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1973

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## Business Monitor <br> A publication of the Government Statistical Service

## Report on the <br> Census of Production

Petroleum and natural gas


Department of Industry
Business Statistics Office

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## Report on the

 Census of Production 1973Petroleum and natural gas

Presented by the Secretary of State for Industry
Presented by the Secretary of State for Industry
to Parliament in pursuance of the Statistics of Trade Act 1947 ( 10 \& i1 Geo. 6 Cha. 39 sec 7)

Department of Industry
Business Statistics Office

| PA1001 | Introductory notes | PA369. 1 | Electrical equipment for motor vehicles, cycles |
| :---: | :---: | :---: | :---: |
| PA101 | Coal mining |  | and aircraft |
| PA102 | Stone and slate quarrying an |  | Pri |
| PA103 | Chalk, clay, sand and grave |  | Electric lamps, electric light fittings, wiring |
| PA109 | Miscellaneous mining and quarrving | PA370 | Sccessories, etc. Shipbuid marid marine engineering |
| PA211 | Grain milling | PA380 | Wheeled tractor manufacturing |
| PA212 | Bread and flour contectionery | PA381. | Motor vehicle |
| PA213 | Biscuits | PA3812 | Trailers, caravans and fre |
|  | Bacon curing, meat and fis |  | Motor cycle, tricycle an |
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| PA231 | Brewing and malting | PA395 | Cans and metal boxes |
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| PA262 | Mineral oil refining ${ }^{\text {Lubricating oils and greases }}$ | PA411 | Production of man-made fibres ${ }^{\text {Soinning and doubling on the cotton and flax systems }}$ |
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| PA272 | Pharmaceutical chemicals and prepara | PA416 | Rope, twine and net |
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| PA279. 2 | Polishes Formulated adhesives, gelatine, etc. | ${ }_{\text {PA429. }}$ | Textile finish |
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| PA279.4 | Formulated pesticides, etc. | PA431 | Leather (tanning and dressing) and fellmonger |
| PA279.5 | Printing ink | PA432 | Leather goods |
| PA279.6 | Surgical bandages, e | PA433 |  |
| PA2791 | Photographic chemical materials | PA441 | Weatherrproof outerwear |
| PA311 | Iron and steel (general) | PA442 | Men's and boys tailored outerwear |
|  | Steel tubes | PA443 | Women's and girls' tailored outerwear |
| PA321 | Aluminium and aluminium allo | PA4445 | Dresses, lingerie, infants' wear |
| PA322 | Copper, brass and other copper alloys | PA446 | Hats, caps and millinery |
| PA323 | Miscellaneous base metals | PA449. 1 | Corsets and miscellaneous dress industries |
| PA331 | Agricultural machinery (except tractors) | PA449. 2 | Gloves |
| PA332 | Metal-working machine tools | PA450 | Footwear |
| PA333 | Pumps, valves and compress | PA461.1 | Refractory goods |
| PA334 | Industrial engines | PA461.2 | Building bricks and non-refractory goods |
| ${ }_{P}^{\text {PA }} 3335$ | Textile machinery and accessories | PA462 | Pottery |
| PA337 | Construction and earth-moving equipment | ${ }_{\text {PAA464 }}$ | ${ }_{\text {ciass }}$ |
| PA338 | Office machinery | PA469.1 | Abrasives |
| PАЗ399. 1 | Mining machinery | PA469.2 | Miscellaneous building materials and mineral products |
| PA339.2 | Printing, bookbinding and paper goods machinery | PA471 | Timber |
| PA339.3 | Refrigerating machinery, space-heating, ventilating and air-conditioning equipmen | $\begin{aligned} & \text { PA472 } \\ & \text { PA473 } \end{aligned}$ | Furniture and upholstery Bedding, etc. |
| PA339.5 | Scales and weighing machinery and portable | PA474 | Shop and office fittings |
