

BOARD OF TRADE

5 42 [HA 251]

# Report on the Census of Production 1963

89 Miscellaneous textile industries

LONDON: HER MAJESTY'S STATIONERY OFFICE

THREE SHILLINGS NET

BOARD OF TRADE

# Report on the Census of Production 1963

89

Miscellaneous textile industries

Presented by the Board of Trade to Parliament in pursuance of the Statistics of Trade Act 1947 (10 & 11 Geo. 6 Cha. 39 Sec. 7)

LONDON: HER MAJESTY'S STATIONERY OFFICE

1968

These notes give the main information needed for interpreting the figures in the industry reports. (More detailed information about the Census is given in a separate booklet - 'Introductory Notes': Part 1 of the Report on the Census of Production for 1963.)

#### GENERAL INFORMATION

#### Changes in the 1963 census

There were few changes resulting from amendments to the Standard Industrial Classification and only minor changes in the scope of certain industry reports compared with 1958. Any such changes are explained in the introductions to the industry reports concerned or by footnotes to the tables.

#### Industrial Classification

Establishments were classified to industries on the basis of major activity in conformity with the second edition of the Standard Industrial Classification (Consolidated Edition 1963, incorporating Amendment 1). Each industry was basically defined in terms of its principal products, these being of a similar nature or commonly associated in production. Normally, an establishment was classified to an industry if its sales of the principal products of that industry accounted for a greater proportion of its total sales than did its sales of the principal products of any other industry. However, where the application of this rule would have resulted in a change of classification between 1958 and 1963, the establishment was reclassified only if the sales of principal products of the newly predominant industry was more than one third greater than the sales of principal products of the previously predominant industry. This modification of the general rule was introduced for 1958 to avoid discontinuities which would result from marginal changes in sales between successive censuses.

The principle of classification by major output was also normally followed in compiling the analysis by sub-divisions of an industry. In certain industries, classification was

In certain industries, classification was dealt with in a different way. Details of any non-standard treatment are given in the introductions to the relevant industry reports.

#### TERMS USED IN THE CENSUS REPORT

#### Average number employed

Firms were required to state the number of persons on the payroll (i.e. whose National Insurance cards were held by them) on the average during the year of return, whether fulltime or part-time employees. Separate figures were required for (a) administrative, technical and clerical employees and (b) operatives (see below). Averages could be calculated from figures relating to the last week of each calendar month; figures shown in respect of the average number employed relate to the sum of these averages. Firms were also required to state the number of working proprietors (see below) where appropriate and these are included in total employment figures. Outworkers are excluded.

The figures include persons engaged in merchanting or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

#### Working Proprietors

These include all persons regarded as 'self-employed' for National Insurance purposes, and members of their families who worked in the business without receiving a fixed wage or salary; but persons who worked less than half the normal number of working hours are excluded. For Great Britain, directors working in the business but not in receipt of a definite wage, salary or commission are included under this heading for 1963, but are excluded for 1958. For Northern Ireland, directors of limited companies, other than those paid by fee only, are included for both years. (Directors paid by fee only are not included in any of the employment figures for either year.)

#### Employees

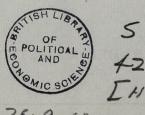
- (i) Administrative, technical and clerical employees include managers, superintendents and works foremen; research, experimental, development, technical and design employees (other than operatives); draughtsmen and tracers; editorial staff, staff reporters, canvassers, competition and advertising staff; travellers; and office (including works office) employees. For Great Britain, but not for Northern Ireland, they include also managing and other directors in receipt of a definite wage, salary or commission.
- (ii) Operatives include all other classes of employees, that is, broadly speaking, all manual wage earners. They include those employed in and about the factory or works; operatives employed in power houses, transport work, stores, warehouses, shops and canteens; inspectors, viewers and similar workers; maintenance workers; and cleaners. Operatives engaged in outside work of erection, fitting, etc. are also included, but outworkers (i.e. persons employed by the firm who worked in their own homes, etc. on materials supplied by the firm) are excluded. Information about the numbers of outworkers employed was collected only for the gloves

#### Capital Expenditure

(i) New building work.

