08/42 CHA 25D

Publication of the Government Statistical Service

Business Monitor 83

DEPARTMENT OF TRADE AND INDUSTRY BUSINESS STATISTICS OFFICE

Report on the -6SEP 1973 Census of Production Fronces Subside 970

C106 Carpets

Special Note for Purchasers

Commencing with the 1970 Census, the Census of Production reports will in future be published annually as part of the Business Monitor series. They will continue to be available on standing order from HMSO, but they are not included in the global subscription arrangements for the Business Monitor series.

Government Statistical Service

A service of statistical information and advice is provided to the Government by specialist staffs employed in the statistics divisions of individual Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.

Enquiries:
Business Statistics Office
Cardiff Road
Newport, Mon
NPT 1XG
Newport 56111 (STD code 0633) ext 2455

Publication of the Government Statistical Service

Business Monitor

DEPARTMENT OF TRADE AND INDUSTRY BUSINESS STATISTICS OFFICE

Report on the Census of Production 1970

C106 Carpets

Presented by the Department of Trade and Industry to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo. 6 Cha. 39 sec 7)

LONDON: HER MAJESTY'S STATIONERY OFFICE 1973

This report on the Carpets Industry relates to establishments engaged wholly or mainly in manufacturing pile carpets, carpeting, rugs, mats and matting from wool, cotton and man-made fibres, by weaving, tufting or other processes. The manufacture of needleloom carpets are excluded and are classified to minimum list heading 429 (2) (part C 112).

C106.1

The industry corresponds to minimum list heading 419 in the Standard Industrial Classification (revised 1968) which was used for the first time as a basis of classification in the 1968 census, when it was reported as part 106. The definition of the industry is the same for the 1968 and 1970 censuses. The figures given for 1963 have been reclassified as far as possible according to the Standard Industrial Classification (revised 1968).

> In interpreting the data in the tables it is essential to bear in mind the notes and definitions which commence on page (iii).