|  | wer tools | PA475 | Wooden containers and baskets |
| PA339.7 | Food and drink, processing machinery and | PA479 | Miscellaneous wood and cork manufactures Paper and board |
| PАЗ39.9 | Miscellaneous (non-electrical) | PA482.1 | Cardboard boxes, cartons and fibre-board pack |
| PA341 | Industrial (including process) plant and steelwork | PA482.2 | Packaging products of paper and associated materials |
|  | Ordnance and small arms |  | Manufactured stationery |
| PA349. 1 | Ball, roller, plain and other bearings | PA484. 1 | Wallcoverings |
| ${ }_{\text {PA3439. }}{ }^{\text {PA351 }}$ | Precision chains and other mechanical engineering |  | Miscellaneous manufactures of paper and board Printing, publishing of newspapers and periodicals |
| PA352 | Photographic and document copying equipment | PA489 | General printing and publishing |
| PA353 | Surgical instruments and appliances | PA491 | Rubber |
| PA354 | Scientific and industrial instruments and systems | PA492 | Linoleum, plastics floor-covering, leathercloth, etc. |
| PA36 | Electrical machinery | PA493 | Brush |
|  | Insulated wires and cable |  | Toys, games and children's carriages |
| PA363 | Telegraph and telephone apparatus an | PA494. 3 | Sports equipment ${ }^{\text {Miscellaneous stationers' }}$ goods |
|  | Radio and electronic components | PA496 | Plastics products |
|  | Gramophone records and tape recordings | PA499. 1 | Musical instruments |
| PA365. 2 | Broadcast receiving and sound reproducing equipment | ${ }^{\text {PA4999. }}$ PA601 | Miscellaneous manufacturing industries Gas |
|  | Electronic computers | PA602 | Electris |
| PA367 | Radio, radar and | ${ }_{\text {PA603 }}^{\text {PA1002 }}$ |  |

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PA36
nd aircraf
Electric lamps, electric light fittings, wirin
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Wheeled tractor manufacturing
Motor vehicle manutacturing 
Motor cycle, tricycle and pedal cycle manufacturing
L Lorospace equipment, manuuacturing and repairing
#Ngons and trams (ols and gauges
Cutlery, spoons, forks and plated tableware, etc.
Wire and wire manufactures
Jewellery and precious metals
Metal furniture
M
Spinning and doubling on the cotton and flax systems
Woollen and worsted
Nope, twine and net 
Warp knitti
Narpets
Hausehold tax and sacks and other made-up textiles
Miscellaneous textile industries
Leather (tanning and dressing) and fellmonyery
Men's and boys' tailored outerwear
Overalls and men's shirts, underwear, etc.
Mresses, lingerie, infants' wear, etc.
Corsets and miscellaneous dress industrie
Gloves
R efractory goods 
Motery
Cement 
Miscellaneous building materials and mineral products
Shop and office fittings
Miscell containers and basket
Caper and board
Packaging products of pa
Miscellaneous manufactures of paper and board
M
General printing and publishing
Trushes and brooms m
l
l
Plastics products
Miscellaneous manufacturing industries
l
```

The information in this report relates to the Petroleum and natural gas industry, minimum list heading 104 in the Standard Industrial The informait (revised 1968). The activities of the ind ustry include.

Exploration (including boringl for and extracting petroleum on land and off-shore, mining oil shale (lincluding oil shale retorting).
Petroleum includes natural gas and natural gas condensates. Producer's off-shore Pipe lines are included but not pipe line terminals owned by associated companies or the Gas Council

This report relates to Great Britain and the United Kingdom Continental Shelf.
 Thevided by the Department of Energy.

In interpreting the data in the tables it is essential to bear
in mind the notes and definitions which commence on page (iii).