This represents the cost incurred during the year of new building and other new constructional work (including office buildings, canteens and the like used in connection with the business covered by the return but not dwelling houses for employees). The value is that charged to capital account during the year of return; it includes expenditure on new buildings or on the extension or reconstruction of old buildings, the value of work of a capital nature carried out by firms' own staff, and the cost of any newly constructed buildings purchased. The figures shown include any legal charges, stamp duties, agents' commissions, etc.

Notes - continued on pages iii and iv



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### Miscellaneous textile industries

This Report on the Miscellaneous Textile Industries relates to establishments engaged wholly or mainly in manufacturing coir mats, needlefelt, needleloom carpet, etc.; spinning and weaving coconut fibre, horsehair, ramie, etc.; and picking and willowing oakum.

This industry corresponds to minimum list heading 429(2) in the Standard Industrial Classification (Consolidated edition, 1963).

There were no establishments in this industry in Northern Ireland in 1954, 1958 and 1963.

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which appear on pages (ii), (iii) and (iv).

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TABLE 1 Industry summary: United Kingdom Estimates for all firms, 1958 and 1963 (a)

		Unit	1958	1963
Number of enterprises	rdil spointhing bds nest	No.	97	81
Number of establishments			109	99
Gross output		£,000	13,956	14,827
Net output			4,702	5,273
Net output per head		2	998	1,404
Sales and work done	goods produced and work done	£,000	12,163	13,962(b)
Sales and work done	merchanted goods and canteen takings	•	1,793	892
	materials for processing and			0 174
Purchases	packaging, and fuel	-bas-ba	8,527	8,174
	goods for merchanting and canteen purchases	nia ittoo	10725.25700	825
Payments to other	for work done on materials given out	educ*is	199	277
organisations	for transport		303	283
Stocks and work in progress	one gala	econd re		
Total stocks and work in	f change during year	Tong but	- 224	- 21
progress	at end of year	12000000	2,349	2,246
Goods on hand for sale	change during year	820 00 90	- 13	- 12
Goods on hand for safe	at end of year	•	954	813
Work in progress	∫ change during year	•	+ 13	- 14
Hork in progress	at end of year	9819 <b>-</b> 8181	195	169
Materials, stores and fuel	schange during year	•	- 224	6
	at end of year	100	1,200	1,264
	total, including working proprietors	Th.	4.7	3.8
Average number employed	<pre>d operatives</pre>	THE STATE OF	3.8	3.0
	other employees (c)	* 720	0.9	0.7
Wages and salaries	of operatives	£'000	1,589	1,763
wages and salaries	of other employees (c)		663	646
Employers' contributions to N pension schemes, etc. (d)	lational Insurance and private	2) soey	Larger capts	145
Capital expenditure (e)		La sua Kill		and and and
Total		North Halleston	entranson	824
New building work		1) seew	95	180
Land and existing buildings	(f) wis the coord (as sometaged is		many sour	218
Plant and machinery (f)			343	358
Vehicles (f)			65	68

<sup>(</sup>a) For 1963, estimates for small firms and for firms not making satisfactory returns accounted for about 19 per cent. of the total figures in which they were incorporated. (For 1958 the comparable figure was 12 per cent.) A summary of the detailed returns received is given in

<sup>(</sup>b) Including services rendered to other organisations (amounts charged for hiring out plant, machinery and other goods, for providing transport, or for technical or other services rendered).

<sup>(</sup>c) Administrative, technical and clerical employees.

<sup>(</sup>d) Including pensions and gratuities paid other than from pension funds.

<sup>(</sup>e) Excluding expenditure for establishments not yet in production.

<sup>(</sup>f) Acquisitions <u>less</u> disposals.