CI	Introductory Notes	C78	Electric appliances primarily for
	Coal mining		domestic use
	Stone and slate quarrying and mining	C79	
C	Chalk, clay, sand and gravel extraction Petroleum and natural gas	C81	Shipbuilding and marine engineering Wheeled tractor manufacturing
C.	Salt and miscellaneous non-metalliferous	C82	Motor vehicle manufacturing
	mining and quarrying	C83	Motor cycle, tricycle and pedal cycle
C6	Metalliferous mining and quarrying		manufacturing
	Grain milling	C84	
	Bread and flour confectionery	C85	and repairing
	Biscuits Bacon curing, meat and fish products		Locomotives and railway track equipment Railway carriages, wagons and trams
	Milk and milk products	C87	Engineers' small tools and gauges
	Sugar	C88	Hand tools and implements
	Cocoa, chocolate and sugar confectionery	C89	Cutlery, spoons, forks and plated tableware, etc.
	Fruit and vegetable products	C90	Bolts, nuts, screws, rivets, etc.
	Animal and poultry foods		Wire and wire manufactures Cans and metal boxes
	Vegetable and animal oils and fats Margarine	C93	
	Starch and miscellaneous foods	C94	Metal furniture
	Brewing and malting	C95	Drop forgings, etc.
	Soft drinks	C96	Metal hollow-ware
	Spirit distilling and compounding	C97	Miscellaneous metal goods
	British wines, cider and perry Tobacco	C98 C99	Production of man-made fibres
	Coke ovens and manufactured fuel	C99	Spinning and doubling on the cotton and flax systems
	Mineral oil refining	C100	
	Lubricating oils and greases	C101	
	General chemicals (inorganic)		Jute
	General chemicals (organic)		Rope, twine and net
C29	General chemicals (other than inorganic	C104	
	and organic)		Lace Carpets
	Pharmaceutical chemicals and preparations		Narrow fabrics
	Toilet preparations Paint		Made-up household textiles and handkerchiefs
	Soap and detergents	C109	Canvas goods and sacks, etc.
	Synthetic resins and plastics materials	C110	Textile finishing
CSI	and synthetic rubber		Asbestos
C35	Dyestuffs and pigments	C112	Miscellaneous textiles Leather (tanning and dressing) and
C36	Fertilizers	CIII	fellmongery
C37	Polishes	C114	Leather goods
C38	Formulated adhesives, gelatine, etc.	C115	Fur
C39			Waterproof outerwear
	Formulated pesticides and disinfectants	C117	
C41		C110	Women's and girls' tailored outerwear Overalls and men's shirts, underwear, etc.
C42	Surgical bandages, etc. Photographic chemical materials	C120	Dresses, lingerie, infants wear, etc.
	Iron and steel (general)	C121	Hats, caps and millinery
	Steel tubes		Corsets and miscellaneous dress industries
C46	Iron castings, etc.		Gloves
C47	Aluminium and aluminium alloys		Footwear
C48		C125 C126	
C49 C50	Miscellaneous base metals Agricultural machinery (except tractors)	C127	Glass
C51	Metal-working machine tools	C128	Cement
C52	Pumps, valves and compressors	C129	Abrasives
C53	Industrial engines	C130	Miscellaneous building materials and mineral
C54	Textile machinery and accessories	C131	products Timber
C55	Construction and earth moving equipment	C131	
C56 C57	Mechanical handling equipment Office machinery	C133	
C58	Mining machinery	C134	Shop and office fittings
C59	Printing, bookbinding and paper goods	C135	Wooden containers and baskets
	making machinery	C136	
C60	Refrigerating machinery (except domestic	C137 C138	Paper and board Cardboard boxes, cartons and fibre-board
	type refrigerators)	C136	packing cases
C61	Space heating, ventilating and air-	C139	Packaging products of paper and associated
CC	conditioning equipment		materials (other than board)
C62 C63	Food and drink processing machinery Miscellaneous (non-electrical) machinery	C140	Manufactured stationery
C64	Industrial (including process) plant and	C141	Wallcovering
	steelwork	C142	Miscellaneous manufactures of paper and board
C65	Ordnance and small arms	C142	Printing, publishing of newspapers and periodicals
C66	General mechanical engineering	C143	General printing, publishing, etc.
C67	Photographic and document copying equipment	C144	Rubber
C68	Watches and clocks	C145	Linoleum, plastics floor covering,
C69 C70	Surgical instruments and appliances Scientific and industrial instruments	2	leathercloth, etc.
270	and systems	C146	Brushes and brooms
C71	Electrical machinery	C147	Toys, games and children's carriages
	Insulated wires and cables	C148	Sports equipment Miscellaneous stationers' goods
	Telegraph and telephone apparatus and	C149	Plastics products
07.	equipment	C150	Musical instruments
	Radio and electronic components		Miscellaneous manufacturing industries
C75	Broadcast receiving and sound reproducing equipment	C151	Gas
C76	Electronic computers	C152 C153	Electricity Water supply
	Radio, radar and electronic capital goods	C154	Summary tables
		0157	

Table No	Title	Page
	Section I - Estimates for all United Kingdom establishments in the industry	
1	Net output, 1963, 1968 and 1970 - Establishments classified to the industry	C106.3
2	Capital expenditure and stocks, 1963, 1968 and 1970 - Establishments classified to the industry	C106.4
3	Analysis of establishments by size, 1970 - Establishments classified to the industry	C106.5
4	Percentage analysis of employees by age and sex, 1970 - Establishments classified to the industry	C106.6
5	Regional distribution of employment, net capital expenditure and net output, 1970 - Establishments classified to the industry	C106.7
	Section II - Analysis of returns received	
6	Analysis of net output of returns received from establishments employing 25 or more persons, 1963, 1968 and 1970	C106.8
7	Percentage analysis of twelve-month periods covered by returns from establishments employing 25 or more persons, 1970	C106.9

Net output, 1963, 1968 and 1970

TABLE 1

All United Kingdom establishments classified to the industry (a)