Output and costs, 1970, 1971, 1972 and 1973
Capital expenditure, 1970, 1971, 1972 and 1973
Stocks and work in progress, 1970, 1971, 1972 and 1973
Analysis of establishments by size, 1973
Regional distribution of employment, net capital expenditure and net output, 1973
Percentage analysis of twelve-month periods covered by returns received, 1973
Percentage analysis of employees, by full and part-time employment and sex, 1973

| TABLE 1 |  |  |  |  | PA104 2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Output and costs, 1970, 1971, 1972 and 1973 |  |  |  |  |  |
|  | Unit | 1970 | 1971 | 1972 | 1973 |
| Gross output (a) | £'000 | 55,947 | 88,066 | 124,422 | 153,459 |
| Purchases of materials, goods and services for exploration and operating activities | " | 12,342 | 9,059 | 9,009 | 29,149 |
| Royalties, etc., due or payable | " | 3,944 | 7,484 | 10,754 | 11,753 |
| Gross value added (b) | , | 39,661 | 71,523 | 104,659 | 112,557 |
| Total employment (c) | thousands | 1.1 | 1.3 | 1.6 | 2.2 |
| Wages and salaries (d) | $£^{\prime} 000$ | 2,804 | 3,925 | 5,537 | 6,428 |

(a) Includes sales of petroleum and goods produced, exploration and other work done, services rendered, and goods merchanted or
factored.
(b) The figures for 1970-1972 are before the deduction of the cost of certain non-industrial services. These were collected for the
(c) Average number employed (full and part-time: see table 7 ).
(d) Another important component of labour costs, employers' national insurance contributions, graduated pensions, contributions to Another important component of labour costs, employers national insurance contributions, graduated pensions, contributions to
other pensions and welfare schemes and the running costs of canteens, is estimated for the industry at $£ 1,266$ thousand for 1973 .
These costs were not collected for $1970-1972$.

Land and existing buildings
$\left\{\begin{array}{rrrr}56 & 43 & 262 & 26 \\ 8 & 5 & 31 & 3 \\ 38,928 & 67,300 & 113,310\end{array}\left\{\begin{array}{r}161,000 \\ 49,034\end{array}\right.\right.$

Disposals
679
30
Vehicles, ships, mobile drilling rigs and
Vehicles, ships, mobile drilling
special ised floating equipment

| Acquisitions | 21 | 21 | 34 | 26 |
| :--- | ---: | ---: | ---: | ---: |
| Disposals | 1 | 2 | 2 | 2 |

The figures in this table differ from those published elsewhere for Gross Domestic Fixed Capital Formation of the industry Imported items are included in capital formation when hey arrive in this country. In most cases this happens during the same
period as payment is made. However. for items with a lengthy construction period, e.g. off -shore platforms, expendi iure may b period as payment is made. However, for tems with a teng
spread over several years, causing the two series to diverge.
Including off-shore production platforms structures, etc., production and appraisal wells, tanked off-shore loading systems, pipe Incluaing off-shore procuction of intarms structures, etc., lpo inctuded.
lines and terminals. The cost of instl ling these items is also

Including platform modules and equipment and their installation.
New building work plus acquisitions less disposals of land and existing buildings, plant and machinery, and vehicles, etc.

## tABLE 6

Percentage analysis of twelve-month periods covered by returns received, 1973

Sales of principal products of the industry, 1973 (a)

|  |  |  |
| :--- | :---: | :---: |
|  |  |  |

Natural gas

Work done:

In which is included:
Exploration work (e.g. drilling) for which payment is received

Other work done (including work on customers' materials) for which payment is received

Note

These notes give the main information needed for inter detailed information about the census is given in a separate Business Monitor - PA1001 (Introductory Notes) of the
Report on the Census of Production, 1973.
general information
Changes made for 1973
The Census for 1973 was the first to be modified to bring it nember countries of the European Economic Communities One modification has made possible the publication for the st time in the Annual Censuses of data on a number of additional items. These include
Capital goods purchased for establishments' own use
(previously included with sales of goods produced etc.) (previously included with sales of goods produced etc.) Purchases of goods for merchanting or factoring (pre-
viously included with purchases of materials etc.)