TABLE 2 Analysis of larger firms by sub-divisions within the industry, 1958 and 1963 Firms employing 25 or more persons: United Kingdom (a)

			Sub-divisions	of the ind	ustry (b)		
		Unit	Needlefelt and needleloom carpeting 22	Bonded fibre fabrics 24	Other	Tot enter	al
		pes editio	1963	1963	1963	1958	1963
Number of ente	erprises	No.	15	3	15	49	33
Number of esta	ablishments	н	27	3	17	199 16110	3 9 47
Gross output		£,000	6,973	2,702	2,369	12,264	12,045
Net output		100 M 100 M 100	2,314	1,191	779	4,132	4,284
Net output per	head	3	1,431	1,850	985	998	1,404
Sales and	goods produced and work done	\$,000	6,693(c)	2,520(c)	2,129(c)	10,688	11,342(
work done	merchanted goods and canteen takin	ngs "	266	154	304	1,576	724
Sales of chara	acteristic products	aleccials;	6,023	2,210	(d)	(d)	(d)
Index of spec	ialisation (e)	Per cent.	90	87	••7	86	92
Purchases	materials for processing and packaging, and fuel	£'000	4,117	1,340	1,183	7,494	6,640
AMA	goods for merchanting and canteen purchases		252	135	283	2523	670
Payments	for work done on materials given	out "	199		89/10	175	225
to other	for transport		120	81	55	266	230
	rk in progress	larger (4	ange daying yel	6 1	10/11		
Goods on	f change during year		+ 23	+ 22	- 55	- 12	- 10
hand for sale	at end of year	н	275	237	148	838	661
w. 1. i.	(change during year	200	- 9	+ 7	- 9	+ 12	11
Work in progress	at end of year	u	62	38	37	172	137
Materials,	Change during year		+ 30	+ 45	- 69	- 197	+ 5
stores and fuel	at end of year		482	367	178	1,055	1,027
	(total)	No.	1,617	644	791	4,140	3,052
Average	operatives	757.0	1,401	423	659	3,330	2,483
employed	other employees (f)		213	221	124	810	558
145	(of operatives	£'000	829	307	317	1,402	1,453
Wages and salaries	of other employees (f)		230	204	(9) 99	584	533
Wages and	Coperatives	2	592	726	481	421	585
salaries per head	other employees (f)		1,078	925	797	721	955
	entributions to National Insurance (	g) £'000	47	21	21	aixa bas.b	89
<b>建筑的</b>	ontributions to private pension		12	13	5	nt and mac	30
Capital exper			122		16	84	146
New buildir			mi bas smill i	ms 701 m	10	. For 1943	177
Land and existing buildings	{     disposals		eal figures in cent-) A su	of the was-12 pe	per cent	li ruods dutageor•	-
Plant and	(acquisitions and beautiful analysis		138	121	60	304	319
machinery	disposals	0.121 025	27	about 10	to bee (	E machines	28
	(acquisitions	orl mais s	46	9	22	94	78
Vehicles	disposals		10		5	36	22

For notes to this table - see page 89/6

TABLE 3 Analysis of larger firms by size of enterprise within the industry, 1963 (i) Output, employment, capital expenditure and stocks Firms employing 25 or more persons: United Kingdom

Average number employed by the enterprise in the industry (a)	Enter- prises	Estab- lish- ments	Average number employed (a)	Gross output	Net output	Net output per head	Capital expendi- ture (b)	Total value of stocks and work in progress at end of year
Cols meanifed	Number	Number	Number	£,000	£'000	£	£'000	\$,000
25-49	13	15	454	1,887	567	1,250	88	286
50-99	12	14	846	2,742	971	1,148	170	362
100-199	3	6	458	1,971	557	1,215	34	191
200 and over	5	12	1,294	5,444	2,189	1,692	377	985
Total	33	47	3,052	12,045	4,284	1,404	669	1,825

(ii) Employees, wages and salaries, and employers' contributions Firms employing 25 or more persons: United Kingdom

Average number employed by	Employees		Wages and salaries		Employers' contributions		Wages and salarie per head	
the enterprise in the industry (a)	Oper- atives	Others (c)	Oper- atives	Others (c)	National Insurance (d)	Private pension schemes, etc. (e)	Oper- atives	Others (c)
drassid, esc	Number	Number	£'000	£,000	£,000	£'000	£	2
25-49	382	67	223	67	14	2	584	997
50-99	721	122	370	90	23	5	513	737
100-199	397	58	215	47	11	5	540	814
200 and over	983	311	646	329	41	18	657	1,057
Total	2,483	558	1,453	533	89	30	585	955

- (a) Including working proprietors.

