## PA 602

## Business Statistics Office

## Business Monitor

## 1978

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Report on the Census of Production

## Electricity



HMS

Report on the
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Census of Production 1978

## Electricity

Presented by the Secretary of State for Industry
Parliament in pursuance of the Statistics of Trade Act 1947
( 10 \& 11 Geo. 6 Cha. 39 sec 7)

Department of Industry
Business Statistics Office

List of Industry Reports, etc.

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| :---: | :---: | :---: | :---: |
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| ${ }_{\text {PAA }}{ }^{\text {P4, }} 104$ | Chalk, clay, sand and gravel extraction | PA369.4 | Elec |
| PA109 | , | PA370 | ding an |
| ${ }^{\text {PA A21212 }}$ | Grain mililing Bread and flur confectionery |  |  |
| PA213 | Biscuits | PA381.2 | Traiers, caravans and freight containers |
| ${ }_{\text {PA } 215}$ | Bacon curing, meat and |  |  |
| ${ }_{\text {PA }}{ }_{\text {P } 216} 16$ | Sugar Cocoa cholate and suar contectionery |  | Locomotives. railway track equipment, railway carriages. |
| PA218 | Fruit and vegetatale products | PA390 | Engineers' small tools and gauges |
| PA219 | dimal and poultry foods |  | Hand tools and im |
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| PA229.2 | Starch and miscellaneous foods | 94 | Wire and wive manutactures |
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|  | tish wines, cider and perry |  | Dra |
| ${ }_{\text {PA } 26261}$ | Coike ovens and mantactured fuel | 399.8 | Miscellaneous $m$ |
| ${ }_{\text {PA } 2826}$ | Lubrala il refining g areses | ${ }_{\text {PAA12 }}$ | Production of man-made fibres |
| PA27 |  | A13 | Weaving of cotorol linen and man-made fibres |
| PA271.3 | Miscelilaneous chem | ${ }_{\text {PAA14 }}$ | Juote |
| PA272 | cals and preparatio |  | Roope, twine and |
| PA273 | er prearations |  | d goods |
| ${ }_{\text {PA } 275}$ |  |  | Lace Laritui |
| PA276 | Synthetic resins and plasticic materials and |  |  |
| PA277 |  |  | Narrow fabrics |
| 278 | Fertiliers | ${ }_{\text {PAA } 22.23}$ | Canvas oods and |
| 279.2 | Formulated adhesives, gela |  | Asbestos |
| 279.3 | Explosives and fireworrs | 9 2 | Miscellaneous textile |
| PA279.5 | Printine ink |  | Leather tranning and dress |
| PA27996 | Surgical bandag | раАз3 |  |
| ${ }_{\text {PA311 }}$ | Photograonic chemical materials |  | Weatherproof out |
| PA312 | Steel tubes | PA443 | Women's and girls' tailored outerwear |
| 迷 | ceastins, etc. |  | Overals and men's shirts, unde |
| PA322 | Coper, brass and other copoerer alloys | PA446 |  |
| 323 | Miscellaneous base metals |  | nd miscellan |
| PA33 | Hersal matinery (except tractors) |  |  |
| PA333.1 | Pumps | PA461. | Re |
| 333.2 | Valves |  | Building bricks and non-refractory |
| РАзз | Industrial engines | PA463 | Corlers |
|  | Textile machinery and accesso |  |  |
| РАЗ37 |  | ${ }_{\text {PA A } 469.2}$ | Abisceives |
|  |  |  | Timber |
| PA339.2 | Merin Prining, bookokindining and paper goods machinery | ${ }_{\text {PAA }}$ | Furniture and upholstery |
| PA339 | igerating machinerr, space-l | PA474 | Shop and office fitting |
| РАЗ39.5 | 㑑 | PA475 | iners and |
|  |  |  | Paper and board |
| 339.7 | Food and drink processing machinery and | PAAB82, | Carcooard boxes, cartons and fibre board pack |
| 339.9 | Packaging and botting machinery | ${ }_{\text {PAAB33 }}$ |  |
|  | strial lincluding process) plant and st |  |  |
| PA349, | hance and smal arms |  | Miscellaneous manuffactures of paper |
| РАЗ49.2 | Precision chioins and other mechanical engineering | ${ }_{\text {PAA } 489}$ | General printining and publishing |
|  | ment copy ${ }^{\text {ang equipment }}$ |  | Rut |
|  | ceal instrumens |  | Linueum, plastics foor covering, leamericoin, etc. |
| PA354 | tific and industrial instruments |  | Tovs, games and children's carriages |
|  | Strical machinery |  | Sports equipment |
|  | ated wires and ca |  | fationers' goods |
| PA363 | d telephone apparatus and | PA496 | Pastics products |
|  | Hadio and electronic components | PA999. 2 | ind |
| PA365. | Gramophone records and tape recordings <br> Broadcast receiving and sound reproducin |  |  |
|  | equipment |  |  |
|  |  |  |  |
| $\begin{aligned} & \text { PA367 } \\ & \text { Pa36 } \end{aligned}$ |  |  | tabl |

