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1979

## Business Statistics Office

## Business Monitor

## Report on the Census of Production

## Water supply

## PA603

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Report on the Census of Production 1979

## Water supply

Presented by the Secretary of State for Industry
Presented by the Secretary of State for industry 1947 ( 10 \& 11 Geo. 6 Cha. 39 sec 7 )

| PA1001 | Introductory notes | PA369.1 | Electrical eq |
| :---: | :---: | :---: | :---: |
| PA101 | Coal mining ${ }_{\text {Stone }}$ (tade suarrving and mining | PA369. 2 | and aircraft Primary and secondary batteries |
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| PA211 | Grain milling |  |  |
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| PA229.1 | Margarine |  |  |
| PA229. 2 | Starch and miscellaneous foods | PA394 | Wire and wire manufac |
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| PA261 | Coke ovens and manufacture | PA3999 8 | Miscellaneous metal manufac |
| 262 | Mineral oil refining | PA411 | Production of man-made fibres |
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| PA271.3 | Miscellaneous chemicals | PA415 |  |
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| PA | Synthetic resins and plastics mater | PA421 | Carpets |
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| PA278 | Fertilizers | ${ }_{\text {PA A } 422.2}$ | Canvas goods and sacks and other made-up textiles |
| ${ }_{\text {PA279. }}$ PA299 | Porlishes $\begin{aligned} & \text { Formulated adhesives, gelatine, etc. }\end{aligned}$ | PA423 | Textie finishing |
| ${ }_{\text {PA279, }}$ | Formuated adhesives, gelatine, etc. | PA429.2 | Miscellaneous textile industries |
| PA279.4 | Formulated pesticides, etc. | PA431 | Leather (tanning and dressing) and fellmongery |
| PA279.5 | Printing ink | PA432 | Leather goods |
| PA279 | gical bandage | PA433 | Fur |
| PA279.7 | Photographic chemical materials | PA441 | Weatherproof outerwear |
| PA311 | Iron and steel (general) | PA442 | Men's and boys' tailored outerwear |
| PA312 | Steel tubes | PA443 | Women's and giris' tailo ored outerwear |
| PA331 | Tron castings, etc. | PA445 | Dresses, lingerie, infants' wear, etc. |
| PA322 | Copeer, brass and other copper alloys | PA446 | Hats, caps and mil |
| PA323 | Miscellaneous base metals | PA449.1 | Corsets and miscellaneous dress industries |
| PA331 | Agricultural machinery (except tractors) | PA449. 2 | Gloves |
| PA332 | Metal-working machine tools | PA450 | Footwear |
| PA333.1 | Pumps | PA461.1 | Refractory goods |
| PA333 | Valves | PA461.2 | Building bricks and non-refractory goods |
| PA333.3 | Compressors and fluid power equipment | PA462 | Pottery |
| PA334 | Tndustrial | PA463 | Glass |
| ${ }_{\text {PA }}$ | Textile machinery and accessories |  | ${ }_{\text {Cement }}$ |
| PA337 | Mechanical hand ling equipment | PA469. 2 | Miscellaneous building materials and mi |
| PA338 | Office machine | PA4772 | Timber Furniture and upholstery |
| РАЗ39. 2 | Printing, bookbinding and paper goods machinery | PA473 | Bedding, etc. |
| PA339. 3 | Refrigerating machinery, space-heating. | PA474 | Shop and office |
|  | ventilating and air-conditioning equipme | PA475 | Wooden containers and ba |
| PA339.5 | Scales and weighing machinery and portable power tools | ${ }^{\text {PA4479 }}$ | Miscellaneous wo Paper and board |
| PA339.7 | Food and drink processing machinery and | PA482. 1 | Cardboard boxes, cartons and fibre-board packing cases |
| PA339.9 | Packaging and bottling machinery ${ }^{\text {Miscellaneous (non-electrical) mach inery }}$ | ${ }_{\text {PA4 } 483}$ | Manufactured stationery |
|  | cess) plant and steelwork | PA484.1 | Wallcovering |
| PA342 | Ordnance and | PA484.2 | Miscellaneous manufactures of paper and board |
| ${ }_{\text {PA }}$ P4499. 1 | Ball, roller, plain and other bea | ${ }^{\text {PA4485 }}$ | General printing and publishing |
| - | Photographic and document copying equipment | PA491 |  |
| PA352 | Watches and clocks | PA492 | Linoleum, plastics floor-covering, leathercloth, etc. |
| PA353 | Surgical instruments and appliances |  | Brushes and brooms |
| ${ }_{\text {PA }} \times 134$ | Scientitic and industrial instruments and systems | PA494.3 | Sports equioment |
| PA362 | Insulated wires and cables | PA495 | Miscellaneous stationers' goods |
| PA363 | Telegraph and telephone apparatus and | PA496 | Plastics products |
|  | ent | PA499.1 | Musical instruments |
| PA365. 1 | Radio and electronic components Gramophone records and tape recordings | ${ }^{\text {PAA4999. }}$ | Construction |
| PA365. 2 | Broadcast receiving and sound reproducing | PA601 |  |
|  |  | A602 | Electric |
| $\begin{aligned} & \text { PA366 } \\ & \text { PAB67 } \\ & \text { PA3686 } \end{aligned}$ | Electronic computers <br> Radio, radar and electronic capital goods Electrical appliances primarily for domes | PA1002 | Water supply |