- (b) Acquisitions <u>less</u> disposals.
  (c) Administrative, technical and clerical employees. (d) Including both flat rate and graduated contributions.
- (e) Including pensions and gratuities paid other than from pension funds. These amounted in total to £3,000.

TABLE 4 Percentage analysis of employees, by age and sex, all firms, 1963: United Kingdom (a)

Ages	Males	Females	All employees	
26207	Per cent.	Per cent.	Per cent.	
Under 18	3	3	6	
18 and over	66	28	94	
All ages	69	31	100	

Source: Ministry of Labour

(a) The percentages relate to the numbers employed (excluding working proprietors) at mid-June, 1963 in the 'Other Textile Industries' - Minimum List Heading 429.

#### Footnotes to Table 2.

(a) The following information relates to small firms (employing fewer than 25 persons) in this industry. It includes an estimate for small firms not making satisfactory returns, which account for 7 per cent. of the employment shown for 1963. For 1958, no unsatisfactory returns were recorded.

	1958	1963
Number of firms	48	49
Average number employed:		
Working proprietors Other persons employed	} 571	<pre>{ 56 520</pre>

- (b) The method of classifying returns to sub-divisions of the industry is explained in the notes; the characteristic products of each sub-division are identified in Table 5.

  Owing to changes in coverage of sub-divisions between 1958 and 1963 it is only possible to show a total column
- (c) Including services rendered to other organisations (amounts charged for hiring out plant, machinery and other goods, for providing transport, or for technical or other services rendered).
- (d) Characteristic products relate only to specific subdivisions of the industry.
- (e) For sub-divisions of the industry, this is the ratio of sales of characteristic products to total sales of goods produced and work done. For the industry as a whole, this is the ratio of total sales of principal products by the industry to total sales of goods produced and work done.
- (f) Administrative, technical and clerical employees.
- (g) Including both flat rate and graduated contributions.
- (h) Including pensions and gratuities paid other than from pension funds.
- (i) Excluding expenditure for establishments not yet in production.

TABLE 5 Sales of principal products of the industry by larger firms, including sales by establishments classified to other industries, 1958 and 1963

Firms employing 25 or more persons: United Kingdom

Industry		19	58		1963			
sub- division (a)	Principal Principal industries industries in which	Quantity	Value	Quantity	Value	Enter- prises	Entries	
	College State Stat	Number	£,000	Number	\$,000	Number	Number	
	Coir manufactures	000	3					
	ost out on at Fool agraction	48,990		h		sorutos	CONTRACTOR OF ST	
	Coir pile mats	Th.cwt.	59	28,415	53 55	} .		
	ge strangering is as	3.0	105	715	ing medic	1	Lalgibe	
	shine taurale passes	or bearing a	105					
	· ** ******** ***** 77, 124	Th.sq.yds.	1			sirasi i	no system	
	Other coir mats, matting and rugs	Th.cwt.	206		290	5	5	
	org in e.208   *tota   78, 83, 110, 116	14.9	193			8,300.0	iser pro	
	Other coir manufactures, including coir yarn	101,	501		46	5	5	
22	Needlefelt, including needlefelt with	NEIGHBER STREET	earnische sesech	masalescanagesm		*********	Shinostenatik	
	a backing of other materials	Th.sq.yds.	sini la 17	Th.sq.yds.	Rusting Survey	haralas	467 2 2 2 2	
	For carpet underfelting	26,325	4,396	22,718	3,324 1,623	30	35	
	For other purposes		79	{ 13,035	1,774	13	15	
24	Bonded fibre (i.e. non-woven) fabrics, not elsewhere specified	STALL STREET	(b)		2,409	5	5	
	73 Town Indian and	and in Change on	(	182	97	h		
22	Needleloom carpeting	1,251	662 {		126	} *		
	Sisal mats, matting and rugs $\bigg\{$	114	128(c) 171(c)	}	253	•	*	
		Th.cwt.						
	Kapok and vegetable down, cleaned, dressed, etc.	4.7	65 64	}	182	•	•	
		Th.sq.yds.		Th.sq.yds.				
	Upholstery padding of hair or fibre on a hessian base	2,766	593 943	3,044	393 339	9	9	
	a de la companya de	Th.cwt.	t chief	Th.cwt.	956 hal 1			
	Curled hair (including second-hand curled hair, cleaned, recarded, etc.)	36.8	518 {	33.4	384 143	6	6	
	Other products	s table is	1,477	ine to this	103	6	6	
	Waste products		14		11	9	9	
	Work done on commission, sub-contract work, etc.		180		319	7	7	
	Total		10,355		12,306			
	Sales in other industries (see Table 6)	casuses of	1,194	or increal	1,923		destry	
	Principal products of this industry sold by establishments in the industry	121908 11	9,160		10,383	33	37(d	