ल्हा बच्चा विकास विता विकास वि	Unit	1963	1968	1970
Enterprises	Number	145	145	140
Establishments (b)	п	200	223	177
Sales of goods produced and work done Services rendered to other organisations (c)	£,000	123,387	197,733 {	234,051 1,391
Goods merchanted or factored . Canteen takings	11	1,689	14,959	7,436 408
Total sales and work done	11	125,076	212,692	243,286
Change during the year, goods on hand for sale	п	+ 1,075	+ 1,197	+ 1,695
Change during the year, work in progress	11	+ 633	+ 805	+ 33
Gross output	11	126,784	214,694	245,014
Cost of purchases	11	75,170	129,229	142,533
Change during the year, stocks of materials, stores and fuel	11	+ 1,347	+ 1,033	+ 1,115
Payments to other organisations		some by har	SA PARTIEN AND REAL	dere line atte
for work done on materials given out for transport by road	11	2,114	5,933 2,567	7,570 3,667
for transport by rail, water, air and Post Office parcel services (d)	11	1,613	495	627
Total costs	п	77,550	137,191	153,282
Net output	11	49,235	77,504	91,732
Total employment (including working proprietors) (e)	Thousands	38.2	44.8	45.0
Net output per head	£	1,289	1,730	2,038

⁽a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.

⁽b) See definition of establishments in notes on page (iii).

⁽c) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

⁽d) For 1963 and 1968, payments for postal services are excluded.

⁽e) Average number of persons employed during the year.

Capital expenditure and stocks, 1963, 1968 and 1970

All United Kingdom establishments classified to the industry (a)

TOUR CASE CASE		1963	1968	1970 (b)
Capital expenditure	Labauk T	£'000	£'000	£'000
New building work		763	2,381	2,860
Land and existing buildings			constant beneficial	stoop to 4stos
Acquisitions		164	63	207
Disposals		137	231	202
Plant and machinery				sanotes houses
Acquisitions		3,102	5,315	7,576
Disposals		108	153	604
Vehicles		au Speanill	i Atom time w	a militab sances.
Acquisitions		460	920	1,112
Disposals		175	318	412
Total net capital expenditure (c)		4,069	7,978	10,537
Stocks and work in progress at end of year			COLTENIONS DE TE	ate at element
Materials, stores and fuel		12,255	16,187	15,453
Work in progress		6,077	7,799	10,167
Goods on hand for sale		15,687	24,773	29,585
Total stocks		34,019	48,760	55,205

⁽a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.

⁽b) Capital expenditure in respect of manufacturing establishments where production had not commenced before the end of the year, is included for 1970.

⁽c) Acquisitions <u>less</u> disposals.

TABLE 3

Analysis of establishment by size, 1970

All United Kingdom establishments classified to the industry (a)

		Estab-	Total	Employ	ees	Wages and	salaries	Wages and s per he		Total	Cara		Net	Capital	Total stocks and work in
Size group (b)	Enterprises (c)	lishments (d)		Operatives	Others (e)	Operatives	Others (e)	Operatives	Others (e)	sales and work done (f)	Gross output	Net output	output per head	expenditure (net) (g)	progress at end of year
	Number	Number	Number	Number	Number	£'000	£'000	£	£	£,000	£'000	£'000	£	£,000	£'000
1-10	34	34	263												
11-24	39	39	742	0.105	F 00	0.000	200	0.40		20 202					
25-49	14	16	681	2,165	509	2,036	626	940	1,229	23,338	24,213	6,689	2,485	2,668	6,629
50-99	15	15	1,005							8.1					
100-199	19	20	2,313	1,884	415	1,557	497	826	1,198	14,622	14,506	4,286	1,853	558	2,348
200-299	12	12	3,326	2,556	757	2,515	1,006	983	1,328	23,142	23,105	7,102	2,135	2,232	4,369
300-499	11	11	3,689	3,067	610	2,991	847	975	1,388	16,733	16,659	7,188	1,948	477	4,707
500-999	13	16	9,930	7,679	2,244	7,638	3,251	994	1,448	52,658	52,542	20,426	2,057	1,705	11,095
1,000-1,499	5	6	8,783	7,011	1,771	7,822	2,698	1,115	1,523	57,499	59,594	22,320	2,541	1,379	11,853
,500 and over	6	8	14,268	10,776	3,492	11,366	4,998	1,054	1,431	55,294	54,394	23,721	1,662	1,518	14,203
Total	140	177	45,000	35,138	9,798	35,925	13,923	1,022	1,420	243,286	245,014	91,732	2,038	10,537	55,205

