## Business Statistics Office

## PA603

$$
\begin{aligned}
& 15 / 42(H A+251) \\
& \frac{42}{R 834}
\end{aligned}
$$

## Business Monitor

## Report on the Census of Production

## Water supply

A publication of the Government Statistical Service

Special Note for Purchasers
Commencing with the 1971 Census, the Census of Production reports are being numbered in a uniform series embracing all industrial inquiries in a uniform Monitor series. Business Monitors have a code P (for production) followed first by $A$ (indicating that it is an annual series) or O (occasional) or Q (quarterly) o $M$ (monthly): and then by a number indicating the minimum list heading, or sub-division of a minimum list heading, of
(revised 1968).
The Census of Production (PA) reports are available on standing order (details on application to Her Majesty's Stationery Office, P.O. Box 569, London
SE1 9NH. Telephone $01-928$ 6977), not included in the global subscription arrangements are for the Business Monitor series.
Government Statistical Service
Government Statistical Service
A service of statistical information and advice i A service of statistical information and advice is
provided to the Government by specialist staffs provided to the Government by specialist staffs
employed in the statistics division of individual
Departments. Statistics are made generally available through their publications and further information and advice on them can be obtained from the Departments concerned.
Enquiries:
Business Statistics Office
Newport, Gwent
NPT IXG
Newport 56111 (STD code 0633) ext 2455
Answer Back BSONPT G

Report on the Census of Production 1978

## Water supply

Presented by the Secretary of State for Industry
o Parliament in pursuance of the Statistics of Trade Act 1947
( 10 \& 11 Geo. 6 Cha. 39 sec 7 )
PA
PA
 Industrial Classification (revised 1968). The activities of the industry include:-
moloyees of water undertakings is Pcluded. Private water works maintained by establishments primarily for their own use are excluded.

In interpreting the data in the tables it is essentail to bear
in mind the notes and definitions which commence on page (iii).

## LISt OF CONTENTS

Table Title ..... Page
utput and costs, 1974-1978
Capital expenditure, 1974-19782
Stocks and work in progress, 1974-1978 ..... Does not
applyAnalysis of undertakings by size, 19784-5
6
Regional distribution of employment, net capital expenditure, net output and gross value added
6 Percentage analysis of twelve-month periods covered by returns received from United
Kingdom undertakings, 1978 Kingdom undertakings, 19787
Percentage analysis of employees, by full and part-time employment and sex, 19778 Operating ratios, 1977-19788

All United Kingdom undertakings classified to the industry (a)

|  | Unit | 1974 | 1975 | 1976 | 1977 | 1978 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Undertakings | Number | 153 | 129 | 122 | 108 | 107 |
| Water supplied | £ thousand | 355,927 | 479,797 | 557,085 | 628,900 | 677,260 |
| Repairs and maintenance and receipts for other industrial services rendered | " | (b) | (b) | 52,353 | 50,031 | 56,252 |
| New construction of buildings, reservoirs, aqueducts, mains, machinery and plant and other capital items | " | 31,485 | 56,966 | 65,898 | 79,352 | 85,283 |
| Total value of water supplied and work done (c) | " | 387,412 | 536,763 | 675,336 | 758,283 | 818,796 |
| Non-industrial services rendered | " | 1,295 | 987 | 1,174 | 1,539 | 1,950 |
| Gross output | " | 388,707 | 537,750 | 676,510 | 759,823 | 820,746 |
| Purchases of materials and fuel used | " | 77.174 | 84,276 | 111,548 | 120,742 | 131,933 |
| Cost of industrial services received | " | 9,902 | 11,626 | 21,914 | 34,734 | 38,994 |
| Net output | " | 301,631 | 441,848 | 543,047 | 604,347 | 649,819 |
| Total employment (d) | Thouands | 43.8 | 43.9 | 45.0 | 42.8 | 42.4 |
| Net output per head | £ | 6,888 | 10,076 | 12,077 | 14,112 | 15,325 |
| Payments for non-industrial services | " |  |  |  |  |  |
| Hire of vehicles, plant and machinery | f thousand | 2,504 | 3.625 | 3,364 | 4,302 | 6,970 |
| Rents of industrial and commercial buildings | , | (e) | (e) | 1,131 | 1.023 | 1,278 |
| Commercial insurance premiums | " | 1,315 | 1,649 | 2,087 | 2,294 | 2.544 |
| Bank charges | " | 161 | 160 | 129 | 245 | 284 |
| Other non-industrial services (f) | " | 7.110 | 10,488 | 13.762 | 14,862 | 15,483 |
| Licensing of motor vehicles | " | 634 | 857 | 1,041 | 1,319 | 1,264 |
| Rates, excluding water rates | " | 34,382 | 44,580 | 45,667 | 52,292 | 57,098 |
| Gross value added at factor cost | " | 255,525 | 380,488 | 475,866 | 528,010 | 564,899 |
| Gross value added at factor cost per head | £ | 5,834 | 8,677 | 10,583 | 12,329 | 13,322 |