The informatio in this renort relates to establishmets classified to te Electricity industry, minimum list heading 602 in the Standard Industrial The information in this report relates to establishments classified to
Classification (revised 1968). The activities of the industry include:-

The production and distribution of electricity for public supply. Construction work carried out by employees of electricity undertakings is included. Establishments producing electricity for railway and trolley-bus operation are also included, as are 'district heating' and electricity howrooms until 1975. Establishments (other than those of railway and trolley-bus undertakings) producing electricity primarily for their own use are excluded, and are included in the industries covering the major output of the parent works.

All figures in the tables relate to the year ended 31 March except for information from one undertaking which relates to calendar year.
In interpreting the data in the tables it is essential to bear
in mind the notes and definitions which commence on page (iii)

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Kingdom establishments employing 20 or more persons, 1978 ..... Does not
Percentage analysis of employees, by full and part-time employment and sex, 1978 ..... ${ }_{5}^{\text {apply }}$

Output and costs, 1974-1978

|  | Unit | 1974 | 1975 | 1976 | 1977 | 1978 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of generating stations | Number | 266 | 266 | 237 | 247 | 219 |
| Electricity etc.; sold (a) | £ thousand | 2,931,833 | 3,893,170 | 4,210.580 | 5,229,928 | 5,914,672 |
| Receipts for work done and industrial services rendered | " | (b) | (b) | 427,371 | 102,540 | 119,921 |
| Capital goods produced for undertakings' own use | " | 112,294 | 127,994 | 143,408 | 139,477 | 166,382 |
| Non-industrial services rendered | " | 7,968 | 10,869 | 12,534 | 15,132 | 16,830 |
| Goods merchanted or factored | " | 143,105 | 146,903 | (b) | (b) | 631 |
| Total sales and work done (c) | " | 3,195,200 | 4,178,936 | 4,793,893 | 5,487,077 | 6,218,436 |
| Increase during the year, work in progress and goods on hand for sale (d) | " | 7,386 | -2,061 | 3,255 | -4 | 1,115 |
| Gross output | " | 3,202,586 | 4,176,875 | 4,797,148 | 5,487,073 | 6,219,551 |
| Purchases of materials for use in pro duction, and packaging and fuel | " | 1,788,676 | 2,158,413 | 2,273,071 | 2,765,438 | 2,944,432 |
| Purchases of goods for merchanting or factoring (e) | " | (f) | 102,047 | 22,162 | 815 | 552 |
| Increase during the year, stocks of materials, stores and fuel | " | 153,099 | 161,399 | 110,491 | 174,794 | 35,845 |
| Cost of industrial services received | " | 158,995 | 166,782 | 199,993 | 227,608 | 279,511 |
| Net output |  | 1,408,014 | 1,911,032 | 2,412,413 | 2,668,006 | 3,030,901 |
| Net output per head | £ | 7,158 | 9,780 | 13,264 | 15,058 | 17,116 |
| Payments for non-industrial services |  |  |  |  |  |  |
| Hire of vehicles, plant and machinery | £ thousand | 8,642 | 10,631 | 9,017 | 14,885 | 21,472 |