The information in this report relates to the undertakings classified to the Water supply industry, minimum list heading 603 in the Standard Industrial Classification (revised 1968). The activities of the industry include:-

Purifying and distributing water and supplying hydraulic power. Construction work carried out by employees of water undertakings is
included. Private water works maintained by establishments primarily for their own use are excluded
In interpreting the data in the tables it is essential to bear
in mind the notes and definitions which commence on page (iii),

Output and costs, 1975-1979
All United Kingdom undertaki

|  | Unit | 1975 | 1976 | 1977 | 1978 | 1979 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Undertakings | Number | 129 | 122 | 108 | 107 | 101 |
| Water supplied | f thousand | 479,797(b) | 557,085 | 628,900 | 677,260 | 757.743 |
| Repairs and maintenance and receipts for other industrial services rendered | " | (b) | 52,353 | 50,031 | 56,252 | 63,603 |
| New construction of buildings, reservoirs, aqueducts, mains, machin ery and plant and other capital items | " | 56,966 | 65,898 | 79,352 | 85,283 | 88.161 |
| Total value of water supplied and work done (c) | " | 536,763 | 675,336 | 758.283 | 818,796 | 909.506 |
| Non-industrial services rendered | " | 987 | 1,174 | 1,539 | 1,950 | 2.814 |
| Gross output | " | 537,750 | 676,510 | 759,823 | 820,746 | 912,320 |
| Purchases of materials and fuel used | " | 84,276 | 111,548 | 120,742 | 131,933 | 165,583 |
| Cost of industrial services received | " | 11,626 | 21,914 | 34,734 | 38,994 | 26.537 |
| Net output | " | 441,848 | 543,047 | 604,347 | 649,819 | 720,200 |
| Total employment (d) | Thousands | 43.9 | 45.0 | 42.8 | 42.4 | 42.5 |
| Net output per head | £ | 10,076 | 12,077 | 14,112 | 15,325 | 16,959 |
| Payments for non-industrial services |  |  |  |  |  |  |
| Hire of vehicles, plant and machinery | f thousand | 3,625(e) | 3,364 | 4,302 | 6,970 | 9,145 |
| Rents of industrial and commercial buildings | " | (e) | 1,131 | 1.023 | 1,278 | 1.535 |
| Commercial insurance premiums | " | 1.649 | 2,087 | 2,294 | 2,544 | 3,145 |
| Bank charges | " | 160 | 129 | 245 | 284 | 325 |
| Other non-industrial services (f) (g) | " | 10,488(f) | 13,762(f) | 14.862 | 15,483 | 17.205 |
| Licensing of motor vehicles | " | 857 | 1,041 | 1,319 | 1.264 | 1,519 |
| Rates, excluding water rates | " | 44,580 | 45,667 | 52,292 | 57.098 | 64,813 |
| Gross value added at factor cost | " | 380,488 | 475,866 | 528,010 | 564,899 | 622.512 |
| Gross value added at factor cost per head | £ | 8,677 | 10,583 | 12,329 | 13,322 | 14,659 |