[^0]Capital expenditure, $1974-1978$
All United Kingdom undertakings classified to the industry (a) (b)

(a) Including estimates for undertakings making satisfactory returns, non-response and undertakings not selected for the Census.

| $\begin{aligned} & \text { Size } \\ & \text { group } \\ & \text { (b) } \end{aligned}$ <br> (b) | Undertakings (c) | Employment |  |  | Wages and salaries (e) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Opera-tives | Others <br> (d) | Operatives |  | Others (d) |  |
|  |  |  |  |  | Total | $\begin{aligned} & \hline \text { per } \\ & \text { head } \end{aligned}$ | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ |
|  | Number | Number | Number | Number | £ thousand | £ | £ thousand | £ |
| 1-19 | 3 | 42) |  |  |  |  |  |  |
| 20-49 | 4 | 140) | 530 | 310 | 2,033 | 3.836 | 1,377 | 4,442 |
| 50-99 | 9 | $658)$ |  |  |  |  |  |  |
| 100-199 | 25 | 3,695 | 2,269 | 1.426 | 8.683 | 3,827 | 6.834 | 4.793 |
| 200-299 | 18 | 4.419 | 2,505 | 1,914 | 9,325 | 3,723 | 8.869 | 4,634 |
| 300-399 | 12 | 4,249 | 2,313 | 1.936 | 8.826 | 3,816 | 8.737 | 4.513 |
| 400-499 | 8 | 3,583 | 1,963 | 1,620 | 7,313 | 3.725 | 7.559 | 4.666 |
| 500-749 | 17 | 10,307 | 5.816 | 4,491 | 20,744 | 3.567 | 20.655 | 4,599 |
| 750-999 | 6 | 5,259 | 3,358 | 1.901 | 12,021 | 3,580 | 8,218 | 4,323 |
| 1,000 and over | 5 | 10,050 | 6,129 | 3,921 | 26,032 | 4,247 | 19.637 | 5.008 |

$\begin{array}{lllllllll}\text { Total } & 107 & 42,402 & 24,883 & 17,519 & 94,977 & 3,817 & 81,887 & 4,674\end{array}$
(a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings not selected for the Census.
(b) Average number employed, including full and part-time employees (see table 7 )
(c) The sum of the figures for the size groups may exceed the total for the industry because some enterprises control undertakings in
(d) Administrative, technical and clerical employees
(e) The cost of employers' contributions to national insurance, pensions and welfare schemes and the running costs of canteens, is

| Gross output (f) | Net output |  | Gross value added at factor cost |  | Net capital expenditure (h) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | ¢er | Total | per |  |
| £ thousand | £ thousand | £ | £ thousand | £ | $£$ thousand |
| 14,741 | 11,239 | 13,380 | (g) | (g) | 3.683 |
| 75,905 | 62.460 | 16,904 | 65,384(g) | 14,418(g) | 20,396 |
| 78.197 | 65.472 | 14.816 | 55,316 | 12,518 | 21,998 |
| 86,460 | 67,903 | 15,981 | 59,961 | 14,112 | 28,391 |
| 57,745 | 44,620 | 12,453 | 38,026 | 10,613 | 13,336 |
| 216.112 | 160,387 | 15,561 | 139,284 | 13,514 | 42,806 |
| 100,067 | 79,055 | 15,032 | 67,662 | 12,866 | 17,294 |
| 191,518 | 158,683 | 15,789 | 139,268 | 13,858 | 32,659 |

820,746 649,819 $\quad 15,325 \quad 564,899 \quad 13,322 \quad 180,563$

Comprises the value of water supolied, work done for which a charge was made, the value of new construction works and receipts for
Comprises the value of water supp
non-industrial services rendered.
(g) Gross value added data relate to undertakings employing 1-199.