- (a) The number given is that of the sub-division of which the item is a characteristic product. The sales shown are total sales by larger firms, not merely sales by establishments classified to the sub-division.
- (b) Not recorded separately for 1958.
- (c) So far as recorded separately in 1958.
- (d) This figure represents the total number of returns made by larger firms in this industry, which is less than the total number of establishments in Table 2 on account of combined returns covering more than one establishment.

TABLE 6 Sales of principal products of the industry by establishments classified to other industries, 1958 and 1963

Firms employing 25 or more persons: United Kingdom

MISCELLANEOUS TEXTILE INDUSTRIES

DNC	195	1958		1963			
	Quantity	Value	Quantity	Value	Entries	Principal industries in which produced (a)	
Taylor Assault 1973 - Sec		£'000		€,000	Number	engraniumsu nied	
Coir manufactures		308	-	89		78, 80, 110, 120	
Needlefelt, including needlefelt with a backing of other materials	Th.sq.yds.	467	Th.sq.yds.	948	19	78, 83	
Upholstery padding of hair or fibre on a hessian base		<b>3</b> 36	W. 185 K	353		77, 124	
Sisal mats, matting and rugs	802	4 224		224	1131 <b>.</b> 0 ,3	80, 120	
Other products	3	83 <		309	*	75, 83, 110, 119	
Total	sor	1,194	1 1	1,923	factori	Other coir man	

<sup>(</sup>a) The references given are to the list of industries at the back of this report.

TABLE 7 Sales of other than principal products by larger firms in the industry, 1958 and 1963

Firms employing 25 or more persons: United Kingdom

1479CHASTORIUS CONTROL		
	1958	1963
	Value	Value
	£'000	£,000
Cotton manufactures, including surgical and medical dressings	225	Cole fierd
Wool manufactures	538	271
Felt, wholly or partly of fibres other than wool	(a)	171
Thermoplastic flooring in rolls	(b)	369
Other textile manufactures	489	105
Other products	276	} 135
Services rendered to other organisations (c)		13
Total value of goods sold without having been subjected to any manufacturing process (merchanted or factored)	1,572	715
Canteen takings	3	10
Total	3,103(d)	1,683

- (a) Included in figures for cotton manufactures in 1958.
- (b) Not recorded separately in 1958.
- (c) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered to other organisations.
- (d) Excluding amounts charged for services rendered to other organisations.

TABLE 8 Production of certain principal products of the industry by larger firms, including production by establishments classified to other industries, 1958 and 1963

This table is not applicable to this industry.

TABLE 9 Purchases of selected principal products of the industry by larger firms, 1963

This table is not applicable to this industry.

TABLE 10 Purchases by larger firms in the industry, 1954 and 1963 Firms employing 25 or more persons: United Kingdom