Capital expenditure, 1975-1979
All United Kingdom undertak ings classified to the industry (a) (b)

(a) Including estimates for undertakings not making satisfactory returns, non-response and establishments not selected for the Census.
(b) Capital expenditure in respect of manufacturing undertak ings where production had not commenced before the end of the year, is
(a) Including estimates for undertakings not making satisfactory returns, non-response and undertak ings not selected for the Census.
(b) Repairs and maintenance and receipts for other industrial services rendered included in water supplies.
(c) Water supplied, work supplied and work done are published regularly in Business Monitor PO603.
(d) Average number emploved during the year, including full and part-time employees (see table 7 ).
(e) Rents of industrial and commercial buildings (not recorded separately) included in hire of vehicles, plant and machinery.
(f) 1975-1976 figures include the cost of hiring goods vehicles.
(g) For 1975-1978 transport of goods by road (within the United Kingdom) was not recorded separately. For 1979 the amount payable was $£ 486$ thousand.

Analysis of undertak ings by size, 1979
All United Kingdom undertakings classified to the industry (a)

| $\begin{aligned} & \text { Size } \\ & \text { group } \\ & \text { (b) } \end{aligned}$ | Undertakings | Employment |  |  | Wages and salaries (d) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Opera-tives | $\begin{aligned} & \text { Others } \\ & \text { (c) } \end{aligned}$ | Operatives |  | Others (c) |  |
|  |  |  |  |  | Total | $\begin{aligned} & \text { per } \\ & \text { head } \end{aligned}$ | Total | nead |
|  | Number | Number | Number | Number | £ thousand | £ | £ thousand | £ |
| 1-19 | 3 | 42) |  |  |  |  |  |  |
| 20-49 | 4 | 157) | 345 | 180 | 1,656 | 4,801 | 1,091 | 6,059 |
| 50-99 | 4 | $326)$ |  |  |  |  |  |  |
| 100-199 | 21 | 3,112 | 1.880 | 1,232 | 8.530 | 4,537 | 6,358 | 5,161 |
| 200-299 | 19 | 4,668 | 2,509 | 2,159 | 11,287 | 4,499 | 11,270 | 5,220 |
| 300-399 | 14 | 4.888 | 2.675 | 2,213 | 12,411 | 4.640 | 11,489 | 5.192 |
| 400-499 | 9 | 3,990 | 2.242 | 1,748 | 10,157 | 4,530 | 9,908 | 5,668 |
| 500-749 | 15 | 8,974 | 5.082 | 3.892 | 23,190 | 4.563 | 21,805 | 5.603 |
| 750-999 | 7 | 6.082 | 3,607 | 2,475 | 16,239 | 4,502 | 12.251 | 4,950 |
| 1,000 and over | 5 | 10,228 | 6,235 | 3,993 | 31,856 | 5,109 | 23.980 | 6.006 |


| Total | 101 | 42,467 | 24,575 | 17,892 | 115,326 | 4,693 | 98,152 | 5,486 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings not selected for the Census.
(b) Average number employed during the year, including full and part-time employees (see table 7 ).
(c) Administrative, technical and clerical employees.
(d) The cost of employers' contributions to national insurance, pensions and welfare schemes and the running costs of canteens, is

[^0]| Gross output <br> (e) | Net output |  | Gross value added at factor cost |  | Net capita expenditure <br> (g) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | per head | Total | per <br> nead |  |
| £ thousand | £ thousand | £ | £ thousand | £ | £ thousand |
| 9.520 | 6.543 | 12,462 | (f) | (f) | 3,708 |
| 77,666 | 63,376 | 20,365 | 62,123(f) | 17,081(f) | 22,800 |
| 91,656 | 71,619 | 15,343 | 60,617 | 12,986 | 26.617 |
| 101,533 | 77,437 | 15,842 | 66,367 | 13,577 | 31847 |
| 73,228 | 54,350 | 13,622 | 45,483 | 11,399 | 15,048 |
| 225,379 | 179,006 | 19,947 | 156,972 | 17.492 | 51,973 |
| 113,416 | 89,877 | 14.778 | 74,553 | 12,258 | 29.966 |
| 219,923 | 177.992 | 17,402 | 156.396 | 15,291 | 30,718 |



