods industry — Group 436), collars, pyjamas, dressing gowns and underclothing. Making athletic clothing for both sexes is also included.

4536 Women's and girls' light outerwear, lingerie and infants' wear

1. Light outerwear

Making women's and girls' dresses, costumes and suits, including trouser suits, and dress-made jacket ensembles, blouses, jeans, skirts, dressing gowns, domestic aprons and overalls and other untailored garments.

2. Lingerie

Making women's and girls' underwear and nightwear.

3. Infants' wear

Making clothes designed for infants (excluding weatherproof outerwear). The making of nursery squares is classified to Group 455.

4537 Hats, caps and millinery

1. Fel

Manufacture of wool felt and fur felt hat forms, hat bodies, hoods and capelines, also hats, caps and millinery made from them.

2. Other materials

Manufacture of all other kinds of headgear, except fur hats which are classified to Group 456, hats knitted to shape which are classified to group 436 and protective headgear of plastics materials which is classified to group 483. Manufacture of riding caps is classified to this heading.

4538 Gloves

Manufacture of fabric, fur and leather gloves or mittens. Knitted gloves are classified to Group 436, moulded or dipped rubber or plastics gloves are classified to Group 481 and 483 respectively and gloves specifically manufactured for sportswear (e.g. boxing, cricket and hockey) are classified to Group 494.

4539 Other dress industries

1. Swimwear and foundation garments

Manufacture of girdles, panti-girdles, brassieres and other foundation wear. Manufacture of swimwear for adults and children of both sexes.

2. Umbrellas

Manufacture of umbrellas and sunshades. Walking sticks and canes are classified to Group 465.

3. Miscellaneous

Manufacture of handkerchiefs, neckties, scarves and headsquares (including making-up from purchased knitted fabrics) and other miscellaneous clothing articles and accessories.

This Group includes the making-up of clothes cut from purchased knitted fabric produced by establishments classified to Group 436 (hosiery and other knitted goods). Retail bespoke tailoring and dressmaking and workrooms attached to retail shops are excluded and classified to Group 645.

For a full description of the 1980 classification see Standard Industrial Classification Revised 1980, obtainable from Her Majesty's Stationery Office, price £3.95.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page 7.

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INTRODUCTION

- 1. These notes give basic information to help with the interpretation of tables in this Industry Report. More general information about the Census is given in a separate Business Monitor—Report on the Census of Production, Introductory Notes (PA1001).
- 2. Since 1980, Censuses have been conducted on the Standard Industrial Classification Revised 1980 (SIC(80)). The Standard Industrial Classification exists to promote uniformity and comparability in the official statistics of the United Kingdom. The SIC(80) is the result of an attempt to align the United Kingdom classification with the General Industrial Classification of Economic Activities within the European Communities (NACE). It is based on activity rather than commodities produced. A full description of SIC(80) is given in Standard Industrial Classification Revised 1980, obtainable from Her Majesty's Stationery Office, price £3.95.

REPORTING UNIT

- 3. As far as possible the reporting unit in respect of which information is collected is one whose activities fall within a single activity heading of the classification and which is situated at a single geographical location. Frequently, however, the information required cannot be provided on this basis. Where information covering a mixture of activities is all that is available, the unit is classified according to the main activity. Where a unit operates at a number of locations and the full range of information is not available for each location, the reporting unit is deemed to cover a number of locations. In most cases, separate information on employment and net capital expenditure is obtained for each location (local unit) in order to enable regional data to be compiled. The reporting unit, usually called the establishment, is therefore defined as the smallest unit for which the information normally required in a production census can be provided.
- 4. Establishments are asked to exclude from their returns particulars relating to ancillary departments not engaged in production (such as merchanting or factoring organisations, transport organisations, canteens and warehouses) for which separate accounts are kept. Transfers of goods produced to such departments are treated as sales, valued as far as possible as if sold to an independent purchaser. Where separate accounts are not kept, establishments are allowed to include details in their returns. Establishments are asked to include details relating to head offices engaged mainly in the administration of production units within the scope of the Census. Where head office activity covers more than one return, details are included in the principal return.

THE REGISTER

- 5. A register of production units throughout the United Kingdom is held on the BSO computer and provides the basis for BSO inquiries to the production sector. For each unit the register contains identification particulars and information about that unit's eligibility for inclusion in an inquiry, its relationship with other units in common ownership, its industrial classification, the nationality of its parent and location indicators for regional analyses. Regional and size analyses of manufacturing units are published in Business Monitor PA1003 Analyses of United Kingdom Manufacturing (Local) Units by Employment Size. During 1984, for production inquiries, the BSO moved to an updated register which makes fuller use of information obtained from HM Customs and Excise VAT records.
- 6. The annual Census and other inquiries provide a major source of information for updating and checking the register. For establishments on the register making returns to the Quarterly Sales Inquiry, industrial classification is reviewed annually and is derived from an analysis of their commodity sales. Employment data are provided by the Quarterly Sales Inquiry and the Census of Production. Where establishments on the register do not make returns to these inquiries, employment is based mainly on information provided by the Department of Employment from Censuses of Employment. New additions to the register are obtained from various sources including HM Customs and Excise VAT records and Censuses of Employment.