	19	54	1963		
	Quantity	Cost	Quantity	Cost	
		£,000	500X20	€,000	
laterials for processing		400	100,000	159	
Coir fibre	aciuineli	874		1,542	
Vegetable fibres, other than coir	actures.	261	40	31	
Coir yarn	Lynna ha w	lode Liles	178, 463	110, 150	
Man-made (rayon, nylon, etc.) staple fibres	DE ARES CONTRACTOR			402	
Synthetic (nylon, etc.)	MARSON	(a)	78.18	394	
Other (rayon, etc.)	Da Lunka . DLS	(a)	77 :24		
Cow, ox, bull or elk hair	.2731	278	100 100	154	
Horse hair	or perepus	264		143	
Hog hair	aboog lo s	221	7		
Other hair	in the	158			
Feathers (including down)	1	85 {		172	
Kapok and vegetable down	] TijoT	1777	μ		
	Th.sq.yds.		Th.sq.yds.		
Woven piece goods (other than narrow fabrics) wholly or mainly of jute (including hessian) (b)	36,687	1,281 {	37,345	1,155	
	begrade at	GOMEA (D)	Th.gal.		
Lubricating oils and greases	tenlastic	(a) {	3.3	1 8	
	diag amount	(d) Excl			
Replacement parts for firms' own machinery, plant and vehicles, and accessories and consumable tools bought as replacement	••	(a)		176	
All other materials for processing		1,948	••	1,76	
Packaging materials		71		10:	
Fuel and electricity (c)	Th.tons		Th.tons		
	11.9	48	9.8	6	
Coal  Coke (including screenings) and manufactured fuel	1.7	8 TAT 8	0.7		
Coke (including screenings) and matter	Th.gal.		Th.gal.		
Derv fuel and motor spirit for use in road vehicles	218	39	165	3	
Other liquid fuels (including creosote/pitch mixtures, etc., and liquefied petroleum gases)	i wist	8	1,143	4	
mixtures, etc., and riqueried periodical services	Th.therms		Th.therms		
	184	10	71.8		
Gas			Th bWh		
	Th.kWh		Th.kWh		
Electricity	7,562	48	{	3	
Total cost of materials and fuel		6,003		6,6	
Goods purchased for merchanting		BEAT		6:	
Canteen purchases	0.01			7,3	
Total cost of purchases		•••			

(a) Not recorded separately in 1954.

(b) 'Narrow fabrics' were not specifically excluded in 1954.

TABLE 11 Transport costs and employment of larger firms, 1963

Firms employing 25 or more persons: United Kingdom

any mestic and any of the second of the seco	Unit	1963
Average number employed mainly on transport	No.	92
Transport costs		C80 84
Wages and salaries	£,000	70
Derv fuel and motor spirit	- S	31
Payments to other organisations for transport		230
Costs of operating road goods vehicles		
Insurance		6
Vehicle licences		6
Depreciation Table 1		56
Payments to other organisations for repairs and maintenance		40
Total		438

TABLE 12 Payments for certain services, etc. by larger firms, 1963 (a)

Firms employing 25 or more persons: United Kingdom

seem remitted to be realised to be r	Amounts payable
Repairs and maintenance to have to have the house to	£,000
Buildings	29
Road goods vehicles	40
Plant, machinery, and other capital equipment	119
Insurance, licensing and depreciation of road goods vehicles (b)	67
Rates, excluding water rates	-73
Hire of plant and machinery	4
Postage, telephone, telegrams and cables	45
Total	377

<sup>(</sup>a) No deduction is made for these payments to arrive at the figures of net output given in this report.

<sup>(</sup>c) The total quantity of electricity generated in firms' own establishments in this industry was 343 Th.kWh in 1954 and 105 Th.kWh in 1963.

<sup>(</sup>b) For details see Table 11.

Percentage analysis of twelve-month periods TABLE 13 covered by returns from larger firms, 1963 Firms employing 25 or more persons: United Kingdom

Year ended	Percentage of total number employed	Year ended	Percentage of total number employed
1963	Per cent.	1963 (contd.)	Per cent.
April (a)	1.6	November	9.1
May	2.8	December	32.4
June	12.5	asioldsv about	operating road
	The same	1964	おり世
July	4.9		ascessii e
August	2.3	January	1.0
September	13.9	February	0.0
October .	0.0	March	19.5
n sanatan Amarikan sanatan	The first of a state of	Total	100

<sup>(</sup>a) Including returns made for twelve-month periods ended 1st to 5th April, 1964.

TABLE 14 Sales of all parts of machinery and plant by larger firms, including sales by estab-lishments classified to other industries, 1958 and 1963

This table is not applicable to this industry.

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#### Capital Expenditure (continued)

(ii) Land and existing buildings.

The items shown are the capital cost of freeholds purchased and the capital cost or premium payable for leaseholds acquired (excluding the value of any assets acquired in taking over an existing business), and the amounts receivable for any freeholds or leaseholds disposed of. The value is that charged to capital account during the year of return.