| Rents of industrial and commercial buildings | " | (g) | (g) | 6,588 | 6,973 | 7,557 |
| Commercial insurance premiums | " | 11,749 | 14.852 | 16,481 | 16,093 | 16,212 |
| Bank charges | " | 1,146 | 1,512 | 1,455 | 2,127 | 4,361 |
| Other non-industrial services ( h ) | " | 37.132 | 45,771 | 57,392 | 63,003 | 77,434 |
| Licensing of motor vehicles | " | 1,773 | 2,236 | 2,346 | 2,733 | 2,919 |
| Rates, excluding water rates | " | 106,663 | 128,738 | 155,640 | 170,959 | 185,931 |
| Gross value added at factor cost | " | 1,240,909 | 1,707,292 | 2,163,493 | 2,391,233 | 2,715,015 |
| Gross value added at factor cost per head | £ | 6,309 | 8,737 | 11,895 | 13,496 | 15,332 |
| Total employment (j) | Number | 196,913 | 195.421 | 181,883 | 177,177 | 177,078 |
| Operatives | " | 110,220 | 107.911 | 101,901 | 98,412 | 98.764 |
| Others (k) | " | 86,693 | 87.510 | 79,982 | 78,765 | 78,314 |
| Wages and salaries (1) |  |  |  |  |  |  |
| Operatives | £ thousand | 269818 | 335,963 | 351,576 | 365,221 | 443,459 |
| Others (k) | " | 252,631 | 327,030 | 342,171 | 363,789 | 420,227 |
| Wages and salaries per head |  |  |  |  |  |  |
| Operatives | £ | 2,448 | 3,113 | 3.450 | 3,711 | 4.490 |
| Others | " | 2.914 | 3,737 | 4,278 | 4.619 | 5,366 |

FOOTNOTES TO TABLE 1
(a) Including sales of electricity, by-products and waste products, and meter rents received.
(b) Included in electricity etc., sold.
(c) Details of undertakings's sales of principal products are published regularly in Business Monitor PQ602.
(d) Work in progress not recorded for 1976-1978.
(e) 1976-1978 figures do not include goods handled through showrooms.
(f) Included in purchases of materials for use in production and packaging and fuel.
(g) For 1974-1975 rents of industrial and commercial buildings were not recorded separately, but included in hire of vehicles, plant and machinery.
(h) 1974-1978 figures include the cost of hiring goods vehicles.
(j) Average number employed, including full and part-time employees (see table 7 ) but excluding showroom employees for 1976-1978.
(k) Administrative, technical and clerical employees.
(I) Another important component of labour costs, employers' national insurance contributions, graduated pensions, contributions to ons $\begin{aligned} & \text { other pensions and welfare schemes and the running costs of canteens, is estimated for the industry at } £ 219,957 \text { thousand for } 1978 \text {. }\end{aligned}$

TABLE 2
Capital expenditure, 1974-1978
All United Kingdom establishmen

(a) Capital expenditure in respect of units where production had not commenced before the end of the year, is included.
(b) Including meters, mains and services and railway sidings owned by electricity undertakings.

TABLE 3
Stocks and work in progress, 1974-1978
All United Kingdom undertakings classifie


[^0]tABLE 5
Distribution of employment, net capital expenditure, net output and gross value added at factor cost, by country, 1978.
All United Kingdom undertakings classified to the industry. All United Kingdom undertakings classified to the industry.