New building work plus acquisitons less disposals of land and existing buildings, vehicles and plant and machinery

## TABLE 5

Regional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1978 All United Kingdom undertakings classified to the industry (a)

| Area | Total employment (b) |  | Net capital expenditure (c) |  | Net output (d) | Gross value added at factor cost <br> (d) | Gross value added at factor cost returned 80 per cent or more of their employment in the region as a proportion of total gross value added at factor cost in the region |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Thousands | per cent of <br> United <br> Kingdom | £ thousand | $\begin{aligned} & \text { per cent of } \\ & \text { United } \end{aligned}$ $\begin{aligned} & \text { United } \\ & \text { Kinod } \end{aligned}$ <br> Kingdom | £ thousand | £ thousand | percentage |
| Standard regions of England |  |  |  |  |  |  |  |
| North | 2.4 | 5.7 | 6,247 | 3.5 | 46,092 | 41,454 | 100.0 |
| Yorkshire and Humberside |  |  |  |  |  |  |  |
| East Midands | * | * | * | * | * | * | * |
| East Anglia | 1.2 | 2.9 | 7,682 | 4.2 | 21,348 | 18,736 | 99.6 |
| South East | 12.1 | 28.5 | 42,716 | 23.7 | 184,200 | 160,492 | 98.1 |
| South West | 3.8 | 9.0 | 20,603 | 11.4 | 60,066 | 53,164 | 100.0 |
| West Midlands | 3.0 | 7.1 | 11,118 | 6.2 | 45,360 | 39,386 | 94.7 |
| North West | * | * | * | * | * | * | * |
| England | 33.7 | 79.6 | 138,768 | 76.8 | 547,235 | 479,689 |  |
| Wales | * | * | * | * | * | * | * |
| Scotland | 3.8 | 9.0 | 14,702 | 8.1 | 29,660 | 19,404 | 100.0 |
| Great Britain | * | * | * | * | * | * |  |
| Northern Ireland | * | * | * | * | * | * | * |
| United Kingdom | 42.4 | 100.0 | 180,563 | 100.0 | 649,819 | 564,899 |  |

(a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings with fewer than 20 persons.
(b) Average number employed, including full and part-time employees (see table 7 ) and working proprietors.
(c) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery.
(d) Where a census return covered addresses in two or more regions, an estimate of the net output attributable to each address was made by assuming that net output was propostrionote to employment. An estimate for each region was ortatabied to each address was made
net output for addresses located in that region. Gross value added at factor cost is treated similarly.

Percentage analysis of twelve-month periods covered by returns received from United Kingdom undertakings, 1978

| Accounting year ended |  | Percentage of total returns received | Percentage of total number emploved |
| :---: | :---: | :---: | :---: |
| 1978 |  | per cent | per cent |
|  | April (a) | - | - |
|  | May | - | - |
|  | June | - | - |
|  | July | - | - |
|  | August | - | - |
|  | September | 2.1 | 1.6 |
| 1979 | October | - | - |
|  | November | - | - |
|  | December | 22.1 | 15.0 |
|  | January | - | - |
|  | February | - | - |
|  | March (b) | 75.8 | 83.5 |

a) From 6th April.
(b) Including returns made for twelve-month period ended 1st to 5th April 1979
table 7
Percentage analysis of employees, by full and part-time employment and sex, 1977(a)

| Sex | Full-time |  | Part-time |
| :--- | :--- | :--- | :--- |
|  | per cent |  | All employees |
| Male | 87 |  | per cent |
| Female | 10 | 2 | 88 |
|  |  |  | 12 |

(a) The percentages relate to the numbers employed in the United Kingdom at mid-June, 1977

Operating ratios, 1977-1978
All United Kingdom undertakings classified to the industry (a)

|  | Unit | 1977 | 1978 |
| :--- | :---: | :--- | :--- |
| Gross output per head | $£$ | 17,743 | 19,356 |