#### (iii) Plant, machinery and vehicles.

The items shown are the value of plant and machinery and of vehicles acquired, both new and second-hand, and the amount received for items disposed of during the year. The value of plant and machinery acquired includes plant, etc. which firms produced for their own use in connection with the business covered by the return. The value of plant, etc. acquired is the expenditure charged to capital account during the year of return less any discounts received, but including the cost of transport and installation. No deduction is made for depreciation, amortisation or obsolescence. The proceeds of items disposed of during the year exclude amounts written off for items scrapped.

Capital expenditure during the year in respect of manufacturing establishments where production had not started before the end of the year is excluded in this report for both 1958

#### Characteristic Products

The characteristic products of a sub-division are those in terms of which the sub-division is defined. They are products commonly associated in production and are usually similar in nature or manner of production. In most cases the characteristic products of each subdivision are indicated in Table 5 of the industry reports. For those industries for which an analysis by sub-divisions has been made, Table 2 shows the total sales of such characteristic products for each sub-division. The totals include, besides the products which define the sub-division, other items of output assumed to be closely related to them, e.g. waste products and work done.

#### Enterprise

The term enterprise is used in this report to mean one or more firms under common ownership or control. An enterprise normally consists either of a single firm, or of a parent company together with its subsidiary companies.

#### Entries

The number of entries shown in Tables 5, 6 and 8 against a particular output or production heading is the number of returns on which figures were recorded for that item.

#### Establishment

The census was based on the establishment. comprising in most cases the whole of the premises under the same ownership or management at a particular address (e.g. a factory or mine); but firms were asked to exclude from all sections of their returns particulars relating to any department not engaged in production for which they kept a separate set of accounts. Where separate accounts were not kept, they were asked to include merchanting or factoring, canteens operated by them and other

ancillary activities such as bottling, packing and the manufacture of containers for packing their own products, whether or not these activities are carried on at the same address as the works. Building and engineering maintenance departments and selling and transport departments were treated similarly.

#### Gross Output

The gross output of an industry is the aggregate value of goods made and other work done during the year by the establishments classified to the industry. It is derived by subtracting from the value of sales and work done, the value of stocks of goods on hand for sale and work in progress at the beginning of the year and adding the value at the end of the vear.

#### Larger Firms

These are firms in which twenty-five or more persons were employed on the average during the year.

#### Net Output

The net output of an industry represents the value added to materials by the process of production. It includes the gross margin on any merchanted or factored goods sold; it constitutes the fund from which wages, salaries, insurance, pensions, hire of plant and machinery, payments for repairs and maintenance, costs of operating road vehicles, rents, rates and taxes, advertising and other selling expenses and all other similar charges have to be met, as well as depreciation and profits. There is no appreciable duplication in net output. Net output has been obtained by deducting from the gross output the cost of purchases adjusted for stock changes, payments for work given out to other firms, and payments for transport.

Normally any customs or excise duty on materials purchased is included in the cost of materials. Similarly, finished goods sold have been valued as they were sold, duty paid or duty free. The amounts of duty, subsidies, allowances and levies receivable or payable, where of substantial importance in the industry, were required to be stated separately, and these items were taken into account when calculating net output.

#### Net output per person employed

The figures for net output per person employed are derived by dividing the net output by the average number of persons employed (full-time and part-time) on all activities covered by the returns, including operatives, administrative, technical and clerical employees and working proprietors, but excluding outworkers.

#### Principal Products

The principal products of an industry are those in terms of which the industry is defined. They are products commonly associated in production, and are usually similar in nature or manner of production.

#### Production

This means the total quantity of a product made during the year, whether sold in the year, added to stock, transferred to another department of the same firm, or used in the manufacture of other products within the business covered by the return. It includes goods produced from materials supplied by other firms.

#### Purchases

Purchases include the cost of materials and components bought for use in production; of fuel and electricity for all purposes; of packaging materials, including the full cost of returnable cases and containers when first purchased; of workshop materials, office materials and materials for repairs to firms' own buildings, plant and vehicles when carried out by their own workpeople included in the return; of consumable tools; and of parts for machinery purchased during the year as replacements. Water charges are also included. In general purchases of goods for merchanting or factoring and canteen supplies are included. Materials supplied by customers for processing are excluded.