- (a) Including estimates for establishments not making satisfactory returns and for establishments employing less than 25 persons.
- (b) Average number employed during the year (including working proprietors) by the establishment.
- (c) The sum of the figures for the size groups exceeds the total for the industry to the extent that enterprises made returns for establishments in more than one size group.

- (d) See definition of establishments in notes on page (iii).
- (e) Administrative, technical and clerical employees.
- (f) Including sales of goods merchanted or factored and canteen takings. Also includes services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered).
- (g) Acquisitions less disposals.

TABLE 5

Percentage analysis of employees, by age and sex, 1970 (a)

All United Kingdom establishments classified to the industry

Ages	Males	Females	All employees
	per cent	per cent	per cent
Under 18	3	4	7
8 and over	59	34	93
All ages	62	38	100.0

Source: Department of Employment

Regional distribution of employment, net capital expenditure and net output, 1970 All United Kingdom establishments classified to the industry

Area		e number yed (a)		capital iture (b)	Net output and employment in the region of establishments with more than 80 per cent of their employment in the region (c)				
	018,081		96073-61		Estimated net output	Average number employed as a percentage of total average number employed in the industry in the region	Net output as percentage of total of the industry in the United Kingdom		
1002	100					in the region			
tto physical	Thousands	per cent of United Kingdom	£,000	per cent of United	£'000	sout days and s	Nati Cares		
		Kingdom		Kingdom	NA ACL DESS	an elaking transpl	Cator seu - saesta		
Standard Regions of England					######################################	tar they so a	h martine syendi		
North	1.5	3.3	1,852	17.6	*	*	*		
Yorkshire and Humberside	12.7	28.3	1,947	18.5	24,303	90.4	20. 5		
East Midlands	12.1		1,341		24,303	90.4	26.5		
	*	-	-			1503 7460 4	(all as lives as		
East Anglia	*	*	*	*	*	tuotda etaani	*		
South East	0.8	1.7	128	1.2	1,023	33.2	1.1		
South West	*	*	*	*	*	*	*		
West Midlands	13.0	28.9	1,643	15.6	19,766	63.4	21.6		
North West	3.2	7.3	821	7.8	7,314	73.0	8.0		
England	32.4	72.1	6,618	62.8	56,286	75.5	61.3		
Wales	*	*	*	*	*	*	*		
Scotland	*	*	*	*	*	*	*		
Great Britain	43.1	95.9	8,396	79.7	69,640	79.8	75.9		
Northern Ireland	1.9	4.1	2,141	20.3	3,369	90.9	3.7		
Unallocated (d)	007.8-	-	-	-	18,723		20.4		
United Kingdom	45.0	100.0	10,537	100.0	91,732		100.0		

- (a) Including working proprietors.
- (b) New building work plus acquisitions <u>less</u> disposals of land and existing buildings, plant and machinery and vehicles: including capital expenditure at establishments not yet in production.
- (c) Where a census return covered addresses in two or more regions an estimate was made of the net output attributable to the region only where more than 80 per cent of the establishment's employees were located in the region. The estimate was made by assuming that net output at each address covered by a return was proportionate to employment at the address. The establishment's residual net output was included in unallocated net output.
- (d) Includes estimates of net output for establishments not making satisfactory returns and establishments employing less than 25 employees, and unallocated net output of establishments covering addresses in two or more regions.