Aegional distribution of employment, net capital expenditure, net output and gross value added at factor cost, 1979 $\square$

Percentage analysis of twelve-month periods covered by returns received from United Kingdom undertakings, 1979

| Area | Total <br> employment (b) | Net capital <br> expenditure (c) | Net <br> output (d) | Gross value <br> added at <br> factor cost <br> (d) |
| :--- | :--- | :--- | :--- | :--- |


| Standard regions of England |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North | 2.4 | 5.5 | 8,984 | 4.2 | 48,060 | 42,862 | 100.0 |
| Yorkshire and Humberside | * | * | * | * | * | * | * |
| East Midands | * | * | * | * | * | * | * |
| East Anglia | 1.3 | 3.0 | 7.199 | 3.4 | 20,905 | 17.810 | 99.6 |
| South East | 12.1 | 28.5 | 50,312 | 23.7 | 201.828 | 174,834 | 98.9 |
| South West | 3.8 | 9.0 | 21,715 | 10.2 | 61,327 | 52,827 | 100.0 |
| West Midlands | 3.1 | 7.2 | 14,267 | 6.7 | 49,975 | 43,089 | 100.0 |
| North West | * | * | * | * | * | * | * |
| England | 33.6 | 79.1 | 172,784 | 81.2 | 605,105 | 527,184 |  |
| Wales | * | * | * | * | * | * | * |
| Scotland | 4.0 | 9.3 | 17.714 | 8.3 | 30,642 | 18,382 | 100.0 |
| Great Britain | * | * | * | * | * | * |  |
| Northern Ireland | * | * | * | * | * | * | * |
| United Kingdom | 42.5 | 100.0 | 212,676 | 100.0 | 720,200 | 622,512 |  |

(a) Including estimates for undertakings not making satisfactory returns, non-response and undertakings not selected for the Census.
(b) Average number employed during the year, including full and part-time employees (see table 7 )
c) New building work plus acquisitions less disposals of land and existing buildings, vehicles and plant and machinery
(d) Where a census return covered addresses in two or more regions, an estimate of the net output attributable to each address was made by assuming that net output was proportionate to employment. An estimate for each region was ob
net output for addresses located in that region. Gross value added at factor cost is treated similarly.

Accounting year ended
1979 April (a)
May
June
July
August
September
2.1
1.6

October
November
December
20.6

1980
January
February
February
77.3
85.4
(a) From 6th April.
(b) Including returns made for twelve-month period ended 1st to 5 th April 1980.

TABLE 7
Percentage analysis of employees, by full and part-time employment and sex, 1977(a)

| Sex | Full-time | Part-time | All employees |
| :---: | :---: | :---: | :---: |
|  | per cent | per cent | per cent |
| Male | 87 | 1 | 88 |
| Female | 10 | 2 | 12 |

(a) The percentages relate to the numbers employed in the United Kingdom at mid-June, 1977
oerating ratios, 1978-1979
All United Kingdom undertak ings classified to the industry (a)

|  | Unit | 1978 | 1979 |
| :---: | :---: | :---: | :---: |
| Gross output per head | £ | 19,356 | 21,483 |
| Net output per head | £ | 15,325 | 16,959 |
| Gross value added per head | £ | 13,322 | 14,659 |
| Gross value added as a percentage of gross output | \% | 69 | 68 |
| Ratio of gross output to stocks (b) |  | - | - |
| Wages and salaries as a percentage of gross value added | \% | 31 | 34 |
| Ratio of operatives to administrative, technical and clerical employees |  | 1.4 | 1.4 |
| Wages and salaries per administrative, technical and clerical employee | £ | 4,674 | 5,486 |
| Wages and salaries per operative | £ | 3.817 | 4,693 |
| Net capital expenditure per head | £ | 4.258 | 5.008 |
| Net capital expenditure as a percentage of gross value added | \% | 32 | 34 |

(a) Including estimates for undertakings not making satisfactory returns, non-response and establishments not selected for the Census.