$\begin{array}{llll}\text { Net output per head } & \text { £ } & 14,112 & 15,325\end{array}$
$\begin{array}{llll}\text { Gross value added per head } & \text { £ } & 12,329 & 13,322\end{array}$
Gross value added as a percentage of gross output $\% 69$
Ratio of gross output to stocks

Wages and salaries as a percentage of gross value added
Ratio of operatives to administrative, technical and clerical

Wages and salaries per administrative, technical and clerical
employee

Wages and salaries per operative
Net capital expenditure per head

Net capital expenditure as a percentage of gross value added
(a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings not selected for the Census.

These notes give the main information needed for interpreting the figures information about the census is given in a separate Business Monitor PA1001 (Introductory Notes) of the Report on the Census of Production, 1978
GENERAL INFORMATION
Changes made for 1978
he Census for 1978 is in line with similar
nquiries being conduct of the European Economic Communities. The census differed from earliter consuses in three respects. Sampling was introduced for estabmalle
ments employing 20 to 49 and a sample of smale mits was selected. A new question on the leasing of capital assets was included for 1978 only. This will provide register informa
related inquiries into leasing.
Suppression of information relating to individual undertakings
Section $9(5)$ (b) of the Statistics of Trade Act 194 states - "The following provislons shall have effect with respect to any report, summary or other
communication to the public of information obtalned under the foregoing provisions of this Act in compliting any such report, summary or
communication the competent authority shall so communication the competent authority shal so
arrange it as to prevent any particulars arrange it as to prevent any partich being particulars relating to any individual person or undertaking except with the previous consent in
writing of that person or the person carrying on
pat writing of that person or the person carrying on
that undertaking, as the case may be; but this provision shall not prevent the disclosure of the total quantity or value of any articles produced, sold or dellivered; so, however, that before
disclosing any such totai the competent authority shall have regard to any representations made to them by any person who alleges that the dis-
closure thereof would enable particulars relating to him or to an undertaking carried on by him to be deduced from the total disclosed".
a figure involved disclosure the contributor
concerned was sometimes asked to give permission concerned was sometimes asked to give permission
for its publication. In the majority of cases permission was given. When it was refused and
where contributors were not approached the figure has been suppressed, either by combining it with other figures, or as in the regional tables, by omitting the figure altogether.

Symbols used
The fol lowing symbols are used throughout the PA series of Business Monitors:
$\because$ not avallable nil or less than half the final digit shown
figures cannot be shown ow ing to the risk of
disclosing information about individual under trakings
Rounding of figures
Rounding of figures
FIgures in the tables have, where necessary, been Figures in the tables have, where necessary, been
rounded to the nearest final digit. Where fligures have been so rounded, the sum of the constituent tems may not always agree exactiy with the tota

Industrial classificatio
he United King standard Industrial Classifica tion (SIC) was first issued in 1948 and was subsequently revised in 1958 and 1968. it exlsts to promote uniformity and comparability in the
official statistics of the United KIngdom.
general principles fol lowed are those of the
International standard Industrial Classification international Standard Industrial Classification of all Economic Activities of the United Nations
reflects the organisation and structure of
industry and trade as it exists in the United Kingdom. The SIC is a classification by activity an index of all commodity headings for which sales anta are provided in the Quarterly Bus ness He REGISTER
The register permits a questionnaire to be sent direct to the reporting estab/ishment/undertaking relating to all the manufacturing (or local) units which it comprises.
The inquiries provide a major source of inform-
ation for keeping the register continuously up-toation for keeping the register continuously up-todate and act as a check on its detall and
structure. For the establishments/undertakings on the register making returns to the quarterly
thation the industrial classification is
ingulies, derived from an analysis of their sales of commodities and is reviewed annually. Employment data are entered on the register from returns to the establishment/undertaking does not make a return to these inquiries the employment data are based
on information provided by the Department of on information provided by the Department of
Employment from the annual censuses of employment. New additions to the register are obtalned from varlous sources including the Department of Employment and HM Customs and Excise. The 1973
FInance Act allows the latter to pass lists of businesses reglistered for VAT to the Business
Statistics Office (BSO). Where necessary detalis Statistics office (BSO). Where hecessary detall are sought directly from new businesses.
which cease to trade are removed from the live register.
Coverage censuses returns have been required from all establishments/undertakings employing 20 ar turing industri undertakings in the 20 to 49 employment size band has been reduced to a 1 in 2 sample. This chang has relleved some 5,800 firms of the need to com-
plete a census return. The census has included plete a census return. The census has included
for the flirst time a small sample (around 10 per cent) of units employing 11 to 19 to meet an EEC
requirement to coilect a IImited range of data requirement to oil lect a limited
from smal ler units every 5 years.