| Country | Average number employed <br> (a) |  | Net capital expenditure (b) |  | Net output |  | Gross value added at factor cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | per cent <br> of United <br> Kingdom | £ thousand | per cent <br> of United <br> Kingdom | £ thousand | per cent <br> of United <br> Kingdom | £ thousand | per cent of United Kingdom |
| England | 142,747 | 80.6 | 598,148 | 69.5 | 2,546,600 | 84.0 | 2,287,555 | 84.3 |
| Wales | 10,788 | 6.1 | 103,384 | 12.0 | 73,532 | 2.5 | 52,310 | 1.9 |
| Scotland | 17,151 | 9.7 | 98,714 | 11.5 | 342,780 | 11.3 | 315,077 | 11.6 |
| Great Britain | 170,686 | 96.4 | 800,246 | 93.0 | 2,962,912 | 97.8 | 2,654,942 | 97.8 |
| Northern Ireland | 6,392 | 3.6 | 59,911 | 7.0 | 67,989 | 2.2 | 60,073 | 2.2 |
| United Kingdom | 177,078 | 100.0 | 860,157 | 100.0 | 3,030,901 | 100.0 | 2,715,015 | 100.0 |

(a) Average number employed, including full and part-time employees (see table 7 ) but excluding showroom employees.
(b) New building work plus acquisitions less disposals of land and existing buildings, vehicles, plant and machinery and nuclear fuel.
 These notes give the main information needed for
interpreting the flguras in the industry Business
Monitors: more detailed information about the Monitors: more detailed information about the census is given in a separate Business Monitor -
PA1001 (Introductory Notes) of the Report on the PA1001 (Introductory Notes)
Census of Production, 1978.
general information
Changes made for 1978
The Census for 1978 is in line with similar inquiries being conducted in other member countries The census differed from earlier censuses in three respects. Sampling was introduced for establish-
ments employing 20 to 49 and a sample of smaller ments employing 20 to 49 and a sample of smaller
units was selected. A new question on the leasing units was selected. A new question on the leasing will provide register information for use in

Suppression of information relating to individual undertakings
Section $9(5)$ (b) of the Statistics of Trade Act 1947 states - "The following provisions shall have effect with respect to any report, summary or other communication to the public of information obtained
under the foregoing provisions of this Act in complifing any such report, summary or communication the competent authority shall so arrange it as to prevent any particulars
published therein from being identified as being particulars relating to any individual person or undertaking except with the previous consent in
writing of that person or the person carrying on writing of that person or the person carrying on
that undertaking, as the case may be; but this that undertaking, as the case may be; but this
provision shall not prevent the disclosure of the
total total quantity or value of any articles produced, sold or delivered; so, however, that before
disclosing any such totai the competent authority shall have regard to any representations made to
them by any person who alleges that the disclosure thereot would enable particulars relating be deduced from the total disclosed."
If a figure involved disclosure the contributor concerned was sometimes asked to give permission
for its publication. In the majority of cases permission was given. When it was refused and
where contributors were not approached the figure has been suppressed, either by combining it with her figures, or as in the regional tables, by omitting the figure altogether.
Symbols used
symbols are used throughout the PA series of Business Monitors:
.. not avallable
nil or less than half the final digit shown
ligures cannot be shown owing to the risk of
disclosing information about individual under-
$R \quad \begin{gathered}\text { takings } \\ \text { revised }\end{gathered}$
Rounding of figure
Figures in the tables have, where necessary, been rounded to the nearest final digit. Where figures have been so rounded, the sum of the constituent
items may not always agree exactly with the tota! shown.