COVERAGE

- 7. The Census covers United Kingdom establishments engaged in industrial production, i.e. mining and quarrying, manufacturing, construction, and gas, electricity and water supply industries (Divisions 1 to 5 of SIC(80)). Establishments in the Channel Islands and the Isle of Man are excluded.
- 8. Under the sampling arrangements agreed for the 1986 Census, forms were despatched to all establishments with 100 or more employed and, for most production industries, samples of 1 in 4 and 1 in 2 respectively being taken for establishments in the 20 to 49 and 50 to 99 employment size bands. For industries where there were few units in the sample size band or where response in earlier years was poor, it was necessary to increase the sample. About 16,200 forms were despatched to production establishments in the United Kingdom for the 1986 Census.

PERIOD COVERED

9. Establishments were asked to make returns for the calendar year 1986 but, where this was not possible, returns for business years ending between 6 April 1986 and 5 April 1987 were accepted. Returns covering fewer than twelve months were accepted for businesses which had started or ceased trading during the year.

ESTIMATIO

- 10. All published Census results include estimates for nonresponders, unsatisfactory returns and establishments not selected for the Census. Estimates are also made for items not covered on the shorter form sent to smaller establishments.
- 11. Within employment size groups in each industry, the "average per head" is calculated for each census variable by dividing the total returned value for each variable by the total returned employment. This value is multiplied by the employment thought to exist in each non-responding or unselected establishment to yield an estimated value for that establishment. Estimates for items not collected on the shorter form are made in a similar way using returned employment.
- 12. The accuracy of the totals produced by adding together estimates and returned data is mainly dependent on two measures. The first of these is the extent to which establishments making satisfactory returns account for the overall total for any heading. In practice a measure of this is normally taken to be the employment of establishments making satisfactory returns expressed as a percentage of the total estimated employment (this is given in footnote (a) to Table 1). Thus the accuracy of data published in an Industry Report where 95 per cent of the employment in the industry is covered by returns made, will, in general, be better than that in an Industry Report where the coverage is only 70 per cent.
- 13. The second measure is the extent to which individual headings in an Industry Report are related to employment. Thus an estimate of total earnings which bears a close relationship to total employment is likely to be more accurate than an estimate of capital expenditure where the relationship to employment is not so clearly marked.

SUPPRESSION OF INFORMATION RELATING TO INDIVIDUAL UNDERTAKINGS

14. Sub-section 9(5)(b) of the Statistics of Trade Act 1947 states that:

"The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained under the foregoing provisions of this Act —

in compiling any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in writing of that person or the person carrying on that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or delivered; so, however, that before disclosing any such total the competent authority shall have regard to any representations made to them by any person who alleges that the disclosure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed."

15. Figures which would be likely to disclose particulars relating to an individual undertaking are not published unless the contributor has given written consent for their publication.

CHANGES MADE FOR 1986

16. The 1986 Census, like that for 1985, was a slimline one. Additional questions were asked for numbers of computer employees, costs of computer equipment purchased and, for larger establishments only, costs of hiring, leasing or renting computer equipment.

SYMBOLS USED

17. The following symbols are used throughout the PA series of Business Monitors:

- not available
- nil or less than half the final digit shown
- figures cannot be shown owing to the risk of disclosing information about individual enterprises
- revised

ROUNDING OF FIGURES

Figures in the tables have been rounded to the nearest final digit where necessary and, in these instances, the sum of the constituent items may not always agree exactly with the total shown.

EXPLANATION OF TERMS USED IN THE CENSUS REPORT

19. The notes and definitions given in this section are based on the instructions given to respondents as to the way in which returns were to be completed.

CAPITAL EXPENDITURE

This represents the value charged to capital account together with any other amounts which ranked as capital items for taxation purposes during the year to which each establishment's return related. The value is inclusive of any amounts received or expected to be received in grants and/or allowances from government sources. statutory bodies or local authorities. Where expenditure is spread over more than one Census year, payments are included in the years in which they were made. Capital expenditure during the year in respect of production units where production had not started before the end of the year and the value of CAPITAL GOODS PRODUCED FOR ESTABLISHMENTS' OWN USE by establishments' own staff are included. The value of any assets acquired in taking over an existing business are excluded. The figures include non-deductible VAT but exclude deductible VAT. No allowance is made for depreciation, amortisation or obsolescence.

on LAND AND EXISTING BUILDINGS

21. This represents the value of freeholds and the value or premium payable or receivable for leaseholds acquired or disposed of. The figures for acquisitions include architects' and surveyors' fees, legal fees, stamp duties, agents' commissions and Land Registry The figures for disposals are net of any such professional fees pavable.

on NEW BUILDING WORK h

This represents the value of new building and other constructional work such as the extension and reconstruction of old buildings, and the value of any newly constructed buildings The figures include architects' and surveyors' fees, legal fees, stamp duties, agents' commissions and Land Registry fees.

on PLANT AND MACHINERY, VEHICLES

This represents the value of new and second-hand plant and machinery and vehicles acquired or disposed of. The figures for acquisitions are net of any discounts received but include the cost of transport and installation and Customs and Excise car tax. The figures for disposals exclude amounts written off for capital assets

CAPITAL GOODS PRODUCED FOR ESTABLISHMENTS' OWN USE

This represents the value of all work of a capital nature 24. carried out during the year by the establishments' own staff for use in the businesses covered by the returns.