The regions defined in table 5 take account of the boundary changes arising out of the Local Government Act 1972 and the Local Government Act (Scot land) 1973. These changes came into effect
in April 1974 in England and Wales and May 1975 In scot land.

TERMS USED IN THE CENSUS REPORT
Average number employed
Undertakings were required to state the average of return. Seens on the payroll during the year
(a) administrative technical and clerical (b) emp loyees
(b) all other employees (operatives)

Averages could be calculated from the figures elating to the last week of each calendar month.
The flgures include persons engaged on merchanting or factoring and canteen workers where particulars or respect of these activities could not be excluded from the return.

Emp loyees
Administra
Administrative, technical and clerical employees include directors in recelpt of a deflinite wage, salary or commission, managers and works foremen; research and design employees (other than operatives); draughtsmen, editorlal staf $f$,
advertising staff, travellers and all office advertising
emp loyees.

Operatives include all other classes of employes,
that is, broady speaking, all manual wage that is, broacly speaking, all manual wage
earners. They inclue poeratives emp loyed in
poners power stations, transport (lincluding roundsmen),
warehouses,
stores, inspectors, mintenance workers and cleaners.
Operatives engaged Operatives engaged in outside
fitting etc are also included.
Capital expenditure
Capital expenditure during the year in respect of
manutacturing inits where production had not Started betore the end of the y your ition included. Undertakings were asked not to deduct from the
value of capital expend iture amounts received or
 trom the Government or any statutory body or local
author ity. Undertak inss with or or or more emp loyees
were asked to include atal authority. Undertakings with ioo or more employes
werre askod to include a total net capital oxpendi-
ture fisure for each calendar year and to state wure tigure for each catendar year and to state
tuhe ther any of the instment show in cost of new
wheter building work, vehicles or plant and machinery
included goods for letting out on hire or leasing.
(a) New building work

This represents the cost Incurred during the year
of new building and other construct ional work to be
use of new in irning and other construct ional work to be
used in connect on with the bus iness covered by the return. The value is that charged to capital account during the year of return; it includes
expenditure on new buildings and on the extensilon or reconstruction of old bul Id Ings, the value of
or works of a cap tal nature carrled out by the
undertaking 's own staft and the cost of any newly undertaking's own staff and the cost of any newly
constructed bullings purchased. Figues shown
include legal charges, stamp duties, agents include legal
commissions, etc.
 purchased and the capital cost or premium payable
for leasenolds acquired (excluding the value assets accuulred in taking over an existling business), and the amounts. recei vable for treeholds or
leaseholds di sposed of. The value is that charged leasenolds disposed of. The value is that charged
to capital account during the year of return.
(c) Plant, machinery and vehicles

The items shown are the value of plant and
manhinery and of venicles accuired, both new and
second-hand and the lem second-hand, and the amount rece ived for items
lisposed of during the erar and med of during the year. The value of plan
and matred includes plant, etc which
firms the business covered by the return. The value of plant, etc acquired is the expenditure charged to capital account during the year of return less any
discounts recel ved, but including the cost of transport and installation. Deductible value added tax is excluded but non-deductible value added tax
on motor cars acquired is included. No deduction on motor cars accuired is included. No deduction obsolescence. The proceeds of items disposed of of
during the year exclude amounts writtenooff for items scrapped.