Industrial classification
The United Kingdom Standard Industrial Classification (SIC) was first issued in 1948 and was subpromote uniformity and comparability exists to official statistics of the United Kingdom. The general principles followed are those of the
International Standard Industrial Classification of all Economic Activities of the United Nation of ali Economic Activities of the United Nations
Statistical Office but the United Kingdom SIC
reflects the organisation and structure of industry and trade as it exists in the United
Kingdom. The SIC is a classitication by activity and is not a cormodity classification. However an index of all cormodity headings for which
sales data are provided in the Quarterly Business sales data are provided in the Quarterly Business
Monitors, is publ ished in Business Monitor PQ1000.
THE REGISTER
The register permits a questionnaire to be sent direct to the reporting establ ishment/undertaking
on which the latter can include informatio relating to all the manufacturing (or local) units which it comprises.
The
inquiries provide The inquiries provide a major source of
information for keeping the register continuously up-to-date and act as a check on its detall
and structure. takings on the register making returns to the quarterly inquiries, the industrial classification is derived from an analysis of their sales of data are entered on the register from returns to the annual census of production. In cases where an establ ishment/undertaking does not make a
return to these inquiries the employment data are based on information provided by the Department of Employment from the annual censuses of employment.
New add itions to the register are obtained from New additions to the register are obtained from
various sources including the Department of Employment and HM Customs and Excise. The 1973
Finance Act al lows the latter to pass Hists Finance Act allows the latter to pass lists of
businesses registered for VAT to the Business businesses registered for VAT to the Business
Statistics Office (BSO). Where necessary details are sought directly from new businesses. Units
which cease to trade are removed from the live register.

Coverage
In recent censuses returns have been required from all establ ishments/undertakings employing 20 or more. For the 1978 Census in selected manufacturing industries coverage of establ ish-
ments in the 20 to 49 employment size band has been reduced to a 1 in 2 sample. This change has relieved some $5,800 \mathrm{firms}$ of the need to complete census return. The census has included for the
tirst time a small sample (around 10 per cent) units employing 11 to 19 to meet an EEC require-
ment to collect a limited range of data from smaller units every 5 years.
TERMS USED IN THE CENSUS REPORT
Average number employed
Undertakings were required to state the average number of persons on the payroll during the year
(a) administrative, technical and clerical
(b) employees
(b) all other employees (operatives)
Averages could be calculated from the figures relating to the last week of each calendar month. The figures include persons engaged on merchanting or factoring and canteen workers where particulars
in respect of these activities could not be excluded from the return.
Employees
dechinistrative, technical and clerical employees haclude directors in receipt of a definite wage, research and ssion, managers arks foremen; research and design employees (other than
operatives);
draughtsmen, editorial staff, advertising staff, travellers and all office employees.
operatives include all other classes of employees, hat is, broadly speaking, all manual wage cower s. They include operatives employed in
 warehouses, stores, shops and canteens,
inspectors, maintenance workers and cleaners. operatives engaged in outside work of erecting, itting etc are also included.

Capital expenditure
Capital expendture expend dure during the year in respect of
Capifacturing units where production had not
manufate manufacturing units where production had not
started betore the end of the year is included. Undertakings were asked not to deouct from the
 expected to be received in grants or al lowances
from the Government or any statutory body or local authority. Undertakings with 100 or more employees were asked to include a ootal net capital expenti ure figure for each calendar year and to state
thether any of the investment shown in cost of ne bullding work, venicles or plant and machinery
included goods for letting out on hire or leasing. a) New building work
his represents the cost incurred during the year of new in minection with the bus inesss covered by the return. The value is that charged to capital
ccount during the
 or reconstruction of old bullidings, the value of undertaking's own staff and the cost of any newly
constructed build ings purchased. include legal
commissions atc.
(b) Land and existing buildings
he items shown are the capital cost of freeholds Purchased and the capital cost or premium payable
or leasenolds acquired (excluding the value assets accuir red in taking coxclud ing the veristing busieasenolds disposed of. The value is that charged to capital account during the year of return.
(c) Plant, machinery and vehicles
he items shown are the value hachinery and of vehicles the value of plant and second-hand, and the amount received for items tsposed of during the year. The value of plant
nd machinery acguired includes Irms produced for their acun use in connection wit
the business covered by the return the bus iness covered by the return. The value of
plant, etc accuired is the expenditure charged + to capital account during the year of return less any discounts received, but including the cost, of ransport and instal ation. Deductible value added
tax is excluded but non-deductible value added tax on motor cars acquired is included. No deduction is made for depreciation, amortization or
obsolescence. durins the year exclude amounts written-off for
items scrappede