Payments for non-industrial services
Licensing of motor vehicles
Rates, excluding wa
Gross value added
Amounts paid to outworkers (where applicable)
Emplovers' national insurance
suppression of information relating to individual under-
The Statistics of Trade Act 1947 provides that - "No individual estimates or returns, and no information relating to n individual undertaking, obtained under the foregoing pro-
visions of this Act, shall, without the previous consent in writing of the person carrying on the undertaking which is the bject of the estimates, returns or information, be disclosed except-
a) in accordance with directions given by the Minister in
charge of the government department in possession of the stimates, returns or information to a government departent or to the Import Duties Advisory Committee for the purposes of the exercise
any of their functions; or
(b) for the purposes of any proceedings for an offence under this Act or any report of these proceedings."
a figure involved disclosure the contributor concerned was ometimes asked to give permission for its publication. In the
najority of cases this permission was given but when it was efused and in cases where the contributors were not approched the figure has been suppressed, sometimes by com-
ining it in some way with other figures, but sometimes - as in the regional tables by omitting the figure altogether.

Symbols used
The following symbols are used throughout the PA series of

## not available

not availabl
isk of disclosing
figures cannot be shown owing to the risk
information about individual enterprises
R revised
Rounding of figures
Figures in the tables have, where necessary, been rounded to te nearest final digit. There may, therefore, be an apparent slight discrepa
total shown.

Industrial Classification
The United Kingdom Standard Industrial Classification (SIC) was first issued in 1948 and was subsequently revised in 1958 and 1968. It exists to promote uniformity and comparability in
the official statistics of the United Kingdom. The general rinciples followed are those of the International Standard Idustrial Classification of all Economic Activities of the United Nations Statistical Office but the United Kingdom SIC
eflects the organisation and structure of industry and trade sit exists in the United Kingdom. The SIC is a classification
index of all commodity headings for which sales data ar provided in the Quarterly Business Monitors is published a poicoo in the Business Monitors Series.
PO Mater
The SIC is revised every 10 years or so and is to be revised to
bring it more closely into line with the General bring it more closely into line with the General Industria
Classification of Economic Activities within the Europea Communities (NACE).

Statistical units
The statistical unit for the purpose of the Census is the which can provide the information normally required for an economic census, for example, employment, expenses, turn over, capital formation. Usually the principal activities carrie on in an establishment fall within a single heading of the
classification (e.g. steel making or sugar refining). Typically the establishment embraces all the activities carried on at single address e.g. a farm, a mine, or a factory, including
those which are ancillary to the principal activities. Frequently those which are ancillary to the principal activities. Frequently
distinct activities characteristic of different industries ar carried on at one address, but normally these are not classi-
fied separately and the whole establishment is classified fied separately and the whole establishment is classified according to the main activity. It, however, the required range
of data can be provided for each activity, each is taken to constitute a separate establishment. Sometimes activitie which are conducted as a single business are carried on at
number of addresses. Where this is so, businesses are asked to provide the full range of separate e information in respect o each address, whether or not the activities are different. Thei they constitute a single establishment. In that case the estab lishment is defined to cover the combined activities at thes addresses (termed local units). Separate figures are obtained however
unit.
Efforts are made by the Business Statistics Office to ensure by negotiating with respondents, that the return from an
establishment does not cover local units on addresses in more than one of the countries of the United Kingdom. Further information about the statistical unit appeared in an article The statistical
News No. 13 May 1971.
Establishments are asked to exclude from their returns particulars relating to any department not engaged in production
e.g. merchanting, transport, warehousing for which the e.g. merchanting, transport, warehousing, for which the
keep a separate set of accounts. Transfers of goods produced to such departments are treated as sales and respondents are
asked to value them as far as possible as if sold to asked to value them as far as possible as if sold to a independent purchaser. Where separate accounts are no
kept they are asked to include details of all these activities in their return.
Particulars relating to head offices, which were mainly
engaged in the administration of the production units within engaged in the administration of the production units within
the scope of the census were included. Where more than one the scope of the census were included. Where more than one was apportioned among them.
