

13 Cocoa, chocolate and sugar confectionery

This Report on the Cocoa, Chocolate and Sugar Confectionery Industry relates to establishments engaged wholly or mainly in manufacturing cocoa powder, drinking chocolate and chocolate confectionery of all kinds, boiled sweets, toffee, caramels, marzipan, liquorice, chewing gum and all other types of sweets. Cocoa butter is included.

This industry corresponds to minimum list heading 217 in the Standard Industrial Classification (Revised 1968) which has been used for the first time as a basis of classification in the 1968 Census. The definition of this industry however is unchanged from the last detailed Census of Production for 1963 in which it was reported (Part 13).

In interpreting the data in the tables it is essential to bear in mind the notes and definitions which appear on pages (i) to (iv).

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(c) Including services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered).

(d) Administrative, technical and clerical employees.

(e) Excluding expenditure for establishments not yet in production.

(f) Acquisitions less disposals.

TABLE 1 Industry summary, 1963 and 1968

United Kingdom (a) (b)

	Unit	All establishments	
		1963	1968
Number of enterprises	No.	461	340
Number of establishments	"	540	410
Gross output	£'000	265,590	334,832
Net output	"	116,214	144,041
Net output per head	£	1,269	1,782
Sales and work done	£'000	254,647	315,889
	{ goods produced and work done (c)		
	{ merchant goods and canteen takings	12,091	18,111
Net amounts received in respect of customs and excise duty and drawback, Sugar Board surcharge and surcharge repayments and distribution payments	"	418	753
Purchases	"	134,718	169,213
	{ materials for use in production and packaging and fuel		
	{ goods for merchanting and canteen purchases	10,363	16,230
	{ for work done on materials given out	4,119	193
	{ for transport		
Payments to other organisations	"	5,629	5,701
	{ by road		
	{ by rail and other means excluding postal services		1,483
Stocks and work in progress	"		
Total stocks and work in progress	{ change during year	+ 3,887	+ 2,108
	{ at end of year	56,062	53,942
Goods on hand for sale	"	- 1,232	+ 534
	{ change during year		
	{ at end of year	14,594	18,741
Work in progress	"	+ 84	+ 298
	{ change during year		
	{ at end of year	5,361	5,787
Materials, stores and fuel	"	+ 5,035	+ 1,276
	{ change during year		
	{ at end of year	36,107	29,414
Number employed on average during the year	Th.	91.6	80.8
	{ total, including working proprietors		
	{ operatives	73.9	63.1
	{ other employees (d)	17.0	17.3
Wages and salaries	£'000	37,342	45,249
	{ of operatives		
	{ of other employees (d)	15,078	22,102
Capital expenditure (e)	"		
Total	"	11,092	13,894
New building work	"	3,016	3,336
Land and existing buildings (f)	"	- 609	- 471
Plant and machinery (f)	"	8,067	10,001
Vehicles (f)	"	617	1,028

(a) For 1968, estimates for establishments not making satisfactory returns and for small establishments, from which only employment data were collected, accounted for 4 per cent. of the total figures in which they were incorporated: of this, unsatisfactory returns accounted for 1 per cent. For 1963 the comparable figures were 5 per cent. and 2 per cent. respectively.

(b) The following information relates to small establishments (employing fewer than 25 persons) in this industry. It includes an estimate for small establishments not making satisfactory returns.

	1963	1968
Number of establishments	318	241
Average number employed:		
Working proprietors	485	276
Other persons employed	2,602	2,249

Footnotes continued on page 13/2.

TABLE 2 Analysis by size of establishment within the industry, 1968

(i) Output and employment

All establishments: United Kingdom

Number employed on average during the year by the establishment (a)	Establishments		Total number employed on average during the year (a)	Gross output	Net output	Net output per head
	Number	Enterprises (b)				
1-5	56	56	169	..	..	..
6-10	55	55	437	..	..	..
11-24	100	97	1,649	..	..	..
25-49	37	37	1,402	4,622	1,581	1,128
50-99	29	28	2,100	8,550	3,013	1,435
100-199	29	25	3,987	17,795	6,914	1,734
200-299	10	9	2,415	13,496	3,643	1,509
300-499	23	21	8,914	33,803	15,240	1,710
500-749	10	9	5,927	19,995	8,973	1,514
750-999	9	7	7,713	27,766	13,889	1,801
1,000-1,499	8	6	8,880	37,228	16,160	1,820
1,500 and over	9	6	36,300	158,418	68,982	1,900
Unsatisfactory returns	35	34	917	..	..	..
Total	410	340	80,810	334,832(c)	144,041(c)	1,782(c)