## Notes

These notes give the main information needed for
interpreting the figures in the industry Business Interpreting the figures in the industry Business
Monitors: more detailed information ant the Monltors: more detailed information about the
census is given in a separate Business Monitor census is given in a separate Business Monitor -
A1001 (Introductory Notes) of the Report on the
Census of Production, 1979.
GENERAL INFORMATION
Changes made for 1979
nquirles being conducted in line with similar of the European Economic Commer member countries The census differed from the $1978^{\circ}$ census in three A question on the leasing of capital
ssets was removed from the form and a question an road transport costs was added and a question on
The sample of units in the 10 to 19 employment size band include of units in the 10 to 19 employment size
for the 1978 census was not repeated.
Suppression of information relating to individual undertakings
Section $9(5)(b)$ of the Statistics of Trade Act 1947 states - "The foll lowing provisions shall have ffect with respect to any report, summary or other inder the foregoing provisions of this Act In complling any such report, summary or
communication the competent authority shall so arrange it as to to prevent any particulars
published therein from being identified as being pubished thereln from being identified as being
particulars relating to any individual person or undertaking except with the previous consent in that undertaking, as the case may be; but this
provision shall not prevent the disclosure of the provision shall not prevent the disclosure of the
total quantity or value of any articles produced,
sold or dell total quantity or value of any articles produced,
sold or delivered; so, however, that before
disclosing any such total the competent authority disclosing any such total the competent authority
shall have regard to any representations shall have regard to any representations made to
them by any person who alleges that the disthem by any person who al leges that the dis-
closure thereof would enable particulars relating
to to him or to an undertaking carrled on by him to
be deduced from the total disclosed". If a flgure involved disclosure the contributor concerned was sometimes asked to give permission
for its publication. In the majority of cases permission was given. When it was refused and where contributors were not approached the figure other figures, or as in the regional tables, by
omitting the

Symbols used
The following symbols are used throughout the PA
not avallab

* nil or less than half the final digit shown
*igures cannot be shown owing to the risk of
disclosing information about individual under-
takings
$R$ revised
Rounding of figures
igures in the tables have, where necessary, been lounded to the nearest final digit. Where figures tems may not always agree exactly with the total shown.

Industrial classification
The United Kingdom Standard Industrial Classifica-
tion (SIC) was first issued in 1948 and ion (SIC) was first issued in 1948 and was sub-
equently revised in 1958, 1968 and 1980 . sequenty revised in 1958, 1968 and 1980. It
exists to promote uniformity and comparability in
the official statistics of the the ofticlal stalistics of the United Kinglom.
Prior to the 1980 revision the general principles Prior to the 1980 revision the general principles
followed were those of the international Standard Industrial Classification of al Economic Activities of the United Nations Statistical office
but the United Kingdom SIC has reflected the
organisation and structure of industry and trade
as it existed in the United Kingdom. For the 1980 revision an attempt to allign the United Kingdom Classification as closely as practicable with
NACE, the classification in use by the statistical NACE, the classification in use by the Statistical
Office of the European Community. The SIC is a classification by activity and is not a commodity Classification. An index based on the 1968 SIC are provided in the Quarterly Business Monitors is published in Business Monitor PO1000.
THE REGISTER
The register permits a questionnaire to be sent direct to the reporting establishment/undertaking on which the latter can include information
relating to all the manufacturing (or local) unlts which it comprises. The inquir les provide a major source of inform-
ation for keeping the register continuously up-toation for keeping the register continuously up-to-
date and act as a check on its detali and date and act as a check on its detalil and
structure. For the establishments/undertakings on
the structure. For making returns to the quarterly
the register ther ind
inquiries, the industrial classification is derived from an analysis of thelassification sales of commodities and is reviewed annually. Employment data
are entered on the register from returns to the are entered on the register from returns to the
annual census of production. In cases where an establishment/undertaking does not make a return to these inquiries the employment data are based
on information provided by the Department of on information provided by the Department o
Employment from the annual censuses of employment New additions to the register are obtained from
vartious sources including the various sources including the Department of
Employment and HM Customs and Exclse. The The Employment and HM Customs and Excise. The 1973
Finance Act al lows the lattor to pass IIsts of businesses registered for VAT to the Business
Statistics Office (BSO). Where necessary detall Statistics $0 f f i c e$ (BSO). Where necessary detalils
are sought directly from new businesses. Units are sought directly from new businesses. Units
which cease to trade are removed from the live register.