For certain purposes in the annual censuses of production
(especially the enterprise analyses of Business Monitor $P A$ 1002) related establishments ares of Business Monitor PA poses an enterprise group is defined as a business consisting of either a single establishment, or of two or more establishments under common ownership or control. The bringing together of establishments into enterprise groups is also
necessary for the purpose of ensuring that there will be no necessary for the purpose of ensung one enterprise group.
disclosure of the activities of any Information about the relationship of establishments, the
changing structure of groups of companies and about obtained from many source press reports and information supplied by individual establish
the register
The register permits a questionnaire to be sent direct to the The register permits a questionnaire to be sent direct to the
reporting establishment on which the latter can include information relating to all manufacturing (or local) units which
it comprises it comprises.
The inquiries provide a major source of information for keep-
ing the register on its detaister continuously up-to-date and act as a check register which make returns to the establishments on the
industrial classification is derived from an analysis of their
sales sales of commodities and is reviewed annually. Employment
data is entered
 not make a reterur to these inewhirese the e emploloyment datae is
based on information provided by the Department of Employ Sased on information provided by the Department
ment from the annual censuses of employment. Establishments with 20 or more employees are included in the censuses each year and the information they supply to the
census is supplemented by the returns that those of them Census is supplemented by the returns that those of them
with 55 or orere employees sprovide to the quarterly enquiries.
Intor Information about establishments with less than 20 employ-
ees in most industries is less securely based, but increasing
 supplied by the Department of Employment. One benefitiof of
using this information is an improvement in the estimates of Using this information is an improvement in the estimates of
the number of smaller estabishments and enterprises, but there is ititle effiect on onther aggregates (e.g. employment,
outpot, net capital expenditure). output, net capital expendititur).

Coverage
A return was required in the 1973 Census from each estabAshment with 20 or more emplovees. Each establishment is
classified to an industry as defined in the sic, whose princiipal products form the major part of the establishment's
saies.

## Regions

The regions defined in Table 5 do not take account of the boundary changes arising out of the Local Goverment Act
1972 and the Local Government Act (Scotland) 1973. As these boundary changes did not come into effect until April
1974 in England and Wales and in May 1975 in Scotland, the regions defined for this analyses are consistent with bound-
terms used in the census report
Average number emploved
Establishments were required to state the number of persons Estatish payoll (i.e. whose nationali insurance cards were held
on the
by them) on the average during the year of return, whether by them) on the average during the year of return, whether
full-time or part-time employees. Separate figures were full-time or
required for:
(a) administrative, technical and clerical employees
(b) all other employees (operatives)

Averages could be calculated from the figures relating to the last week of each calendar month. Establishments were also required to state the number of working proprietors where
appropriate and these are included in total employment approprate and these are included in otatal employment
figures. The figures include persons engageed on merchanting or factoring and canteen workers where particulars in resp

Working proprietors
These include all persons regarded "as self-emploved" for national insurance purposes and members of their families
who worked in the business witheut
 normal number of working hours are exccuaded Directors
working in the business but not in receipt of a definite wage,


## Employees

Administrative, technical and clerical employees include directors in receitot of a definite wwage, sealary or cosminission,
managess, superintendents and works foremen ; research managers, superintendents and works foremen; research,
design employees (other than oneratives); druaghtsmen editiorial smofteyees (other than operatives); draughtsmen, employees.
Operatives include all other classes of employees, that is Operatives include all other classes of employens, that is,
broadly speaking, all manual waege earners. Thev include operatives emploved in power stations, transport (including
roundsmen), warehousses, stores, shops and canteens, inssec.rours, maintenance workers and cleaners. Operatives engaged tors, maintenance workers and cleaners. Operatives engage
in outside work of erecting, fitting etco, are also included.

Capital expenditure
Capital expenditure during the year in respect of manutactur
ing units where prodided ing this where production had not started betore the end
of the year is included in the figures for 1970 to 1973 .