(ii) Employees, wages and salaries

All establishments: United Kingdom

Number employed on average during the year by the establishment (a)	Employees		Wages and salaries		Wages and salaries per head	
	Operatives	Others (d)	Operatives	Others (d)	Operatives	Others (d)
	Number	Number	£'000	£'000	£	£
1-5	..	..	..	..	..	..
6-10	..	..	..	..	..	..
11-24	..	..	..	..	..	..
25-49	1,117	258	572	261	512	1,012
50-99	1,739	334	1,047	384	602	1,149
100-199	3,186	785	2,064	935	648	1,191
200-299	1,954	456	1,279	526	654	1,153
300-499	6,918	1,990	4,037	2,275	584	1,143
500-749	4,897	1,028	3,097	1,400	632	1,362
750-999	5,767	1,946	4,272	2,487	741	1,278
1,000-1,499	7,193	1,687	5,037	2,478	700	1,469
1,500 and over	28,078	8,222	22,222	10,560	791	1,284
Unsatisfactory returns	..	..	..	..	..	..
Total	63,118(c)	17,332(c)	45,249(c)	22,102(c)	717(c)	1,275(c)

(a) Including working proprietors.

(b) The sum of the figures for the size groups exceeds the total for the industry to the extent that enterprises made returns for establishments in more than one size group.

(c) Including estimates for establishments employing fewer than 25 persons and for establishments not making satisfactory returns.

(d) Administrative, technical and clerical employees.

TABLE 3 Percentage analysis of employees, by age and sex, 1969 (a)

All establishments: United Kingdom

Ages	Males	Females	All employees
	Per cent.	Per cent.	Per cent.
Under 18	1	4	5
18 and over	42	53	95
All ages	43	57	100

Source: Department of Employment

(a) The percentages relate to the numbers employed (excluding working proprietors) at June 1969, the earliest date for which the information is available on the basis of the Standard Industrial Classification, (Revised 1968).

Footnotes to Table 4.

- (a) Some establishments employing fewer than 25 persons were included in returns for larger establishments. These amounted to 4 establishments in 1968 and 6 in 1963.
- (b) The method of classifying returns to sub-divisions of the industry is explained in the notes; the characteristic products of each sub-division are identified in Table 5.
- (c) The sum of the figures for the sub-divisions exceeds the total for the industry to the extent that enterprises made returns for more than one sub-division.
- (d) Including services rendered to other organisations (amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered).
- (e) Direct sales of goods (excluding canteen takings) made to, and work done for, the general public by larger establishments are included. These amounted to £1,095,000 in 1968. Similar information is not available for 1963.
- (f) Characteristic products relate only to sub-divisions of the industry.
- (g) For sub-divisions of the industry, this is the ratio of sales of characteristic products to total sales of goods produced and work done. For the industry as a whole, this is the ratio of total sales of principal products by the industry to total sales of goods produced and work done.
- (h) Administrative, technical and clerical employees.
- (i) Excluding expenditure for establishments not yet in production.
- (j) Acquisitions less disposals.

TABLE 4 Analysis of larger establishments, 1963 and 1968

Establishments employing 25 or more persons: Analysis of returns received, United Kingdom (a)