COST OF INDUSTRIAL SERVICES RECEIVED

This includes amounts payable to other organisations for work done on materials supplied by the establishment completing the return, for repairs and maintenance including those in respect of rented buildings, and for contracts which have been sublet. Direct payments to outworkers and amounts charged to capital account are excluded

COST OF NON-INDUSTRIAL SERVICES RECEIVED

This includes commercial insurance premiums, bank charges and amounts payable to other organisations for the hire of vehicles, plant and machinery, for the rent of industrial and commercial buildings, for the services of accountants, auditors, agents, solicitors and surveyors other than in connection with the acquisition or disposal of capital assets, for postal and telecommunications services, for carriage by all forms of transport within the United Kingdom, for advertising, market research etc., for the right to use patents, trade marks, copyrights etc., for manufacturing and quarrying rights and technical 'know-how'. Interest payments and amounts payable for sea and air freight on goods exported on materials and fuel imported are excluded.

EMPLOYERS' NATIONAL INSURANCE CONTRIBUTIONS ETC. This includes employers' national insurance contributions under the Social Security Pensions Act 1975, commercial insurance premiums for policies providing pensions, superannuation or other retirement benefits, sickness benefits, personal accident benefits, disability benefits or death benefits for employees, including former employees, or their dependants. Also included are contributions to canteens, social centres, children's and holiday homes etc. and the cost of supplying luncheon vouchers.

EMPLOYMENT

28. This is the average number of ADMINISTRATIVE, TECHNICAL AND CLERICAL EMPLOYEES and OPERATIVES on the payroll and the number of WORKING PROPRIETORS employed during the year of return. Full-time and part-time employees are included but outworkers (i.e. people who worked in own homes on materials supplied by establishments) and casual employees such as jobbers are excluded. The average number of employees returned by individual establishments may have been calculated by, for example, the average of the number of employees on the payroll for the last week of each calendar month.

ADMINISTRATIVE, TECHNICAL AND CLERICAL EMPL OYEES

This includes directors who received a definite wage, salary or commission, managers, foremen, draughtsmen, editorial and advertising staff, travellers, all office employees and research and design employees other than operatives.

OPERATIVES

30. This includes all manual wage earners including operatives in power stations, operatives engaged in outside work of erecting, fitting, etc., inspectors, maintenance workers and cleaners. Staff engaged in transport (including roundsmen) and employed in warehouses, stores, shops and canteens are, in general, excluded.

WORKING PROPRIETORS

These are people who are regarded as self-employed for national insurance purposes, members of their families who worked in the business without receiving a definite wage or salary for at least half the normal working hours and directors who worked in the business but did not receive a definite wage, salary or commis-Part-time directors paid by fee only and directors who received a definite wage, salary or commission are excluded.

GROSS OUTPUT

This is calculated by increasing (or decreasing) the value of TOTAL SALES AND WORK DONE by the rise (or fall) during the year of WORK IN PROGRESS and GOODS ON HAND FOR

GROSS VALUE ADDED AT FACTOR COST

33. This is calculated by deducting from NET OUTPUT the COST OF NON-INDUSTRIAL SERVICES RECEIVED, RATES and the cost of LICENSING OF MOTOR VEHICLES. This estimate of gross value added approaches more closely than NET OUTPUT the definition of net output or value added in national accounts statistics.

GROSS VALUE ADDED AT FACTOR COST PER HEAD 34. This is calculated by dividing GROSS VALUE ADDED AT FACTOR COST by total EMPLOYMENT.

NET CAPITAL EXPENDITURE

This is calculated by adding to the value of NEW BUILDING WORK acquisitions less disposals of LAND AND EXISTING BUILDINGS, VEHICLES and PLANT AND MACHINERY.

NET OUTPUT

This is a traditional census measure calculated by deducting from GROSS OUTPUT the cost of PURCHASES OF MATERIALS FOR USE IN PRODUCTION AND PACKAGING AND FUEL and PURCHASES OF GOODS FOR MERCHANTING OR FACTORING, the COST OF INDUSTRIAL SERVICES RECEIVED and is adjusted for net duties and levies etc. where applicable. Purchases are adjusted for changes during the year of STOCKS OF MATERIALS, STORES AND FUEL.

NET OUTPUT PER HEAD

This is calculated by dividing NET OUTPUT by total EMPLOYMENT.

NON-INDUSTRIAL SERVICES RENDERED

This includes amounts charged for the hire of vehicles, plant and machinery, for the rent of industrial and commercial buildings, for the right to use patents, trade marks, copyrights etc., for manufacturing and quarrying rights, for technical 'know-how' and for the provision of transport to other organisations. It also includes revenue from staff facilities such as canteens.

OPERATING RATIOS

39. These ratios are calculated using industry totals, i.e. including the estimates for establishments not responding to or not selected for the Census. Respondents are able to compare the ratios for their own businesses with those for the industry as a whole.