Cost of industrial services
This includes amounts payable to other firms for work done on materials supplied by the under-
taking, payments for repairs and maintenance (including those in respect of rented matint dingss and amounts paid to
have been sublet.
Cost of non-industrial services
This includes rents of industrial and commercial
buildings, hire of plant, machinery and venicles (excluding hire of plant machinery and vehicles commerclal insurance promiums, bank charges and amounts paid for professional services, post
office services,
transport (within the united Kingdom), advertising etc. Amounts payable on
royalties for the right to use patents, trademarks, copyrights etc, manufacturing and quarrying
$r$ lights and technical "know-how" are also included. Gross output
total sales culation of gross output the value of (or reduced by whe fall) surling the year in the the
value of work in progress and tods value
sale.

Net output
Net output, a customary census measure, is
cal culated by deducting from gross output the cost
 the tali, during the year of stocks of materidy
etc) and
the
cost
of ecelve and here ap licable, dutles etc.

Net output per head
The figures of net output per head are derives by dividing the net output by the average number on
persons employed (full and part-time) on activities covered by the returns, inclualing
operatives, administrative, technical and clerical operatives
employes.

Gross value added at factor cost
Gross val ue added at factor cost
boduct ing trom net futor cost is calculated by deducting trom net output the cost of non-
industrial services eg rent of bulldings, hire plant, machinery and vehicles (excluding veniclos
hired with orivers), commercial insurance
insurn
 premiuns, bank charges and amouths pald for
protessional services,
post transport (within the United Kingdom) and
advertising, rates (excluding water rates) and the advertising, rates (excluding water rates) and the
cost of 1 icensing motor venicles. This estimate of gross value added approaches more closely then census net output to the definition of net output
or value added in national accounts statistics.

Gross value added at factor cost per head The figures of gross value added at factor cost
per head are derived by dividing the gross wive pardea by the average number of persons semloyed
add he and part-time) on all activities covered the returns, including operatives,
trative, technical and clerical employees.

## urchases

Purchases include the cost of raw materials, components, semi-manufactured goods and workshop
materials; of replacement parts and consumable tools not charged to capital account; of packaging
materials of all types; of stationery and printed materials of all types; of stationery and printed naterials to be used by the undertaking or given materials to be used by the undertaking or given
out to other establishments/undertakings for the roduction of machinery or other capital titems for or the undertaking's own use; of materials for
se by the undertaking when working on goods spplied by customers; and of wood, etc for any canteen covered by the undertaking's return. Transfers of goods to the undertaking from another
department of the same firm not covered by the undertaking's return are included at a cost corresponding to the estimated selling value re-
corded by the other department. Amounts corded by the other department. Amounts payable oransport firms or credited to the firm's own
ransport department for delivery of materials are excluded, as are all purchases of machinery and
plant charged to capital account. Purchases of plant charged to capital account. Purchases of foods for merchanting or factoring have been exclude VAT. They include, in addition to the actual purchase price, the value of packaging
naterial charged to the undertaking. The value of eturned goods or packaging material returned to suppliers and any trade discounts are excluded.
Materials purchased duty-paid are included at aterials purchased duty-paid are included at heir duty-paid value, less any drawback, rebate,
tc. The cost of transport is included only if it is included with the purchase price in the firm's accounts. Imported goods are included at their
full delivered cost. If in the firm's accounts the transport from docks or airport is not includdin the cost of goods purchased, the cost is entered at cif plus duty (if applicable). Leasing,
renting and hire purchase charges are excluded.