Cost of industrial services
This includes amounts payable to other firms for work done on materials supplied by the under-
taking, payments for repairs and maintenance Including those in respect of rented muillings)
(ind and amounts pald to other firms for contracts whil ch
have

Cost of non-industrial services
 Buldings, hire of plant, machinery and vehicles
(exccluding venicies hired with drivers), commercial insurance premiums, bank charges and
amounts paid for protessional services,
post
 royalties for the right to use patents, trademarks, copyrights ett, manufactur ing and , uarrying
rights and technical "Know-how are also Included.

Gross output
In the calcu
In the calculation of gross output the value
total sales and work done is increased by the
 value of work in progress and goods on hand for
sale.

Not output
 of purchases (reduced by the rise, or increaseos by
the fall, during the year of stocks of materlat etc) and the cost of indocks of material servics
recel ved, and where applicable, duties etc.

Net output per head
The tipures of net output per head are derived by
dividing the net output by the average number of

 aperatives,
employees.

Gross value added at factor cost
Gross value added at factor
Gross value added at factor cost is colculated
deducting from net output the cast af deducting trom net output the cost of non-
industrial services eg rent of buildings, hir


 advertising, rates (exclucing water rates) and the
cost of icensing motor vehicles. Thls cost of il censing motor venicles. This estimate
of gross value added approaches more closely that

Gross value added at factor cost per head Gross value added at factor cost per head
The fligures of gross value added at factor cost
per head are derived by dividing the gross value per head ay derved by dividing the gross value
added by average number of persons employed
(full
 strative, technical and clerical employees.

Purchases
Purchases
components, semil manufactured of raw materials, materials; ; ofilimanutactured colds and workshop
tool Is lacement parts and consumable tools not charged to capital account; of packaging
materials of all types; of stationery and printed
mater matter; of of tuel types; of oftrictionery and printe water;
materials to be used by the undertaking or mater ials to be used by the undertaking or gil ven
out to ther establilishments/undertakings for the
out out to other establishments/undertakings for the the
production of mach nery or other capital items
tor the tor the undertaking's oun use; of materials for
use by the undertaking when working on sord Lse by the undertaking when working on goods
supplied by customers and of toon eto tor ony
canteen covered by the undertaking's refurn canteen covered by the undertaki ing's return.
Transfers of goods to the undertaking from another
depart departmen or in same firm not covered by the
undertaking's return are included at undertaking's return are incluced at a cos
oorresponding to the estimated selling value re-
orded corded by the other department. Amounts payable
to transport firms or credited to the firm's own to transport firms or credited ot the firm's on
transport department for dell very of materials are excluded, as are all purchases of machinery and plant charged to capital account. Purchases of goods for merchanting or factoring have been collected separately since 1973. The values shown
exclude VAT. They include, in addition to the actual purchase price, the value of packaging material charged to the undertaking. The value o
returned goods or packaging material returned to returned goods or packaging material ane excluded.
suppliers and any trade discounts are ex Materials purchased duty-pald are included at their duty-paid value, less any drawback, rebate is included with the purchase price in the firm's accounts. Imported goods are included at thelr full delivered cost. If in the firm's accounts
the transport from docks or airport is not included in the cost of goods purchased, the cost is entered at cif plus duty (if applicable). Leasing,
renting and hire purchase charges are excluded.
otal value of water supplied and work done
oles for the purposes oo the annual censuses neans delliveri es on sale of goods made by
inder takings in the united kingdom covered by the nndertakings in the United Kingdom overed by the
inauiry.
Sales of goods made for these naquiry. Syales of goods made for these undir
takings by other undertaki ings
from materials given out to them and sales of waste products are
lcluded. New bullding work and machinery or ncluded. New building work and machinery or othe
 ant orded in the return being that adop, the ti the the
indertakings capital asset accounts.
ind Inder takings ' cap ital asset accounts. Forwar
sil es and canteen taki ngs are excluded. All sales sales the period of the inguiry are included Irrespective of when the goods were manufactured.
foods produced in one undertaking and transterr
 accounts, or to another undertaking of separate same
tirm not covered by the return, are treat sales by the producing undertaking and valued as Iar as possible as if. they had been sold to an
independent purchaser. ${ }^{\text {Goods }}$ transterred to molesale or reatail selling organisations, for
inch separate accounts are kept are valued on the
 charged to customers whether on an ex-works or
dell vered basis, after any trade discounts and igents' commissions have been deducted. The cost
of packing materials less al lowance for returnable ases is included.
Receipts for work done and industrial services endered for work done represent the amount charged
ilgures fork carried out on materials supplied by a
ion work or work carried out on materials supplied by a zustomer and include repair and jobbing work,
arection and installation of plant and mach lnery, axploration work and research and development.
industrial services rendered include repairs and axtiontrial services rendered include repalirs and
Inaintenance
Instal lation work, and technical la intenance, instal lation work, and occh
research and studies for other organ isations.
rapital goods produced for undertakings' own use dnciudes all work of a capital nature carried
t dur ing the year by the undertakings own staft
bn-industrial services rendered
This Includes rents recelived for commercial and nis inctuaes rents recelved for commercial and
houstrial buldings, amouts. charged for hir ing
ut plant, mach inery and vehic les and other goods and ampunts charged to other organ isations for the
provision of transport.
It al so includes amounts rocel ived for the right to use patents, trademarks,
copyrights etc, manufacturing and quarrying rights conyrligts etc, minutatour isg and quarrying rights
and technical meknow-howl and revenue from such staff facllities as canteens.
stan
loods merchanted or factored
lerchanted goods are those (excluding canteen ceas) sord without having been sul
ranufacturing process by the sel ler.
tocks and work in progress
alues are given of stocks of goods on hand for
ale and of materials, stores and fuel jale and of materials, stores and fuel, at the end
of the year of return and of the change during the Par, incluating any stocks of goods held for
rerchanting or factoring. Work in progress is
 rrocessed by the undertaking but which are not
lsually sold or transferred to
another underIsual ly sold or transterred to to another under-
taking without further processing.
The
values Include the oost of materials consumed and labour lssed. Progress payments made to sub-contractors ire exclucod and progress payments recel ived from
ther organ sations are not deducted.