	Unit	Sub-divisions of the industry (b)				Total		
		Cocoa and chocolate 10		Sugar confectionery 20		1963	1968	
		1963	1968	1963	1968			
Number of enterprises (c)	No.	41	30	107	86	141	112	
Number of establishments	"	65	50	146	118	211	168	
Gross output	£'000	174,779	228,176	76,844	93,733	251,622	321,909	
Net output	"	77,781	95,605	32,321	42,876	110,102	138,481	
Net output per head	£	1,385	1,941	1,057	1,508	1,269	1,782	
Sales and work done	£'000	goods produced and work done (d) (e)	171,299	216,919	69,956	86,778	241,255	303,697
		merchanted goods and canteen takings	4,573	11,064	6,883	6,349	11,455	17,412
Sales of characteristic products	"	139,650	171,348	59,200	72,855	(f)	(f)	
Index of specialisation (g)	Per cent.	82	79	85	84	94	90	
Net amounts received in respect of customs and excise duty and drawback, Sugar Board surcharge and surcharge repayments and distribution payments	£'000	338	194	58	530	396	724	
Purchases	"	materials for use in production and packaging, and fuel	89,325	118,826	38,308	43,856	127,633	162,682
		goods for merchandising and canteen purchases	3,915	9,942	5,903	5,662	9,818	15,604
Payments to other organisation	"	for work done on materials given out	3,881	97	22	89	3,903	185
		for transport by road	3,999	3,845	1,334	1,636	5,481	
		by rail and other means excluding postal services						1,167	258	1,425
Stocks and work in progress								
Goods on hand for sale	"	change during year	- 1,167	- 13	- 1	+ 526	- 1,167	+ 513
		at end of year	10,653	13,487	3,174	4,531	13,827	18,017
Work in progress	"	change during year	+ 74	+ 207	+ 6	+ 80	+ 79	+ 287
		at end of year	4,660	4,753	419	811	5,079	5,564
Materials, stores and fuel	"	change during year	+ 3,784	+ 1,113	+ 986	+ 114	+ 4,770	+ 1,227
		at end of year	26,760	21,525	7,448	6,754	34,208	28,279
Number employed on average during the year	No.	total, including working proprietors	56,150	49,254	30,590	28,437	86,740	77,691
		operatives	45,851	38,433	24,579	22,455	70,430	60,888
		other employees (h)	10,283	10,802	5,944	5,918	16,227	16,720
Wages and salaries	£'000	of operatives	25,371	30,469	10,205	13,182	35,576	43,651
		of other employees (h)	9,325	14,150	5,028	7,171	14,353	21,321
Wages and salaries per head	£	operatives	553	793	415	587	505	717
		other employees (h)	907	1,310	846	1,212	885	1,275
Capital expenditure (i)								
New building work	£'000	2,188	2,047	670	1,160	2,858	3,207	
Land and existing buildings	"	acquisitions	168	21(j)	21	474(j)	189	158
		disposals	543		223		766	611
Plant and machinery	"	acquisitions	6,101	7,693	1,945	2,555	8,047	10,248
		disposals	261	167	143	466	404	633
Vehicles	"	acquisitions	456	663	672	856	1,128	1,519
		disposals	175	185	368	346	543	530

For notes to this table - see page 13/5.

TABLE 5 Sales of principal products of the industry by larger establishments, including sales by establishments classified to other industries, 1963 and 1968

Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

Industry sub-division (a)		1963		1968			
		Quantity	Value	Quantity	Value	Enter-prises	Entries
10	Cocoa products						
	Cocoa preparations						
	Cocoa powder						
	Proprietary cocoa powder packed for retail sale	102	1,983	82.8	1,667	*	5
	Other cocoa powder sold in bulk	117	1,184	84.4	668	*	5
	Drinking chocolate (including chocolate in flake or other forms intended for drinking purposes)	132	2,141	231	3,922	*	5
	Chocolate intended for further manufacturing purposes (block, couverture, bakers' covering compounds, granulettes, etc.)	966	9,792	1,003	12,087	23	27
	Solid milk or blended chocolate bars or blocks, with or without fruit or nuts	1,454	28,704	1,192	26,983	14	18
	Solid plain chocolate bars or blocks with or without fruit or nuts	171	3,559	165	3,768	10	12
	Filled bars, blocks and other chocolate count lines (including enrobed lines) with hard, soft or cereal centres (excluding chocolate biscuits sold as 'biscuits')	2,539	41,552	2,857	51,715	29	35
	Chocolate novelties and composite packs	278	6,635	..	9,533	23	26
	Chocolate assortment and 'straight' lines whether pre-packed or not	1,995	45,835	..	62,051	40	48
	Milk crumb	584	3,999	949	6,820	5	7
	Other cocoa preparations	58.5	845(b)	61.7	991	*	*
	Total cocoa preparations	8,397	146,229	6,626 ..	108,622 71,583	..	..
	Cocoa butter	..	848(c)	23.7	786	*	*
	Total cocoa products	8,397 ..	146,229 848	6,650 ..	109,408 71,583	..	..
20	Sugar confectionery (except chocolate confectionery)						
	Boiled sugars	2,282	26,457	1,824 ..	23,617 3,541	65	76
	Toffee and caramels, not chocolate covered	1,292	15,522	1,307	18,677	52	60
	Liquorice confectionery	568	4,893	606	6,055	10	12
	Soft goods (including almond paste, marzipan, fondant, cream paste and turkish delight)	795	7,419	630 ..	7,772 1,020	48	53
	Pastilles, gums and jellies	663	9,336	842	12,800	34	41
	Other non-medicated sugar confectionery (including chewing gum and panned goods and lozenges)	..	19,682(d)	1,261	22,619	40	50
	Total sugar confectionery (except chocolate confectionery)	5,601 ..	63,627 19,682	6,470 ..	91,540 4,561	..	..