PURCHASES OF MATERIALS FOR USE IN PRODUCTION, AND PACKAGING AND FUEL. PURCHASES OF GOODS FOR MERCHANTING OR FACTORING

These include the cost of raw materials, components, semimanufactured goods and workshop materials, replacement parts and consumable tools not charged to capital account, packaging materials of all types, stationery and printed matter, fuel, electricity and water, materials of all types used by the establishments or given out to other establishments for the production of machinery or other capital items for the establishments' own use and materials for use by the establishments when working on goods supplied by customers. The figures exclude VAT, purchases of machinery and plant, which are included in CAPITAL EXPENDITURE, and amounts payable to transport firms or credited to establishments' own transport departments for delivery of materials. The figures are net of the value of goods or packaging materials returned to suppliers and trade discounts receivable. Materials purchased duty-paid are included at their duty-paid value less drawbacks, rebates etc. Imported goods are included at their full delivered cost. If the transport from docks or airport of imported goods is not included in the cost of goods purchased, the cost is entered at cif plus duty, if applicable. Transfers of goods to an establishment from other departments of the organisation not covered by the return are included at the estimated selling value recorded by the other departments.

REMUNERATION PAID TO OUTWORKERS

41. This represents amounts paid to outworkers, i.e. people who do work in their own homes generally on a piece-work basis, whose names appear on establishments' payrolls. Amounts paid to outworkers by subcontractors are included in the COST OF INDUSTRIAL SERVICES RECEIVED. Estimates are not made for remuneration of outworkers for establishments not completing

SALES OF GOODS PRODUCED

This represents deliveries on sale of goods produced by establishments in the United Kingdom coming within the scope of the Census irrespective of whether or not they were produced in the year of the return. It also includes sales of goods made for establishments from materials given out by them to other organisations or to outworkers and sales of waste products and residues. The value of sales is the 'net selling value', i.e. the amount charged to customers whether valued 'ex-works' or 'delivered' less VAT, trade discounts, agents' commissions, etc. and allowances on returned goods. Where products attract Excise duty, the value is inclusive of duty if goods are sold 'duty-paid' and exclusive of duty if goods are sold in bond or exported. The cost of packaging materials less allowances for returnable containers is included. Sales of fixed assets and exceptional receipts are excluded. Transfers of goods produced by an establishment to departments not covered by the return (including other establishments in the same enterprise group) are treated as sales, valued as if sold to an independent

STOCKS

43. This represents the value of goods on hand for sale, including goods for merchanting or factoring and of materials, stores and fuel held by establishments coming within the scope of the Census, whether held in the United Kingdom or abroad. Values include any duty payable but exclude VAT.

WAGES AND SALARIES

44. This represents amounts paid during the year to ADMINISTRATIVE, TECHNICAL AND CLERICAL EMPLOYEES and to OPERATIVES. All overtime payments, bonuses, commissions, holiday pay and redundancy payments, less any amounts reimbursed for this purpose from government sources, are included. No deduction is made for income tax or employees' national insurance contributions etc. Payments to WORKING PROPRIETORS, payments in kind, travelling expenses, lodging allowances etc. and EMPLOYERS' NATIONAL INSURANCE CONTRIBUTIONS ETC. are excluded.

WORK DONE AND INDUSTRIAL SERVICES RENDERED

45. This includes amounts charged for work carried out including that done by sub-contractors on customers' materials including amounts charged by establishments for materials supplied by them in the course of such work and for industrial services such as repairs and maintenance, installation work and technical research and studies rendered to other organisations. For certain industries this heading covers a wide variety of activities, for example, butter packed on commission in the food industries, making up of garments, fur dressing and textile finishing in the textile industries. and preparatory work on typesetting, block making and binding in the printing and publishing industries. Work done is an important part of the activities of the electrical machinery and heavy engineering industries, and includes erection, installation and repair and jobbing work.

WORK IN PROGRESS

This represents materials which have been partially processed and are awaiting further processing before being sold or transferred. Progress payments made to sub-contractors are excluded and progress payments received from other organisations are not deducted.

PA453

Output and costs, 1982-1986

All United Kingdom establishments classified to the industry (a)