⁽a) The percentages relate to the numbers employed (excluding working proprietors) at mid-June, 1970.

Analysis of net output of returns received from United Kingdom establishments employing 25 or more persons, 1963, 1968 and 1970

	Unit		1963	1968	1970
Enterprises	Numbe r	1300	75	68	53
Establishments (a)	11		128	142	78
Sales of goods produced and work done	£'000			(186,707
Services rendered to other organisations (b) "		119,841	193,270	1,224
Goods merchanted or factored	п		1 041	14 691	6,104
Canteen takings	u		1,641	14,621	336
Total sales and work done	П	10000	121,482	207,891	194,371
Change during the year, goods on hand for s	ale		+ 1,044	+ 1,170	+ 1,196
Change during the year, work in progress	п		+ 614	+ 787	- 141
Gross output	11	100	123,140	209,848	195,426
Cost of purchases	11		73,009	126,312	112,504
Change during the year, stocks of materials, stores and fuel	11		+ 1,308	+ 1,010	+ 624
Payments to other organisations					stips: 18
for work done on materials given out	The state of the s		2,053	5,799	5,588
for transport by road	н		1,566	2,509	2,912
for transport by rail, water, air and	8.7		1,500	484	505
Post Office parcel services (c)	a see	839 8		101	tame
Total costs	п		75,320	134,094	120,886
Net output	п		47,820	75,755	74,539
m / 1 - 1 / (including weaking		3,80, 8			and the state of
Total employment (including working proprietors) (d)	Thousand	8	37.1	43.8	37.0
Net output per head	£		1,289	1,730	2,017

⁽a) See definition of establishments in notes on page (iii).

TABLE 7

Percentage analysis of twelve-month periods covered by returns received from United Kingdom establishments employing 25 or more persons, 1970

	Accounting year ended	Percentage of total returns received	Percentage of total numbers employed
	Marie Control Control	per cent	per cent
1970 A	April (a)	0.0	0.0
M	lay	2.6	5.7
J	fune	16.7	12.7
J	July	0.0	0.0
A	ugust	1.3	0.1
S	September	1.3 (0) (2003/2003/2003/2003/2003/2003/2003/2003	0.4
0	October	6.4	3.6
N	lovember	3.9	2.6
D	ecember	26.9	16.1
1971 J	anuary	11.5	30.3
F	ebruary	1.2	0.9
М	arch (b)	28.2	27.6
	er specifier en uis herr of the page	100.0	100.0

⁽a) From 6th April.

Produced in England by Her Majesty's Stationery Office, Reprographic Division, Manchester.

⁽b) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for any technical or other services rendered.

⁽c) For 1963 and 1968, payments for postal services are excluded.

⁽d) Average number of persons employed during the year.

⁽b) Including returns made for twelve-month period ending 1st to 5th April 1971.

Notes

These notes give the main information needed for interpreting the figures in the industry reports, (more detailed information about the census is given in a separate booklet—"Introductory Notes", Part C1 of the Report on the Census of Production for

GENERAL INFORMATION

Changes compared with 1968

The questions asked in the 1970 census were similar to those in the 1968 census with certain exceptions. In particular the 1970 census returns did not ask for details of:-

- (i) purchases or sales by commodities
- (ii) payments of rates
- (iii) payments for repairs and maintenance
- (iv) costs of operating road goods vehicles

The amounts payable to other organisations for transport of goods however, did include the cost of the Post Office parcel

Other changes concern the treatment of firms employing less than 25 persons and the rules used for classifying establishments to industry. Any such changes are explained in the following paragraphs, or in the introductions to the industry reports, or by footnotes to the tables.

Industrial classification

Establishments were classified to industries on the basis of major activity in conformity with the third edition of the Standard Industrial Classification (Revised 1968). Normally an establishment was classified to an industry if its sales of the principal products of that industry accounted for a greater proportion of its total sales than in its sales of the principal products of any other industry. Classification of an establishment in this census was based on the establishment's return to the Census of Production, 1968.