Continued on next page.

TABLE 5 (continued)

Industry sub-division (a)	1963		1968			
	Quantity	Value	Quantity	Value	Enter-prises	Entries
		£'000		£'000	Number	Number
20 Confectioners' novelties and sundries (edible) including cake decorations	..	361	..	677	15	16
Other products	..	68	..	289		
Waste products	..	802	..	529		
Work done		1,348		497		
Total		232,965		279,083	..	..
Sales in other industries (see Table 6)		6,080		4,723	..	..
Principal products of this industry sold by establishments in the industry		226,884		274,361	112	138(e)

(a) The number given is that of the sub-division of which the item is a characteristic product. The sales shown are total sales by larger establishments, not merely sales by establishments classified to the sub-division.

(b) Including 'Unclassified cocoa preparations' for 1963.

(c) Including 'Cocoa cake (residue)' for 1963.

(d) Including 'Unclassified sugar confectionery' for 1963.

(e) This figure represents the total number of returns made for larger establishments in this industry which is less than the total number of establishments shown in Table 4 on account of combined returns covering more than one establishment.

TABLE 6 Sales of principal products of the industry by larger establishments classified to other industries, 1963 and 1968

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

	1963		1968			Principal industries in which produced (a)
	Quantity	Value	Quantity	Value	Entries	
	Th.cwt.	£'000	Th.cwt.	£'000	Number	
Cocoa preparations	263	2,564	166	1,529	10	8,9,11,14
Sugar confectionery (except chocolate confectionery)						
Boiled sugars, toffees and caramels, not chocolate covered, and liquorice confectionery	117	1,235	..	1,956	7	9,14,18,30
Soft goods (including almond paste, marzipan, fondant, cream paste and turkish delight)	103	1,020	{ 62.6 ..	{ 540 523	{ 13	{ 11,12,17,18
Other non-medicated sugar confectionery (including chewing gum and panned goods and lozenges)	{ 66.3 ..	{ 785 (b) 424	{ 3.0	{ 69	{ *	{ 8,14,30
Total sugar confectionery (except chocolate confectionery)	..	3,463	..	3,089	..	
Confectioners novelties and sundries (edible) including cake decorations	..	53	..	105	*	12,14,150
Total		6,080		4,723	..	

(a) The references given are to the list of industries at the front of this report.

(b) Including 'Unclassified sugar confectionery' for 1963.

TABLE 7 Sales of other than principal products by larger establishments in the industry, 1963 and 1968

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

	1963		1968	
	Quantity	Value	Quantity	Value
	Th.cwt.	£'000	Th.cwt.	£'000
Sugar ground and otherwise prepared for icing, fondants, etc	159	719	134	578
Marmalade and jams (including jams in jelly form)	27.7	178	27.6	164
Nuts shelled, ground or otherwise prepared, and coconut dessicated and flaked but not sugared	69.9	1,857	..	2,214
Medicated confectionery (including that containing therapeutic doses and the like)	..	940	..	2,036
Fruit curd and honey, processed and packed	}	10,303	..	185
Soft drinks (except fruit juices)			18.5	43
Essences and flavouring compounds for foods, etc			..	130
Other products			..	23,780
Services rendered to other organisations (a)		373		204
Total value of goods sold without having been subjected to any manufacturing process (merchanted or factored)	..	10,700	..	16,657
Canteen takings		755		755
Total		25,826		46,748

(a) Amounts charged for hiring out plant, machinery or other goods, for providing transport, or for technical or other services rendered to other organisations.