	Unit	1982	1983	1984	1985	1986
Enterprises	Number	5,874	5,761	8,784(b)	9,252	9,284
Establishments		6,273	6,124	9,178(b)	9,625	9,647
Sales of goods produced	£ million	2,650.2	2,866.0	3,290.1	3,776.0	3,925.8
Work done and industrial services rendered		99.6	63.0	67.5	67.3	86.3
Capital goods produced for establishments' own use		0.5	0.2	0.6	0.6	3.4
Non-industrial services rendered		7.8	6.1	7.1	8.4	4.8
Goods merchanted or factored		249.1	206.2	245.1	276.1	226.9
Total sales and work done		3,007.2	3,141.6	3,610.4	4,128.3	4,247.2
Increase during the year, work in progress and goods on hand for sale		18.2	28.7	60.8	59.5	18.5
Gross output		3,025.4	3,170.3	3,671.2	4,187.9	4,265.7
Purchases of materials for use in production, packaging and fuel		1,229.1	1,334.1	1,574.9	1,792.7	1,853.8
Purchases of goods for merchanting or factoring		178.3	156.7	176.9	203.9	171.8
Increase during the year, stocks of materials, stores and fuel		7.7	13.9	35.7	17.5	7.6
Cost of industrial services received		134.5	133.4	145.9	174.1	151.7
Net output		1,491.1	1,560.0	1,809.1	2,034.6	2,096.0
Total employment	Thousand	221.6	213.8	228.2(b)	236.8	235.2(c)
Net output per head	£	6,728	7,296	7,930	8,593	8,910
Cost of non-industrial services received						
Hire of vehicles, plant and machinery	£ million	11.5	11.8	12.5	14.5	16.7(d)
Rents of industrial and commercial buildings		16.6	17.5	17.4	24.8	23.2
Commercial insurance premiums		13.6	12.7	13.5	15.3	19.2
Bank charges ·		2.6	3.1	3.9	4.2	4.6
Other non-industrial services		149.7	155.7	164.2	185.7	216.3
Licensing of motor vehicles		0.8	0.8	1.0	1.0	1.1
Rates, excluding water rates		24.3	23.6	24.5	27.3	30.2
Gross value added at factor cost		1,272.0	1,334.7	1,572.0	1,761.8	1,784.5
Gross value added at factor cost						

⁽a) Satisfactory returns accounted for 59 per cent of employment within the industry in 1986.

TABLE 2

Capital expenditure, 1982-1986
All United Kingdom establishments classified to the industry

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	1982	1983	1984	1985	1986	
		Tactor #	0.66	tal	25/03/84/1 Tops	
and and buildings						
New building work	5.5	8.6	10.0	14.7	12.8	
Land and existing buildings						
Acquisitions	9.1	8.5	11.6	16.0	9.2	
Disposals	4.3	3.0	4.7	6.2	5.9	
Net	10.3	14.1	16.9	24.4	16.1	
Plant and machinery						
Acquisitions	41.9	51.3	75.8	76.6	76.6(a)	
Disposals	3.5	3.3	6.1	4.6	6.2	
Net	38.4	48.0	69.7	72.0	70.3	
/ehicles						
Acquisitions	15.6	24.7	18.5	21.2	22.5	
Disposals	6.5	6.1	6.6	8.2	9.4	
Net	9.1	18.6	11.9	13.1	13.2	
Total net capital expenditure	57.7	80.6	98.6	109.5	99.6	

⁽a) Returned figures gave a total of £3,228 thousand for computer and associated data communications equipment. This figure was collected separately for 1986.

TABLE 3

Stocks and work in progress, 1982-1986 All United Kingdom establishments classified to the industry

						£ million
	1982	1983	1984	1985	1986	Value at end of 1986
		In	crease during y	ear		
Materials, stores and fuel	7.7	13.9	35.7	17.5	7.6	271.6
Work in progress	4.5	8.6	21.2	17.4	1.7	164.9
Goods on hand for sale	13.6	20.1	39.6	42.1	16.8	374.7
Total	25.9	42.6	96.5	77.0	26.1	817.2

⁽b) Use of a new register of businesses for 1984 has affected the number of enterprises and establishments. This has led to the estimated total employment being increased by 7% in this industry. Estimates for other variables are dependent upon employment and the change should be taken into account when interpreting the figures in this publication. Further information is given on page 2.

⁽c) Returned figures gave a total of 766 employees directly employed for all of their time on computer work. This figure was collected separately for 1986.

⁽d) Returned figures gave a total of £1,162 thousand for computer and associated data communications equipment. This figure was collected separately for 1986.

TABLE 4

Employment, labour costs, output, net capital expenditure and stocks and work in progress by size of total employment, 1986

All United Kingdom establishments classified to the industry (a)

Size Froup	Estab- lish- ments	Enter- prises (b)	Employment	5 5 6 7		Wages and	salaries (c)		
					5,174	20.2763			
			Total including working proprietors	Opera- tives	Administr- ative,tech- nical and clerical	Operatives		Administrat technical ar clerical	
			proprietors		Cicrica	Total	per head	Total	per head
	Number	Number	Thousand	Thousand	Thousand	£ million	f	£ million	£
1-9	6,916	6,872	28.0)						
10-19	1,139	1,131	15.6)	76.3	12.8	321.0	4,205	107.8	8,407
20-49	808	802	25.0)						
50-99	372	356	25.2)					100	Well-book
100-199	195	166	27.5	23.5	4.0	101.3	4,316	33.9	8,586
200-299	77	66	18.8	15.7	3.1	68.2	4,345	26.2	8,410
300-399	44	35	15.4	13.0	2.5	56.4	4,344	19.7	7,99
400-499	30	27	13.3	11.1	2.2	50.7	4,582	18.2	8,166
500-749	37	26	23.1	18.4	4.7	85.0	4,617	38.8	8,32
750-999	11	7	9.2	7.5	1.7	35.4	4,697	13.5	7,98
1,000-1,499	11	10	14.3	12.6	1.7	60.2	4,794	16.2	9,48
1,500-2,499	3	3	5.3	4.5	0.8	18.7	4,137	7.4	8,96
2,500-Plus	4	4	14.5	12.3	2.2	49.7	4,029	18.7	8,612

Total		0.004	205 2	104.0	35 A	R46 6	4 344	300.3	8.43
Total	9,647	9,284	235.2	194.9	35.0	0.0.0	1,011	W	

⁽a) Establishments employing fewer than 20 persons are not required to complete census returns. Because of this, data for these establishments should be regarded merely as the best estimates available and used with caution.