## Coverage In recen

all estabicensuses returns have been required from more. For the 1979 Census in 68 selpocted mang or turing industries coverage of establishinents undertakings in the cover age of establishinents
has to 49 employment slize band has been reduced to a 1 in 2 sample. Thls change
has relleved some 5,800 firms of the need to complete a census return.
Regions
The reg
The regions defined in table 5 take account of the boundary changes arising out of the Local (Scotland) Act 1972 and the Local Government Act Scotland) 1973. These changes came into effec
in April 1974 in England and Wales and May 1975 in Scotland.

## TERMS USED IN THE CENSUS REPORT

AvRMS USED IN THE CENS
Undertakings were required to state the average number of persons on the payroll during the year
(a) administrative, technical and clerica
(b) all other
(b) all other employees (operatives) Averages could be calculated from the figures The figures include persons engaged on merchanth or factoring and canteen workers where particulars in respect of these activities could not be excluded from the return.

## Employees Administr

include directors in recelpt of a definite anes salary or commission, managers and works foremen salary or commission, managers and works foremen
research and design employees (other than
then research and desivn employees edraughtsmem, editor staff advertising
emp loyees.

Operatives include all other classes of employees,
that is, broadly speaking, all manual wage earners. Thy include operatives maniloyed in in
power stations, transport (including roundsmen), power stations, transport (including roundsmen),
warehouses, stores, shops and cateens, inspectors, maintenance workers and cleaners
operatives engaged in outside work of erecting
fitting etc are also included.

Capital expenditure
Capital expenditure during the year in respect of
manufacturing units where production had not manufactur ing units where production had
started before the end of the year is included.
Undertakings were asked not to deduct from the Undertakings were asked not to deduct from the
value of capltal expenditure amounts received or
expected to be received in grants or al lowances expected to be rece ved in statutory body or local authority. Undertakings with 100 or more employees
were asked to include a total net capital expendiwere asked to include a total net
ture figure for each calendar year.
(a) New building work

This represents the cost incurred during the year of new building and other constructional work to be
used in connection with the business covered by the return. The value is that charged to capital
account during the year of return; it includes account during the year of return; oxpereconstruction of old bulldings, the value of
works of a capital nature carried out by the works of a capital nature carried out by the
undertaking's own staff and the cost of any newly constructed buildings purchased. Figures shown
include legal charges, stamp duties, agents'
(b) Land and existing buldings
(b) Land and existing buildings
The items shown are the capital cost of freeholds The items shown are the capital cost of freeholds
purchased and the capital cost or premium payable ars leaseholds acquired (excluding the value of
for
assets acquired in taking over an existing busiassets acquired in taking over an existing busi-
ness), and the amounts recelvable for freeholds or leaseholds disposed of. The value is that charged
to capital account during the year of return.
(c) Plant, machinery and vehicles
The items shown are the value

The items shown are the value of plant and
machinery and of vehicles acquired, both new and
second-hand, and the amount receive second-hand, and the amount received for items
disposed of during the year. The value of plant and machinery acquired includes plant, etc which firms produced for the ir own use in connection with
the business covered by the return. The value of plant, etc acquired is the expenditure charged to
capital account during the year of return less any discounts received, but including the cost of
transport and instal ation. Deductible value added transport anded but non-deductible value added tax
tax is excluded on motor cars acquired is included. No deduction
is made for depreciation, amortization or is made for depreciation, amortization or
obsolescence. The proceeds of items disposed of
during the year exclude amounts written-off for during the year
items scrapped.

Cost of industrial services
This includes amounts payable to other firms for work done on materials supplied by the undertaking, payments for repairs and maintenance
(including those in respect of rented buildings)
and amounts paid to other firms for contracts which and amounts paid to
have been sublet.