The values shown include any duty paid (less rebate, etc.) but exclude trade discounts allowed. The cost of transport is included only if included in the cost of materials as invoiced; amounts paid to transport organisations, including firms' own separate transport organisations, for delivery of materials and fuel are, therefore, excluded. Materials purchased overseas are included at their c.i.f. cost plus any duty payable if the cost of transport from the docks was not included in the invoiced price, but at their full delivered cost if invoiced 'carriage paid home'. Materials and fuel transferred from another department of the firm not covered by the same return are included at the estimated selling value recorded by the other department.

Sales are in respect of goods made by the business covered by the return, goods made for it by outworkers or by other firms from materials given out to them (sometimes described as goods made on commission) and waste products. Any machinery or other capital items produced for use in the business covered by the return are included, the value being that adopted in the firm's capital asset account. Goods sold without being subjected to any manufacturing process (merchanted or factored) and canteen takings are included as in 1958.

The value shown for sales is the net selling value, defined as the amount charged to customers whether on an ex-works or delivered basis, net of any trade discounts, agents' commissions, allowances for returnable cases, purchase tax, etc.; the net amount charged for packing materials is included. Goods charged on a delivered basis to customers overseas are included at the f.o.b. value. For work done on commission or for the trade the value shown is the net amount charged.

Where goods produced in one department were transferred to another department of the same firm not covered by the return, these transfers were treated as sales by the producing department and valued as far as possible as if they had been sold to an independent purchaser. Goods transferred to wholesale or retail selling organisations for which separate accounts were kept were valued on the same basis. Estimations of a similar kind were also sometimes necessary in valuing transfers between different firms belonging to the same enterprise. To the extent that the sales of finished products of one establishment may constitute the materials purchased by another, total figures of the value of sales (and of materials and fuel purchased) include an element of duplication.

#### Services rendered

This represents the amounts charged for hiring out plant, machinery and other goods, providing transport, or for any technical or other

services rendered to other organisations. It includes amounts credited for similar services rendered to other departments of the same firm not covered by the return.

These are firms in which fewer than twenty-five persons were employed on the average during the

#### Stocks and Work in Progress

Values are given of stocks of goods on hand for sale, and of materials and fuel, at the beginning and end of the year of return, including any stocks of goods held for merchanting or factoring. The values include duty in the case of dutiable goods held out of bond. The value of work in progress at the two dates is also usually shown. This excludes any progress payments made to sub-contractors, and no deduction is made on account of progress payments

#### Transport Payments

These represent the total amount paid or credited during the year for both outwards transport of finished goods sold and inwards transport of materials and fuel purchased. They include payments to other firms, and to any separate transport organisation of the same firm, not covered by the return, but exclude the value of transport services provided by the business covered by the return. The items included are payments for hired cartage and for inwards and outwards carriage by all forms of inland transport, i.e. railways, road haulage, canals, coast-wise shipping, air, etc. Payments made for sea freight on goods sold to customers overseas and on materials and fuel purchased from overseas suppliers are excluded.

#### Wages and Salaries

These are the amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to working proprietors, whether called salaries or not, are excluded; in Northern Ireland this exclusion extends also to payments to directors of limited companies. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not, and no deduction is made for income tax, insurances, contributory pensions, etc. The value of any payments in kind, travelling expenses, lodging allowances, etc. and employers' contributions to National Insurance and pension schemes is excluded.

#### Work given out

The figures shown represent the total amount paid for work done by other firms on materials supplied to them, and also by firms' own establishments for which separate returns were made. They do not include payments to individual outworkers or payments for business and other services.

#### Symbols used

The following symbols are used throughout the

- .. Not available
- Nil or negligible (less than half the final digit shown)
- \* Figures cannot be shown owing to the risk of disclosing information about individual enterprises.

#### Rounding of Figures

The figures in the tables have, where necessary, been rounded to the nearest final digit. There may, therefore, be apparent slight discrepancies between the sums of the constituent items and the totals shown.

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