Total sales and work done	Gross output	Net output	ment	Gross value added at factor cost	Plat to a	Net capital expenditure	Total stocks and work in progress at end of year
		Total	per	Total	per		
			head		head		
£ million	£ million	£ million	f	£ million	£	£ million	£ million
1,636.3	1,639.2	794.1	8,466	(d)	(d)	33.3	275.0
489.0	491.4	242.2	8,823	866.2(d)	7,141(d)	9.9	93.5
316.8	317.6	167.6	8,910	144.9	7,706	7.5	57.8
262.9	266.7	132.0	8,549	115.2	7,459	7.2	52.6
247.9	248.3	111.0	8,343	97.2	7,303	7.0	55.9
475.0	483.5	241.5	10,466	209.5	9,077	10.5	99.3
180.3	178.4	82.1	8,904	71.8	7,790	5.6	35.2
281.8	288.3	156.5	10,964	136.4	9,554	6.0	66.0
98.0	95.7	46.0	8,630	41.1	7,696	1.5	19.3
259.1	256.6	122.8	8,462	102.3	7,047	11.0	62.7

4,247.2

4,265.7

2,096.0

⁽b) The count of enterprises shown in each row represents the number of enterprises, irrespective of size, owning the establishments shown in each size group. Because an enterprise may own establishments in more than one size group, the sum of individual enterprise counts may exceed the total for the industry.

⁽c) The cost of employers' contributions to the national insurance, pensions and welfare schemes and the running costs of canteens are excluded from the table but were estimated for the industry at £122.6 million. The remuneration of outworkers on returns received - also excluded from the table - was £9,582 thousand.

⁽d) Gross value added data relate to establishments employing 1 199.

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TABLE 7 PA453

Percentage analysis of twelve-month periods covered by returns received for the 1986 Census by number of returns and total employment

	ting year ended	Percentage of total re received	turns	Percentage of total employment	
1986	April 6-30	3.5 cos lotasi	high	2.6	anoy year lone
	May	3.6		1.9	
	June	4.4		8.0	
	July	2.4		2.0	
	August	3.8		1.9	
	September	3.9		2.1	
	October	5.6		3.7	
	November	5.1		4.2	
	December	37.8		42.6	
1987	January	8.0		11.1.207	
	February	3.5		2.5	
	1 March - 5 April	18.4		17.5	

TABLE 6

Operating ratios, 1982-1986

All United Kingdom establishments classified to the industry

	Unit	1982	1983	1984	1985	1986
						- <u>- 10 - 2 0 20</u>
Gross output per head	£	13,652	14,828	16,091	17,688	18,134
Net output per head	£	6,728	7,296	7,930	8,593	8,910
Gross value added per head	£	5,740	6,242	6,890	7,441	7,586
Gross value added as a percentage of gross output	x	42	42	43	42	42
Ratio of gross output to stocks		5.0	5.0	5.0	5.0	5.2
Nages and salaries as a percentage of gross value added	x	65	64	62R	61	64
latio of operatives to administrative, echnical and clerical employees		5.0	5.2	5.5	5.3	5.5
Wages and salaries per operative	£	3,334	3,583	3,862R	4,080	4,344
Nages and salaries per administrative, echnical and clerical employee	£	6,001	6,439	6,972	7,631	8,430
Net capital expenditure per head	£	260	377	432	463	423
Net capital expenditure as a percentage of gross value added	x	5	6	6	6	6

Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1986 All United Kingdom establishments classified to the industry

Area		Total employm (a)	ent	Net cap expendi (b)		Net outp	out	Gross v added a factor c	it
				SEA YOU			61	(c)	nevetyšída,t
1,122.0	1.786	Thousand	per cent	£ million	per cent	£ million	per cent	£ million	per cent
			United Kingdom		United Kingdom		United Kingdom		United Kingdor
Standard regions of	f England								
North		2.7 2.0					- Lait-brai	000 V 100 • 10	encular• n
Yorkshire and									
Humberside		25.0	10.6	8.6	8.6	201.9	9.6	177.9	10.0
East Midlands									
East Anglia		8.5		6.80			ille rotteach	no steere t	na thaig
South East		52.4	22.3	20.2	20.2	490.9	23.4	414.1	23.2
South West		202.7 1 208		\$1887.5	•	• 3	ig or was not	ates signed t both program	District
West Midlands					•		merchanten	tol aboots for	a someto
North West		33.1	14.1	13.6	13.6	280.5	13.4	241.4	13.5
0.50.4		3.0 8.0		1.00,0			in to:	t bas sero	is attental
England		186.6	79.3	69.8	70.1	1,618.5	77.2	1,378.1	77.2
Wales		11.9	5.1	12.1	12.2	114.4	5.5	91.9	5.2
Scotland		22.4	9.5	7.6	7.6	242.9	11.6	208.3	11.7
		35.8		a.ar	browand			Ingm	relation
Great Britain		220.9	93.9	89.5	89.9	1,975.8	94.3	1,678.3	94.0
Northern Ireland		14.4	6.1	10.0	10.1	120.1	5.7	106.2	6.0
United Kingdom		235.2	100.0	99.6	100.0	2,096.0	100.0	1,784.5	100.0

(a) Average number employed during the year, including full and part-time employees and working proprietors.