Esta Estabishments were asked not to deduct from the value of
capital expenditure ame received in grants or allowancest from the Government or any
statury body or loal autherity Estahl ishents with statutory body or local authority. Establishments with 100 or more empoyees were also asked to include a total net capital
expendifure figure for the calendar year 1973.
${ }^{\text {(a) }}$ New building work
This represents the cost incurred during the year of new
building and other constructional work to be used in connea. tion with the business covered by the return. The value is that charged to copital account during the year of return; ; it includes expenditiure on new buildings or on the extension or
reconstruction of old buiddings. the value of works of a capita reconstruction of old buildings, the value of works of a capita
nature caried out by the establismentis own staff and the nature carried out by the establishments own staft and the
cost of any newly constructed buildings purchased. Figures shown inlucude any legal charges, stamp duties, agents (b)
(b) Land and existing buildings

The items shown are the capital cost of freeholds purchased
and the capital lost of of premium payable for pascel
 acauired (excluding the value of any assets a acquired in taking
over an existing business), and the amounts receivable tor any freenolds or leasesoldd siliposed. of. The value is that
charged to capital account durng the year of return
(c) Plant, machinery and vehicles

The items shown are the value of plant and machinery and of The items shown are the value of plant and machinery and of
vehicless acquired, both new and second-hand, and the
amonal amount recived for items disposed of during the vear. The
value of plant and machinerv acoulied includes plant etc. value of plant and machinery acquired includes plant, ett.
which tirms produced for their own use in connection with the business covered by the return. The value of plant etco, acauired iss the expenditure charged to capital account during
the year of return less any discounts received but including the year of return less any discounts reecived, but including
the cost of transport and installation. Deducrable value added tax is excluded but non-deductable value added tax on motor
cars
 ciation, amoritiation or orsolescenc.e. The proceeds of titems
disposed of during the year exclude amounts written-off for
items scrapped. items scrapped.
Gross output
In the calculation of gross output the value of total sales and
work done is increased by the rise (or reduced by the fall) during the year in the value of work in progress and goods on
hand to s sele and by the

## Net output

Net output, a customary census measure, is calculated by deducting from gross output the cost of purchases (reduced
by the rise or increased by the fall, during the year of stocks by the rise or increased by the tali, durng the year of stocks
of materials etc.) and the cost of industrial services received. and - where applicable - duties etc., the cost of work given out, al inwards transport costs on materials and fuel purchased
and payments to other organisations for outward transport is also deducted.

Net output per head
The figures of net output per head are derived by dividing
the net output by the average number of persons emploved the net output by the average umber of persons emploved
(fuill and part-time) on all activities covered by the eeturns. (tull and part-time) on all activities covered by the returns,
including operatives, administrative, technical and clefical employees and working proprietors.
Gross value added at factor cost
Gross value added at factor cost is calculated by deducting from net output the cost of non-industrtial serficese (rent of
buidings and capital equipment commercial insurance miums, bank charges and amounts anercial insurance preservices, poostal etc. services, transport, adveritising etco.) This estimate of gross value added approraches more closely than census net output to the definition of net output or value

Gross value added at factor cost per head
The figures of gross value added at factor cost per head are derived by dividing the gross value added by the average
number of persons employed (full and part-time) on all activities covered by the returns, including operatitives, administrative,
proprietors.