Establishments added to the register subsequent to the 1968 census were classified on the basis of the description of the business given by the respondent.

Coverage

Detailed census returns were generally sought only from establishments employing on average 25 or more persons, but in industries where firms employing less than 25 persons account for a relatively high proportion of total employment and output the exemption limit was lowered to 11. Census returns were also sent to establishments whose employment was not known to the Business Statistics Office at the time of despatch; if their employment was below the exemption limit for their industry establishments were asked to supply figures only of total employment and total sales.

TERMS USED IN THE CENSUS REPORT

Average number employed

Establishments were required to state the number of persons on the payroll (i.e. whose national insurance cards were held by them) on the average during the year of return, whether full time or part time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) all other employees (operatives). Averages could be calculated from figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where appropriate and these are included in total employment figures. Outworkers (i.e. persons employed by establishments who worked in their own homes etc. on materials supplied by the establishments) are excluded.

The figures include persons engaged on merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

Working Proprietors

These include all persons regarded as "self employed" for national insurance purposes and members of their families who worked in the business without receiving a fixed wage or salary; but such persons who worked less than half the normal number of working hours are excluded. Directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading: directors paid by fee only are not included.

Employees

Administrative, technical and clerical employees include managing and other directors in receipt of a definite wage, salary or commission, managers, superintendents and works foremen; research, experimental development, technical and design employees (other than operatives); draughtsmen and

tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees.

Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work (including roundsmen), stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers, and cleaners. Operators engaged in outside work of erecting, fitting etc. are also included, but outworkers are excluded.

Capital expenditure

(a) New building work

This represents the cost incurred during the year of new building and other constructional work (including office buildings, canteens and the like used in connection with the business covered by the return, but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension or reconstruction of old buildings, the value of works of a capital nature carried out by the establishment's own staff and the cost of any newly constructed buildings purchased. Figures shown include any legal charges, stamp duties, agents' commissions, etc.

(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased and the capital cost of premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during year. The value of plant and machinery acquired includes plant, etc., which firms produced for their own use in connection with the business covered by the return. The value of plant, etc., acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortization or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

Capital expenditure during the year in respect of manufacturing establishments where production had not started before the end of the year is excluded from the figures for both 1963 and 1968 but is included in the figures for 1970.

Enterprise

The term enterprise is used in this report to mean one or more establishments under common ownership or control. An enterprise normally consists of a single establishment, more than one establishment owned by the same firm, or a number of establishments owned by a parent company and its subsidiary companies. Information about the relationship between constituent companies of enterprises was obtained mainly from published sources such as the Stock Exchange Year Book supplemented by information from company reports and information supplied by establishments. The information available is not complete but covers the largest and most important groups of industrial establishments and is believed sufficient to provide a worthwhile basis for analysis.

The definition of the establishment differed between the Censuses for 1963, 1968 and 1970. The definitions used were as follows:— 1963: the establishment was normally the premises under the same ownership or management at a particular address.

1968: the establishment was defined, in accordance with Standard Industrial Classification (Revised 1968), as being the smallest unit which could provide the information normally required for an economic census, for example, employment, expenses, turnover and capital formation. Sometimes activities which are conducted as a single business are carried on at a number of addresses. In 1968 where the activities of such a business were closely integrated and the addresses, termed local units, were in close proximity the establishment was defined to cover the combined activities and a single return was accepted. When the activities were closely integrated but the addresses were not in close proximity a combined return was accepted but the individual addresses were treated—in the count of establishments in an industry, for instance—as separate establishments

1970: the practice of treating as multi-unit establishments those businesses with closely integrated activities at a number of addresses in close proximity was extended to all those businesses where the local units were at more than one geographical location and detailed census information was not available for each unit. Separate figures were obtained, however, of employment and capital expenditure at each unit. The effect of this change is to reduce somewhat the number of establishments as compared with 1968.

Gross output

Gross output measures the total value of production (including work done) by establishments during the year. It is calculated as follows:—

Value of sales and work done

Plus/Less: Increase/decrease in value of stocks of goods on hand for sale

Plus/Less: Increase/decrease in value of work in progress = Gross output.