Cost of non-industrial services
This includes rents
buildings, hire of plant, machinery and vehicles
 commercial insurance premiums, wank charges and
amounts paid for professional services office services, transporstional services, post
(within the united
Kingdom), advertising etc.
Amounts payable on royalties for the right to use patents, trademarks, copyrights etc, manufacturing and quarrying
rights and technical "know-how" are al so included. in the calcu
total sales and work done is increased by the rise (or reduced by the fall) during the year In the
value of work in progress and goods on hand for sale.
Net output
Ne output
output
calculated by deducting from gross output the cost
cost of purchases (reduced by the rise, or increased by
the fall, during the by tc) and during the year of stocks of material
the cost of industrial services

Net output per head
he figures of net output per head are derived by dersons temp netoyed output by the average number of activities employed (full and part-time) on ay the returns, including operatives, administrative, technical and clerical

Gross value added at factor cost
Gross value added at factor cost
Gross value added at factor cost is calculated by Gross value added at factor cost is calculated by
deducting from net output the cost of nonindustrial services eg rent of bulidings, hire of plant, machinery and vehicles (excluding vehicles hired with drivers), commercial insurance
premiums, bank charges and amounts paid for premiums, bank charges and amounts oald forvice services,
professional services, post oftice
transport (within the United Kingdom) and transport, (within the United Kingdom) and
advertising, rates (excluding water rates) and the cost of licensing motor vehicles. This estlmate
of gross value added approaches more closely than of gross value added approaches more closely than
census net output to the definition of net output census net output to the definition of net outpu
or value added in national accounts statistics. Gross value added at factor cost per head
The figures of gross value added at factor cost
per head are der ived by dividing the gross value added by the average number of persons employed (full and part-time) on all activities covered by
the returns, including operatives, adminithe returns, including operatives,
strative, technical and clerical employees.

Purchases
Purchases
include the cost of raw materials, components, semi-manufactured goods and workshop naterials; of replacement parts and consumable
ools not charged to capital account; of packaging tools not charged to capital account; of packaging
materials of all types; of stationery and printed matter; of fuel, electricity and water; of materials to be used by the undertaking or given
out to other establishments/undertakings for the out to other establishments/undertakings for the
production of machinery or other capital items for the undertaking's own use; of materials for
use by the undertaking when working on goods use by the undertaking when working on goods
supplied by customers; and of food, etc for any
canteen covered by the undertaking's return. suphten covered by the undertaking's return.
canten trans of goods to the undertaking from another
Transtment of the same firm not covered by the
department Transfers of goods to the undertaking from another
department of the same firm not covered by the
undertaking's return are included at a cost undertaking's return are included at a cost
corresponding to the estimated selling value recorded by the other department. Amounts payable
to transport firms or credited to the firm's own transport department for deli ivery of materlials are
excluded, as are all purchases of machinery and
ent excluded, as are all purchases of machinery and
plant charged to capital account. Purchases of plant charged to capital account. Purchases of
goods for merchanting or factoring have been col lected separately since 1973 . The values shown
exclude VAT. They include, in addition to the exclude VAT. They include, in addition to the
actual purchase price, the value of packaging actual purchase price, the value of packaging
material charged to the undertaking. The value of
returned goods or packaging materlal returned to returned goods or packaging materlial returned to
suppliers and any trade discounts are excluded. suppliers and any trade discounts are excluded.
Materials purchased duty-paid are included at Mater
the ir duty-pald value, less any drawack, rebate,
etc. The cost of transport is included only if it is included with than purchase included in the firm's accounts. Imported goods are included at the ir
full del ivered cost. If in the firm's accounts the transport from docks or airport is not includ-
ed in the cost of goods purchased, the cost is entered at ciff plus duty ( If applicable). Leasing,
renting and hire purchase charges are excluded.