Purchases
Purchases include the cost of materials and components
bought for use in production: of fuel and electricity for all ought for use in production; of fuel and electricity for all
purposes; of packaging materials including the cost of returnpurposes, of packaging materials including the cost of return-
able cases and containers when first purchased; of workshop materials; office materials and materials for repairs to estab-
ishments' own buildings, plants and vehicles when carried㲘 oun by theil own work people ind of parts for machinery purchased consumabie tools; and of parts for machinery purchased
during the year as replacements. Water charges are also included. Purchases of goods for merchanting or factoring
were collected separately for 1973. Materials supplied by customers for processing are excluded, as are all purchases harged to capital account. The values shown exclude value added tax but include any duty paid (less rebate etc.), values
exclude trade discounts allowed. The cost of transport is ncluded only if included in the cost of materials as invooiced: mounts paid to transport organisations, including an estab-
ishment's own separate transport organisations for delivery ishment's own separate transport organisations for delivery
of materials and fuel are, therefore, excluded. Materials purhased overseas are included at the c.i.f. cost plus any duty payable if the cost of transport from the docks are not
ncluded in the invoiced price, but at their full delivery cost if invoiced "carriage paid home". Materials and fuel transterred from another department of the establishment not
covered by the same return are included at the estimated covered by the same return are included at th
selling value recorded by the other department.

Sales of goods produced, work done and industrial services
rendered
Sales for the purposes of the annual censuses means deliveries 1 sale of minerals raised andd or goosh produred by establishmade for these establishments by other establishments from materials given out to them are included, as also are sales of waste products. Any new building work and machinery or
ther capital items produced by establishments for hiring out or leasing are regarded as sales, the value included in the eturn being that adopted in the establishments capital asset All sales in the period of the inquiry are included irrespective Af when the goods were manutactured. Goods produced in
on one establishment and transferred either to ancillary departments not engaged in production and for which there are eparate accounts, or tha another establishment of the same
firm not covered by the return, are treated as sales by the producing establishment and valued as far as possible as
it they had been sold to an independent purchaser. Goods if they had been sold to an independent purchaser. Goods
ransterred to wholesale or retail selling organisations, for which separate accounts are kept are valued on the same basis.
The val
he value shown for sales is the "net selling value" defined ustomers whether on an ex-warks added tax) charged to any trade discounts and agents commissions have been deducted. The cost of packing materials less allowance for
igures for work done represent the amount charged for
include the value of any materials bought and used in such work. Activities within this heading include repair and jobbing
work, erection and installation of plant and machinery, exploration work, and research and development.
Industrial services rendered include repairs and maintenance installation work, and technical research and studies rendered to other organisations.

Capital goods produced for establishments' own use This includes all work carried out during the year by the
establishments capital nature.

Non-industrial services rendered
Includes rents received for commercial and industrial buildings, amounts charged for hiring out plant, machinery and othe goods and ansts charged to other organisations for the
provision of transport. Also includes amounts received for the right to use patents, trademarks, copyrights etc., manufacturing, mining and quarrying rights, and technical "know-how
revenue from such staff facilities as canteens is also included

Goods merchanted or factored
Merchanted goods are those (excluding canteen sales) sold without having
by the seller.

Stocks and work in progress
Values are given of stocks of goods on hand for sale and of
materials, stores and fuel, at the end of the year of return and materials, stores and of the change during the year including any stocks of goods
held for merchanting or factoring. Work in progress is defined as materials which have been partially processed by the estabisisment but whic hare not usually soid or transferred to
another establishment without further processing. The values another establishment without furter processing. The values
include the cost of materials consumed and labour used,
together with a margin of overhead costs, and profits. Protogether with a margin of overhead costs, and profits. Pro-
gress payments made to sub-contractors are excluded and progress payments received from other organisations are not progress pa
deducted.

Wages and salaries
These are amounts paid during the year to operatives and to administrative, technical and clerical employees. Payments to excluded. The values shown include all overtime payments, bonuses and commissions, whether paid regularly or not and no deduction is made for income tax, insurances, contributory
pensions, etc. The value of any payments in pensions, etc. The value of any payments in kind, traveling
expenses, lodging allowances, etc., and employers' contributions to national insurances and pension schemes are

Employers' insurance and welfare contributions
This item includes employers' contributions to national insurance and graduated pensions as well as commercial
insurance premiums to provide pensions, superannuation or other retirement benefits, sickness benefits, personal accident benefits, disability or death benefits for employees or former costs of canteens, social centres, children's holiday homes, etc., for employees, former employees, and their dependants are
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