TABLE 8 Production of certain principal products of the industry by larger establishments, 1963 and 1968

This table is not applicable to this industry..

TABLE 9 Purchases by larger establishments of selected principal products of the industry, 1968

This table is not applicable to this industry.

TABLE 10 Purchases by larger establishments in the industry, 1963 and 1968

Establishments employing 25 or more persons: Analysis of returns received, United Kingdom

	1963		1968	
	Quantity	Cost	Quantity	Cost
Materials for use in production		£'000		£'000
Cocoa beans	..	20,003	..	18,895
Chocolate milk crumb	..	6,604	..	10,398
Chocolate couverture, block chocolate, chocolate mass and chocolate base	..	2,458	..	3,989
Liquid milk (a)	..	2,428	..	6,958
Condensed milk	..	1,418	..	1,547
Milk powder	..	2,829	..	4,457
Eggs (liquid, dried and powered and egg albumen)	..	542	..	873
Cocoa butter	..	7,240	..	12,098
Dairy butter and butter fat	..	1,690	..	1,834
Illipe butter	..	710	..	177
Margarine and compound fat (including shortening)	..	1,028	..	550
Refined vegetable and seed oils	..	3,045	..	5,511
			Th.cwt.	
Sugar	..	20,370	7,962	25,931
Glucose	..	5,576	..	6,585
Syrup and treacle	..	379	..	311
Gelatine	..	1,303	..	2,004
Gum arabic	..	471	..	844
Fruit, peel and ginger				
Fresh	..	375	..	346
Dried (including candied or dried peel)	..	384	..	659
Other	..	232(b)	..	158
Jam, fruit curd and fruit pulp	..	304	..	394
Nuts (including flaked and desiccated coconut)	..	7,589	..	9,310
Starch	..	187	..	331
Flour	..	533	..	1,145
Chewing gum base	..	602	..	730
Liquorice	..	124	..	126
Essences and flavouring compounds, confectioners' colours and other dyes for foods, etc	..	1,532	..	1,694
Essential oils	..	999	..	1,277
	Th.tons		Th.tons	
Tinplate and blackplate (c)	5.3	490	2.5	307
	Th.gal.		Th.gal.	
			63.4	22
			Th.cwt.	
Lubricating oils and greases	{ 48.1	{ 16	{ 0.4	{ 3
	..	6	..	9
Replacement parts for firms' own machinery, plant and vehicles, and accessories and consumable tools bought as replacement				
Tyres and other spare parts for firms' own road goods vehicles	..	1,869	..	206
Other	..		..	1,517
All other materials for use in production	..	5,065	..	6,116

Continued on next page.

TABLE 10 (continued)

	1963		1968	
	Quantity	Cost	Quantity	Cost
Packaging materials		£'000		£'000
Paper and board				
Boxes, cartons, drums and canisters (with or without metal ends) of paper and cardboard	..	7,999	..	8,149
Fibreboard packing cases	..	(d)	..	1,242
Bags and multiwall paper sacks	..	(d)	..	189
Wrapping and packing paper (including paper coated with plastics and any laminates incorporating paper but not metal)	..	7,666	..	3,391
Paper and board for converting into packaging materials	..	7,666	..	2,501
Other packaging materials of paper and paperboard (including moulded pulp units and labels) (e)	..		..	1,818
Metal				
Cans and boxes	..	1,323	..	2,188
Aluminium collapsible tubes, aluminium foil, and any laminates incorporating aluminium foil and aluminium foil labels and closures	..	2,832	..	3,570
Timber				
Containers wholly or mainly of wood (including plywood boxes and drums), baskets and wickerwork crates	..	109	..	89
Timber (sawn or planed) for manufacture into packing cases, etc	Th.cu.ft. 123	79	Th.cu.ft. 35.7	27
	Thousand		Thousand	
Glass containers	4,318	197	1,867	81
			..	174
Transparent regenerated cellulose film				
In sheets or rolls	..	2,736	..	3,597
Bags	..		..	273
Plastics (f)				
Film (up to 0.01 inches thick)				
Of polyethylene	..	489	..	850
Of other plastics materials	..		..	191
Sheets and sheeting (thicker than 0.01 inches)	..		..	77
Moulded and fabricated containers including closures and inserts				
Tubes (rigid and collapsible)	..	193	..	20
Other (excluding re-usable crates, bottles and bottle caps)	..		..	354
All other packaging materials	..	1,558	..	1,317
Fuel and electricity (g)	Th.tons		Th.tons	
Coal	149	770	173	877
Coke (including screenings) and manufactured fuel	103	536	..	68
Derv fuel and motor spirit for use in road vehicles	Th.gal. 2,194	439	Th.gal. 2,366	640
Other liquid fuels (including creosote/pitch mixtures, etc, and liquefied petroleum gases)	8,850	358	12,932	569
			..	84
Gas	Th.therms 4,528	265	Th.therms 2,826	215
			..	22