Total value of water supplied and work die Sales for the purposes of the annual censuses
means ddeliver ies on sale of goods made by means deliveries on sale of goods made by
undertakings in the United Kingdom covered by the
inquiry. Sales of goods made for these underinquiry. Sales of goods made for these under-
takings by other undertakings from materials takings by other under takings from materials
given out to them and sales of waste products are
included. New building work and machinery or ther included. New bullding work and machinery or other
capital items produced by undertakings for hiring capital items produced by undertakings for hiring
out or leasing are regarded as sales, the value
included in the return being that adopted in the out or leasing are regarded as sales, the value
included in the return being that adoped in the
undertakings' capital asset accounts. Forward undertakings capltal asset accounts. Forward
sales and canteen takings are exccuded. All sales
in the per of the inquiry are included irrespective of when the goods were manufactured.
Goods produced in one undertaking and transferred Goods produced in one undertaking and transferred
elther to ancillary departments not engaged in
production for which there are separate
for firm not covered by the return, are treated as
sales by the producing undertaking and valued as
far as possible as if they had been sold to an far as possible as if they had been sold to an
independent purchaser. Goods transferred to
Gnelesale or retall selling organisatire wholesale or retail selling organisations, for same ba The value shown for sales is the "net selling
value" defined as the amount (excluding VAT)
charged to customers whether on en exworks or
delivered basis, after any trade discounts and delivered basis, after any trade discounts and
agents' commissions have been deducted. The cost of packing materials less al lowance for returnable
cases is included. Recelpts for
Receipts for work done and industrial services rendered
Figures
Flgures for work done represent the amount charged
for work carrilid out on materials supplied by a customer and include repair and jobbing work,
erection and installation of plant and machinery,
erection exploration work and research and development
Industrial services rendered include repairs and maintenance, installation work, and technical
research and studies for other organisations.

Capital goods produced for undertakings' own use
This includes all work of a capital nature carrie This includes all work of a capital nature carried
out during the year by the undertakings' own staff
for their own use.

Non-Industrial services rendered
This includes rents received for commercial and
industrial buildings, amounts charged for hiring out plant, machingery, and vehicles and other goods and amounts charged to other organ isations for the
provision of transport. It al so includes amounts
recelved proviviod for the right to use patents, trademarks,
recelverights etc, manufacturing and quarrying rights
copyrin copyrights etc, manufacturing and quarrying rights
and technilal "know-how" and revenue from such
and and technical "know-how" and
staff facilities as canteens.
Goods merchanted or factored
Goods merchan goods are those (excluding canteen
Merchanted gol with having been subjected to any
sales) sold without hat
manufacturing process by the seller.
Stocks and work in progress
Values are given of stocks of goods on hand for
sale and of materials, stores and fuel, at the end sale and of materlals, stores and fuel, at the end
of the year of return and of the change during the of the year of return and of the change during the
year including any stocks of goods held for
merchanting or factoring. Work in progress is detined as materials which have been partially
processed by the undertaking but which are not processed by the undertaking but which are not
usually sold or transferred to another under-
taking without further processing. The values
taking usualing wolhout further processing. The values
taking
include the cost of materials consumed and labour Include the cost of mater lals consumed and labour
used. Progress payments made to sub-contractors are excluded and progress payments
other organisations are not deducted.

Wages and salaries
These are amounts paid during the year to
operatives and to administrative, technical and
clerical employees. The values shown include al I
overtime payments, bonuses and commissions, whether paid regulary or not, and no deduction is made for Income tax, insurances, contributory pensions etc The value of redundancy payments less any amounts
reimbursed from Government sources is included. The value of any payments in kind, travelling
expenses etc is excluded.

Employers' insurance and wel fare contributions
This item includes employers' contributions national insurance under the social security Pensions Act, 1975 as well as commercial ansurance premiums to provide pensions, super-
annuation or other retirement benefits, sickness beneflits, personal accident benefits, disab $11+y$
or death beneflits for enployees or former employees or their dependants. Contributlons to
the running costs of canteens, social centres, the running costs of canteens, social centres,
children's and hol iday homes, etc for emp loyees, former employees and their dependants are al so
included.

Operating ratios
The operating ratios shown were obtained by
dividing the estimate of the industry total for dividing the estimate of the industry total for
the quantity shown in the numerator by the
corresponding estimate for the quantity shown in
the the denominator. These est quantes cover all
undertakings classified to each industry, including no selected undertakings and non-respondents. Writhin an Industry, it is possible to compare
ratios for an individual firm with the ratios ratios for an individual firm with the ratios
shown for the relevant industry. However, it is important to bear in mind that var lous factors may affect the results - for example, differences in
definitions, treatment of depreciation (which is not identified in the census data) and varying ractice with regard to stock valuation, may
affect comparability in some respects.

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[^0]:    The cost of employers contributions $\mathbf{~}$ est nationa
    estimated for the industry at $£ 45,135$ thousand.