Sales of goods produced
Sales for the purposes
ales for purposes of the annual censuses and ans male of goods made by
undertakings in the United Kingdom covered by the
inquiry. Sales of goods made for these under takings by other undertakings from materials given out to them and sales of waste products are
included. New building work and machinery or other included. New butiong by undertakings for hiring capitar leasing are regarded as sales, the value included in the return being that adopted in the
undertakings' capital asset accounts. Forward sales and canteen takings are excluded. All sales in the period of the inquiry are incluc irrespective of when the goods were manufactured.
Goods produced in one undertaking and transferred Geither to ancillary departments not engaged in production for which there are separate
accounts, or to another undertaking of the same accounts, or to another undertaking of the same
$f i r m$ not covered by the return, are treated as
sales by the producing undertaking and valued as far as possible as if they had been sold to an
independent purchaser. Goods transferred to wholesale or retail selling organisations, for which separate accounts are kept are valued on the
The value shown for sales is the "net selling
value" defined as the amount (excluding VAT)
charged to customers whether on an ex-works or charged to customers whether on an ex-works or
delivered basis, after any trade discounts and delver commissions have been deducted. The cost
agents
of packing materials less allowance for returnable cases is included.
Receipts for work done and industrial services Figures for work done represent the amount charged for work canried out on materials supplied by a
customer and include repair and jobbing work, customer and include repair and jobing work,
erection and installation of plant and machinery,
epeloration work and research and development. exploration work and research and development.
Industrial services rendered include repairs and Industrial services rendered include repairs
maintenance, instal lation work, and technical
and stan
Capital goods produced for undertakings' own use Capital goods produced for undertakings' own use
This includes all work of a capital nature carried out during the year by the undertakings' own staff
for their own use. lon-industrial services rendered
This includes rents received for commercial and
industrial buildings, amounts charged for hiring ndustrial buildings, amounts charged for hiring
out plant, machinery and vehicles and other goods out plant, machinery and vehicles and other goods
and amounts charged to other organisations for the
provision of transport. It also includes amounts and amounts charged to other organisations for the
provision of transport. It also includes amounts
received for the right to use patents, trademarks. received for the right to use patents, trademarks,
copyrights etc, manufacturing and quarrying rights copyrights etc, manufacturing and quarrying rights
rights and technical "Know-how" and revenue from
such staft rights and tecilities as canteens.
such staff faciliter
Goods merchanted or factored
Merchanted goods are those (excluding canteen
sales) sold without having been subjected to any manufacturing process by the seller.

Stocks and work in progress
Values are given of stocks of goods on hand for
sale and of materials, stores and tuel sale and of materials, stores and fuel, at the end
of the year of return and of the change during the of the year of return and of the change during the
year, including any stocks of goods held for
merchanting or factoring. Work in progress is merchanting or factoring. Work in progress is
defined as materials which have been partially processed by the undertaking but which are not taking withoor further processing. The values
include the cost of materials consumed and labour used. Progress payments made to sub-contractors are excluded and progress payments re
other organisations are not deducted.
Wages and salaries
These are amounts paid during the year to
operatives and to administrative, technical and Clerical employees. The values shown include all
overtime payments, bonuses and comissions, whether overtime payments, bonuses and commissions, whether
paid regulary or not, and no deduction is made for income tax, insurances, contributory pensions etc.

The value of redundancy payments less any amounts reimbursed The value of any payment
expenses etc is excluded.
Employers' insurance and welfare contributions This item includes employers' contributions to
national insurance under the social Securit national insurance under the Social Security Pensions Act, 1975 as well as cormercia
insurance premiums to provide pensions, annuation or other retirement benefits, sickness benefits, personal accident benefits, disability employees ben theits for employees, or former the running costs of canteens, social centres, former employees and their dependants are also Operating ratios
The operating ratios shown were obtained by
dividing the estimate of the industry total for dividing the estimate of the industry total for
the quantity shown in the numerator by the the quantity shown in the numerator by the
corresponding estimate for the quantity shown in
the the denominator. These estimates cover all
undertakings classified to each industry, including not selected undertakings and non-respondents.
within an industry, it is possible to compare ith
within an industry, it is possible to compare
ratios for an individual ratios for an individual firm with the ratios
shown for the relevant industry. However, it is important to bear in mind that various factors may aftect the results - for example, differences in definitions, treatment of depreciation (which is
not identified in the census data) and varying not identitith in the census data) and varying affect comparability in some respects.
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[^0]:    (a) Not recorded for 1976-1978.