(b) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.

(c) Where a census return covered addresses in two or more regions, an estimate of the net output attributable to each address was made by assuming that net output was proportionate to employment. An estimate for each region was obtained by aggregating estimates of net output for addresses located in that region. Gross value added at factor cost was treated similarly.

TABLE 8

Output and costs, 1986
All United Kingdom establishments classified to each Activity Heading within the industry (a)

	Unit	4531	4532	4533	4534
Enterprises(a)	Number	423	1,150	1,478	475
Establishments		435	1,178	1,514	488
Sales of goods produced	£ million	262.1	518.4	461.1	351.7
Work done and industrial services rendered	United	1.4	20.4	27.2	1.8
Capital goods produced for establishments' own use	. 3.9	0.1	0.1	boolin-1 to	enolgo i bralin=il
Non-industrial services rendered	• *************************************		0.5	0.8	0.1
Goods merchanted or factored		19.3	36.9	13.0	22.2
Total sales and work done	. 9789	282.9	576.2	502.1	375.8
Increase during the year, work in progress and goods on hand for sale	. 3.0	8.3	3.3	6.5	about the S
Gross output	n 3.5	291.1	579.5	508.6	381.3
Purchases of materials for use in pro- duction, packaging and fuel	- 18 d	122.2	242.7	220.0	181.6
Purchases of goods for merchanting or factoring		12.5	30.7	8.2	sonsibiM tasW . 17.4
Increase during the year, stocks of materials, stores and fuel	n and	0.1	-0.8	1.1	2.0
Cost of industrial services received	1.07	8.4	21.4	42.3	4.5
Net output	" a.v	148.1	283.9	239.2	179.8
Total employment	Thousand	15.6	35.3	26.2	16.1
Net output per head	f - 0,00	9,508	8,044	9,114	11,175
Cost of non-industrial services received					
Hire of vehicles, plant and machinery	£ million	0.8	3.1	1.2	2.2
Rents of industrial and commercial buildings		1.1	2.6	4.0	1.5
Commercial insurance premiums	Akoldula sum)	1.7	3.0	2.2	mun sge svA (e)
Bank charges	isting buildings	0.3	0.8	0.7	yeardame 0.3
Other non-industrial services		18.0		25.4	14.6
Licensing of motor vehicles	onate to empli	0.1	0.2	yd obemsew	0.1
Rates, excluding water rates		1.9	Whelian bots	4.9	1.9
Gross value added at factor cost		124.3	245.9	200.7	158.1
Gross value added at factor cost per head	ſ	7,982	6,968	7,645	9,825

⁽a) The count of enterprises shown in each column represents the number of enterprises owning the establishments shown for each activity heading. Because an enterprise may own establishments in more than one activity heading, the sum of the enterprise counts may exceed the total for the industry.

4535	4536	SERBIN	4537	4538	4539
461	4,244		127	111	933
492	4,346		135	111	948
420.0	1,495.8		47.5	28.9	340.4
2.9	29.0		0.3	0.1	3.2
0.50.2	3.0		_	6	0.2
0.8	2.2		-	0.1	0.3
18.0	40.9		2.5	14.4	59.9
441.7	1,571.0		50.4	43.4	403.8
-0.7	-1.2		0.2	0.8	-4.3
441.0	1,569.8		50.6	44.3	399.6
201.8	695.4		17.2	12.2	150 5
	695.4		17.3	13.3	159.5
14.0	37.7		1.5	11.3	38.4
0.00	a.fa.e		0.0		tok
0.4	3.0		0.3	-0.3	ilotoque tarque ren 1.7.
7.0	60.8		1.0	0.6	5.6
218.6	778.8		31.2	18.8	197.7
27.9	89.0		3.1	2.1	19.9
7,822	8,756		9,993	9,013	9,917
3.0	4.7		0.4	postinanta attente -	eritoria in America esta eritoria necessoria bastali i 1.5
1.3	10.3		0.3		2.1
1.6	7.1		0.3	0.2	2.0
0.3	1.5		0.1	0.1	0.5
18.1	82.5		2.3	4.4	26.6
0.1	0.4			-	0.2
2.5	10.8		0.4	0.4	g false followed 3.400
191.6	661.5		27.3	13.7	161.3
6,858	7,437		8,767	6,563	8,094

TABLE 9 Capital expenditure, 1986
All United Kingdom establishments classified to each Activity Heading within the industry

46.46	4531		4532	4533	4534
Land and buildings	Numer	157,023		2,100 845.4 2,470	128 428
New building work	1.2		0.6	0.7	0.6
Land and existing buildings					
Acquisitions	1.0		0.8	0.4	0.6
Disposals	0.2		1.5	0.1	2.0
Net	2.0		-0.1	1.0	-0.8
Plant and machinery					
Acquisitions	4.1		11.7	10.2	5.3
Disposals	0.4		1.1	0.2	1.2
Net	3.7		10.6	10.0	4.1
/ehicles					
Acquisitions	1.2		3.7	3.2	1.4
Disposals	0.5		1.3	1.6	0.6
Net	0.8		2.3	1.6	0.8
Total net capital expenditure	6.5		12.8	12.6	4.1