TABLE 10 (continued)

	1963		1968	
	Quantity	Cost	Quantity	Cost
Fuel and electricity (g) (continued)	Th.kWh	£'000	Th.kWh	£'000
Electricity	301,679	1,683	362,029	2,277
			..	268
All other fuels	..	(d)	..	249
Total cost of materials and fuel		127,633		162,682
Goods purchased for merchandising		9,241		14,943
Canteen purchases		577		661
Total cost of purchases		137,451		178,286

(a) Net of milk subsidy received.

(b) Defined as 'Other preserved fruit' for 1963.

(c) Terneplate was specifically included for 1963.

(d) Not recorded separately for 1963.

(e) Multiwall sacks were specifically excluded for 1963.

(f) Plastics packing materials wholly or mainly of polyethylene only were recorded for 1963.

(g) The total quantity of electricity generated in establishments employing 25 or more persons in this industry was 14,514 Th.kWh in 1968. Owing to the risk of disclosure of information relating to individual firms details cannot be given for 1963.

TABLE 11 Transport costs and employment of larger establishments, 1963 and 1968

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

	Unit	1963	1968
Average number mainly employed on transport	No.	1,896	2,457
Transport costs			
Wages and salaries	£'000	1,423	2,361
Derv fuel and motor spirit	"	439	640
Tyres and other spare parts for road goods vehicles	"	..	206
Payments to other organisations for transport	"	5,333	5,481
	{ by road		
	{ by rail and other means excluding postal services		1,425
Costs of operating road goods vehicles			
Insurance	"	68	90
Vehicle licences	"	65	171
Depreciation	"	411	457
Payments to other organisations for repairs and maintenance	"	216	248
Total	"	7,955 (a)	11,079

(a) Excluding tyres and other spare parts for road goods vehicles, not collected separately for 1963.

TABLE 12 Payments for certain services, etc by larger establishments, 1963 and 1968 (a)

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

	Amounts payable	
	1963	1968
Repairs and maintenance to	£'000	£'000
Buildings	394	481
Road goods vehicles	216	248
Plant, machinery and other capital equipment	907	2,014
Insurance, licensing and depreciation of road goods vehicles (b)	543	718
Rates, excluding water rates	1,269	1,882
Hire of plant and machinery	224	361
Postage, telephone, telegrams, cables and telex (c)	623	916
Total	4,177	6,619

(a) No deduction is made for these payments to arrive at the figures of net output given in this report.

(b) For details see Table 11.

(c) Excluding telex for 1963.

TABLE 13 Percentage analysis of twelve-month periods covered by returns from larger establishments, 1968

Establishments employing 25 or more persons:
Analysis of returns received, United Kingdom

Year ended	Percentage of total returns received	Percentage of total number employed
1968	Per cent.	Per cent.
April (a)	0.7	0.1
May	1.4	0.5
June	7.2	2.4
July	0.0	0.0
August	1.4	0.2
September	6.5	1.3
October	4.3	0.5
November	1.4	0.2
December	47.1	49.2
1969		
January	7.2	25.7
February	1.4	2.8
March	20.3	16.9
April (b)	0.7	0.2
	100	100

(a) From 6 April.

(b) To 5 April.