clerical employees. The values shown Include al
overtime payments, bonuses and commissions, whether paid regulary or not, and no deduction is made for Income lue
The value redundancy contributory pensi ions etc.
payments less any amunts Treimbursed of reound Goveryment sources is is included. The value of any payments in kind, travelling
expenses etc is excl luded.
 national insurance under the Soclal Securlty
Pensions Act, 1975 as well as commercial insurance premiums to provide pensions, superannuation or other retirement beneflits, sickness
benefits, personal acci dent benef $i+s$, disablility
 employees or their dependants. Contr ibutions to
the running costs of canteens, social contres, the running costs of canteens, social centres,
children's and hol iday homes, etc for employeas former empl loyeess and their dependants are al so
included. Operating ratios The operating ratios shown were obtalned by
dividing the estimate of the industry total for the quantity shown in the numerator by the
 under taki ings classifled oo each Industry, Includ-
ing not selected undertakings and non-respondents
int ing not se lected undertakings and non-respondents.
within an industry, it is possible to compare ratios for an individual firm with the ramo tos shown for the rele evant Industry. However, it is
Important to bear in mind that vari ous factors Important to bear in mind that var ious factors may
affect the results - for example, differences in
 not identified in the census data) and varying
practice with regard to stock valuation, may practice with regard to stock valuat
affect comparability in some respects.

49 High Holborn, London WC1K.6HB
13a Castle Street, Edinburgh EH2 3AR
41 The Hayes, Cardiff CF1 1JW
Brazennose Street, Manchester M60 8AS
Southey House, Wine Street, Bristol BS1 2BQ
258 Broad Street, Birmingham B1 2 HE
80 Chichester Street, Belfast BT1 4JY
Government publications are also available
through booksellers
Extracts from this publication may be reproduced provided the source is acknowledged. Proposals for complete reproduction should be addressed to the
Librarian, Business Statistics Office, Newport,
Gwent NPT 1XG


[^0]:    (a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings not selected for the Census.
    (b) Included with water supplied.
    (c) Water supplied, work supplied and work done are published regularly in Business Monitor PQ603
    (d) Average number employed, including full and part-time employees (See table 7 ).
    (e) For 1974-1975 rents of industrial and commercial buildings were not recorded separately, but included in hire of vehicles, plant and machinery.
    (f) 1974-1976 figures include the cost of hiring goods vehicles.