Net output

Net output represents the value added to materials by the process of production (including the margin on selling any merchanted or factored goods). It is calculated as follows:—

Gross output

Less: Purchases adjusted for change in value of stocks of fuel and raw materials

Less: Payments for work given to other establishments

Less: Payments for transport

Less: Net amount of any duties, subsidies, allowances and levies payable

= Net output.

Net output per person employed

The figures of net output per person employed are derived by dividing the net output by the average number of persons employed (full time and part time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials including the cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to establishment's own buildings, plants and vehicles when carried out by their own work people included in the returns; of consumable tools; and of parts for machinery purchased during the year as replacements. Water charges are also included. In general, purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded, as are all purchases charged to capital account.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced; amounts paid to transport organisations, including an establishment's own separate transport organisations for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivery cost if invoiced "carriage paid home". Materials and fuel transferred from another department of the establishment not covered by the same return are included at the estimated selling value recorded by the other department.

Sales

Sales are in respect of goods made by the business covered by the return, goods made for it by outworkers or by other establishments from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the establishment's asset accounts. Goods sold without being subjected to any manufacturing process (i.e. merchanted or factored) and canteen takings are included.

The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works or delivered basis excluding any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packaging materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value.

Goods produced in one establishment and transferred to another establishment of the same firm not covered by the return were treated as sales by the producing establishment and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis.

To the extent that sales of finished products of one establishment constitute the materials purchased by another, total figures of the value of sales (and of materials and fuel purchased) include an element of duplication. In some industries, e.g. motor vehicle manufacturing, and woollen and worsted, this duplication is substantial; and aggregates of the figures for a number of industries contain significantly greater amounts of duplication. For work done on commission, sub-contract work, etc., the value shown is the total amount charged for the work, including the value of any materials bought and used in such work.

Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other services rendered to other organisations. It includes amounts credited for similar services rendered to other establishments of the same enterprise not covered by the return.

Standard Industrial Classification

Industry classification is based on the Standard Industrial Classification (Revised 1968). It is published by H M Stationery Office together with a separate index in the form of an alphabetical list of industries.

Stocks and work in progress

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the end of the year of return, including any stocks of goods held for merchanting or factoring. Values of the change during the year are also shown. The values include duty in the case of dutiable goods held out of bond.

The value of work in progress at the end of, and the change during, the year are also usually shown. This excludes any progress payments made to sub-contractors, and no deduction is made on account of progress payments received.

Transport payments

These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payment to other establishments, and to any separate transport organisation of the same establishment not covered by the return, but exclude the value of transport services provided by the business covered by the return. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport, i.e. railways, road haulage, canals, coastwise shipping, air, etc. Payments made for sea and air freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

Wages and salaries

These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers' contributions to national insurances and pension schemes is excluded.

Work given out

The figures shown represent the total amount paid for work done by other establishments (whether part of the same enterprise or not) on materials supplied to them. They do not include payments to individual outworkers or payments for business and other services.

SYMBOLS USED

The following symbols are used throughout the report:

- .. not available
- nil or negligible (less than half the last significant figure)
- * figures cannot be shown owing to risk of disclosing information about individual enterprises.

ROUNDING OF FIGURES

Figures in the tables have, where necessary, been rounded to the nearest final digit; there may, therefore, be apparent slight discrepancies between the sums of the constituent items and the totals shown.

© Crown copyright 1973

HER MAJESTY'S STATIONERY OFFICE Government Bookshops

To be purchased from 49 High Holborn, London WC1V 6HB 13a Castle Street, Edinburgh EH2 3AR 109 St Mary Street, Cardiff CF1 1JW Brazennose Street, Manchester M60 8AS 50 Fairfax Street, Bristol BS1 3DE 258 Broad Street, Birmingham B1 2HE 80 Chichester Street, Belfast BT1 4JY

Government publications are also available through booksellers