TABLE 10 Stocks and work in progress, 1986
All United Kingdom establishments classified to each Activity Heading within the industry

Cariboga		4531		4532	4533	4534
			6.0, 7		2.0	8-1
10a Increase during year						
Materials, stores and fuel		0.1		-0.8	1.1	2.0
Work in progress		0.7		2.2	1.3	-0.4
Goods on hand for sale		7.6		1.0	5.2	5.9
Total		8.4		2.5	7.6	7.5
par 66028	6005,0		775uAz		6,968 488,5 7,888	040,8
10b Value at end of year						
Materials, stores and fuel		24.1		38.4	30.6	26.4
Work in progress		12.0		25.3	19.4	9.8
Goods on hand for sale		32.2		54.8	48.8	45.9
Total		68.2		118.5	98.9	82.1

-	million	

4539	4538		4537	4536	4535
	3090	greek -		4539 4534	
1.1	• 3		rsh,ar Madia	7.7	0.8
0.3	-		0.3	3.7	2.0
0.3				1.6	0.2
1.2	0.1		0.2	9.8	2.7
5.4	0.4		0.8	26.9	11.8
0.3	-3		008, 8 -	2.7	0.4
5.1	0.4		0.8	24.1	11.4
2.4	0.5		0.5	8.2	1.3
0.7	0.2		0.2	3.8	0.5
1.7	0.3		0.3	4.4	0.9
8.1	0.7		1.4	38.3	15.0

£ million

4535	4536	4537		4538	4539
	770 0 F10.0	F156. 12	8,796		bant neg tuque tet
0.4	3.0	0.3		-0.3	to agrange or a an babbe subsy around 1.7
-1.2	-0.6	8.8 0.1		-	-0.3 as manus along to miss
0.5	-0.6	0.1		0.9	-4.0 se este las terra especia
-0.3	dsed bri.8; hure	0.6		0.6	-2.5
	Tarthy and William	Back Des	ALYSS*	1	Yages and estates per operative
26.4	89.0	5.4		2.5	34.7
16.7	63.7	2.1		1.0	15.0
39.8	103.2	3.0		4.9	42.1
82.9	255.9	10.6		8.4	91.7

TABLE 11

PA453

Operating ratios, 1986

All United Kingdom establishments classified to each Activity Heading within the industry

	Unit	4531	4532	4533	4534	4535
Gross output per head	£	18,689	16,421	19,378	23,702	15,782
Net output per head	£	9,508	8,044	9,114	11,175	7,822
Gross value added per head	£	7,982	6,968	7,645	9,825	6,858
Gross value added as a percentage of						
gross output	%	43	42	40	42	44
Ratio of gross output to stocks		4.3	4.9	5.1	4.6	5.3
Wages and salaries as a percentage of gross value added	%	60	73	65	52	68
Ratio of operatives to administrative, technical and clerical employees		6.9	6.1	4.7	5.3	6.4
Wages and salaries per operative	£	4,399	4,630	4,588	4,594	4,116
Wages and salaries per administrative, technical and clerical employee	£	8,142	8,613	7,685	8,049	8,518
Net capital expenditure per head	£	416	363	482	257	537
Net capital expenditure as a percentage						
of gross value added	%	5	5	6	3	8

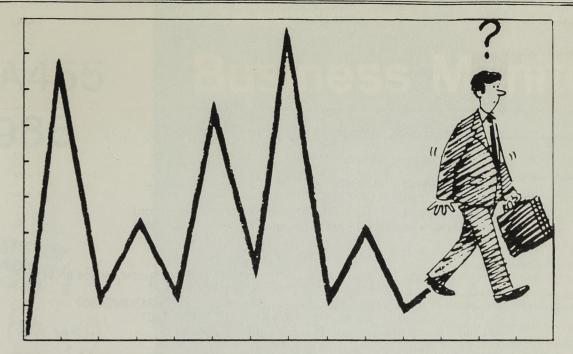
TABLE 11

Operating ratios, 1986

All United Kingdom establishments classified to each Activity Heading within the industry

	Unit	4536	4537	4538	4539	
Gross output per head	£	17,647	16,226	21,246	20,044	
Net output per head	£	8,756	9,993	9,013	9,917	
Gross value added per head	£	7,437	8,767	6,563	8,094	
Gross value added as a percentage of gross output	%	42	54	31	40	
Ratio of gross output to stocks		6.1	4.8	5.3	4.4	
Wages and salaries as a percentage of gross value added	%	63	60	80	65	
Ratio of operatives to administrative, technical and clerical employees		5.4	4.9	4.8	4.4	
Wages and salaries per operative	£	4,135	4,360	4,939	4,472	
Wages and salaries per administrative, technical and clerical employee	· £	8,430	9,857	7,536	9,321	
Net capital expenditure per head	£	431	445	350	407	
Net capital expenditure as a percentage of gross value added	%	6	5	5	5	

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